



The Center for Efficient School Operations

"Partnering with School Districts to help keep educational dollars in the classroom."

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Gary Kawlewski
Buffalo-Hanover-Montrose Schools
214 1st Ave NE
Buffalo, Minnesota 55313

April 20, 2012

RE: Recommendation for Acceptance of Proposal from Vision Transportation.

Dear Mr. Kawlewski,

The School District advertised for vendors to provide student transportation services. Specifications were distributed to qualified bus companies. Representatives from seven companies attended an informational meeting. At the April 17, 2012 public opening, six proposals were received.

The proposals were reviewed. The two lowest proposals were close. Both vendors met all the qualifications and were given an opportunity to revise their proposals and submit to the School District by Friday April 20th. Vision Transportation of Elk River, Minnesota had the lowest proposal. Considering a four-year contract, the Vision Transportation proposal is about \$500,000 less than the next lowest proposal. It is also projected to save about \$150,000 over the present year cost estimates.

Vision Transportation is a central Minnesota company operating in many neighboring school districts and enjoys a positive reputation for service in school transportation. We are recommending that the Buffalo-Hanover-Montrose School District accept the proposal and award a transportation contract to Vision Transportation.

Sincerely,

Chuck Corliss
The Center For Efficient School Operations