



Regional Sales Manager - Dean Van Order

Inside Sales Representative -



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Prepared On: March 11, 2016

Valid Through: April 10, 2016

DELTA EDUCATION PRICE QUOTE

Prepared for:

Carrie Kamm

Oak Park Elementary SD 97
 970 Madison St.
 Oak Park, IL 60302

PHONE 708-524-3000

[EMAIL](#)

Complete Kits	\$ 217,512.00			
Teacher Materials	\$ -			
Refill Kits	\$ -			
Reading Components	\$ -			
Living Materials	\$ 8,329.55			
Conversion / Upgrade Kits	\$ -			
Misc / Measurement Toolkits / Catalog Items	\$ -	8%	Shipping & Handling	\$ 18,067.32
Online	\$ -		Living Material Shipping	\$ 30.00
		0.0%	Est. Sales Tax	\$ -
			Total*	\$243,938.87
Customer Savings:				
FREE Professional Development Days	13	\$1,800.00	=	\$23,400.00
Reduced Shipping & Handling			=	\$21,573.80
Discounted / Bonused Materials	DIGITAL		=	\$64,595.00
			Total Savings	\$109,568.80

Part number	Item	Type	Unit Price	Qty	Extended Price	Comments
Kindergarten						
1487647	KIT FOSS ANIMALS 2X2 NEXT GEN	Kit	\$ 784.00	16	\$ 12,544.00	
1459531	LM CARDS ANIMALS TWO BY TWO 3RD ED S/5	LM	\$ 152.20	16	\$ 2,435.20	
1524339	ONLINE FOSS NG ANMLS 2X2 PRM ACC 1 CLS	Online	\$ 159.00	24	Bonus	
1487649	KIT FOSS TREES + WEATHER NEXT GEN	Kit	\$ 929.00	16	\$ 14,864.00	
1524349	ONLINE FOSS NG TRESS+WTHER PRM ACC 1 CLS	Online	\$ 159.00	24	Bonus	
1487648	KIT FOSS MATERIALS+MOTION NG	Kit	\$ 864.00	16	\$ 13,824.00	
1524340	ONLINE FOSS NG MAT+MOTION PRM ACC 1 CLS	Online	\$ 159.00	24	Bonus	
First Grade						
1487652	KIT FOSS PLANTS + ANIMALS NEXT GEN	Kit	\$ 814.00	16	\$ 13,024.00	
270-4063	LM FOSS 25 PILLBGS.25 SOWBGS.1 CARD	LM	\$ 39.05	16	\$ 624.80	
1511915	ONLINE FOSS PLT+ANIM NX GN PREM PK 1 CLS	Online	\$ 159.00	24	Bonus	
1487650	KIT FOSS AIR+WEATHER NEXT GEN	Kit	\$ 789.00	16	\$ 12,624.00	
1511914	ONLINE FOSS AIR+WTH NXT GN PREM PK 1 CLS	Online	\$ 159.00	24	Bonus	
1487651	KIT FOSS SOUND + LIGHT NEXT GEN	Kit	\$ 969.00	15	\$ 14,535.00	
1511913	ONLINE FOSS SND+LGT NXT GN PREM PK 1 CLS	Online	\$ 159.00	24	Bonus	

* Please add sales tax where applicable. Exempt residents please provide Tax Exemption Certificate.

Second Grade

1487653	KIT FOSS INSECTS + PLANTS NEXT GEN	Kit	\$ 869.00	15	\$	13,035.00	
1459532	LM CARDS INSECTS AND PLANTS 3RD ED SET/4	LM	\$ 133.20	15	\$	1,998.00	
1504993	ONLINE FOSS NXT GN INS+PLNT PRM ACC 1 CLS	Online	\$ 159.00	16	Bonus		
1509827	KIT FOSS PEBS, SAND, AND SILT NEXT GEN	Kit	\$ 934.00	15	\$	14,010.00	
1504989	ONLINE FOSS NXT GN PB SND SLT PRM ACC 1 CLS	Online	\$ 159.00	16	Bonus		
1487655	KIT FOSS SOLIDS + LIQUIDS NEXT GEN	Kit	\$ 1,079.00	14	\$	15,106.00	
1504982	ONLINE FOSS NXT GN SOL+LIQ PRM ACC 1 CLS	Online	\$ 159.00	16	Bonus		

Third Grade

1494921	KIT FOSS STRCTRS LIFE NEXT GEN WITHOUT SRB	Kit	\$ 766.00	13	\$	9,958.00	Requires SRB option
270-4184	LM FOSS STRUC OF LIFE CRAYFISH+ELODEA/EA	LM	\$ 65.05	13	\$	845.65	
1491619	ONLINE FOSS NXT GN STRUC OF LIFE PRM ACC 1 CLS	Online	\$ 179.00	24	Bonus		
1493953	KIT FOSS WATER + CLIMATE NEXT GEN W/O SRB	Kit	\$ 776.00	15	\$	11,640.00	Requires SRB option
1491621	ONLINE FOSS NXT GN WATER+CLIMATE PRM ACC 1 CLS	Online	\$ 179.00	24	Bonus		
1494920	KIT FOSS MOTION + MATTER NEXT GEN W/O SRB	Kit	\$ 736.00	14	\$	10,304.00	Requires SRB option
1491622	ONLINE FOSS NXT GN MOTION+MTTR PRM ACC 1 CLS	Online	\$ 179.00	24	Bonus		

Fourth Grade

1514851	KIT FOSS ENVIRONMENTS NG WITHOUT SRB	Kit	\$ 876.00	14	\$	12,264.00	Requires SRB option
1459533	LM CARDS ENVIRONMENTS 3RD ED SET/6	LM	\$ 126.05	14	\$	1,764.70	
1514676	ONLINE FOSS NG ENVIRONMENTS PRM ACC 1 CLS	Online	\$ 179.00	16	Bonus		
1515868	KIT FOSS SOILS ROCKS + LNDFRMS NEXT GEN W/O SRB	Kit	\$ 896.00	14	\$	12,544.00	Requires SRB option
1514677	ONLINE FOSS NG SOILS RKS+LNFRS PRM ACC 1 CLS	Online	\$ 179.00	18	Bonus		
1521020	KIT FOSS ENERGY NEXT GEN WITHOUT SRB	Kit	\$ 1,251.00	13	\$	16,263.00	Requires SRB option
1514675	ONLINE FOSS NXT GN ENERGY PRM ACC 1 CLS	Online	\$ 179.00	18	Bonus		

Fifth Grade

1531197	KIT FOSS LIVING SYSTEMS NEXT GEN W/O SRB	Kit	\$ 876.00	12	\$	10,512.00	Requires SRB option
1459534	LM CARDS LIVING SYSTEMS 3RD ED SET/2	LM	\$ 55.10	12	\$	661.20	
1524500	ONLINE FOSS NG LVNG SYSTMS PRM ACC 1 CLS	Online	\$ 179.00	15	Bonus		
1530367	KIT FOSS EARTH AND SUN NEXT GEN W/O SRB	Kit	\$ 951.00	11	\$	10,461.00	Requires SRB option
1524502	ONLINE FOSS NG EARTH+SUN PRM ACC 1 CLS	Online	\$ 179.00	15	Bonus		
1526717	KIT FOSS MIX+SOL NEXT GEN WITHOUT SRB	Kit	\$ 986.00	11	10,846.00		Requires SRB option
1524501	ONLINE FOSS NXT GN MIX + SOLUTIONS PREM PK 1 CLS	Online	\$ 179.00	15	Bonus		