



UNITED INDEPENDENT SCHOOL DISTRICT AGENDA ACTION ITEM

Topic: Consideration for approval of Bids, Proposals, and Qualifications

Submitted by: Ms. Cordelia Flores-Jackson of: Purchasing Department

Approved for transmittal to school board: March 25, 2009

Recommendations:

Staff recommends the UISD board of trustees approve the following Bids, Proposals, & Qualifications as presented:

Bids/Proposals/Qualifications

Renewals:

RFP 072-2007 Preventative Maintenance Service Agreement for District Wide Forklifts

RFP 073-2007 Installation of Surveillance Equipment for School Bus Fleet

RFP 2008-001 Summer Reading Take Home Book Bags

RFP 2008-003 Student Planners

Rationale:

Staff has complied with all applicable federal, state and local purchasing policies and procedures in obtaining pricing information for the items listed above. Staff is recommending the awards based on being the best value to the district.

Budgetary Information:

The budget includes the funds for these purchases

Board Policy Reference and Compliance

CH local – purchasing and acquisition

Texas education code 44.031

Summary of Recommendation(s)

Bids/ Proposals/ Qualifications

Renewals

RFP 072-2009
Preventative Maintenance Service Agreement for District Wide Forklifts

Recommended Vendor(s)
J.V. Equipment, Inc.
Toyota Lift of South Texas
See Attached Tabulation

RFP 073-2009
Installation of Surveillance Equipment for School Bus Fleet

Recommended Vendor(s)
Longhorn Bus Sales
See Attached Tabulation

RFP 2008-001
Summer Reading Take Home Bags

Recommended Vendor(s)
Mackin Library Media
See Attached Tabulation

RFP 2008-003
Student Planners

Recommended Vendor(s)
School Mate
School Datebooks
See Attached Tabulation

Board Approval
Awarding of Bids/Proposals
March 25, 2009

RENEWAL

RFP NO. 072-2007 Preventive Maintenance Service Agreement for District Wide Forklifts

Recommendation:

Requesting approval to purchase from the best bidder(s)/ offer(s) meeting specifications as follows:

Primary Vendor

Toyota Lift of South Texas

Est. Annual Amount

See Attached Tabulation

Secondary Vendor

J.V. Equipment, Inc.

Administration distributed eighteen (18) proposals and advertised on January 13, 2008 and January 20, 2008. Two (2) proposals were received on January 31, 2008 @ 3:00 p.m. at the UISD Service Center Purchasing Department.

Budget Information:

2008-2009 Food Service Dept

Resource Personnel:

Adalberto Ramirez, Director of Food Service
Cordelia Flores Jackson, Director of Purchasing
Hector Cavazos, Purchasing Manager
Venessa Navarro, Procurement Officer



UNITED INDEPENDENT SCHOOL DISTRICT

Adalberto Ramirez,
Director of Food Service

MEMORANDUM

TO : Cordelia Flores
Director of Purchasing
United ISD

FROM : Adalberto Ramirez
Director of Food Service

SUBJECT : RENEWAL OF
RFP 072-2007 PREVENTIVE MAINTENANCE
SERVICE AGREEMENT FOR DISTRICT WIDE
FORKLIFTS

DATE : March 3, 2009

We have reviewed the services provided by Toyota Lift of South Texas, the primary vendor, and J.V. Equipment, the secondary vendor, and are satisfied with their services. I recommend that RFP 072-2007 be extended for an additional year.

These services will be used by our department to maintain and repair the various forklifts at the central kitchen.

Justification for these purchases is that the central kitchen will require maintenance and repair to their forklifts in order to serve meals to the students.

If you have any questions, please contact me.

XC: Eduardo Zuñiga, Assoc. Supt. for Support Services

**UNITED INDEPENDENT SCHOOL DISTRICT
RFP 072-2007
PREVENTATIVE MAINTENANCE SERVICE AGREEMENT FOR DISTRICT WIDE FORKLIFTS**

| DESCRIPTION | VENDORS | |
|--------------------------------|-------------------------------|--------------------------------|
| | J.V. EQUIPMENT | TOYOTA LIFT OF SOUTH TEXAS |
| Repairs - Hourly Rate | \$75.00 | \$70.00 |
| Parts | 30% Markup Over Vendor's Cost | 1.5% Markup Over Vendor's Cost |
| Freight Charge for Part Orders | \$50.00 | COST |
| Periodic Maintenance Fees | \$45.00 | \$40.00 |
| Response Time | 2 Hours | 1 Hour |
| Pickup/Drop-off Charges | \$70.00 | \$80.00 |

**UNITED INDEPENDENT SCHOOL DISTRICT
PREVENTIVE MAINTENANCE SERVICE AGREEMENT FOR DISTRICT WIDE FORKLIFTS
RFP 072-2007**

MAILING LIST:

ALPHA FORKLIFT SERVICE

2019 JEFFERSON ST.
LAREDO, TX 78040
PHONE: 712-2777

BRIGGS EQUIPMENT

8422 TEJAS LOOP
LAREDO, TEXAS 78045
PHONE:(956) 795-0100
FAX: (956) 795-0184
ATTN: ELIBORIO CORTEZ
ATTN: JOSEPH GALVAN
eliborio.cortez@briggsequipment.com
joseph.galvan@briggsequipment.com

COMMERCIAL REBUILD INC

808 E RIO GRANDE ST
VICTORIA, TX 77901
PHONE: 361-578-0219
FAX: 3661-578-2326
DAVID GAJER
david2005@att.net

DAYCO SALES

5845 E 14TH ST STE A
BROWNSVILLE, TX 78521
PHONE: 210-831-4402

DOOSAN DAEWOO INRACORE AMERICA CORP

4350 RENAISSANCE PKWY
WARRENSVILLE HEIGHTS, OH 44128
PHONE: 636-677-5300
FAX: 636-677-5322
JAY KOVARIK
jay.kovarik@dhiac.com
doosanlift@dhiac.com
kim.parkinson@dhiac.com

EQUIPMENT DEPOT

8210 SAN GABRIEL
LAREDO, TX 78045
PHONE: (956) 725-8540
FAX: (956) 725-8455
ATTN: RICKY MALDONADO
rmaldonado@eqdepot.com

GOGO FORKLIFT & TRANSPORTATION DIVISION

8111 MINES RD.
LAREDO, TX 78042
PHONE: (956) 723-8973
FAX: (956) 724-4387
ATTN: FRANCISCO RUIZ
gogocfr@hotmail.com

JASON FORKLIFT SERVICE

5403 ORELLA AVE
LAREDO, TX 78041
ATTN: LEANDRO JASSO
PHONE: 956-728-8783

J. V. EQUIPMENT

302 W. SAUNDERS
LAREDO, TX 78041
PHONE: (956) 727-8861
CELL: (956) 337-8409
FAX: (956) 753-3541
ATTN: NINO RAMOS
nramos@jvequipment.com

MALIN INTEGRATED HANDLING SOLUTIONS

4200 W MILITARY HWY SUITE B
McALLEN, TX 78503
PHONE: 956-624-5112
ATTN: ART VERA
art.vera@malinusa.com

MATERIAL HANDLING CONCEPTS

16515 BRATTON LANE
AUSTIN, TX 78728
PHONE: 512-836-6598
FAX: 512-244-2991
ROSS ROBERTSON
ross@emhci.com
debbie@emhci.com

ON TIME LIFT SERVICE

1708 AGUILA AZTECA DR
LAREDO, TX 78043
PHONE: 956-727-5712
FAX: 956-727-5513
MIKE MARSHALL
mrman072452@aol.com

P & H EQUIPMENT

1707 BENMARK DR
AUSTIN, TX 78728
PHONE: 512-990-2494
FAX: 512-990-2662
pete@phequipment.com

RAMA INC.

14403 INVESTMENT AVE.
LAREDO, TX 78045
PHONE: (956) 728-7924
FAX: (956) 723-3550
CELL: (956) 237-0885
ramainc62@hotmail.com
ATTN: RAUL H MARTINEZ

TOYOTA

7505 MINES RD.
LAREDO, TX 78045
PHONE: (956)722-0988
CELL: 956-237-4362
FAX: (956)722-8642
ATTN: JUAN GUZMAN
juan.guzman@tlotx.com

STEWART & STEVENSON

5717 I-10 EAST
SAN ANTONIO, TX 78219
PHONE: 800-601-5235
FAX: (210) 662-9832
ATTN: RUDY JASKINIA
CELL: (210) 842-0063
r.jaskinia@ssss.com

SUNBELT INDUSTRIAL TRUCKS

1617 TERRE COLONY CT
DALLAS, TX 75212
PHONE: 817-332-1031
FAX: 214-819-4166
ATTN: BILL ROWAN
browan@sunbelt-industrial.com

UNITED INDUSTRIAL TIRES

8302 SAN GABRIEL
LAREDO, TX 78040
PHONE: 956-326-5861
ROGER RENTERIA

united_ind_tires@sbcglobal.net

Board Approval
Awarding of Bids/Proposals
March 25, 2009

RENEWAL

RFP 073-2007 Installation of Surveillance Equipment for School Bus Fleet

Recommendation:

Requesting approval to purchase from the best bidder(s)/ offer(s) meeting specifications as follows:

Recommended Vendors

Longhorn Bus Sales LTD

Est. Annual Amount

See Attached Tabulation

Administration distributed eighty-one (81) proposals and advertised on Wednesday, December 5, 2007 and Sunday, December 9, 2007. Fourteen (14) proposals were received on Tuesday, January 29, 2008 @ 3:00 p.m. at the USD Service Center Purchasing Department.

Budget Information:

2008-2009 Transportation Department

Resource Personnel:

Joe e. Aranda, Executive Director of Transportation
Danny Trevino, Operations Manager
Claudia Perez, Fleet Manager
Casey King, Telecommunications System Supervisor
Cordelia Flores Jackson, Director of Purchasing
Hector Cavazos, Purchasing Manager
Venesa Navarro, Procurement Officer



UNITED INDEPENDENT SCHOOL DISTRICT

Roberto J. Santos
Superintendent

To: Mrs. Cordelia Flores Jackson, Director of Purchasing
From: Mr. Joe Aranda, Executive Director of Transportation
Subject: Installation of Surveillance School Bus Fleet
Date: March 5, 2009

The Transportation Department is recommending the following vendor for RFP 073-2007 Installation of Surveillance Cameras School Bus fleet as listed below. The Department is recommending the following vendors based on the lowest responsible price quotes or best available percentage (%) discount, and their excellent service record with the district.

Longhorn Bus Sales

**UNITED INDEPENDENT SCHOOL DISTRICT
 INSTALLATION OF SURVEILLANCE EQUIPMENT
 FOR SCHOOL BUS FLEET
 RFP 073-2007
 SEON PRODUCT BIDDERS**

| VENDOR | | ARGUS - Option 1 | |
|---|-------|-----------------------------|--------------|
| DESCRIPTION | | unit price | ext price |
| complete system as per specifications | 1-5 | \$4,326.00 | \$21,630.00 |
| | 6-15 | \$4,326.00 | \$64,890.00 |
| | 16-25 | \$4,326.00 | \$108,150.00 |
| | 26-40 | \$4,326.00 | \$173,040.00 |
| | 40+ | \$4,326.00 | \$177,366.00 |
| | 60 | \$4,326.00 | \$259,560.00 |
| brand & model # proposed | | Seon Explorer 4 channel DVR | |
| DVR hard drive capacity in GB | | 80 GB | |
| additional unit price for higher capacity DVR | | 80 GB for \$612.00 more | |

| LONGHORN BUS SALES | |
|--------------------------|--------------|
| unit price | ext price |
| \$2,176.00 | \$10,880.00 |
| \$2,176.00 | \$32,640.00 |
| \$2,176.00 | \$54,400.00 |
| \$2,176.00 | \$87,040.00 |
| \$2,176.00 | \$89,216.00 |
| \$2,176.00 | \$130,560.00 |
| Seon EX4-BC | |
| 120 GB | |
| 160 GB for \$200.00 more | |

| NOVASTAR | |
|--------------------------|--------------|
| unit price | ext price |
| \$4,055.00 | \$162,200.00 |
| \$3,935.00 | \$157,400.00 |
| \$3,830.00 | \$153,200.00 |
| \$3,330.00 | \$133,200.00 |
| \$3,570.00 | \$146,370.00 |
| \$3,570.00 | \$214,200.00 |
| Seon EX4-BC | |
| 120 GB | |
| 160 GB for \$450.00 more | |

| SECUR-IT | |
|---------------------------|--------------|
| unit price | ext price |
| \$3,600.00 | \$18,000.00 |
| \$3,600.00 | \$54,000.00 |
| \$3,500.00 | \$87,500.00 |
| \$3,400.00 | \$136,000.00 |
| \$3,400.00 | \$139,400.00 |
| \$3,400.00 | \$204,000.00 |
| Seon Explorer | |
| 120 GB | |
| 160 GB for \$495.00 more | |
| 250 GB for \$900.00 more | |
| 500 GB for \$1200.00 more | |

| THE BEST ALARM - Option 1 | |
|---------------------------|--------------|
| unit price | ext price |
| \$3,140.00 | \$15,700.00 |
| \$3,135.00 | \$47,025.00 |
| \$3,130.00 | \$78,250.00 |
| \$3,125.00 | \$125,000.00 |
| \$3,120.00 | \$127,920.00 |
| \$3,120.00 | \$187,200.00 |
| Seon Explorer 4B | |
| 120 GB | |
| 160 GB for \$275 more | |

| THOMAS BUS | |
|--------------------------|--------------|
| unit price | ext price |
| \$2,538.80 | \$12,694.00 |
| \$2,448.55 | \$36,728.25 |
| \$2,358.30 | \$58,957.50 |
| \$2,268.05 | \$90,722.00 |
| \$2,177.80 | \$89,289.80 |
| \$2,177.80 | \$130,668.00 |
| Seon EX4-BL | |
| 120 GB | |
| 160 GB for \$247.50 more | |

| DESCRIPTION | | unit price | ext price |
|--|-------|------------------------------------|-------------|
| additional cameras as per specifications | 1-5 | \$485.00 | \$2,425.00 |
| | 6-15 | \$485.00 | \$7,275.00 |
| | 16-25 | \$485.00 | \$12,125.00 |
| | 26-40 | \$485.00 | \$19,400.00 |
| | 40+ | \$485.00 | \$19,885.00 |
| brand & model # proposed | | Seon Color Wedge Camera Adjustable | |

| unit price | ext price |
|-------------|-------------|
| \$258.00 | \$1,290.00 |
| \$258.00 | \$3,870.00 |
| \$258.00 | \$6,450.00 |
| \$258.00 | \$10,320.00 |
| \$258.00 | \$10,578.00 |
| Seon EX4-BC | |

| unit price | ext price |
|--------------------|-------------|
| \$449.00 | \$17,960.00 |
| \$425.00 | \$17,000.00 |
| \$415.00 | \$16,600.00 |
| \$395.00 | \$15,800.00 |
| \$380.00 | \$15,200.00 |
| Seon SA Wedge 21 E | |

| unit price | ext price |
|--------------|-------------|
| \$400.00 | \$2,000.00 |
| \$400.00 | \$6,000.00 |
| \$400.00 | \$10,000.00 |
| \$400.00 | \$16,000.00 |
| \$400.00 | \$16,400.00 |
| not provided | |

| unit price | ext price |
|-----------------------------|-------------|
| \$400.00 | \$2,000.00 |
| \$390.00 | \$5,850.00 |
| \$380.00 | \$9,500.00 |
| \$370.00 | \$14,800.00 |
| \$360.00 | \$14,760.00 |
| Seon SA Wedge, Seon SJ Dome | |

| unit price | ext price |
|------------|-------------|
| \$299.00 | \$1,495.00 |
| \$287.50 | \$4,312.50 |
| \$276.00 | \$6,900.00 |
| \$264.50 | \$10,580.00 |
| \$253.00 | \$10,120.00 |
| Seon Color | |

| DESCRIPTION | | unit price | ext price |
|---|-------|-----------------------------|--------------|
| additional DVR's as per specifications | 1-5 | \$3,028.00 | \$15,140.00 |
| | 6-15 | \$3,028.00 | \$45,420.00 |
| | 16-25 | \$3,028.00 | \$75,700.00 |
| | 26-40 | \$3,028.00 | \$121,120.00 |
| | 40+ | \$3,028.00 | \$124,148.00 |
| brand & model # proposed | | Seon Explorer 4 channel DVR | |
| DVR hard drive capacity in GB | | 80 GB | |
| additional unit price for higher capacity DVR | | 80 GB for \$612.00 more | |

| unit price | ext price |
|--------------------------|-------------|
| \$1,805.00 | \$9,025.00 |
| \$1,805.00 | \$27,075.00 |
| \$1,805.00 | \$45,125.00 |
| \$1,805.00 | \$72,200.00 |
| \$1,805.00 | \$74,005.00 |
| Seon EX4-BC | |
| 120 GB | |
| 160 GB for \$200.00 more | |

| unit price | ext price |
|--------------------------|--------------|
| \$2,998.00 | \$14,990.00 |
| \$2,885.00 | \$43,275.00 |
| \$2,775.00 | \$69,375.00 |
| \$2,625.00 | \$102,375.00 |
| \$2,500.00 | \$102,500.00 |
| Seon EX4-BC | |
| 80 GB | |
| 160 GB for \$450.00 more | |

| unit price | ext price |
|------------|-----------|
| No Bid | |

| unit price | ext price |
|--------------------------|-------------|
| \$2,040.00 | \$10,200.00 |
| \$2,035.00 | \$30,525.00 |
| \$2,030.00 | \$50,750.00 |
| \$2,025.00 | \$81,000.00 |
| \$2,020.00 | \$82,820.00 |
| Seon Explorer D-1080 | |
| 120 GB | |
| 160 GB for \$275.00 more | |

| unit price | ext price |
|--------------------------|-------------|
| \$2,265.80 | \$11,329.00 |
| \$2,186.05 | \$32,790.75 |
| \$2,106.30 | \$52,657.50 |
| \$2,026.55 | \$81,062.00 |
| \$1,946.80 | \$79,818.80 |
| Seon EX4-1080 | |
| 120 GB | |
| 160 GB for \$247.50 more | |

| DESCRIPTION | | |
|---------------------|-------------------|---------|
| included training | | 3 HOURS |
| additional training | \$ 73.00 per hour | N/A |

| | 40 HOURS |
|--|------------------|
| | \$ 0.00 per hour |
| | \$ 0.00 per day |

| | 3 DAYS |
|--|------------------|
| | \$ 0.00 per hour |
| | \$ 0.00 per day |

| | 2 HOURS |
|--|-------------------|
| | \$ 65.00 per hour |
| | \$ 520.00 per day |

| | 2 HOURS |
|--|--------------------------|
| | \$ 15.00 per hour |
| | \$ 120.00 per 8 hour day |

| | not provided |
|--|--------------|
| | not provided |
| | not provided |

| DESCRIPTION | | |
|------------------------------------|--|-----------|
| standard warrenty for DVR | | 12 months |
| standard warrenty for cameras | | 12 months |
| standard warrenty for installation | | 12 months |

| | 12 months |
|--|-----------|
| | 60 months |
| | 12 months |

| | 12 months |
|--|-----------|
| | 12 months |
| | 12 months |

| | 12 months |
|--|-----------|
| | 12 months |
| | 12 months |

| | 12 months |
|--|------------|
| | 60 months |
| | 120 months |

| | 12 months |
|--|-----------|
| | 60 months |
| | 12 months |

| DESCRIPTION | | |
|------------------------------------|--|---------------------|
| extended warrenty for DVR | | 24 months @ \$52.00 |
| extended warrenty for cameras | | 24 months @ \$22.00 |
| extended warrenty for installation | | 24 months @ \$66.00 |

| | 12 months @ \$100.00 ea |
|--|-------------------------|
| | 12 months @ \$100.00 ea |
| | 12 months @ \$100.00 ea |

| | 12 months @ \$150.00 ea |
|--|-------------------------|
| | 12 months @ \$70.00 ea |
| | 12 months @ \$50.00 ea |

| | not provided |
|--|--------------|
| | not provided |
| | not provided |

| | 12 months @ \$100.00 |
|--|----------------------|
| | 12 months @ \$100.00 |
| | 12 months @ \$300.00 |

| | 24 months @ \$100.00 |
|--|----------------------|
| | 36 months @ \$200.00 |
| | 48 months @ \$300.00 |

**UNITED INDEPENDENT SCHOOL DISTRICT
 INSTALLATION OF SURVEILLANCE EQUIPMENT
 FOR SCHOOL BUS FLEET
 RFP 073-2007
 ALTERNATE PRODUCT BIDDERS**

| VENDOR | | ANGELTRAX | | ARGUS - Option 2 | | DEDICATED MICROS | | ICOP | | PULIDO TECHNICAL SERVICES | |
|---|-------|--|-------------|--|--------------|--|--------------|--|--------------|---|-------------|
| DESCRIPTION | | unit price | ext price | unit price | ext price | unit price | ext price | unit price | ext price | unit price | ext price |
| complete system as per specifications | 1-5 | \$1,778.48 | \$8,892.40 | \$4,656.00 | \$23,280.00 | \$4,443.10 | \$22,215.50 | \$2,670.00 | \$13,350.00 | \$2,450.00 | \$12,250.00 |
| | 6-15 | \$1,778.48 | \$26,677.20 | \$4,656.00 | \$69,840.00 | \$4,309.81 | \$64,647.15 | \$2,670.00 | \$40,050.00 | \$2,400.00 | \$36,000.00 |
| | 16-25 | \$1,778.48 | \$44,462.00 | \$4,656.00 | \$116,400.00 | \$4,180.52 | \$104,513.00 | \$2,670.00 | \$66,750.00 | \$2,350.00 | \$58,750.00 |
| | 26-40 | \$1,778.48 | \$71,139.20 | \$4,656.00 | \$186,240.00 | \$4,101.00 | \$164,040.00 | \$2,670.00 | \$106,800.00 | \$2,300.00 | \$92,000.00 |
| | 40+ | \$1,778.48 | \$72,917.68 | \$4,656.00 | \$190,896.00 | \$4,039.19 | \$165,606.79 | \$2,670.00 | \$109,470.00 | \$2,175.00 | \$89,175.00 |
| brand & model # proposed | | AngelTrax MicroView | | Dedicated Micros, TransVu DVR | | Dedicated Micros | | ICOP Model 4000 | | Everfocus EDR410MP | |
| DVR hard drive capacity in GB | | 250 GB | | 160 GB | | 160 GB | | 80 GB | | 60 GB | |
| additional unit price for higher capacity DVR | | 120 GB for \$198.90 more 160 GB for \$248.90 more 250 GB for \$298.90 more | | not provided not provided not provided | | not provided not provided not provided | | 250 GB for \$270.00 more not provided not provided | | 80 GB for \$449.00 more not provided not provided | |
| DESCRIPTION | | unit price | ext price | unit price | ext price | unit price | ext price | unit price | ext price | unit price | ext price |
| additional cameras as per specifications | 1-5 | \$159.87 | \$799.35 | \$320.00 | \$1,600.00 | \$285.00 | \$1,425.00 | \$188.00 | \$940.00 | \$210.00 | \$1,050.00 |
| | 6-15 | \$159.87 | \$2,398.05 | \$320.00 | \$4,800.00 | \$275.00 | \$4,125.00 | \$188.00 | \$2,820.00 | \$199.00 | \$2,985.00 |
| | 16-25 | \$159.87 | \$3,996.75 | \$320.00 | \$8,000.00 | \$265.00 | \$6,625.00 | \$188.00 | \$4,700.00 | \$195.00 | \$4,875.00 |
| | 26-40 | \$159.87 | \$6,394.80 | \$320.00 | \$12,800.00 | \$255.00 | \$10,200.00 | \$188.00 | \$7,520.00 | \$190.00 | \$7,600.00 |
| | 40+ | \$159.87 | \$6,554.67 | \$320.00 | \$13,120.00 | \$245.00 | \$10,045.00 | \$188.00 | \$7,708.00 | \$175.00 | \$7,175.00 |
| brand & model # proposed | | AngelTrax FC6000, WC2100, RC2500 | | Dedicated Micros | | Dedicated Micros | | ICOP Model 4000-4W | | APEX AP-5746 | |
| DESCRIPTION | | unit price | ext price | unit price | ext price | unit price | ext price | unit price | ext price | unit price | ext price |
| additional DVR's as per specifications | 1-5 | \$1,292.54 | \$6,462.70 | \$3,695.00 | \$18,475.00 | \$2,785.00 | \$13,925.00 | \$2,670.00 | \$13,350.00 | \$1,510.00 | \$7,550.00 |
| | 6-15 | \$1,292.54 | \$19,388.10 | \$3,695.00 | \$55,425.00 | \$2,775.00 | \$41,625.00 | \$2,670.00 | \$40,050.00 | \$1,475.00 | \$22,125.00 |
| | 16-25 | \$1,292.54 | \$32,313.50 | \$3,695.00 | \$92,375.00 | \$2,765.00 | \$69,125.00 | \$2,670.00 | \$66,750.00 | \$1,440.00 | \$36,000.00 |
| | 26-40 | \$1,292.54 | \$51,701.60 | \$3,695.00 | \$147,800.00 | \$2,755.00 | \$110,200.00 | \$2,670.00 | \$106,800.00 | \$1,420.00 | \$56,800.00 |
| | 40+ | \$1,292.54 | \$52,994.14 | \$3,695.00 | \$151,495.00 | \$2,745.00 | \$112,545.00 | \$2,670.00 | \$109,470.00 | \$1,395.00 | \$57,195.00 |
| brand & model # proposed | | AngelTrax MicroView | | Dedicated Micros | | Dedicated Micros | | ICOP Model 4000-4W | | Everfocus EDR410M | |
| DVR hard drive capacity in GB | | 250 GB | | 160 GB | | 160 GB | | 80 GB | | 60 GB | |
| additional unit price for higher capacity DVR | | 120 GB for \$198.90 more 160 GB for \$248.90 more 250 GB for \$298.90 more | | not provided not provided not provided | | not provided not provided not provided | | 250 GB for \$270.00 more not provided not provided | | 80 GB for \$449.00 more not provided not provided | |
| DESCRIPTION | | YES | | 3 HOURS | | 3 HOURS | | Two 8 HOUR Days | | 4 HOURS | |
| included training | | | | | | | | | | | |
| additional training | | \$ 0.00 per hour \$ 0.00 per day | | \$ 73.00 per hour N/A | | \$ 0.00 per hour \$ 0.00 per day | | \$ 1500.00 per day \$ 500.00 additional day | | \$ 50.00 per hour \$ 300.00 per day | |
| DESCRIPTION | | 36 months | | 12 months | | 12 months | | 12 months | | 12 months | |
| standard warranty for DVR | | | | | | | | | | | |
| standard warranty for cameras | | 1 months | | 12 months | | 12 months | | 12 months | | 12 months | |
| standard warranty for installation | | same as above | | 12 months | | 12 months | | 12 months | | 12 months | |
| DESCRIPTION | | 12 months @ \$265.10 | | 24 months @ \$52.00 | | not provided | | 12 months @ \$275.00 per system | | 60 months @ \$750.00 ea | |
| extended warranty for DVR | | | | | | | | | | | |
| extended warranty for cameras | | 12 months @ \$35.00 | | 24 months @ \$22.00 | | not provided | | not provided | | 60 months @ \$175.00 ea | |
| extended warranty for installation | | same as above | | 24 months @ \$66.00 | | not provided | | 24 months @ no cost | | 60 months @ \$200.00 ea | |
| NOTES | | | | | | | | | | | |

| VENDOR | | SAFETY VISION | |
|---|-------|---------------------------------|-----------|
| DESCRIPTION | | unit price | ext price |
| complete system as per specifications | 1-5 | 2,674.00 | 13,370.00 |
| | 6-15 | 2,610.00 | 39,150.00 |
| | 16-25 | 2,550.00 | 63,750.00 |
| | 26-40 | 2,279.00 | 91,160.00 |
| | 40+ | 2,194.00 | 89,954.00 |
| brand & model # proposed | | Safety Vision Route Recorder 5C | |
| DVR hard drive capacity in GB | | 120 GB | |
| additional unit price for higher capacity DVR | | 120 GB for \$248.00 more | |
| | | not provided | |
| | | not provided | |

| THE BEST ALARM - Option 2 | |
|----------------------------------|-------------|
| unit price | ext price |
| \$2,330.00 | \$11,650.00 |
| \$2,300.00 | \$34,500.00 |
| \$2,300.00 | \$57,500.00 |
| \$2,272.00 | \$90,880.00 |
| \$2,272.00 | \$93,152.00 |
| REI Bus Watch R4001 Model 710134 | |
| 160 GB | |
| not provided | |
| not provided | |
| not provided | |

| ZENTINEL | |
|---------------------|--------------|
| unit price | ext price |
| \$4,350.00 | \$21,750.00 |
| \$4,150.00 | \$62,250.00 |
| \$3,950.00 | \$98,750.00 |
| \$3,760.00 | \$150,400.00 |
| \$3,583.00 | \$146,903.00 |
| Zentinel ZTS-DVRS-H | |
| 80 GB | |
| not provided | |
| not provided | |
| not provided | |

| ZEPCCO | |
|-------------------------|--------------|
| unit price | ext price |
| \$2,018.00 | \$10,090.00 |
| \$1,993.00 | \$29,895.00 |
| \$1,947.00 | \$48,675.00 |
| \$1,902.00 | \$76,080.00 |
| \$1,862.00 | \$184,338.00 |
| Zepco MDVR | |
| 80 GB | |
| 100 GB for \$28.00 more | |
| 120 GB for \$51.00 more | |
| 160 GB for \$79.00 more | |

| DESCRIPTION | | unit price | ext price |
|--|-------|------------------------|------------|
| additional cameras as per specifications | 1-5 | \$239.00 | \$1,195.00 |
| | 6-15 | \$229.00 | \$3,435.00 |
| | 16-25 | \$219.00 | \$5,475.00 |
| | 26-40 | \$209.00 | \$8,360.00 |
| | 40+ | \$189.00 | \$7,749.00 |
| brand & model # proposed | | Safety Vision SV-CD3.6 | |

| unit price | ext price |
|---|-------------|
| \$365.00 | \$1,825.00 |
| \$360.00 | \$5,400.00 |
| \$355.00 | \$8,875.00 |
| \$350.00 | \$14,000.00 |
| \$350.00 | \$14,350.00 |
| REI Dome 710139, REI Cube, REI Wedge (available Apr. 08), 2.8mm-8mm | |

| unit price | ext price |
|----------------|------------|
| \$229.00 | \$1,145.00 |
| \$214.00 | \$3,210.00 |
| \$201.00 | \$5,025.00 |
| \$190.00 | \$7,600.00 |
| \$175.00 | \$7,175.00 |
| Zentinel CAM-H | |

| unit price | ext price |
|-----------------------------|------------|
| \$110.00 | \$550.00 |
| \$98.00 | \$1,470.00 |
| \$96.00 | \$2,400.00 |
| \$93.00 | \$3,720.00 |
| \$90.00 | \$8,910.00 |
| LonGes Dome - 32IR W/ Audio | |

| DESCRIPTION | | unit price | ext price |
|---|-------|--------------------------|-------------|
| additional DVR's as per specifications | 1-5 | \$1,394.00 | \$6,970.00 |
| | 6-15 | \$1,382.00 | \$20,730.00 |
| | 16-25 | \$1,371.00 | \$34,275.00 |
| | 26-40 | \$1,358.00 | \$54,320.00 |
| | 40+ | \$1,336.00 | \$41.00 |
| brand & model # proposed | | Safety Vision 600045E | |
| DVR hard drive capacity in GB | | 120 GB | |
| additional unit price for higher capacity DVR | | 120 GB for \$248.00 more | |
| | | not provided | |
| | | not provided | |

| unit price | ext price |
|---------------------------------|-------------|
| \$1,030.00 | \$5,150.00 |
| \$1,030.00 | \$15,450.00 |
| \$1,030.00 | \$25,750.00 |
| \$1,030.00 | \$41,200.00 |
| \$1,030.00 | \$42,230.00 |
| REI Bus Watch 4001 Model 710134 | |
| 160 GB | |
| not provided | |
| not provided | |
| not provided | |

| unit price | ext price |
|---------------------|-------------|
| \$2,575.00 | \$12,875.00 |
| \$2,340.00 | \$35,100.00 |
| \$2,210.00 | \$55,250.00 |
| \$2,105.00 | \$84,200.00 |
| \$1,995.00 | \$81,795.00 |
| Zentinel ZTS-DVRS-H | |
| not provided | |
| not provided | |
| not provided | |

| DVR | HDD |
|-------------------------|----------|
| \$1,295.00 | \$107.00 |
| \$1,277.00 | \$107.00 |
| \$1,260.00 | \$107.00 |
| \$1,243.00 | \$107.00 |
| \$1,226.00 | \$107.00 |
| Zepco MDVR | |
| 80 GB | |
| 100 GB for \$28.00 more | |
| 120 GB for \$51.00 more | |
| 160 GB for \$79.00 more | |

| unit price | ext price |
|------------|--------------|
| \$1,402.00 | \$7,010.00 |
| \$1,384.00 | \$20,760.00 |
| \$1,367.00 | \$34,175.00 |
| \$1,350.00 | \$54,000.00 |
| \$1,333.00 | \$131,967.00 |

| DESCRIPTION | |
|---------------------|--------------------------|
| included training | 8 HOURS |
| additional training | \$ 50.00 per hour N/A |

| NONE |
|--------------------------|
| \$ 15.00 per hour |
| \$ 120.00 per 8 hour day |

| 2 DAYS |
|--------------|
| not provided |
| not provided |

| 8 HOURS |
|-------------------------------------|
| not provided |
| \$650.00 per day if travel required |

| DESCRIPTION | |
|------------------------------------|-----------|
| standard warrenty for DVR | 12 months |
| standard warrenty for cameras | 12 months |
| standard warrenty for installation | none |

| 12 months |
|--------------|
| 12 months |
| not provided |

| 12 months |
|-----------|
| 12 months |
| 6 months |

| 12 months |
|-----------|
| 12 months |
| 12 months |

| DESCRIPTION | |
|------------------------------------|-----------------------|
| extended warrenty for DVR | 12 months @ 190.00 ea |
| extended warrenty for cameras | 12 months @ 20.00 ea |
| extended warrenty for installation | none |

| 24 months @ 120.75 |
|--------------------|
| 36 months @ 276.05 |
| not provided |

| not provided |
|--------------|
| not provided |
| not provided |

| additional 36 or 60 months, price varies depending on time |
|--|

| NOTES |
|-------|
| |

| if 100 or more complete systems are purchased the price per unit is \$1,691.00 (ext price = \$169,100.00) & price is reduced by \$11.00 for 60 GB as opposed to 80 GB |
|---|

UNITED INDEPENDENT SCHOOL DISTRICT
CAMERAS AND SURVEILLANCE EQUIPMENT PARTS & SERVICE
RFP 073-2007

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rmellies@atsclock.com

ANDY'S AUTO AIR & REPAIR

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LAREDO, TEXAS 78041
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CAPITAL BUS SALES & SERVICE OF TX, INC.

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FAX: (512) 528-0009
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10390 SHADY TRAIL STE 104
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FAX: 956-791-3637
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FIRETRON, INC

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FMW DISTRIBUTORS INC

58 BROOKGREEN CIRCLE S.
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PHONE: 936-449-6059
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ISR SOLUTIONS (virginia), INC

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SCHOOLHOUSE AUDIO-VISUAL

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SEON

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STRAND LLC

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THE BEST ALARM

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GENEVIEVE ROWLAND
genevieve.rowland@trox.com
JAIME PALACIOS
jaime.palacios@trox.com

VIDEO SURVEILLANCE TECHNOLOGY
6108 MCPHERSON RD. STE 2
LAREDO, TEXAS 78045
PHONE: 956.726.8887
FAX: 956.729.1008
lisa@vstlaredo.com

VISIPLX TECHNOLOGIES
111 DEER LAKE RD #120
DEERFIELD, IL 60015
PHONE: 847.405.0771
FAX: 847.405.0776
SAM AGAM
sales@visiplex.com

SECURED PREMISES
6202 McPHERSON SUITE 10
LAREDO TX 78041
PHONE: (956) 712-3331
FAX: (956) 712-4585
securedpremises@hotmail.com

WALKERCOM INCORPORATED
2900 WOODRIDGE STE 100
HOUSTON, TX 77087
PHONE: 713-880-4411
sales@walkercom.com

ZENTINEL
P.O. BOX 640
INDIANA, PA 15701
PHONE: 724-357-9709
LARRY VAUGHN
lvaughn@qvisioninc.com
ROBERT BELLOCK
rbellock@qvisionsinc.com

ZEPCO SALES & SERVICE
588 N. CENTRAL EXPRESSWAY
RICHARDSON, TX 75080
PHONE: 972-690-1052
FAX: 972-690-1061
CHRIS ISHMAEL
chris@zepco.com
www.zepco.com

Board Approval
Awarding of Bids/Proposals
March 25, 2009

RENEWAL

RFP 2008-001 Summer Reading Take Home Book Bags

Recommendation:

Requesting approval to purchase from the best bidder(s)/ offer(s) meeting specifications as follows:

| <u>Recommended Vendors</u> | <u>Est. Annual Amount</u> |
|----------------------------|---------------------------|
| Mackin Library Media | \$110,142.80 |

Administration distributed thirty-eight (38) proposals and advertised on Thursday, January 24, 2008 and Sunday, January 27, 2008. Eleven (11) proposals were received on Wednesday, February 6, 2008 @ 11:00 a.m. at the USD Service Center Purchasing Department.

Budget Information:

2008-2009 Instruction Department

Resource Personnel:

Cordelia Orengo, Program Evaluator/Auditor
Cordelia Flores Jackson, Director of Purchasing
Karina Mendoza, Procurement Officer

**UNITED INDEPENDENT SCHOOL DISTRICT
201 LINDENWOOD DRIVE
LAREDO, TEXAS 78045**



**TO: Cordelia Flores-Jackson,
Director of Purchasing**

**FROM: Cordelia Orengo,
Program Evaluator/Administrator for District Initiatives**

DATE: February 16, 2009

SUBJECTS: Literacy Ambassador Reading Initiative

Preparations for the 2009 Extended School Year Summer Program is underway which includes the Literacy Ambassador Reading Initiative that extends reading beyond summer school. For the past year, Mackin Library Media Services has been the provider of the lexiled Books-In-A-Bag. Mackin Library Media Services has established an excellent service record and a positive working relationship with UISD regarding specifications of RFP 2008-001; consequently, it is recommended to allow Mackin Library Media Services a second year renewal as the provider for the 2009 Literacy Ambassador Summer Reading Initiative.

**UNITED INDEPENDENT SCHOOL DISTRICT
SUMMER READING TAKE HOME BOOK BAGS
RFP 2008-001**

| QTY | VENDOR | MACKIN LIBRARY | | GUMDROP PROFESSIONAL RESOURCE CENTER | | TANDEM LIBRARY GROUP | | SCHOLASTISTIC | |
|-----------------------------------|---|----------------------------------|-------------|--------------------------------------|-------------|-------------------------------|-------------|-------------------------------|-------------|
| | | UNIT PRICE | EXTENSION | UNIT PRICE | EXTENSION | UNIT PRICE | EXTENSION | UNIT PRICE | EXTENSION |
| GRADE LEVEL | DESCRIPTION RANGE | | | | | | | | |
| BAG PK 500 BAGS | 2 BOOKS GEARED FOR 4 AND 5 YEAR OLDS | \$11.96 | \$5,980.00 | \$18.00 | \$9,000.00 | \$9.60 | \$4,800.00 | \$10.53 | \$5,265.00 |
| BAG K 800 BAGS | 3 BOOKS GEARED FOR KINDER STUDENTS 5 AND 6 YEAR OLDS | \$12.82 | \$10,256.00 | \$19.00 | \$15,200.00 | \$14.17 | \$11,336.00 | \$14.29 | \$11,432.00 |
| BAG 1ST GRADE 925 BAGS | 3 BOOKS 100L RANGE 2 BOOKS 200L RANGE | \$20.90 | \$19,332.50 | \$27.00 | \$24,975.00 | \$23.43 | \$21,672.75 | \$20.55 | \$19,008.75 |
| BAG 2ND GRADE 865 BAGS | 2 BOOKS 100L RANGE 2 BOOKS 200L RANGE 1 BOOK 300L RANGE | \$20.95 | \$18,121.75 | \$28.00 | \$24,220.00 | \$23.86 | \$20,638.90 | \$20.55 | \$17,775.75 |
| BAG 3RD GRADE 840 BAGS | 1 BOOK 200L RANGE 2 BOOKS 300L RANGE | \$12.88 | \$10,819.20 | \$18.00 | \$15,120.00 | \$14.62 | \$12,280.80 | \$13.53 | \$11,365.20 |
| BAG 4TH GRADE 865 BAGS | 1 BOOK 200L RANGE 1 BOOK 300L RANGE 1 BOOK 400L RANGE | \$13.34 | \$11,539.10 | \$18.00 | \$15,570.00 | \$15.13 | \$13,087.45 | \$13.65 | \$11,807.25 |
| BAG 5TH GRADE 825 BAGS | 1 BOOK 300L RANGE 1 BOOK 400L RANGE 1 BOOK 500L RANGE | \$14.61 | \$12,053.25 | \$20.00 | \$16,500.00 | \$15.91 | \$13,125.75 | \$13.68 | \$11,286.00 |
| BAG 6TH GRADE 450 BAGS | 1 BOOK 400L RANGE 1 BOOK 500L RANGE 1 BOOK 600L RANGE | \$15.69 | \$7,060.50 | \$20.00 | \$9,000.00 | \$16.98 | \$7,641.00 | \$14.00 | \$6,300.00 |
| BAG 7TH GRADE 450 BAGS | 1 BOOK 500L RANGE 1 BOOK 600L RANGE 1 BOOK 700L RANGE | \$16.56 | \$7,452.00 | \$22.00 | \$9,900.00 | \$18.15 | \$8,167.50 | \$14.43 | \$6,493.50 |
| BAG 8TH GRADE 450 BAGS | 1 BOOK 600L RANGE 1 BOOK 700L RANGE 1 BOOK 800L RANGE | \$16.73 | \$7,528.50 | \$20.00 | \$9,000.00 | \$18.46 | \$8,307.00 | \$15.21 | \$6,844.50 |
| GRAND TOTAL | | \$110,142.80 | | \$148,485.00 | | \$121,057.15 | | \$107,577.95 | |
| DELIVERY WITHIN | | 25-30 DAYS OF P.O. ISSUED | | 30-60 DAYS OF P.O. ISSUED | | 45 DAYS OF P.O. ISSUED | | 30 DAYS OF P.O. ISSUED | |

Seven (7) vendors provided a "No Bid"

**UNITED INDEPENDENT SCHOOL DISTRICT
SUMMER READING TAKE HOME BOOK BAGS
RFP 2008-001
VENDOR LIST**

ADVANCED PUBLISHING INC

6950 FULTON ST
HOUSTON, TX 77022
PHONE: 713-695-0600
FAX: 713-695-8585
LINDA DEMJEN
lindajo@advancepublishing.com

ALTA BOOK CENTER PUBLISHERS

12 ADRIAN COURT
BURLINGAME, CA 94010
PHONE: 650-692-1285
FAX: 650-692-4654
info@altaesl.com
www.altaesl.com

BAKER & TAYLOR

2550 W. TYVOLA RD. STE 300
CHARLOTTE, NC 28217
PHONE: 1-800-775-1800
FAX: 704-998-3260
JENNIFER RHYNE
bids@btol.com
www.btol.com

BOUND TO STAY BOUND BOOKS, INC

1880 W. MORTON
JACKSONVILLE, IL 62650
PHONE: 1-800-637-6586
FAX: 1-800-747-2872
mbrady@btsb.com
btsb@btsb.com
MIKE BRADY

BRODARD COMPANY

500 ARCH STREET
WILLIAMSPORT, PA 17701
PHONE: 1-800-233-8467
FAX: 1-800-999-6799
bookbids@brodart.com
TAMARA L. PATTERSON

BRODART SELECT

P.O. BOX 300
MCELHATTAN, PA 17748
PHONE: 800-233-8467
FAX: 80-578-1064
TAMMIE TALARCZYK
select@brodart.com
angie.richardson@brodart.com

CHILDREN'S PLUS

PO BOX 887
CHICAGO HEIGHTS, IL 60412
PHONE: 1-800-230-1279
FAX: 1-800-896-7213
john@childrensplusinc.com
JOHN WALSH
johnw@childrensplusinc.com

COMPLETE BOOK AND MEDIA SUPPLY INC

715 DISCOVERY BLVD STE 301
CEDAR PARK, TX 78613
PHONE: 800-986-1775
FAX: 512-616-0410
ALEX TIJERINA
alex@completebook.com

DELANEY EDUCATIONAL

1455 W. MORENA BLVD
SAN DIEGO, CA 92110
PHONE: 888-798-9323
FAX: 888-798-9323
TOM DELANEY
delaneysw@msn.com

FOLLET LIBRARY RESOURCES, INC.

1340 RIDGEVIEW DRIVE
MCHENRY, ILLINOIS 60050
PHONE: 1-888-511-5114 EXT. 3770
CELL: 210-326-2382
Lisa.McCorquodale@flr.follett.com
LISA MCCORQUODALE

GARRETT EDUCATIONAL CORP

P.O. BOX 1588
ADA, OK 74821-1588
PHONE: 800-654-9366
FAX: 888-525-1560
LIONEL GARRETT
mail@garrettbooks.com

GUMDROP BOOKS

PO BOX 505
BETHANY, MO, 64424
PHONE: 1-800-821-7199 EXT 2405
FAX: 1-866-321-7199
wecare@gumdropbooks.com
NANCY CROVETTI

HENDRICK LONG PUBLISHING CO.

10635 TOWER OAKS STE D
HOUSTON, TX 77070
PHONE: 832-912-7323
FAX: 832-912-7353
www.hendricklongpublishing.com

INGRAM LIBRARY SERVICES

ONE INGRAM BLVD #623
LA VERGE, TN 37086
PHONE: 800-937-5300
FAX: 615-2135196
ilsbids@ingrambook.com

KINGDOM OF LEARNING INC

7321 SPRINGFIELD AVE
LAREDO, TX 78045
PHONE: 956-718-2700
FAX: 956-718-2752
mcalles@unitedisd.org

LAREDO JEANS

4305 PAN AMERICAN
LAREDO, TEXAS 78045
PHONE: 956-237-2791
JOSE SALAS
josesa@ats-inc.com

LEAPFROG SCHOOLHOUSE

1120 S. CAPITAL OF TX HWY
BUILDING ONE STE 100
AUSTIN, TX 78746
PHONE: 800-883-7430
FAX: 800-707-6045
fshotntracts@leapfrogsschoolhouse.com

LIBRARY SKILLS INC

P.O. BOX 469
WEST END, NC 27376
PHONE: 800-482-9161
FAX: 866-250-8953
LINLEY COX
fyi@libraryskills.com

MACKIN LIBRARY MEDIA

14300 W. BURNSVILLE PKWY
BURNSVILLE, MN 55306
PHONE: 1-800-245-9540
FAX: 1-800-369-5490
mackin@mackin.com
LYNN BENDT
lynnb@mackin.com

MONDO PUBLISHING

980 AVENUE OF THE AMERICAS
NEW YORK, NY 10018
PHONE: 888-886-6636
COLLEEN MULLINS
cmullins@mondopub.com

NATIONAL CENTER FOR YOUTH ISSUES

P.O. BOX 22185
CHATTANOOGA, TN 37422
PHONE: 800-477-8277
FAX: 423-849-4547
sales@ncyi.org

OVERLOOKED BOOKS

755 LOOP RD
KILLEEN, TX 76542
PHONE: 888-463-1169
FAX: 888-463-1166
PAT ANDERSON
texasbookman@yahoo.com

PERMA-BOUND BOOKS

617 E. VANDALIA ROAD
JACKSONVILLE, IL 62650
PHONE: 1-800-637-6581
FAX: 1-800-551-1169
books@perma-bound.com
CAROL FOSTER

PUBLISHERS DIRECT SALES

4025 NAW PERRIN
SAN ANTONIO, TX 78217
PHONE: 210-654-1812
FAX: 210-654-7031

RAINBOW BOOK CO.

500 E. MAIN STREET
LAKE ZURICH, IL 60047
PHONE: 1-800-255-0965
FAX: 87-726-9935
sales@rainbowbookcompany.com
MICHAEL SHERMAN

R & S SPORTS

9623 WHITE WING LOOP
LAREDO, TX 78045
PHONE: 956-220-2736
FAX: 956-717-9413
SANDRA VILLARREAL
r8ssportsgear@sbcglobal.net

SADDLEBACK EDUCATIONAL PUBLISHING

THREE WATSON
IRVINE, CA 92618
PHONE: 800-637-8715
FAX: 888-734-4010
contact@sdlback.com

SCHOLASTIC LIBRARY PUBLISHING

3009 HAWK AVENUE
MCALLEN, TEXAS 78504
PHONE: 956-793-5598
FAX: 956-661-1780
cbell@scholastic.com
CAROL AND MIKE BELL

SMART APPLE MEDIA

PO BOX 206
MANKATO, MN 56002
PHONE: 1-800-561-3943
FAX: 1-877-894-1304
losburn@saundersbook.com
LAURIE OSBURN

SOUTHWEST BOOK CO

13003-H MURPHY RD
STAFFORD, TEXAS 77477
PHONE: 1-800-444-1228
FAX: 281-498-7566
prandles@southwestbooks.net
PETER M. RANGLES

STONE ARCH BOOKS, LLC

151 GOOD COUNSEL DR.
MANKATO, MN 56002
PHONE: 1-800-421-7731
FAX: 1-877-245-4902
info@stonearchbooks.com
ERIN M. SCANDRETT

TANDEM LIBRARY GROUP

7900 XERXES AVE. S. STE. 600
MINNEAPLIS, MN 55431
PHONE: 1-800-328-2923
FAX: 1-800-828-0401
bookbids@tandemlibrarygroup.com

THE PEOPLES PUBLISHING GROUP

299 MARKET ST
SADDLE BROOK, NJ 07663
PHONE: 800-822-1080
FAX: 201-712-0345

THE LIBRARY STORE, INC

P.O. BOX 964
TREMONT, IL 61568
PHONE: 800-548-7204
FAX: 800-320-7706
DON GUNTER

bids@thelibrarystore.com

TEACHER'S MEDIA CO.

SUNBURST VISUAL MEDIA, 2 SKYLINE DR.
STE 101
HAWTHORNE, NY 10532
PHONE: 914-347-1500
FAX: 914-347-1805
dsandberg@schoolspecialty.com
DIANE SANDBERG

UNIQUE BOOKS INC

5010 KEMPER AVE
ST LOUIS, MO 63139
PHONE: 314-776-6695
FAX: 314-776-0841
uniquebks@aol.com

VERAZA GONZALEZ ENTERPRISES

1121 SWALLOW AVE STE 3
MCALLEN, TEXAS 78504
PHONE: 956-627-0769
FAX: 956-683-7665
slozano@vegoeditorial.com
SHEILA LOZANO

WISE INTER LINGUA

104 E CALTON RD
LAREDO, TX 78041
PHONE: 956-753-9274
FAX: 956-753-8267
PAT GEISS
www.dual-language.net

Board Approval
Awarding of Bids/Proposals
March 25, 2009

RENEWAL

RFP NO. 2008-003 Student Planners

Recommendation:

Requesting approval to purchase from the best bidder(s)/ offer(s) meeting specifications as follows:

Recommended Vendors

School Date Books
2nd – 9th grades

Schoolmate
Prk-1st grades

Est. Annual Amount

See Attached Tabulation

Administration advertised on January 24, 2008 and January 27, 2008. Seventeen (17) proposals were mailed. Three (3) proposals were received on February 13, 2008 @ 3:00 p.m. at the UISD Service Center Purchasing Department.

Budget Information:

2008-2009 District Wide

Resource Personnel:

Ana Macdonald, Executive Director of Elementary Education
Juanita Lozano, Executive Director of Secondary Education
Cordelia Flores Jackson, Director of Purchasing
Hector Cavazos, Purchasing Manager



Juanita Lozano
Executive Director, Secondary Education
UNITED INDEPENDENT SCHOOL DISTRICT

To: Cordelia Flores-Jackson
Purchasing Director

From: Juanita Lozano
Executive Director, Secondary Ed.

Date: March 4, 2009

Subject: **Middle School Student Planners**

I have been requested by your department to recommend a vendor for student planners, even though principals indicated to me that they were not going to purchase any for next year. If they wish to do so, I am recommending **SCHOOL DATEBOOKS** as the vendor for student planners.



UNITED INDEPENDENT SCHOOL DISTRICT

Roberto Santos
Superintendent

From: Ann Macdonald *AM*
Sent: March 5, 2009
To: Cordelia Flores Jackson, Director of Purchasing
Cc: Pamela R. Juarez
Subject: Student Planners

Below are the recommendations for planners for the elementary students for the 2009-2010 school year.

Elementary schools will have the option to purchase planners for the kinder and first grade students through School Mate. The schools would be able to select a stock cover and have the name of the school and mascot printed to be displayed through the cover window. Requested inserts will be placed near the front section of the planner.

All elementary schools will purchase a planner for every second, third, fourth and fifth grade student. The planners will be purchased from School Datebooks. The planners will follow the same style of assignment page provided and have the inserts requested. The planners will not be dated, nor will they have the school calendar or special events printed on them. This will allow for extra planners to be used in consecutive years.

Thank you for your assistance with this project.

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*Ann Macdonald
Executive Director of Elementary Education
4410 Hwy 359
Laredo, Texas 78043
956-473-2023 Office
956-473-2096 Fax*

**UNITED INDEPENDENT SCHOOL DISTRICT
SCHOOL PLANNERS
RFP 2008-003**

| VENDOR | EST QTY | CLASS UNIFORMS | | SCHOOL MATE | | SCHOOLDATE | |
|--|---------|----------------|-------------|---|-------------|------------|-------------|
| DESCRIPTION | | | | | | BOOKS | |
| District Wide Primary Planners (2 nd -5 th) | 12,500 | \$2.85 | \$35,625.00 | \$2.30 | \$28,750.00 | \$2.30 | \$28,750.00 |
| District Wide Primary Planner (K-1 st) | 6,215 | \$2.30 | \$32,877.35 | \$2.86 | \$17,774.90 | \$2.85 | \$17,712.75 |
| District Wide Secondary Planners (6 th -9 th) | 9,500 | \$2.85 | \$27,075.00 | \$2.30 | \$21,850.00 | \$2.99 | \$28,405.00 |
| Estimated date of delivery: | | 50 DAYS | | From receipt of all materials: press ready 33 business days typeset 48 business days days non custom: 18 business days | | 8/1/2008 | |
| % OFF CATALOG PRICE | | N/A | | 0% | | N/A | |
| % OFF LIST PRICE | | N/A | | 0% | | N/A | |
| ONE TIME SET UP CHARGE | | N/A | | 0% | | N/A | |

UNITED INDEPENDENT SCHOOL DISTRICT
STUDENT PLANNERS
RFP 2008-003

ABC CUSTOM ADVERTISING
1006 S 10TH STE #4
MCALLEN, TX 78501
PHONE: 956-631-3131
FAX: 956-631-3150
MARTI MILLER
abc@abccustom.com

ADAMS PRINTING
P.O. BOX 450261
LAREDO, TX 78045
PHONE: 956-724-5412
FAX: 956-717-9906
KELLY PEREZ
adams.printing@yahoo.com

AMSTERDAM'S PRINTING
166 WALLINS CORNERS RD.
AMSTERDAM, NY 12010
PHONE: 1-800-833-6231
FAX: (518) 843-5204
www.amsterdamprinting.com
SCOTT DUESLER
sduesler@taylorcorp.com

BAUDVILLE
5380 52ND ST SE
GRAND RAPIDS, MI 49512-9765
PHONE: 616-698-0888
service@baudville.com

FUND CRAFT PUBLISHING
P.O. BOX 340
COLLIERVILLE, TN 38027
PHONE: 1-800-390-2129
FAX: (901) 853-6196
info@schoolplanners.com

GA ADVERTISING
5804 GALE CT
LAREDO, TX 78041
PHONE: 956-727-3354
LORENA LOZANO
flozano1@stx.rr.com

MARK A REQUENA
SMART PROMOTIONAL
2065 QUITO LOOP
LAREDO, TX 78045
PHONE: 956-645-9423
smartpromo@sbcglobal.net

OSCAR MADISON PROMOTIONAL
5222 BREWSTER DR
LAREDO, TX 78046
PHONE: 956-568-2225
CARLOS GARCIA
carlo_garcia2002@yahoo.com

PREMIER
2000 KENTUCKY STREET
BELLINGHAM, WA 98229
PHONE: 1-800-447-2034
PHONE: (956) 968-3381
FAX: (956) 968-3381
STAR RODRIGUEZ
srodriguez@premieragendas.com

PRINTING SOLUTIONS
418 FALLOW LN
LAREDO, TX 78045
PHONE: 956-286-9203
FAX: 956-753-3486
ANA LAURA BALDERAS
balderas.a@sbcglobal.net

QUALITY AWARDS & PRINTING
902 W CALTON RD STE 203
LAREDO, TX 78041
PHONE: 956-523-0383
IVAN QUINTANILLA
printawards@msn.com

R & B ADVERTISING
1904 FREMONT
LAREDO, TX 78043
PHONE: 956-796-9625
FAX: 956-796-9813
RONNIE OR BARBARA GOODMAN
rbadv@sbcglobal.net

SCHOOL DATEBOOKS
2241 OLD ROMNEY RD.
LAFAYETTE, IN 47909
PHONE: 1-800-705-7526
PHONE: (765) 471-8883
FAX: (765) 471-8874
DOUG TRENT
doug@schooldatebooks.com
www.schooldatebooks.com

SCHOOL MATE
P.O. BOX 2110
KEARNEY, NE 68848
PHONE: 1-800-816-8339
FAX: (308) 236-8169
schoolmate.com
planner@schoolmate.com

SELECT AGENDAS
1320 ROUTE 9
CHAMPLAIN, NY 12919
PHONE: 1-800-567-8472
FAX: 1-800-667-8472
info@selectagendas.com

SUCCESS BY DESIGN, INC.
3741 LINDEN SE
WYOMING, MI 49548
PHONE: 1-800-327-0057
FAX: 1-800-327-0048
www.successbydesign.com

WALSWORTH SOLUTIONS, LLC
SCHOOL VIEW PLANNERS
P.O. BOX 460
TRENTON, MO 64683
PHONE: 1-866-924-3632
BECKY MCKIBBEN
becky@walsworthsolutions.com
<http://www.walsworthsolutions.com>