

**TO:** Board of Directors  
Region One Education Service Center

**SUBJECT:** Library and Technology Purchasing Cooperative RFP 19-AGENCY-000044

**DATE:** May 17, 2018

**ITEM 15:** Action

**BACKGROUND AND SIGNIFICANT ISSUES:** This request for proposal (RFP) allows the Region One Education Service Center Library and Technology Purchasing Cooperative the opportunity to contract with qualified vendors for consultants; instructional software/applications; library books, furniture, and supplies; magazine subscriptions, multi-media equipment; technology hardware and equipment; and other library and technology resources/services for PK-12 schools in the Region One area for approximately 420,000 students and over 600 campuses and other eligible entities in the Region One area.

On May 2, 2018 the Region One ESC Purchasing Department received fifty (50) responses to Library and Technology Purchasing Cooperative RFP 19-AGENCY-000044. Proposals were evaluated to select the best qualified vendors based on the established criteria. Forty-nine (49) vendors are being recommended for award. Vendors recommended for awarded had complete request for proposal submissions with an evaluation score of 70 or greater. One (1) vendor, Lerner Publishing Group of Minneapolis, MN withdrew their proposal submission. The term of this proposal is effective July 1, 2018 through June 30, 2019 with three (3) one-year extension options if all parties are in agreement. The tabulation and evaluation summary is enclosed for your review and consideration.

**RELATED GOAL:** To assist the ESC and its cooperative members in Region One and other school districts, charter schools, and governmental entities throughout the State operate more efficiently and economically (TEC §8.002).

**COST AND FUNDING SOURCES:** Region One Education Service Center programs and its Library Services and Instructional Resources Cooperative members order products and/or services directly through the awarded vendor(s). Of the total net invoice amounts on all services performed under this proposal, a flat fixed service fee rate of \$0.0100 cents on each \$1.00 dollar of total sales made through this contract paid to Region One ESC.

**EXECUTIVE DIRECTOR'S RECOMMENDATION:** Recommend approval of the Library and Technology Purchasing Cooperative RFP 19-AGENCY-000044 to the following vendors: *Abacus Computers Inc. - Midland, TX; ABDO Publishing Company - Minneapolis, MN; ACCO Brands Corporation doing business as ACCO Brands USA LLC - Lake Zurich, IL; Audio Visual Aids Co. dba Audio Visual Aids - San Antonio, TX; Barnes & Noble Booksellers, Inc. - New York City, NY; Bound To Stay Bound Books, Inc. dba Bound To Stay Bound Books - Jacksonville, IL; BrainPOP LLC - New York, NY; Brainstorm Books dba Brainstorm Library - Minneapolis, MN; Central Programs Inc. dba Gumdrop Books - Bethany, MO; Channing Bete Company, Inc. - South Deerfield, MA; Children's Plus Inc. - Beecher, IL; Classroom Library Company - St. Louis, MO; Coherent CYBER, LLC - San Antonio, TX; Cox Subscriptions, Inc. dba W.T. Cox Information Services - Shallotte, NC; Delaney Educational Enterprises dba Delaney Educational Enterprises, Inc. - Beecher, IL; DLB Books, Inc. - Katy, TX; Doyle & Associates, Inc - Brookshire, TX; Facts On File, Inc. dba Infobase - New York, NY; Follett School Solutions, Inc. - McHenry, IL; Hertz Furniture Systems, LLC dba Hertz Furniture - Ramsey, NJ; Hertzberg-New Method, Inc. dba Perma-Bound Books - Jacksonville, IL; Ingram Library Services LLC dba Ingram Library Services Inc. - La Vergne, TN; J. R., Inc. - Converse, TX; Julian Franklin aka Julian F Pugh, Julian Franklin Productions, Library Rat Productions dba Julian Franklin - Houston, TX; Kent Adhesive Products Company - KAPCO - Kent, OH; Lakeshore Equipment Company dba Lakeshore Learning Materials - Carson, CA; Lerner Universal Corporation dba Brain Hive. - Minneapolis, MN; Library Sales Inc., DBA Sebcu Books - Pembroke Park, FL; Mackin Book Company dba Mackin Educational Resources - Burnsville, MN; Magazine Subscriptions PTP - Austin, TX; Maker Maven, LLC - Tomball, TX; Mitinet, Inc. - Bethany, MO; MT Library Services Inc. dba Junior*

**Library Guild - Plain City, OH; Netsync Network Solutions -Houston, TX (HQ); McAllen, TX (McAllen Office); North Star Editions, Inc. dba North Star Editions/Focus Readers - Mendota Heights, MN; Overlooked Books - Killeen, TX; Rainbow Book Company - Beecher, IL; Rally! Education - Glen Head, NY; Scholastic Library Publishing, Inc. - Danbury, CT; Shmoop University, Inc. - Los Altos, CA and Mountain View, CA; Studies Weekly, Inc. dba Studies Weekly - Orem, Utah; Textbook Warehouse, LLC - Alpharetta, GA; The Child's World.Com dba The Child's World, Inc. - Mankato, MN; The Library Corporation - Inwood, WV; The Library Store, Inc. - Tremont, IL; The Penworthy Company, LLC - Milwaukee, WI; The Storybook Garden - Weslaco, TX; Thomas J Peterson LLC - Mankato, MN; World Book, Inc. - Chicago, IL.**

Respectfully submitted,



Dr. Cornelio Gonzalez  
Executive Director

**Staff Person(s) Responsible:** Dr. Laura Sheneman, Coordinator of Library Services and Instructional Resources  
Fabiola Fuentes, Program Assistant for Library Services and Instructional Resources  
Connie Lopez, Deputy Director  
Amanda Galvan, Finance Director  
Lori A. Ramos, Purchasing Coordinator  
Marc David Garcia, Purchasing Specialist

**Library and Technology Purchasing Cooperative  
RFP 19-AGENCY-000044**

**Action Taken**

\_\_\_\_\_ made a motion to approve the Library and Technology Purchasing Cooperative RFP 19-AGENCY-000044 to the following vendors: *Abacus Computers Inc. - Midland, TX; ABDO Publishing Company - Minneapolis, MN; ACCO Brands Corporation doing business as ACCO Brands USA LLC - Lake Zurich, IL; Audio Visual Aids Co. dba Audio Visual Aids - San Antonio, TX; Barnes & Noble Booksellers, Inc. - New York City, NY; Bound To Stay Bound Books, Inc. dba Bound To Stay Bound Books - Jacksonville, IL; BrainPOP LLC - New York, NY; Brainstorm Books dba Brainstorm Library - Minneapolis, MN; Central Programs Inc. dba Gumdrop Books - Bethany, MO; Channing Bete Company, Inc. - South Deerfield, MA; Children's Plus Inc. - Beecher, IL; Classroom Library Company - St. Louis, MO; Coherent CYBER, LLC - San Antonio, TX; Cox Subscriptions, Inc. dba W.T. Cox Information Services - Shallotte, NC; Delaney Educational Enterprises dba Delaney Educational Enterprises, Inc. - Beecher, IL; DLB Books, Inc. - Katy, TX; Doylene & Associates, Inc - Brookshire, TX; Facts On File, Inc. dba Infobase - New York, NY; Follett School Solutions, Inc. - McHenry, IL; Hertz Furniture Systems, LLC dba Hertz Furniture - Ramsey, NJ; Hertzberg-New Method, Inc. dba Perma-Bound Books - Jacksonville, IL; Ingram Library Services LLC dba Ingram Library Services Inc. - La Vergne, TN; J. R., Inc. - Converse, TX; Julian Franklin aka Julian F Pugh, Julian Franklin Productions, Library Rat Productions dba Julian Franklin - Houston, TX; Kent Adhesive Products Company - KAPCO - Kent, OH; Lakeshore Equipment Company dba Lakeshore Learning Materials - Carson, CA; Lerner Universal Corporation dba Brain Hive. - Minneapolis, MN; Library Sales Inc., DBA Sebco Books - Pembroke Park, FL; Mackin Book Company dba Mackin Educational Resources - Burnsville, MN; Magazine Subscriptions PTP - Austin, TX; Maker Maven, LLC - Tomball, TX; Mitinet, Inc. - Bethany, MO; MT Library Services Inc. dba Junior Library Guild - Plain City, OH; Netsync Network Solutions -Houston, TX (HQ); McAllen, TX (McAllen Office); North Star Editions, Inc. dba North Star Editions/Focus Readers - Mendota Heights, MN; Overlooked Books - Killeen, TX; Rainbow Book Company - Beecher, IL; Rally! Education - Glen Head, NY; Scholastic Library Publishing, Inc. - Danbury, CT; Shmoop University, Inc. - Los Altos, CA and Mountain View, CA; Studies Weekly, Inc. dba Studies Weekly - Orem, Utah; Textbook Warehouse, LLC - Alpharetta, GA; The Child's World.Com dba The Child's World, Inc. - Mankato, MN; The Library Corporation - Inwood, WV; The Library Store, Inc. - Tremont, IL; The Penworthy Company, LLC - Milwaukee, WI; The Storybook Garden - Weslaco, TX; Thomas J Peterson LLC - Mankato, MN; World Book, Inc. - Chicago, IL.*

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Seconded by: \_\_\_\_\_  
Vote: \_\_\_\_\_