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## BOARD AGENDA ITEM

Information/Discussion: \_\_\_\_\_

Future Action: \_\_\_\_\_

Action:   X  

Item: SysCloud Backup Renewal

Submitted by: Tim Lillis

Recommended by: Glen Finkel

Date: 2.4.2026

Board Meeting Date: 2.16.2025

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### RECOMMENDATION

It is recommended that the Board approve a three-year contract renewal with SysCloud for comprehensive cloud-to-cloud backup services. This renewal covers our entire production environment across both Google Workspace and Microsoft 365.

The total contract value is **\$67,200**, providing a fixed-cost hedge against annual price increases while ensuring continuous data sovereignty and ransomware recovery capabilities.

### BACKGROUND

As our organization operates in a hybrid productivity environment, we generate critical data across both Google and Microsoft ecosystems. While these providers offer high availability, they operate under a Shared Responsibility Model. This means that while they guarantee the infrastructure, the "customer" is responsible for the data itself—including protection against accidental deletion, malicious insider threats, and ransomware. SysCloud has served as our primary cloud backup for the past 3 years.

The proposed three-year agreement offers a significant discount over the month-to-month or annual list pricing. By committing to a multi-year term, we lock in our current rates (**\$22,400 annually**).