



Proposal For:	Mary M. Knight School District
Proposed Bus:	PrimeTime Med Transit
Proposed Layout:	WA 07621 Spec 10p AWD (Freedman Seats)

Prepared By:	Christina Grabo
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Email:	christina@nwbus.com

Thank you for the opportunity to provide you with a quote for a new Prime-Time Specialty Vehicles Transit Van. Northwest Bus Sales aims to be the most competitively priced provider of quality buses and vans, but where we really shine is in our support- both during and after the sale. To follow, you will find our proposal for your custom-built van. We appreciate your business and look forward to working with you on this purchase.



Founded in Washington in 1987, Northwest Bus Sales has been a family-owned and locally-operated dealership for 35+ years. Our eight-person sales team has a combined 80+ years of experience, with a highly diverse skill set. Several members of our sales department have prior experience in the repair and operation of commercial vehicles, giving them a unique and beneficial insight into the day-to-day operational requirements of the buses we sell and an ability to troubleshoot and train on many technical issues. Northwest Bus Sales' parts and service department has direct lines of communications with each of our manufacturers. All calls will be answered or returned within 1 hour during business hours. Northwest Bus Sales prides itself on customer satisfaction and looks forward to sharing this experience with you!



Quote

12/2/2024

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WA 07621 Spec 10p AWD (Freedman Seats)			
Qty	Description	Price	Extended
1	WA 07621 Spec PrimeTime Med Transit Rear Entry GAS	\$78,976	\$78,976
1	Remove OEM Seats		
1	Chassis - All Wheel Drive	\$6,500	\$6,500
1	Single passenger rigid seat	\$1,075	\$1,075
2	Double passenger rigid seat	\$1,795	\$3,590
1	Three passenger bench seat	\$2,875	\$2,875
1	Remove wheelchair lift and securements	-\$4,000	-\$4,000
78	Miles From Federal Way, WA @ 2.65/mile		\$207
1	PPI Increase	0.00%	
Price available to State of Washington MCUA participants and agencies of states with cooperative agreements		Subtotal	\$89,223
Dealer Credit valid for 30 days, then subject to adjustment. Not applicable with P-Card payment.		Dealer Credit	-\$6,990
***Sales tax waived with proof of exemption		Adjusted Price	\$82,233
Pricing subject to additional PPI increases		Quantity	1
DES Authorization and purchase order required to process order		Trade Allowance	\$0
Change orders must be submitted in writing and are not official until confirmed		Subtotal	\$82,233
		Sales Tax***	\$8,634
		Licensing	
THANK YOU FOR THE OPPORTUNITY TO EARN YOUR BUSINESS!		TOTAL PRICE	\$90,867

