
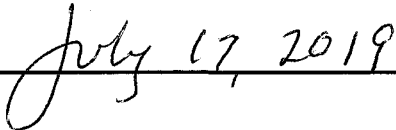


July 17, 2019

I am recommending that Livonia Public School award the milk bid for the 2019/2020 school year to Cedar Crest Dairy Inc.

Included is the signed bid award for Cedar Crest Dairy from HPS.

The estimated dairy cost for the 2019/2020 year is \$148,800.00

Pat Schuchardt

Food and Nutrition Services Supervisor



5850 Balsam Drive
PO Box 38
Hudsonville, MI 49426-0038

Phone 616.669.5170
Fax 616.669.7633
www.cedarcrestdelivers.com

DELIVERING THE BEST

June 3, 2019

Pat Schuchardt
Food Service Director
Livonia Public Schools
15125 Farmington Road
Livonia, MI 48154

Re: **2019-2020 School Milk Bid**

Dear Pat:

Thank you for the opportunity to submit our bid for your dairy products. Cedar Crest can provide you with a total dairy, juice and ice cream program. Along with your milk products, we can deliver juices and ice cream to each of your locations.

Price Changes: Prices are based on the current costs of raw milk (per the USDA Federal Market Order No. 33), skim powders, butterfat, all other raw materials, packaging, all distribution and operating expenses. Prices are subject to change monthly to reflect changes in any of the above costs.

Delivery: Cedar Crest Dairy agrees to make every attempt to deliver on time for your requirements. Customer agrees to supply Cedar Crest Dairy with accurate milk counts and a school calendar noting breaks.

Invoicing: Invoices for all products sold by Cedar Crest Dairy to customer shall be on a weekly basis for week ending each Saturday.

Route Returns - Milk: 100% return credit is given if product is deemed not saleable due to a plant problem. Credit for manufacturing defects will be given at the discretion of the company. No credit will be given for milk remaining due to school days cancelled due to weather, power outages, or other unforeseen circumstances. Cedar Crest will sell fluid milk to the customer guaranteed to be dated for sale at least through the next delivery day.

Equipment: Cedar Crest Dairy agrees to supply equipment in good working order for \$0.01 per half-pint for milk and juices over bid price. Coolers and freezers supplied by Cedar Crest must be used only for products purchased through Cedar Crest Dairy.

By accepting our bid proposal, you agree to abide by the terms and conditions of service listed above.
Please acknowledge acceptance of our bid proposal and our service by signing below and sending back a copy of this letter. If you are interested in extending your bid please check off the length of time you would like to extend this bid for.

Signed _____ Title _____ Date _____

RB
L Years

Sincerely,

Rob Becker
President



3275 N. M-37 Hwy.
 P.O. Box 247
 Middleville, MI 49333-0247
 800-632-4572
 hpsgpo.com

March 4, 2019

Rob Becker
 President
 Cedar Crest Dairy, Inc.
 5850 Balsam Dr. P.O. Box 38 Hudsonville, MI 49426-0038

Dear Rob,

By this letter, the HPS FSAAC, SFPAC, on behalf of HPS, notifies you that HPS is exercising its option to extend the term of the current HPS #434 (Rev. #3) for MILK AND DAIRY PRODUCTS (MI) that is due to expire on 6/30/2019 for an additional term beginning 7/1/2019 and ending 6/30/2020. All other terms and conditions of the Agreement remain in full force and effect, including without limitation your obligation to furnish HPS monthly or quarterly electronic statistical reports, via xls or txt format, concerning the purchases of each member/participant made pursuant to the Agreement (see item #19 on the Terms and Conditions sheet), and to pay HPS a recording fee equal to one tenth of one percent (.1%) for total sales.

Please acknowledge this extension by signing this form and returning it to HPS. Please feel free to contact me should you have any questions or require further information regarding this extension. HPS is looking forward to continuing this mutually beneficial arrangement.

Sincerely,

HPS

AGREED: Cedar Crest Dairy, Inc.

NAME: Christina Costanza

NAME: Rob Becker

TITLE: Contract Portfolio Analyst

TITLE: President


DATE: 3/10/2019

DATE: 3/6/2019

SIGNATURE: *Christina Costanza*

SIGNATURE: *Rob Becker*

CC/tm Enclosures: Current Contract, Terms & Conditions Sheet

			PRICE LIST PREPARED FOR:			
Hudsonville, MI 49426 Phone 616.662.7679 Fax 616.669.7633			HPS			
Item No.	Description	Size	Case Ct.	5/1/2019 Old Price	Change	6/3/2019 New Price
MILK GALS - COUNTRY DAIRY						
9010/10010	CC/CD Non-GMO HVD MILK	GAL	4	\$ 3.6271	\$ 0.0680	\$ 3.6951
9020/10020	CC/CD Non-GMO 2% RF MILK	GAL	4	\$ 3.2142	\$ 0.0630	\$ 3.2772
9030/10030	CC/CD Non-GMO 1% LF MILK	GAL	4	\$ 3.0966	\$ 0.0590	\$ 3.1556
9040/10040	CC/CD Non-GMO FAT FREE	GAL	4	\$ 2.9913	\$ 0.0560	\$ 3.0473
10050	CD Non-GMO CHOC MILK	GAL	4	\$ 4.2640	\$ 0.0680	\$ 4.3320
MILK HGLS - COUNTRY DAIRY						
10011	CD Non-GMO HVD MILK	HGL	9	\$ 1.9128	\$ 0.0360	\$ 1.9488
10021	CD Non-GMO 2% RF MILK	HGL	9	\$ 1.7416	\$ 0.0340	\$ 1.7756
10041	CD Non-GMO FAT FREE MILK	HGL	9	\$ 1.5319	\$ 0.0310	\$ 1.5629
10051	CD Non-GMO CHOC MILK	HGL	9	\$ 2.4034	\$ 0.0360	\$ 2.4394
MILK QTS - COUNTRY DAIRY						
10012	CD Non-GMO HVD MILK	QT	9	\$ 1.1066	\$ 0.0190	\$ 1.1256
10022	CD Non-GMO 2% RF MILK	QT	9	\$ 1.0382	\$ 0.0180	\$ 1.0562
MILK PINTS - COUNTRY DAIRY						
10023	CD Non-GMO 2% RF MILK	PINT	20	\$ 0.7918	\$ 0.0060	\$ 0.7978
10043	CD Non-GMO FAT FREE MILK	PINT	20	\$ 0.7752	\$ 0.0050	\$ 0.7802
10053	CD Non-GMO DUTCH CHOC MILK	PINT	20	\$ 0.9261	\$ 0.0070	\$ 0.9331
MILK HALF PINTS - COUNTRY FRESH PAPER						
500047	CF HVD SMX	HPT	50	\$ 0.2758	\$ 0.0035	\$ 0.2793
500018	CF 1% WHITE SMX	HPT	50	\$ 0.2564	\$ 0.0033	\$ 0.2597
6170	CF FAT FREE SMX	HPT	50	\$ 0.2455	\$ 0.0031	\$ 0.2486
15235	CF TRU MOO STRAW FF SMX	HPT	50	\$ 0.2685	\$ 0.0031	\$ 0.2716
500084	CF TRU MOO CHOC FF SMX	HPT	50	\$ 0.2685	\$ 0.0031	\$ 0.2716
MILK HALF PINTS - PRAIRIE FARMS PAPER						
1165	PRAIRIE HVD SMX	HPT	50	\$ 0.2640	\$ 0.0035	\$ 0.2675
4752	PRAIRIE 1% WH SMX	HPT	50	\$ 0.2311	\$ 0.0032	\$ 0.2343
5404	PRAIRIE FF SMX	HPT	50	\$ 0.2210	\$ 0.0031	\$ 0.2241
1555	PRAIRIE CHOC 1% SMX	HPT	50	\$ 0.2492	\$ 0.0032	\$ 0.2524
13877	PRAIRIE STBY 1% SMX	HPT	50	\$ 0.2492	\$ 0.0032	\$ 0.2524
MILK HALF PINTS - COUNTRY DAIRY PLASTIC						
10034	CD Non-GMO 1% LF MILK	PL HPT	50	\$ 0.2861	\$ 0.0049	\$ 0.2910
10044	CD Non-GMO FAT FREE MILK	PL HPT	50	\$ 0.2743	\$ 0.0047	\$ 0.2790
10057	CD Non-GMO 1% STRAW MILK	PL HPT	50	\$ 0.2997	\$ 0.0049	\$ 0.3046
10055	CD Non-GMO 1% CHOC MILK	PL HPT	50	\$ 0.2997	\$ 0.0049	\$ 0.3046
COTTAGE CHEESE						
525038	COTT CHEESE SC	5#	4	\$ 7.1984	\$ 0.1255	\$ 7.3239

Item No.	Description	Size	Case Ct.	Old Price	Change	New Price
SOUR CREAM						
535038	SOUR CREAM	5#	4	\$ 6.4516	\$ 0.0576	\$ 6.5092
YOGURT						
18719	YOG BULK BLUEBERRY	5#	4	\$ 6.4655	\$ -	\$ 6.4655
1831	YOG BULK CHERRY VANILLA	5#	4	\$ 6.4655	\$ -	\$ 6.4655
18718	YOG BULK STRAWBERRY	5#	4	\$ 6.4655	\$ -	\$ 6.4655
23640	PF YOG-BLUEBERRY	4OZ	12	\$ 0.3782	\$ -	\$ 0.3782
23683	PF YOG-CHERRY/VANILLA	4OZ	12	\$ 0.3782	\$ -	\$ 0.3782
23682	PF YOG-RASPBERRY	4OZ	12	\$ 0.3782	\$ -	\$ 0.3782
23639	PF YOG-STRAWBERRY	4OZ	12	\$ 0.3782	\$ -	\$ 0.3782
SCHOOL JUICE						
565001	JUICE-4OZ APPLE	4 OZ	Cs 96/4 OZ	\$ 21.1120	\$ -	\$ 21.1120
565003	JUICE-4OZ FRUIT PUNCH	4 OZ	Cs 96/4 OZ	\$ 21.7520	\$ -	\$ 21.7520
565005	JUICE-4OZ GRAPE	4 OZ	Cs 96/4 OZ	\$ 23.1320	\$ -	\$ 23.1320
565006	JUICE-4OZ ORANGE	4 OZ	Cs 96/4 OZ	\$ 24.2620	\$ -	\$ 24.2620
2077	PF APPLE JUICE 4OZ	4 OZ	75	\$ 0.1545	\$ -	\$ 0.1545
1977	PF ORANGE JUICE 4OZ	4 OZ	75	\$ 0.1665	\$ -	\$ 0.1665
ORANGE JUICE						
10090	ORANGE JUICE	GAL	4	\$ 4.3540	\$ -	\$ 4.3540
10091	ORANGE JUICE	HGL	9	\$ 2.2270	\$ -	\$ 2.2270
10092	ORANGE JUICE	QT	16	\$ 1.3890	\$ -	\$ 1.3890
10093	ORANGE JUICE	PINT	20	\$ 1.2470	\$ -	\$ 1.2470
MIX - SOFT SERVE & ICE CREAM						
10193	CD MIX SELECT VAN	2.5GAL	2	\$ 17.9000	\$ -	\$ 17.9000
10194	CD MIX CHOCOLATE	2.5GAL	2	\$ 17.9000	\$ -	\$ 17.9000
10197	CD MIX VAN 6% PREM	2.5GAL	2	\$ 17.9000	\$ -	\$ 17.9000
* Prairie Farms Fat Free chocolate and strawberry will not be available this year and will be 1% to start the school year.						

United States Department of Agriculture

AGRICULTURAL MARKETING SERVICE
DAIRY PROGRAMS

Cleveland

1325 Industrial Parkway North
P.O. Box 5102
Brunswick, Ohio 44212
Phone: 330/225-4758
Toll Free: 888/751-3220
Fax: 330/220-6675

Detroit

28004 Center Oaks Court, Suite 110
Wixom, Michigan 48393
Phone: 248/596-0206
Toll Free: 800/458-6312
Fax: 248/596-1670

MIDEAST MARKETING AREA
Federal Order No. 33

Email: clevelandma1@sprynet.com
Web Page: www.fmmaclew.com

ANNOUNCEMENT OF ADVANCED PRICES AND PRICING FACTORS ^{1/}

JUNE 2019

	Differential Rate <i>(per cwt.)</i>	Skim Milk <i>(per cwt.)</i>	Butterfat <i>(per lb.)</i>	3.5% BF <i>(per cwt.)</i>
Class I				
Cuyahoga County, OH (Cleveland)	\$2.00	\$10.39	\$2.5834	\$19.07
Processor Assessment ^{2/}		<u>0.20</u>	<u>0.0020</u>	<u>0.20</u>
Total		\$10.59	\$2.5854	\$19.27
Class I Price Adjusted for Location ^{3/}	\$1.80	\$10.19	\$2.5814	→ \$18.87
	2.10	10.49	2.5844	19.17
	2.20	10.59	2.5854	19.27
	2.30	10.69	2.5864	19.37
Class II				
	Skim Milk Price	\$8.26 / cwt.		
	Nonfat Solids Price	0.9178 / lb.		

ADVANCE PRICING FACTORS

Advance Class III Skim Milk Price	\$7.74 / cwt.
Advance Class IV Skim Milk Price	7.56 / cwt.
Advance Butterfat Price	2.5634 / lb.

AGRICULTURAL MARKETING SERVICE NATIONAL DAIRY PRODUCTS PRICE AVERAGES

Weeks ending 5/11, 5/18

Cheese.....	\$1.7007 / lb.
Butter.....	2.2883 / lb.
Nonfat Dry Milk.....	1.0167 / lb.
Dry Whey.....	0.3839 / lb.

^{1/} See Price Formulas by going to <https://www.ams.usda.gov/sites/default/files/media/PriceFormula2019.pdf>.

^{2/} The 20-cent per hundredweight processor assessment is an obligation under the Fluid Milk Promotion Order (7CFR§1160.101 et seq.) imposed on any person who processes and markets commercially more than 3 million pounds of packaged fluid milk products on a monthly basis. Deliveries to consumer residences are excluded. Effective February 29, 2016, processors of certified "organic" and "100 percent organic" fluid milk products may apply for an organic assessment exemption for those products.

^{3/} Processor assessment should be added as shown for the Cuyahoga County prices.

/s/ Sharon R. Uther
Market Administrator

RELEASED: May 22, 2019