



Proposal #009243197
Prepared For
Lincolnwood Sch Dist 74

Attention:
Dominick Lupo
dlupo@sd74.org

For the Purchase of:
Into Reading K-2 Version 3- Updated PD

Prepared By
Melissa Sinclair
melissa.sinclair@hnhco.com

Please submit this proposal with your purchase order.

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Attention:
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Proposal for Lincolnwood Sch Dist 74

ISBN	Title	Price	Quantity	Value of all Materials	Value of Free Materials	Value of Charged Materials
Grade K						
Student Digital Licenses						
1893240 9798202062339	Into Reading VRS3 Student License with HMH Digital Readers 3 Year Grades K-6	\$82.50	100	\$8,250.00	\$660.00	\$7,590.00
Package Includes: Into Reading Vrs3 Digital Student Resources 3 Year Grades K-6 HMH Readers Vrs3 Digital Library Student Resources 3 Year Grades K-6 Implementation Success						
Total for Student Digital Licenses		\$7,590.00				
Teacher Digital Licenses						
1893248 9798202062414	Into Reading VRS3 Teacher License with HMH Digital Readers 3 Year Grades K-6	\$771.00	7	\$5,397.00	\$5,397.00	
Package Includes: Into Reading Vrs3 Digital Teacher Resources 3 Year Grades K-6 HMH Readers Vrs3 Digital Library Teacher Resources 3 Year Grades K-6 Access to Teacher's Corner						
Total for Teacher Digital Licenses		\$0.00				
A la Carte Items Available for Purchase						
Teacher Materials						
1886179 9798202028168	Into Reading Vrs3 Teacher's Guide Set Grade K	\$197.35	7	\$1,381.45	\$110.53	\$1,270.92
1889838 9798202043420	Into Reading Vrs3 Big Book Set Grade K	\$240.25	6	\$1,441.50	\$115.32	\$1,326.18
1889834 9798202043406	Into Reading Vrs3 Read Aloud Set Grade K	\$137.60	6	\$825.60	\$66.06	\$759.54
1889786 9798202043369	Into Reading VRS3 Decodable Library Set Grade K	\$1,295.01	6	\$7,770.06	\$621.60	\$7,148.46
1874676 9780358976240	Into Reading Vrs3 Bookstix Grade K	\$4.85	6	\$29.10	\$2.34	\$26.76
1889840 9798202043437	Into Reading Vrs3 Instructional Card Kit Grade K	\$82.50	6	\$495.00	\$39.60	\$455.40
1721083 9781328522900	Into Reading Tabletop Minilessons Reading Grade K	\$33.90	7	\$237.30	\$18.97	\$218.33
1716734 9781328491602	Into Reading Tabletop Minilessons English Language Development Grade K	\$33.90	7	\$237.30	\$18.97	\$218.33
1889860 9798202043536	Into Reading HMH Readers VRS3 Library with Take and Teach Lessons Grade K	\$1,295.00	6	\$7,770.00	\$621.60	\$7,148.40
Student Materials						
1885991 9798202027222	Into Reading Vrs3 Student myBook Softcover 3 Year Print Grade K	\$16.50	100	\$1,650.00	\$132.00	\$1,518.00
1886085 9798202027697	Into Reading Vrs3 Know It Show It 3 Year Print Grade K	\$36.35	100	\$3,635.00	\$291.00	\$3,344.00
Total for A la Carte Items Available for Purchase		\$23,434.32				
Total for Grade K		\$31,024.32				

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ISBN	Title	Price	Quantity	Value of all Materials	Value of Free Materials	Value of Charged Materials
Grade 1						
Student Digital Licenses						
1893240 9798202062339	Into Reading VRS3 Student License with HMH Digital Readers 3 Year Grades K-6	\$82.50	120	\$9,900.00	\$792.00	\$9,108.00
Package Includes: Into Reading Vrs3 Digital Student Resources 3 Year Grades K-6 HMH Readers Vrs3 Digital Library Student Resources 3 Year Grades K-6 Implementation Success						
Total for Student Digital Licenses		\$9,108.00				
Teacher Digital Licenses						
1893248 9798202062414	Into Reading VRS3 Teacher License with HMH Digital Readers 3 Year Grades K-6	\$771.00	7	\$5,397.00	\$5,397.00	
Package Includes: Into Reading Vrs3 Digital Teacher Resources 3 Year Grades K-6 HMH Readers Vrs3 Digital Library Teacher Resources 3 Year Grades K-6 Access to Teacher's Corner						
Total for Teacher Digital Licenses		\$0.00				
A la Carte Items Available for Purchase						
Teacher Materials						
1886181 9798202028175	Into Reading Vrs3 Teacher's Guide Set Grade 1	\$197.35	7	\$1,381.45	\$110.53	\$1,270.92
1886169 9798202028113	Into Reading Vrs3 Teaching Pal Set Grade 1	\$41.50	6	\$249.00	\$19.92	\$229.08
1736147 9781328639097	Into Reading Big Book Set Grade 1	\$91.75	6	\$550.50	\$44.04	\$506.46
1736145 9781328639059	Into Reading Read Aloud Set Grade 1	\$96.10	6	\$576.60	\$46.14	\$530.46
1889788 9798202043376	Into Reading VRS3 Decodable Library Set Grade 1	\$1,294.99	6	\$7,769.94	\$621.60	\$7,148.34
1874678 9780358976257	Into Reading Vrs3 Bookstix Grade 1	\$4.85	6	\$29.10	\$2.34	\$26.76
1889842 9798202043444	Into Reading Vrs3 Instructional Card Kit Grade 1	\$82.50	6	\$495.00	\$39.60	\$455.40
1721084 9781328522917	Into Reading Tabletop Minilessons Reading Grade 1	\$33.90	7	\$237.30	\$18.97	\$218.33
1716735 9781328491619	Into Reading Tabletop Minilessons English Language Development Grade 1	\$33.90	7	\$237.30	\$18.97	\$218.33
1889862 9798202043543	Into Reading HMH Readers VRS3 Library with Take and Teach Lessons Grade 1	\$1,295.00	6	\$7,770.00	\$621.60	\$7,148.40
1736148 9781328639103	Into Reading Focal Text Single Copy Set Grade 1	\$27.15	6	\$162.90	\$13.02	\$149.88
Student Materials						
1886005 9798202027291	Into Reading Vrs3 Student myBook Softcover Set 3 Year Print Grade 1	\$16.50	120	\$1,980.00	\$158.40	\$1,821.60
1886099 9798202027765	Into Reading Vrs3 Know It Show It Set 3 Year Print Grade 1	\$36.35	120	\$4,362.00	\$349.20	\$4,012.80
1775892 9780358294481	Into Reading Read and Respond Journal 3 Year Print Grade 1	\$36.35	60	\$2,181.00	\$174.60	\$2,006.40
Total for A la Carte Items Available for Purchase		\$25,743.16				
Total for Grade 1		\$34,851.16				

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ISBN	Title		Price	Quantity	Value of all Materials	Value of Free Materials	Value of Charged Materials
Grade 2							
Student Digital Licenses							
1893240	9798202062339	Into Reading VRS3 Student License with HMH Digital Readers 3 Year Grades K-6	\$82.50	120	\$9,900.00	\$792.00	\$9,108.00
Package Includes: Into Reading Vrs3 Digital Student Resources 3 Year Grades K-6 HMH Readers Vrs3 Digital Library Student Resources 3 Year Grades K-6 Implementation Success							
Total for Student Digital Licenses			\$9,108.00				
Teacher Digital Licenses							
1893248	9798202062414	Into Reading VRS3 Teacher License with HMH Digital Readers 3 Year Grades K-6	\$771.00	7	\$5,397.00	\$5,397.00	
Package Includes: Into Reading Vrs3 Digital Teacher Resources 3 Year Grades K-6 HMH Readers Vrs3 Digital Library Teacher Resources 3 Year Grades K-6 Access to Teacher's Corner							
Total for Teacher Digital Licenses			\$0.00				
A la Carte Items Available for Purchase							
Teacher Materials							
1886183	9798202028182	Into Reading Vrs3 Teacher's Guide Set Grade 2	\$197.35	7	\$1,381.45	\$110.53	\$1,270.92
1886171	9798202028120	Into Reading Vrs3 Teaching Pal Set Grade 2	\$41.50	6	\$249.00	\$19.92	\$229.08
1889836	9798202043413	Into Reading Vrs3 Read Aloud Set Grade 2	\$137.60	6	\$825.60	\$66.06	\$759.54
1889790	9798202043383	Into Reading VRS3 Decodable Library Set Grade 2	\$1,294.99	6	\$7,769.94	\$621.60	\$7,148.34
1874680	9780358976264	Into Reading Vrs3 Bookstix Grade 2	\$4.85	6	\$29.10	\$2.34	\$26.76
1889844	9798202043451	Into Reading Vrs3 Instructional Card Kit Grade 2	\$82.50	6	\$495.00	\$39.60	\$455.40
1721085	9781328522924	Into Reading Tabletop Minilessons Reading Grade 2	\$33.90	7	\$237.30	\$18.97	\$218.33
1716736	9781328491626	Into Reading Tabletop Minilessons English Language Development Grade 2	\$33.90	7	\$237.30	\$18.97	\$218.33
1889864	9798202043550	Into Reading HMH Readers VRS3 Library with Take and Teach Lessons Grade 2	\$1,295.00	6	\$7,770.00	\$621.60	\$7,148.40
1736149	9781328639110	Into Reading Focal Text Single Copy Set Grade 2	\$27.15	6	\$162.90	\$13.02	\$149.88
Student/ Materials							
1886021	9798202027376	Into Reading Vrs3 Student myBook Softcover Set 3 Year Print Grade 2	\$16.50	120	\$1,980.00	\$158.40	\$1,821.60
1886115	9798202027840	Into Reading Vrs3 Know It Show It Set 3 Year Print Grade 2	\$36.35	120	\$4,362.00	\$349.20	\$4,012.80
1775893	9780358294498	Into Reading Read and Respond Journal 3 Year Print Grade 2	\$36.35	60	\$2,181.00	\$174.60	\$2,006.40
Total for A la Carte Items Available for Purchase			\$25,465.78				
Total for Grade 2			\$34,573.78				

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ISBN	Title	Price	Quantity	Value of all Materials	Value of Free Materials	Value of Charged Materials
Professional Services- Into Reading Vrs3 K-6						
Coaching						
1888464	9798202036453 Into Reading Vrs3 Coachly Digital License 1 Year Grades K-6 Coachly provides one-on-one coaching to teachers to build their program expertise, support lesson planning, and discuss data-driven, actionable strategies to grow teacher practice. Each teacher is matched with a certified coach with whom they can schedule virtual sessions and message via the Ed platform. Coachly licenses are a one year digital subscription.	\$1,500.00	2	\$3,000.00	\$240.00	\$2,760.00
Total for Coaching		\$2,760.00				
Implementation Support for Into Reading Vrs3 K-6						
1888461	9798202036293 Into Reading Vrs3 Getting Started In-Person (Two, 3HR sessions) 6-Hour Grades K-6 This three-hour Getting Started session introduces teachers to their new program's structure, essential resources, and implementation recommendations. Teachers will also explore Ed, HMH's teaching and learning platform, and the professional learning pathway on Ed. An HMH Coach will provide the introductory Getting Started session to one teacher group in the morning and a different group in the afternoon. Getting Started is the initial step toward a successful first 30 days. Ongoing training and support will be also provided on Ed. There, teachers will access a guided learning pathway based on their grade level and implementation timeline. A recommended sequence of topics, which includes live sessions, videos, interactive media, and related resources, will help teachers plan, teach, and assess student learning using their new HMH program. After teachers complete each pathway topic, they receive a certificate of completion.	\$4,200.00	1	\$4,200.00	\$336.00	\$3,864.00
1888462	9798202036309 Into Reading Vrs3 Getting Started 6-Hour Grades K-6 In this six-hour Getting Started, participants explore the essential components of Into Reading and its instructional model, walk through a lesson, and practice accessing key resources on HMH Ed. To strengthen learning, they collaborate with colleagues to explore their new program and engage in rich discussions. Participants become prepped and ready to plan their first lessons as they continue learning on the Teacher Success Pathway. Getting Started is the initial step towards a successful first 30 days. Ongoing training and support will be provided on Ed through their Into Reading Teacher Success Pathway. This guided learning pathway offers a recommended sequence of topics, including live sessions, videos, interactive media, and related resources, to help teachers plan, teach, and assess student learning using their new HMH program. After teachers complete pathway topics, they receive a certificate of completion.	\$4,200.00	1	\$4,200.00	\$336.00	\$3,864.00
1888463	9798202036446 Into Reading Vrs3 Leader Success Live Online 1-Hour Grades K-6 During this one-hour live online session, leaders learn about the design and resources of their HMH program. To help leaders develop a plan to guide implementation and set up teachers for a successful start, HMH Coaches share tools and best teaching and student learning practices to observe in the classroom. Leaders also preview the Teacher Success Pathways and resources on HMH Ed for ongoing support.	\$400.00	1	\$400.00	\$400.00	
Total for Implementation Support for Into Reading Vrs3 K-6		\$7,728.00				
Total for Professional Services- Into Reading Vrs3 K-6		\$10,488.00				

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<i>Subtotal Purchase Amount:</i>	\$110,937.26
<i>Shipping & Handling:</i>	\$13,309.00
<i>Total Cost of Proposal (PO Amount):</i>	\$124,246.26

****Please add proper sales tax to your order****

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Total Cost of Proposal (PO Amount): \$124,246.26

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 - o Point of Contact for Digital materials
 - o Point of Contact for Scheduling Professional Development
 - o Email address for Accounts Payable contact
- Please confirm that we have the correct 'Ship to' and 'Sold to' information on the cost proposal.

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Date of Proposal: 2/24/2025
Proposal Expiration Date: 5/30/2025


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