# South Texas Education Technologies (STET) d/b/a Horizon Montessori Public Schools

Standard & Poor's Credit Rating Presentation (Follow-Up)

March 23, 2022

STRICTLY PRIVATE AND CONFIDENTIAL





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## **Executive Summary**

#### **School Leadership & Charter**

- Horizon operates four campuses under one Charter: McAllen, Weslaco, the Harlingen and Pearland Campuses
- The Charter was granted on **May 18, 1998** (effective until July 31, 2003). The Charter was extended again on April 2, 2014 (effective as of July 31, 2013) for a period of ten years extending to **July 31, 2023**.
- Charter Student Capacity: 2,500 vs. Student Enrollment of 1,371 as of February 2, 2022.

# Student Enrollment & Teacher Overview

- Student Growth (Attendance %) and Waiting List have been moderately impacted by COVID-19.
- Pro-Forma Student Growth to 1,748 in FYE 2024/2025 or by 377 Students from 1,371.
- Pearland Campus represents the main potential driver for student enrollment growth with student capacity of 650.
- 2021/2022 Retention Rates: 82% for Teachers and 78% Students

# Academic Accountability & Student Demographics

- Academic Rating of the Charter: "B" for 2018-19 school year, which was last year available.
- School Leadership believes Accountability Rating will remain rated "B" given internal test scores.
- Over 70% of Students are classified as Economically Disadvantaged for 2021-22 school year.

# Financial Accountability & Existing Debt

- FYE 2016-2020, FIRST Rating: A Superior; FYE 2021 Rating: B- Above Standard
- All Outstanding Debt is with Regions Bank: About \$8.6MM of Existing Debt
- Received Coverage Waiver from Regions Bank for FYE 2020-2021 and FYE 2021-2022; resulting from "One Time, Extraordinary Expenses" which are NOT add backs within Regions Covenants

# The Project, The Bonds, & Changes in Covenants

- \$10.5MM Project Fund: 1) Refinance the \$8.6MM of Existing Debt (Regions); 2) Reimburse General Fund for Capital Expenditures for Pearland Campus Improvements beyond Regions Loan; 3) Future Improvements to Pearland Campus; 4) Other Projects, including the purchase of Weslaco Campus which the School currently leases from the Superintendent.
- The Bonds will have Add Backs for Extraordinary Items and longer Final Maturity

# FYE 2022 Change in Net Assets (Historical & Projected Coverage Reports)

- FYE 2021-22 Change in Net Assets
- FYE 2021-22 Change in Net Assets; 3 months Actuals vs. 3 month Actuals (FYE 2020-21)
- Coverage Reports
- Debt Service Schedules (assuming no PSF Bond Insurance)

#### **Calendar of Events**

2

Rating needed back by [\_\_\_\_\_]

## School Leadership

Alim U. Ansari, Superintendent of Schools. Founder. [TO COME]

Yolanda Cantu, Assistant Superintendent of Schools. Ms. Cantu became the Assistant Superintendent of School in June of 2022. Prior to this role she served as Horizon's Dean of Instruction. She has also previously served as a principal at Jubilee Brownsville (Athlos Leadership Academy), Special Education Administrators for Gladys Porter Middle School, Coordinator for Assessment and Planning at B.I.S.D. Assessment, Research and Evaluation Department, Dean of Instruction and Assistant Principal at Edward Manzano, Jr. Middle School, Instruction Facilitator at Keller Elementary, Deal of Instruction and Assistant Principal at Besteiro Middle School, and Bilingual Teacher at Skinner Elementary and Cromack Elementary. Ms. Cantu received her Master in Education (School Administration and Early Childhood) from the University of Texas in Brownsville

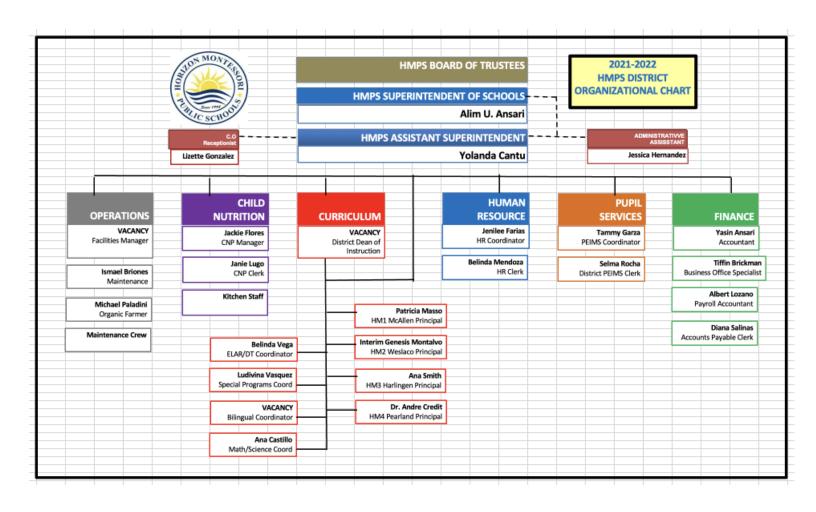


	TABLE 5a: HISTORICAL AND FUTURE PROJECTED ENROLLMENT (1)										
		ı	Historical <sup>(1)</sup>			Current	Projected <sup>(3)</sup>				
Grade	2017-18	2018-19	2019-20	2020-21	2021-22	2022-23	2023-24	2024-25			
Pre K3	0	0	0	0	111	136	152	170			
Pre K4	212	344	276	307	182	207	197	200			
KG	195	119	154	183	205	203	218	223			
1	159	169	118	153	171	196	206	204			
2	125	142	144	122	179	154	174	207			
3	115	120	111	146	115	125	150	168			
4	112	113	92	107	145	147	160	170			
5	96	104	97	94	101	108	126	134			
6	100	92	76	84	92	95	97	100			
7	63	65	42	44	59	69	81	90			
8	59	56	49	40	41	48	72	83			
9	-	-	-	-	-	-	-	-			
10	-	-	-	-	-	-	-	-			
11	-	-	-	-	-	-	-	-			
12	-	-	-	-	-	-	-	-			
Totals	1,236	1,324	1,159 <sup>(1)</sup>	1,280	1,371	1,488	1,634	1,748			

	TABLE 8: STUDENT RETENTION										
		2020-21		2021-22							
School	<b>Total Students</b>	Returned	Retention	Total Students	Returned Retention						
McAllen Campus	331	265	80.06%	338	271	80.18%					
Weslaco Campus	289	247	85.47%	298	264	88.59%					
Harlingen Campus	299	259	86.62%	311	257	82.64%					
Pearland Campus	171	61	35.67%	263	150	57.03%					
TOTAL	1,090	832	76.33%	1,210	942	77.85%					

## Student Enrollment By Campus

TA	TABLE 5b: HISTORICAL ENROLLMENT BY GRADE <sup>(1)</sup>										
			McAllen								
Grade	2017-18	2018-19	2019-20	2020-21	2021-22						
PreK3	0	0	0	0	32						
PreK4	92	169	103	101	53						
KG	84	51	58	57	62						
1	76	67	43	51	55						
2	69	60	53	45	45						
3	55	60	35	45	36						
4	53	52	38	28	41						
5	50	43	37	29	23						
6	47	47	28	22	22						
7	22	28	22	8	13						
8	42	21	19	18	6						
Totals	590	598	436(1)	404	388						

			Harlingen		
Grade	2017-18	2018-19	2019-20	2020-21	2021-22
PreK3	0	0	0	0	26
PreK4	56	89	83	70	33
KG	69	35	45	47	50
1	47	63	32	41	39
2	20	46	53	30	41
3	33	27	40	52	23
4	27	32	21	36	49
5	26	30	29	21	38
6	32	23	23	24	21
7	24	18	8	10	15
8	7	20	14	10	11
Totals	341	383	348	341	346

			Wesłaco		
Grade	2017-18	2018-19	2019-20	2020-21	2021-22
PreK3	0	0	0	0	28
PreK4	64	86	66	62	37
KG	42	33	36	43	43
1	36	39	32	41	41
2	36	36	34	31	32
3	27	33	32	36	35
4	32	29	32	34	36
5	20	31	31	32	28
6	21	22	25	28	34
7	17	19	12	21	19
8	10	15	16	12	16
To tal s	305	343	318	340	349

		Pearland								
Grade	2017-18	2018-19	2019-20	2020-21	2021-22					
Pre K3		1	0	0	25					
Pre K4	-	-	22	74	<b>5</b> 9					
KG	-	-	15	36	50					
1	-	-	11	20	<b>3</b> 6					
2	-	-	4	16	31					
3	-	-	4	13	21					
4	-	-	1	9	19					
5	-	-	-	12	12					
6	-	-	-	10	15					
7	-	-	-	5	12					
8	-	-	-	-	8					
Totals	-	-	57	195	288					

<sup>(1)</sup> Source: TAPR, except for 2020-21 which represents enrollment as of January 20, 2022 and was provided by Horizon.
(2) The enrollment declined school year 2019-20 because Horizon closed one of two McAllen Campuses in June 2019 (before the 2019-20 School Year).

<sup>(3)</sup> Provided by Horizon which does not included the planned high school expansion.

## Student Enrollment vs. Facility Capacity

			TABLE 7: FACIL	ITIES CAPACITY				
	McAller	ı Campus		Weslaco Campus				
School Year	Facility Capacity	Enrollment	% of Capacity	School Year	Facility Capacity	Enrollment	% of Capacity	
2021-22	500	388	78%	2021-22	400	349	87%	
2022-23	500	404	80%	2022-23	400	355	89%	
2023-24	500	419	83%	2023-24	400	364	91%	
	Harlinge	n Campus		Pearland Campus <sup>(2)</sup>				
School Year	Facility Capacity	Enrollment	% of Capacity	School Year	Facility Capacity	Enrollment	% of Capacity	
2021-22	475	346	73%	2021-22	650	288	44%	
2022-23	475	370	78%	2022-23	650	360	55%	
2023-24	475	400	84%	2023-24	650	450	69%	

ALL CAMPUSES									
School Year	Facility Capacity	Enrollment	% of Capacity						
2021-22	2,025	1,371	69%						
2022-23	2,025	1,488	73%						
2023-24	2,025	1,634	81%						

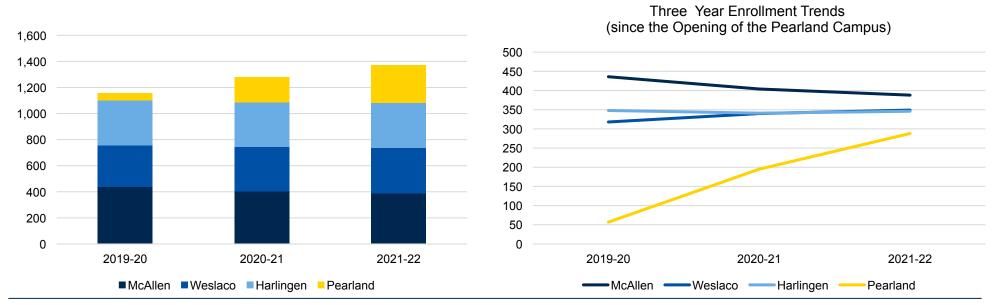


TABLE	4a: PROFESSIO	NAL STAFF A	AND FACULTY		
Professional Staff	2017-18	2018-19	2019-20	2020-21	2021-22
Teachers	78.4	84.9	78.9	88.3	88.5
Campus Administration	5.0	7.0	7.0	6.0	6.0
Central Administration	4.0	4.0	4.0	4.0	4.0
Professional Support Staff	15.5	19.0	17.9	20.0	9.4
Other Auxiliary and Aids	84.3	84.1	88.0	82.8	12.8
Total	187.1	199.0	195.8	201.2	120.7
Faculty	2017-18	2018-19	2019-20	2020-21	2021-22
Beginning Teachers	10.6	25.9	11.3	19.7	44.9
1-5 Years' Experience	44.8	38.0	37.0	41.6	23.0
6-10 Years' Experience	10.0	9.0	17.8	17.0	15.4
Over 10 Years' Experience	11.0	11.0	12.8	9.0	5.0
Over 20 Years' Experience	2.0	1.0	0.0	1.0	0.0
Student: Teacher Ratio	15.8	15.6	14.7	14.5	

	TABLE 4b: TEACHER RETENTION									
		2020-21		2021-22						
School	Total Teachers	Returned	Retention	Total Teachers	Returned Retention					
McAllen Campus	30	23	76.67%	22	18	81.82%				
Weslaco Campus	21	18	85.71%	19	14	73.68%				
Harlingen Campus	23	22	95.65%	18	16	88.89%				
Pearland Campus	7	5	71.43	10	9	100%				
TOTAL	81	68	83.95%	69	57	82.61%				

## Historical Accountability Ratings by Campus

Charter Rated "B" in 2018-2019; STAAR testing was conducted for the 2020-21 school year, but A-F grades will not be issued

TABLE 11: CHARTER SCHOOLS' ACCOUNTABILITY RATINGS											
School Year	Index 1	Index 2	Index	3	Index 4		Overall				
		Horizon (Dis	trict) #10880	)2							
2016-17	Met Standard	Met Standard	Met Stand	dard	Met Standar	rd	Met Standard				
	McAllen Campus #108802-101										
2016-17	Met Standard	Met Standard	Met Stand	dard	Met Standar	rd	Met Standard				
		Weslaco Campu	ıs #108802-1	02(1)							
2016-17	Met Standard	Met Standard	Met Stand		Met Standar	rd	Met Standard				
		Harlingen Cam									
2016-17	Met Standard	Improvement	Met Stand	dard	Met Standar	rd	Met Standard				
		Required	L								
Pearland Campus #108802-104											
2016-17	N/A		N/A N/A N/A				N/A				
	Horizon (District) #108802										
2017-18 C (76) B (86) B (83) B (85)											
McAllen Campus #108802-101 <sup>(2)</sup>											
2017-18	Met Standard (7'				andard (88)	M	let Standard (86)				
2017 10	M-1 Ct - 1 - 1 (C)	Weslaco Camp			11((0)		L. (Ct 1 1 (CO)				
2017-18	Met Standard (6'	7) Met Standa Harlingen Cam			andard (68)	IVI	let Standard (69)				
2017-18	Met Standard (70				rovement	M	lot Standard (65)				
2017-16	Met Standard (7)	)   Wet Standa	10 (72)		uired (50)		Met Standard (65)				
	<u> </u>	Pearland Camp			anea (50)						
2017-18	Met Standard	Met Stan			Standard		Met Standard				
2017 10	1 Met Standard	Horizon (Dis			Sumana		Sumana				
2018-19	B (80)	B (86			3 (87)		B (86)				
	. , ,	McAllen Camp			, ,		, ,				
2018-19	C (77)	C (79			C (72)		C (77)				
		Weslaco Campu	ıs #108802-1								
2018-19											
		Harlingen Camp			, /		, ,				
2018-19	C (72)	C (79	)	I	O (68)		C (76)				
		Pearland Camp	ous #108802-	104							
2018-19	N/A	N/A			N/A		N/A				

<sup>(1)</sup> Distinctions earned for Academic Achievement in ELA/Reading and Social Studies and Top 25 Percent Student Progress.

For the 2019-20 and 2020-21 school years all Texas districts and campuses were labeled Not Rated: Declared State of Disaster.

<sup>(2)</sup> Distinctions earned for Academic Achievement in Social Studies and Comparative Closing the Gaps.

<sup>(3)</sup> Distinctions earned for Academic Achievement in ELA/Reading and Comparative Academic Growth.

<sup>(4)</sup> Distinctions earned for Academic Achievement in Social Studies.

## **STAAR Performance**

Charter Rated "B" in 2018-2019; STAAR testing was conducted for the 2020-21 school year, but A-F grades will not be issued

	TABLE 12: STAAR PERFORMANCE (MEETS GRADE LEVEL OR ABOVE)											
	2016-17			2017-18		2018-19			2020-21			
	State	Region	Horizon	State	Region	Horizon	State	Region	Horizon	State	Region	Horizon
All Subjects	45%	42%	42%	48%	47%	41%	50%	50%	45%	41%	32%	30%
ELA/Reading	44%	39%	40%	46%	43%	40%	48%	45%	46%	45%	38%	40%
Mathematics	46%	47%	49%	50%	52%	47%	52%	55%	44%	37%	24%	23%
Writing	36%	38%	36%	41%	42%	37%	38%	41%	37%	30%	22%	18%
Science	49%	46%	31%	51%	50%	38%	54%	54%	55%	44%	33%	32%
Social Studies	49%	43%	22%	53%	50%	29%	55%	52%	55%	49%	41%	37%

Source: Texas Academic Performance Report. Additional breakdowns by grade or campus can be found at <a href="https://tea.texas.gov/texas-schools/accountability/academic-accountability/performance-reporting/texas-academic-performance-reports">https://tea.texas.gov/texas-schools/accountability/academic-accountability/performance-reporting/texas-academic-performance-reporting/texas

## **Student Demographics**

Demographics at Pearland Campus differs substantially from the table below

TABLE 10: STUDENT DEMOGRAPHIC INFORMATION										
Demographic Identifier	Percentage of Students 2017-18	Percentage of Students 2018-19	Percentage of Students 2019-20	Percentage of Students 2020-21	Percentage of Students 2021-22					
African American	0.6%	0.3%	0.9%	3.1%	4.7%					
Hispanic	94.3%	95.8%	92.3%	86.3%	83.2%					
White	3.2%	2.5%	4.7%	6.2%	7.5%					
American Indian	0.6%	0.5%	0.3%	0.5%	0.8%					
Asian	1.2%	0.8%	1.3%	2.9%	3.0%					
Pacific Islander	0.0%	0.0%	0.0%	0.0%	0.0%					
Two or More Races	0.1%	0.1%	0.5%	1.1%	0.8%					
Economically Disadvantaged	76.2%	65.2%	73.6%	68.9%	70.9%					
ESL	40.0%	37.6%	32.1%	32.0%	32.0%					
At-Risk	57.6%	57.8%	53.5%	52.9%	60.1%					

Source: Texas Academic Performance Report, except for the 2021-22 school year which was provided by Horizon.

## Overview of Existing Debt

- All Existing Debt outstanding is with Regions Bank. All of the Existing Debt will be refunded by a Tax-Exempt Bond sold to the Public Debt Markets to remove the following covenants associated with Region's Loan:
  - 1) Coverage Requirement No Add Back granted for "Extraordinary Items, One times, or Capital Expenditures with calculating Coverage Requirement.
  - 2) Loan Repayments Significantly shorter than the useful Life of the Assets.
- Regions Bank has provided a Waiver for Debt Coverage calculations for FYE 2020 and FYE 2021

EXPO	SURE SUMMARY									
			Original	Oustanding			Closing	Maturity		
	Borrower Name	Facility Type	Amount	Amount	Rate	Amort	Date	Date	Address	Security
									2802 (Hwy 77) S. Sunshine Strip,	
									Harlingen, TX & 2402 E US Business	Pledge of Rev; RE;
1	South Texas Educational	Term Loan	\$4,600,000.00	\$3,709,252.32	5.5% (QZAB)	21yrs	09/04/2013	12/30/2034	Hwy 83, Weslaco, TX	DSRF equal to MADS
									320 N.Main St, McAllen, TX and 1223	
2	South Texas Educational	Term Loan	1,745,000.00	998,831.49	3.41%	9yrs	08/26/2016	11/26/2025	W Sugarcane Dr, Weslaco, TX	Pledge of Rev; RE
3	South Texas Educational	Term Loan	3,865,290.00	3,625,241.05	4.94%	15yrs	10/30/2019	05/01/2024	2319 Grand Blvd, Pearland, TX	Pledge of Rev; RE
4	South Texas Educational	Term Loan	120,365.24	61,702.12	4.70%	5yrs	06/08/2018	06/08/2023		Equipment
5	South Texas Educational	Term Loan	200,000.00	178,714.61	4.94%	15yrs	10/25/2018	10/25/2023	1118 W Sugar Cane Dr, Weslaco,TX	Pledge of Rev; RE
Total			\$10,530,655.24	\$8,573,741.59						

#### **Term Loan #3: Pearland Campus**

\$1,950,000	Acquisition of the Pearland Campus
1,760,000	Pre-K – 2 <sup>nd</sup> Grade Wing Construction and Renovations to Auditorium and Kitchen Equipment
<u> 155,290</u>	Related Fees
\$3,865,290	Total

State Revenue Model				
	2021-22	2022-23	2023-24	2024-25
Total Pre-K3 & PreK4 Enrollment	293	343	349	370
ADA%	86%	86%	86%	86%
Total Pre-K3 & PreK4 ADA	250.95	293.76	299.22	316.66
1/2 Day Funding	0.5	0.5	0.5	0.5
Funding per ADA	11,086.00	11,086.00	11,086.00	11,086.00
Total Pre-K3 & PreK4 Funding	1,391,031	1,628,314	1,658,560	1,755,274
Total K-12 Enrollment	1,078	1,145	1,285	1,378
ADA%	86%	95%	95%	95%
Total K - 12 ADA	923.30	1,088.15	1,220.64	1,309.57
Funding per K - 12 ADA	11,086.00	11,086.00	11,086.00	11,086.00
Total K - 12 Funding	10,235,711	12,063,220	13,532,011	14,517,912
Total State Funding (PreK3&PreK-4 + K - 12)	11,626,742	13,691,533	15,190,570	16,273,186
Total Enrollment	1,371	1,488	1,634	1,748
Total ADA for PreK-3& PreK-4	125.48	146.88	149.61	158.33
Total ADA for K - 12	923.30	1,088.15	1,220.64	1,309.57
Total ADA	1,048.78	1,235.03	1,370.25	1,467.90

# Projected Cash Flow Available for Debt Service

_					П	ISTORICAL			BUDGETED			PROJECTED						
		2017		2018		2019		2020		2021		2022		2023		2024		2025
REVENUES																		
State Revenues	\$	10,093,901	\$	10,435,861	\$	10,672,013	\$	10,405,138	\$	11,592,596	\$	11,626,742	\$	13,691,533	\$	15,190,570	\$	16,273,186
Enrollment		1,350		1,236		1,324		1,159		1,280		1,371		1,488		1,634		1,748
Enrollment Growth %		3.5%		-8.4%		7.1%		-12.5%		10.4%		7.1%		8.6%		9.8%		7.0%
ADA		1,068		1,070		1,054		917		1,046		1,049		1,235		1,370		1,468
ADA %		79.1%		86.6%		79.6%		79.1%		81.7%		76.5%		76.5%		76.5%		76.5%
Funding / ADA		9, <i>44</i> 9		9,755		10,125		11,346		11,086		11,086		11,086		11,086		11,086
Local & Intermediate Revenues	\$	361,487	\$	387,178	\$	307,205	\$	159,106	\$	229,963	\$	293,045	\$	293,045	\$	293,045	\$	293,045
Federal Revenues	\$	1,984,537	\$	2,127,307	\$	2,367,940	\$	2,047,175	\$	3,936,427	\$	3,798,731	\$	2,298,731	\$	2,298,731	\$	2,298,731
Total Revenues	\$	12,439,925	\$	12,950,346	\$	13,347,158	\$	12,611,419	\$	15,758,985	\$	15,718,518	\$	16,283,309	\$	17,782,346	\$	18,864,962
EXPENSES																		
11 Instruction	\$	5,327,195	\$	5,050,516	\$	5,970,767	\$	6,384,586	\$	7,128,869		7,200,158		7,272,159		7,344,881		7,418,330
12 Instructional Resources		82,381		70,592		72,614		93,853		59,920		61,118		61,730		62,347		62,970
13 Curriculum Development		19,294		18,174		25,551		9,845		12,326		12,573		12,698		12,825		12,953
21 Instructional Leadership		105,826		94,517		79,333		100,544		140,308		143,114		144,545		145,991		147,451
23 School Leadership		563,192		538,083		689,481		738,805		716,915		745,592		753,048		760,578		768,184
31 Guidance, Counseling & Evaluation		130,628		157,289		181,839		152,021		192,955		196,814		198,782		200,770		202,778
33 Health Services		122,672		121,264		132,880		144,096		142,358		145,205		146,657		148,124		149,605
34 Transportation		1,201		-		-		-		-		-		_		-		-
35 Food Services		933,077		1,062,876		1,004,527		900,867		865,990		883,310		892,143		901,064		910,075
36 Extracurricular Activities		150,543		159,304		171,666		75,999		49,077		50,059		50,559		51,065		51,575
41 General Administration		767,191		739,342		921,518		913,993		805,203		821,307		829,520		837,815		846,193
51 Plant Maintenance		2,177,675		2,286,938		2,647,248		2,335,716		2,630,915		2,736,152		2,500,000		2,500,000		2,500,000
52 Security & Monitoring Services		144,010		118,540		144,805		81,099		1,720		1,754		1,772		1,790		1,808
53 Data Processing Services		233,907		236,238		265,725		325,608		362,999		370,259		373,962		377,701		381,478
61 Community Services		193,365		217,012		319,330		275,100		351,443		358,472		362,057		365,677		369,334
71 Debt Service		375,270		350,224		424,431		405,548		513,124		513,124		518,255		523,438		528,672
81 Fundraising		13,740		-		-		-		-		-		-		-		-
Total Expenses	\$	11,341,167	\$	11,220,909	\$	13,051,715	\$	12,937,680	\$	13,974,122	\$	14,239,010	\$	14,117,887	\$	14,234,066	\$	14,351,406
Change in Net Assets	\$	1,098,758	\$	1,729,437	\$	295,443	\$	(326,261)	\$	1,784,863	\$	1,479,508	\$	2,165,423	\$	3,548,281	\$	4,513,556
ADD BACKS																		
	\$	397,753	\$	399,579	\$	390,762	\$	388,491	\$	669,735	\$	669,735	\$	769,735	\$	769,735	\$	769,735
Debt Service	*	375,270	•	350,224	*	424,431	Ť	405,548	•	513,124	<b>–</b>	513,124	Ĭ	518,255	-	523,438	*	528,672
Lease Expense		-		-				232,304		168,000		126,000		-		-		
One Time Capital Expenditures		-		-		-				75,000		-		_		-		-
	\$	1,871,781	\$	2,479,240	\$	1,110,636	\$	700,082	\$	3,210,722	\$	2,788,367	\$	3,453,413	\$	4,841,454	\$	5,811,963

## Plan of Finance

### **Project Fund**

	Total	\$14,100,000
7	Contingency	96,258
6	Real Estate Closing Costs & Title Policy	115,000
5	Reimbursement of General Fund for Real Estate Appraisals	45,000
4	Acquire Weslaco Campus Lease from Superintendent	1,900,000
3	Pearland Campus Capital Expenditures	1,620,000
2	Reimbursement of General Fund for Pearland Capital Expenditures	1,750,000
1	Pay-off Outstanding Regions Debt	\$8,573,742

#### **Sources & Uses of Funds**

	Series 2022A	Series 2022B	
Uses	Tax-Exempt	Taxable	Total
Par Amount	\$15,435,000	\$1,715,000	\$17,150,000
Total Sources	\$15,435,000	\$1,715,000	\$17,150,000
Uses			
Project Fund	\$14,100,000	\$0	\$14,100,000
Debt Service Reserve Fund	1,021,750	171,500	1,193,250
Cost of Issuance	308,700	1,542,875	1,851,575
Additional Proceeds	4,550	625	5,175
Total Uses	\$15,435,000	\$1,715,000	\$17,150,000

### **Pearland Campus: Future Capital Improvements**

Sprinkler System	\$120,000
Internet Connectivity	250,000
Building 5 & Auditorium Light Fixtures	150,000
Building 5 & Auditorium Electrical Re-Wiring	250,000
Classroom Carpeting	50,000
Auditorium Seats	50,000
Roof Repair & Improvement	500,000
Heating & A/C Improvement	250,000
Total	\$1,620,000

# Preliminary Pro Forma Coverage Report

#### Assumes \$14.10MM Non-PSF Issuance

1	2	3	4	5	6	7	8	9	10	11
		Series 2	2021A - Tax-Exe	mpt <sup>(1)</sup>	Series	2021B - Taxabl	e <sup>(1)</sup>	Pro	ojected Coveraç	je
FYE	Available			Debt			Debt	Projected	Debt Service	MADS
(8/31)	Cash Flow	Principal	Interest	Service	Principal	Interest	Service	Debt Service	Coverage	Coverage
2022	\$2,788,367							\$0		2.21x
2023	3,453,413	\$0	\$941,106	\$941,106	\$0	\$104,567	\$104,567	1,045,674	3.30x	2.73x
2024	4,841,454	250,000	771,750	1,021,750	155,000	85,750	240,750	1,262,500	3.83x	3.83x
2025	5,811,963	260,000	759,250	1,019,250	165,000	78,000	243,000	1,262,250	4.60x	4.60x
2026	5,811,963	275,000	746,250	1,021,250	170,000	69,750	239,750	1,261,000	4.61x	4.60x
2027	5,811,963	285,000	732,500	1,017,500	180,000	61,250	241,250	1,258,750	4.62x	4.60x
2028	5,811,963	300,000	718,250	1,018,250	190,000	52,250	242,250	1,260,500	4.61x	4.60x
2029	5,811,963	315,000	703,250	1,018,250	200,000	42,750	242,750	1,261,000	4.61x	4.60x
2030	5,811,963	330,000	687,500	1,017,500	205,000	32,750	237,750	1,255,250	4.63x	4.60x
2031	5,811,963	350,000	671,000	1,021,000	220,000	22,500	242,500	1,263,500	4.60x	4.60x
2032	5,811,963	365,000	653,500	1,018,500	230,000	11,500	241,500	1,260,000	4.61x	4.61x
2033	5,811,963	385,000	635,250	1,020,250				1,020,250	5.70x	5.69x
2034	5,811,963	405,000	616,000	1,021,000				1,021,000	5.69x	5.69x
2035	5,811,963	425,000	595,750	1,020,750				1,020,750	5.69x	5.69x
2036	5,811,963	445,000	574,500	1,019,500				1,019,500	5.70x	5.69x
2037	5,811,963	465,000	552,250	1,017,250				1,017,250	5.71x	5.69x
2038	5,811,963	490,000	529,000	1,019,000				1,019,000	5.70x	5.69x
2039	5,811,963	515,000	504,500	1,019,500				1,019,500	5.70x	5.69x
2040	5,811,963	540,000	478,750	1,018,750				1,018,750	5.70x	5.69x
2041	5,811,963	570,000	451,750	1,021,750				1,021,750	5.69x	5.69x
2042	5,811,963	595,000	423,250	1,018,250				1,018,250	5.71x	5.69x
2043	5,811,963	625,000	393,500	1,018,500				1,018,500	5.71x	5.69x
2044	5,811,963	655,000	362,250	1,017,250				1,017,250	5.71x	5.69x
2045	5,811,963	690,000	329,500	1,019,500				1,019,500	5.70x	5.69x
2046	5,811,963	725,000	295,000	1,020,000				1,020,000	5.70x	5.69x
2047	5,811,963	760,000	258,750	1,018,750				1,018,750	5.70x	5.69x
2048	5,811,963	800,000	220,750	1,020,750				1,020,750	5.69x	5.69x
2049	5,811,963	840,000	180,750	1,020,750				1,020,750	5.69x	5.69x
2050	5,811,963	880,000	138,750	1,018,750				1,018,750	5.70x	5.70x
2051	5,811,963	925,000	94,750	1,019,750				1,019,750	5.70x	5.70x
2052	5,811,963	970,000	48,500	1,018,500				1,018,500	5.71x	5.71x
Total		\$15,435,000	\$15,067,856	\$30,502,856	\$1,715,000	\$561,067	\$2,276,067	\$32,778,924		

<sup>(1)</sup> Assumes 5.00% interest rate. Preliminary; subject to change.

	FYE 2021-22	FYE 2021-22	FYE 2020-21	FYE 2019-20	FYE 2018-19
	Budget Full YR	Sept to Feb.	Audited	Audited	Audited
1. Cash In Bank	3,364,965	3,364,965	3,307,132	4,336,578	2,747,622
2. Certificant of Deposit	284,511	284,511			
3. Reimburse General Fund	1,750,000				
4. Total Cash& CD	5,399,476	3,649,476	3,307,132	4,336,578	2,747,622
5. Total Revenue	15,718,518	8,046,509	15,758,985	12,611,419	13,347,158
6. Total Expendiures	14,239,010	7,591,809	13,974,122	12,937,680	13,051,714
7. Change in Net Assets	1,479,508	454,700	1,784,863	(326,261)	295,444
8. Extraordinary Expenditures	108,683		510,907	587,937	
9A Adjusted Change in Net Assets	1,588,191	454,700	2,295,770	261,676	295,444
9B Adjusted Change in Net Assets%	10.10%	5.65%	14.57%	2.07%	2.21%
10. Depreciation	669,735	669,735	669,735	388,491	390,762
11. % Cash+CD / REV	34%	45%	21%	34%	21%
12. Days Cash on Hand	145.24	192.44	90.73	126.13	79.21
13. % Cash+CD/EXP	38%	48%	24%	34%	21%

Preliminary; subject to change.

## Calendar of Events

	Feburary											
S	М	Т	W	Т	F	S						
		1	2	3	4	5						
6	7	8	9	10	11	12						
13	14	15	16	17	18	19						
20	21	22	23	24	25	26						
27	28											

March											
S	М	Т	W	Т	F	S					
		1	2	3	4	5					
6	7	8	9	10	11	12					
13	14	15	16	17	18	19					
20	21	22	23	24	25	26					
27	28	29	30	31							

April						
S	М	T	W	Т	F	S
					1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30



Rating Meeting



Bond Dates

Date	Action				
04-Feb-22	Updated POS, and related bond documents circulated to Financing Team				
07-Feb-22	RBC circulates Financial Model for internal discussion				
08-Feb-22	Comments Due on POS				
14-Feb-22	2nd Draft of POS ciculated by Underwriter's Counsel				
18-Feb-22	School recieves Final Appraisals on related Party transaction from Colliers				
21-Feb-22	1st Draft of Bond Documents ciculated by Bond Counsel				
23-Feb-22	Circulate Documents to S&P for Rating Review				
24-Feb-22	Board Meeting to Approve submit of PSF Application to TEA				
24-Feb-22	Board Meeting to Approve obtaining Appraisals, Phase I Environmentals, and Surveys on all properties				
25-Feb-22	S&P rating meeting with School & RBC				
25-Feb-22	School orders Appraisals, Phase I environments, Surveys of Properties on all School properties				
28-Feb-22	Comments Due on Bond Documents & POS				
01-Mar-22	Circulation of Tax Questionnaire & Due Diligence Questionnaire				
07-Mar-22	3rd Draft of POS release & 2nd Draft of Bond Documents circulated to team				
11-Mar-22	S&P Releases Rating to School				
15-Mar-22	Comments Due on Bond Documents & POS				
17-Mar-22	Board Meeting to obtain Parameter Board approval to sell bonds				
21-Mar-22	RBC submits PSF Application to TEA				
22-Mar-22	Bond Counsel submits Related Party appraisal to Texas Education Agency				
01-Apr-22	School recieves Appraisals, Phase I Environmentals, and Surveys on all other properties				
05-Apr-22	Final Draft of POS and Bond Documents circulated to team				
15-Apr-22	RBC Due Diligence Call with Horizon				
22-Apr-22	Post Preliminary Official Statement & Investor Presentation (if needed)				
05-May-22	Price Bonds (assuming PSF)				
06-May-22	Circulate draft of Official Statement				
26-May-22	Bonds Close (assuming PSF)				

Preliminary; subject to change.

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