| Furniture Manufacturer | Recommended Dealer for<br>Award | Percentage Discount off of<br>Mfgs. List Price |
|------------------------|---------------------------------|--|
| Allsteel               | Plano Office Supply             | 59.5-69.35%                                    |
| Body Built             | Plano Office Supply             |  |
|                        |                                 | 67.52% + \$90/chair freight                    |
| Global                 | Bestway Office Supply, Inc.     | 50%  |
| Herman Miller          | Intelligent Interiors           | 50%  |
| HON                    | Plano Office Supply             | 60.5-71.90%                                    |
| Neutral Posture        | Business Interiors by Staples   | 51%  |
| Office Master          | Business Interiors by Staples   | 55%  |
| Smith Systems          | Bestway Office Supply, Inc.     | 45%  |
| Steelcase              | McKinney Office Supply          | 52.51-73.92%                                   |
| Synsor                 | Lone Star Furnishings           | 20%  |
| Trendway               | Business Interiors by Staples   | 52%  |
| Virco                  | Bestway Office Supply, Inc.     | 50%  |
| National               | Corporate Source                | 58%  |
| Allseating             | Corporate Source                | 40%  |
| Bretford               | Troxell Communications          | 45% + freight                                  |
| Mayline                | Plano Office Supply             | 61.523% + 3% install                           |
| Coalesse               | McKinney Office Supply          | 73.92%   |
| Spectrum               | Troxell Communications          | 11%  |
| Versteel               | Plano Office Supply             | 50.15%   |
| Krug                   | Corporate Source                | 45%  |
| Details                | McKinney Office Supply          | 56.2-59.09%                                    |
| Nurture                | McKinney Office Supply          | 50.09-66.11%                                   |
| Fire King              | Business Interiors by Staples   | 45%  |
| Balt                   | Troxell Communications          | 35%  |
| Polyvision             | McKinney Office Supply          | 52.51-73.92%                                   |
| VFI                    | Troxell Communications          | 36%  |
| Turnstore              | McKinney Office Supply          | 57.84-61.31%                                   |
| Mediatech              | Troxell Communications          | 30% + freight                                  |
| DesignTex              | McKinney Office Supply          | 52.51-73.92%                                   |