

Denton ISD
Furniture - School and Classroom
RFP 161209
Ranking

	Ranking Criteria	Total Possible Points	Advantage Supply	Custom Educational Furnishings	Educator's Depot	iOffice	J&S Equipment	Kaplan Early Learning	Lakeshore Learning
1	Pricing	50	40	41	41	46	44	43	46
	Did the proposer bid all requested pricing?		Did not provide inside delvly quote	Alt pricing	Alt pricing	Price	Alt pricing	Alt pricing	Alt pricing
	Did the proposer bid alternative pricing?								
	Was a catalog discount offered?								
2	Reputation of the vendor and vendor's goods or services	10	8	9	10	9	10	10	10
	Does the proposer have comparable K-12 furniture experience?		No K-12 furniture ref	Only carts & misc.		Only one k-12 school listed			
	What kind of reputation does the proposer have?								
3	Quality of the vendor's goods or services	10	10	9	10	10	10	10	10
	Does the proposer has a local rep?								
	Did the proposer provide their shipping policy?								
4	Extent to which the goods or services meet the district's needs	10	10	7	10	10	10	10	9
	Does the proposer provide delivery, install & debris removal?			Unassemble d w/ship chg					
5	Vendor's past relationship with the district	10	10	10	10	10	10	10	10
	Has the district had a bad experience with the proposer?								
6	Impact of district's compliance with laws and rules relating to Historically Underutilized Businesses.	2	2	0	0	0	0	0	0
	Does the proposer have the certificate recognizing HUB (Historically Underutilized Businesses)?			Not HUB	Not HUB	Not HUB	Not HUB	Not HUB	Not HUB
7	Total long-term cost to the district	5	3	4	4	5	5	5	4
	Are there any additional fees or shipping charges?		Addl chgs	Addl chgs	Possible chgs				Addl chg over \$10K
8	Other relevant factors specifically listed in the CSP	3	3	2	3	2	3	2	2
	Were all required documents completed and submitted?					No Bid copy			
	Is the Proposer a Resident or Non-Resident Bidder?			Non-res				Non-Res	Non-Res
	Total Points	100	86	82	88	92	92	90	91

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Library Store, The	Lone Star Furnishings	Meteor Education (Contrax)	Office Depot	Plano Office	Reynolds Mfg Corp	School Specialty	Staples	Texas Furniture Source	Virco
45	48	43	48	50	44	44	49	48	46
Alt pricing	Price		Price		Alt pricing	Alt pricing		Price	Alt pricing
9	10	10	10	10	10	9	10	10	10
						Provided wrong kind of ref			
8	9	9	10	10	10	10	10	10	10
No local rep		No local rep							
7	10	8	9	10	8	8	10	10	10
No quote provided		Yes, for a fee	Contigent on order		Yes, for a fee	Yes, for a fee			
10	10	10	10	10	10	10	10	10	10
0	0	0	0	0	0	0	0	2	0
Not HUB	Not HUB	Not HUB	Not HUB	Not HUB	Not HUB	Not HUB	Not HUB		Not HUB
3	5	3	4	5	3	4	4	5	5
Addl chgs		Addl chgs	Addl chgs on lg items		Addl chgs	Addl chgs based on job	Frt Chgs		
2	3	2	1	3	3	2	2	2	2
Non-Res		Non-Res	No bid copy Non-res			Non-Res	Non-Res	No bid copy	Non-Res
84	95	85	92	98	88	87	95	97	93

**Denton ISD
Furniture - School and Office
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Tabulation**

Item	Description	Double Pedestal	Credenza	Stack on Storage	Lateral File	5 Shelf Bookcase	Total
1	Plano Office	\$695.30	\$599.07	\$403.91	\$402.36	\$340.66	\$2,441.30
2	Texas Furniture	\$745.42	\$642.60	\$433.30	\$431.66	\$365.57	\$2,618.55
3	Staples	\$862.85	\$748.25	\$504.48	\$502.55	\$425.50	\$3,043.63
4	Lone Star Furnishings	\$889.00	\$765.00	\$529.00	\$519.00	\$445.00	\$3,147.00
5	iOffice	\$985.60	\$849.20	\$572.55	\$570.35	\$482.90	\$3,460.60
6	Advantage Supply	\$1,075.20	\$926.40	\$624.60	\$1,273.20	\$526.80	\$4,426.20
7	Office Depot	\$1,184.94	\$1,079.72	\$866.20	\$864.54	\$796.33	\$4,791.73
	QTY of 1						

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2	Texas Furniture	\$745.42	\$642.60	\$433.30	\$431.66	\$365.57	\$2,618.55
3	Staples	\$844.03	\$727.22	\$490.31	\$488.43	\$413.54	\$2,963.53
4	Lone Star Furnishings	\$849.00	\$735.00	\$499.00	\$499.00	\$425.00	\$3,007.00
5	iOffice	\$985.60	\$849.20	\$572.55	\$570.35	\$482.90	\$3,460.60
6	Advantage Supply	\$1,039.36	\$895.52	\$603.78	\$1,230.76	\$509.24	\$4,278.66
7	Office Depot	\$782.24	\$746.73	\$533.29	\$531.45	\$464.05	\$3,057.76
	QTY of 6						

A general list of office items were priced by vendors. Some vendors did not provide pricing due to these items not being carried in their current product mix.