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QUOTE #   WYI09112012ALUSW-3

DATE: October 18, 2012
EXPIRES: October 26, 2012

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People | Services | Solutions

NAME: Tony Spradlin
COMPANY: Wylie Independent School District
ADDRESS: 6249 Buffalo Road
CITY, ST, ZIP: Abilene, TX 79606
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Comments or special instructions:

Use our Flexible Buying Solution to make your purchase.
DIR Contract Number: DIR-SDD-1480
HUB Vendor ID: 1271952319800

SECTION 1: Hardware and Software Options

Qty	Part #	DESCRIPTION	Unit Price	Extended Price	Tactura Price	WYLIE ISD Cost
		Model 6900 options				
1	OS6900-X20-F	ALCATEL-LUCENT:: OS6900-X20: 10Gigabit Ethernet L3 fixed configuration chassis in a 1U form factor with 20 SFP+ ports, one optional module slot. Front to back cooling. The chassis includes a 450W AC power supply. A second power supply	$15,000.00	$15,000.00	$ 8,137.50	$8,137.50
1	OS6900-SW-AR	ALCATEL-LUCENT:: OS6900-SW-AR: Advanced routing software license. Includes support for Policy Based Routing, VRF, BGP, OSPFv2, VRRPv2, PIMSM/DM, DVMRP, IPv6 Routing, OSPFv3, RIPng, VRRPv3.	$2,000.00	$2,000.00	$ 1,085.00	$1,085.00
1	OS6900-BP-F	ALCATEL-LUCENT:: OS6900-BP-F: Modular AC backup power supply. Front to back cooling. Provides backup system power to one 6900 switch. Ships with country	$995.00	$995.00	$ 539.79	$539.79
		Model 6450 options				
1	OS6450-24	ALCATEL-LUCENT:: OS6450-24: Gigabit Ethernet chassis in a 1U form factor with 24 10/100/1000 BaseT ports, 2 fixed SFP+ (1G/10G*) ports and one expansion slot for optional stacking or uplink modules. 10G* uplink speed and metro feature two optional module slots. Front to back cooling. The chassis includes a 450W AC power supply. A second power supply .	$1,600.00	$1,600.00	$ 868.00	$868.00
2	OS6450-BP	ALCATEL-LUCENT:: OS6450-BP: 900W AC backup power supply. Provides backup power to one non-PoE switch. Inserts into the backup power supply bay at the rear of the chasis. Ship with the United States power cord.	$495.00	$990.00	$ 268.54	$537.08
1	OS6450-48	ALCATEL-LUCENT:: OS6450-48: Gigabit Ethernet chassis in a 1U form factor with 48 10/100/1000 BaseT ports, 2 fixed SFP+ (1G/10G*) ports and one expansion slot for	$2,900.00	$2,900.00	$ 1,573.25	$1,573.25
5	OS6450-P48	ALCATEL-LUCENT:: OS6450-P48: Gigabit Ethernet chassis in a 1U form factor with 48 PoE 10/100/1000 BaseT ports, 2 fixed SFP+ (1G/10G*) ports and one expansion slot for optional stacking or uplink modules. 10G* uplink speed and metro	$4,700.00	$23,500.00	$ 2,549.75	$12,748.75
5	OS6450-BP-PX	ALCATEL-LUCENT:: OS6450-BP-PX: 900W AC backup power supply. Provides backup PoE power (780W) to one 48 port PoE switch. Ships with remote power connection cable, a United States power cord, power shelf and rack mounts for a 2 RU	$1,295.00	$6,475.00	$ 702.54	$3,512.69
7	OS6450-SW-PERF	ALCATEL-LUCENT:: OS6450-SW-PERF: Performance software license allowing the 2 fixed SFP+ ports to operate at 10G speed.	$1,700.00	$11,900.00	$ 922.25	$6,455.75
		Optics				
10	SFP-10G-LR	ALCATEL-LUCENT:: SFP-10-LR: 10 Gigabit optical transceiver (SFP+). Supports monomode fiber over 1310nm wavelength (nominal) with an LC connector. Typical reach of 10Km	$3,795.00	$37,950.00	$ 948.75	$9,487.50
8	SFP-GIG-T	ALCATEL-LUCENT:: SFP-GIG-T: 1000Base-T Gigabit Ethernet Transceiver (SFP MSA) - Supports category 5, 5E, and 6 copper cabling up to 100m. SFP works at 1000 Mbit/s speed and full-duplex mode. Supports 10/100/1000 Mbit/s as well when combined	$350.00	$2,800.00	$ 87.50	$700.00
3	SFP-GIG-SX	ALCATEL-LUCENT:: SFP-GIG-SX: 1000Base-SX Gigabit Ethernet optical transceiver (SFP MSA). Supports multimode fiber over 850nm wavelength (nominal) with an LC connector. Typical reach of 300m on 62.5/125 μm MMF or 550m on 50/125 μm MMF.	$345.00	$1,035.00	$ 86.25	$258.75

					SUB TOTAL	$45,904.05

SECTION 2: Services and Installation Programs for Hardware listed above

Qty	Part #	DESCRIPTION	Unit Price	Extended Price	Tactura Price	WYLIE ISD Cost
		Services				

Qty	Part #	Description	Unit Price	Extended Price	Tactura Price	WYLIE ISD Cost
3	801495-00	ALCATEL-LUCENT:: 801495-00: On-site Professional Services Support Service for Customers with an Alcatel Support Agreement. This service provides Alcatel Professional Services on-site support between the hours of 8:00 AM and 5:00 PM (local time)	$1,600.00	$4,800.00	$ 1,508.00	$4,524.00
1	803657-00	ALCATEL-LUCENT:: 803657-00: This service provides Alcatel-Lucent Professional Services project management for voice and data related projects. The Alcatel-Lucent Professional Services Project Manager role encompasses technical and/or logistical aspects of a project and serves as central point of contact between our customer or business partner and Alcatel-lucent during the project.	$1,320.00	$1,320.00	$ 1,244.10	$1,244.10
1	800008-00	ALCATEL-LUCENT:: 800008-00: Network Management Customization Service. This service provides installation and configuration of a network management system. The service includes, but is not limited to, configuration of manageability parameters of A...(See price list for more details)	$1,800.00	$1,800.00	$ 1,696.50	$1,696.50
		Model 6900 options				
1	803502-00	ALCATEL-LUCENT:: 803502-00: 1 Yr 7x24 Support PLUS for OS6900-X20-F/R	$1,120.00	$1,120.00	$ 1,055.60	$1,055.60
1	803506-00	ALCATEL-LUCENT:: 803506-00: 1 Yr 7x24 support SER-SOFT OS6900-SW-AR	$350.00	$350.00	$ 329.88	$329.88
		Model 6450 options				
5	803578-00	ALCATEL-LUCENT:: 803578-00: 1 Yr 7x24 SUPPORT WARRANTY UPGRADE for OS-6450-P48	$110.00	$550.00	$ 103.68	$518.38
		Optics				
8	803247-00	ALCATEL-LUCENT:: 803247-00: 1 Yr 7x24 Support BASIC for XFP-10G-LR or SFP-10G-LR	$80.00	$640.00	$ 75.40	$603.20
11	803231-00	ALCATEL-LUCENT:: 803231-00: 1 Yr 7x24 support PLUS for SFP-GIG-T/SX	$11.00	$121.00	$ 10.37	$114.04

| | | | | | SUB TOTAL | $10,085.69 |

SECTION 3: OmniVista Network Management System - Basic package for up 10 managed nodes/IP Managed addresses.

Qty	Part #	DESCRIPTION	Unit Price	Extended Price	Tactura Price	WYLIE ISD Cost
1	OV2500NMS-CD-35	ALCATEL-LUCENT:: OmniVista 2500 Network Management Solution: DVD Contains all software images and installers for OmniVista 2500 Network Management System	$45.00	$45.00	$ 25.31	$25.31
1	OV25START-R35-N	ALCATEL-LUCENT:: OmniVista 2500 NMS Starter Pack license: New Installation Include activation license for all components (OmniVista core functions, PolicyView,	$4,995.00	$4,995.00	$ 2,809.69	$2,809.69
4	OV25EXT10-NEW	ALCATEL-LUCENT:: OmniVista 2500 NMS Extension: license for 10 supplemental managed nodes - New installation License activation provides OmniVista 2500 NMS	$3,495.00	$13,980.00	$ 1,965.94	$7,863.75
1	803426-00	ALCATEL-LUCENT:: 803426-00: 1 Yr 24X7 Software Support for OV25START-R35-N	$500.00	$500.00	$ 471.25	$471.25

| | | | | | SUB TOTAL | $11,170.00 |
| | | | | | GRAND TOTAL | $67,159.74 |

Thank you for this opportunity to submit our quotation for your review. We look forward
to receiving your order. Upon execution thereof, the order should be made out to Tactura Network Solutions
and faxed to the following:

Tactura Network Solutions, LLC
5057 Keller Springs, STE 300
Addison, TX 75001
214-533-7937
Attn: Jared Hornsby
jared.hornsby@tactura.com

**Purchase Order Requirements:
_ PO Number, PO Date
_ Ship-to, Bill-to addresses, Contact
_ Signature of authorized agent
_ Applicable Sales Tax/Tax Exempt ID#
_ Minimum Processing/Handling is $75
_ Restocking fee is 15%
_ Credit Card required for orders < $5,000
_ Terms subject to credit approval,
past due amounts accrue interest daily
_ Orders < $10,000 required 1/2 due for equipment
when we receive PO, next 1/2 due when you receive
equipment labor billed progressively