



ALEDO ISD BOARD MEETING TEMPLATE

MEETING DATE: August 22, 2022

AGENDA ITEM: Consider Approval of Extension of Grounds Services Contract with Ronnie Walters Lawn Care, LLC

PRESENTER: Earl Husfeld, Chief Financial Officer and Tyler Boswell, Director of Construction and Facilities

BACKGROUND INFORMATION:

- In December 2017, the District advertised for Competitive Sealed Proposals (CSP) for District Grounds Services.
- Based upon a detailed evaluation and analysis by district staff and an independent third-party of all responses received using the criteria published in the proposal documents, the CSP received from Ronnie Walters Lawn Care, LLC was determined to provide the best value to Aledo ISD.
- The initial contract period with Ronnie Walters Lawn Care, LLC was for three (3) years with two (2), one (1) year extensions, at the District's discretion and in the best interest of the District. The contract/CSP provided for termination with a thirty (30) day written notice.
- Following the initial 3-year contract period, the Board of Trustees approved a one (1) year extension of the grounds services contract during the July 2021 board meeting.
- During the four (4) years Ronnie Walters Lawn Care, LLC has provided grounds services for the District, they have been very responsive to the District's needs and met the expectations of the contract/CSP.
- As we discussed with you during the June 20, 2022 board meeting, with all of the construction and maintenance projects ongoing this summer and all of the activities involved with the opening of our new campuses, we believe it is in the best interest of the District to extend the contract with Ronnie Walters Lawn Care, LLC for the final year of the option period.
- The District is currently paying the annual amount of \$317,961.00 for grounds services. An annual increase of \$25,000.00 (7.86%) has been negotiated to partially cover their increased cost of labor and fuel.
- Included in the July 2021 grounds services extension for the 2021-2022 year was a not to exceed amount of \$15,000.00 for Annetta Elementary School (Annetta). This amount was essentially for a partial year as the grounds for this campus were not fully completed at the time of our extension. In fact, as of this date the extent of services needed for the "far back" part of the campus grounds is still undetermined. Therefore, the not to exceed allowance of \$25,000.00 has been negotiated for Annetta until the full extent of required grounds services can be determined.



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- With the construction and landscaping of McAnally Middle School ongoing, it is difficult to determine the scope and extent of grounds services that will be required for this campus at this time. Therefore, an amount will be negotiated when the campus and grounds are complete.

FISCAL INFORMATION:

The total not to exceed cost of \$367,961.00 for this extension will be included in the 2022-2023 General Fund budget.

ATTACHMENTS:

Amendment to Contract – Aledo ISD Grounds Services

ADMINISTRATIVE RECOMMENDATION:

The Administration recommends the Board of Trustees approve a one-year extension of the grounds services contract with Ronnie Walters Lawn Care, LLC for the period of September 1, 2022 through August 31, 2023 in the amount of \$342,961.00 plus a not to exceed allowance of \$25,000.00 for Annetta Elementary School as presented.

Amendment to Contract

Aledo ISD Grounds Services

1. This amendment (the "Amendment") is made by **Aledo ISD** and **Ronnie Walters Lawn Care, LLC**, parties to the agreement **Grounds Services Contract and Response to Competitive Sealed Proposal** approved and accepted by the **Aledo ISD Board of Trustees** on **May 21, 2018** (the "Contract").

2. The Contract is amended as follows:

a. Continuation of Services:

- **Aledo ISD** exercises its option in the Contract to extend services with **Ronnie Walters Lawn Care, LLC** for one (1) additional year of service, September 1, 2022 through August 31, 2023.
- Annual projected cost of grounds services is \$342,961.00, payable in the monthly amount of \$28,580.00.

b. Addition of Services:

- Grounds Services to continue at Annetta Elementary School. Projected cost of service is a not to exceed allowance of \$25,000.00. Final amount will be negotiated when the full extent of required grounds services is determined.
- Grounds Services to begin at McAnally Middle School upon completion of facility and landscaping. Amount to be negotiated based on scope and extent of grounds services required when facility and landscaping are complete.

Except as set forth in this Amendment, the Contract is unaffected and shall continue in full force and effect in accordance with its terms. If there is conflict between this amendment and the Contract, the terms of this amendment will prevail.

Aledo ISD

Ronnie Walters Lawn Care, LLC

By: _____

By: _____

Printed Name: _____

Printed Name: _____

Title: _____

Title: _____

Dated: _____

Dated: _____