

September 10, 2024

Mr. Richard Pugh  
East Lansing Public Schools  
501 Burcham Dr.  
East Lansing, MI 48823



Re: East Lansing Public Schools – 2023 Bond Program  
Proposal for Construction Management Services

Dear Mr. Pugh,

Clark Construction Company appreciates the opportunity to provide our proposal for Construction Management Services for East Lansing Public Schools 2023 Bond Program. The staffing plan which is enclosed in this proposal outlines the work each year with all work completed in 2026. This proposal is based on \$19,026,071 in construction costs which includes contingency

Our proposed cost for CM Services is as follows.

- Fee (2.75% x \$19,026,071) \$ 523,217.00
- Staffing (Staffing Plan Enclosed) \$ 1,393,279.00
- Reimbursable Expense (Breakdown Below) \$ 186,096.00
  
- Total CM Services \$ 2,102,592.00

- Fee shall be based on actual total construction cost and will be adjusted up or down based on final total construction cost.

Reimbursable Expense

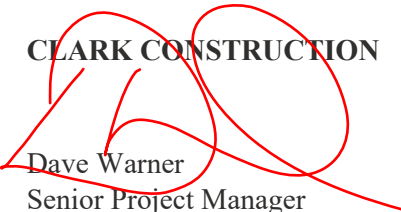
- Telephone \$ 8,400.00
- Mileage \$ 35,000.00
- General Liability Insurance \$142,696.00
  
- Total Reimbursable Expense \$ 186,096.00

Also enclosed is Clark Construction Company's requests for contract modifications to the AIA 132

We would consider it an honor to continue to serve East Lansing Public Schools as Construction Manager for the 2023 Bond Program.

Sincerely,

**CLARK CONSTRUCTION**

  
Dave Warner  
Senior Project Manager  
517.202.0420 Dwarner@clarkcc.com

Clark Construction Staffing Plan

East Lansing Public Schools 2024 Bond Program

		Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Clark Construction Company Staffing Hours/Cost											
		2024							2025										2026										Hours			Billing	Totals											
		Construction																																			Pre Con	Constr.	Total	Rate	Pre Con	Const.	Total	
Position	Name	Hours to Date																																										
Senior Estimator																																					0		0	\$0.00	\$ -	\$ -	\$ -	
MEP Estimator																																						0		0	\$0.00	\$ -	\$ -	\$ -
Estimator																																						0		0	\$115.70	\$ -	\$ -	\$ -
Estimating (Average)	Various	600																																			600		600	\$115.70	\$ 69,420	\$ -	\$ 69,420	
Project Executive	Gary Steller		8	8	8	8	8	8	8	8	8	8	8	8	8	8	8	8	8	8	8	8	8	8	8	8	8	8	8	8	8	8	8	8	8			232	232	\$217.21	\$ -	\$ 50,392	\$ 50,392	
Market Sector Leader			8	8	8	8	8	8	8	8	8	8	8	8	8	8	8	8	8	8	8	8	8	8	8	8	8	8	8	8	8	8	8	8	8			232	232	\$161.20	\$ -	\$ 37,398	\$ 37,398	
Sr. Project Manager	Dave Warner																																					0	0	\$127.40	\$ -	\$ -	\$ -	
Project Manager						173	173	173	173	173	173	173	173	173	173	173	173	173	173	173	173	173	173	173	173	173	173	173	173	173	173	173	173	173			4,498	4,498	\$105.19	\$ -	\$ 473,137	\$ 473,137		
Project Engineer 1							173	173	173	173	173	173	173	173	173	173	173	173	173	173	173	173	173	173	173	173	173	173	173	173	173	173	173	173			3,979	3,979	\$80.60	\$ -	\$ 320,703	\$ 320,703		
Intern																																						0	0	\$43.71	\$ -	\$ -	\$ -	
Superintendent 1											173	173	173	173	173	173	173	173	173	173	173	173	173	173	173	173	173	173	173	173	173	173	173	173			3,633	3,633	\$107.90	\$ -	\$ 392,001	\$ 392,001		
Superintendent 2																																						0	0	\$107.90	\$ -	\$ -	\$ -	
Safety Manager	Justin Bailey										8	8	8	8	8	8	8	8	8	8	8	8	8	8	8	8	8	8	8	8	8	8	8			136	136	\$103.82	\$ -	\$ 14,120	\$ 14,120			
Accounting	Lynn Dekam		16	16	16	16	16	16	16	16	16	16	16	16	16	16	16	16	16	16	16	16	16	16	16	16	16	16	16	16	16	16	16			448	448	\$80.60	\$ -	\$ 36,108	\$ 36,108			
<b>Total Monthly Hours</b>			<b>616</b>	<b>32</b>	<b>32</b>	<b>205</b>	<b>205</b>	<b>205</b>	<b>378</b>	<b>378</b>	<b>551</b>	<b>559</b>	<b>559</b>	<b>559</b>	<b>559</b>	<b>559</b>	<b>559</b>	<b>559</b>	<b>559</b>	<b>559</b>	<b>559</b>	<b>559</b>	<b>559</b>	<b>559</b>	<b>559</b>	<b>559</b>	<b>559</b>	<b>559</b>	<b>551</b>	<b>559</b>	<b>559</b>	<b>559</b>	<b>551</b>	<b>0</b>	<b>0</b>	<b>600</b>	<b>13,158</b>	<b>13,758</b>		<b>\$ 69,420</b>	<b>\$ 1,323,859</b>	<b>\$ 1,393,279</b>		

Clark Construction Company request the following Contract modifications.

**A132**

Article 8.5.3.5 – request that we are an additional **named** insured, simply request the addition of the word “named “ as written it states additional insured.