

EDINA – CHROMEBOOK RFP SOURCING SUMMARY

General Information

Organization:	ISD #273 – Edina Public Schools	Date:	4/25/2025
Department:	Media and Technology	Category:	IT Hardware & License (Chromebooks)

Process Notes

Process used	Request for Quote (RFQ) requiring use of valid preexisting Joint Powers Contract
Vendors participating	<ul style="list-style-type: none"> • CDW-G (Did not Quote) • Nor-Tech (No Response) • Trafera (Submitted) • Vivacity (Submitted) • Xerox Business Solutions (Submitted)

Submitting Vendor Information

Company Name	Company Contact	Joint Powers Agreement Utilized
Trafera	Sydney Ellison	Omnia 01-149 Tech Solutions
Vivacity	Ryan Heineman	TIPS
Xerox	Michaelle Meland	Omnia R191104

References

Company Name	Reference #1	Reference #2
Trafera	Anoka-Hennepin Schools	Eastern Carver County Public Schools
Vivacity	South Washington County School District	North Branch Public Schools
Xerox	Orono Public Schools	USD 244 Burlington Schools

Questions

Question/Data Point	Trafera	Vivacity	Xerox
Have you reviewed & agree with all terms, conditions, specifications, and requirements as described? [Y/N]	Y	Y	Y
Have you provided all documentation required (as found on page 1)? [Y/N]	Y	Y	Y
Are you able to maintain the proposed pricing for up to 1-year for additional orders? [Y/N]	N	Y	Y
What is the approximate number of weeks between order submission date and delivery to district? [#]	4-6 Weeks	2-4 Weeks	2-4 Weeks
What is the latest date for receipt of Purchase Order to ensure delivery by June 1st, 2025? [DATE]	5/1/2025	5/11/2025	4/7/2025

Pricing Comparison

Desc	Qty	Trafera			Vivacity			Xerox		
		Model	Per Unit	Net	Model	Per Unit	Net	Model	Per Unit	Net
Chromebook (32GB Storage / 4GB Ram)	1,300	Lenovo 500e Gen 4 12.2"	\$395.00*	\$513,500.00	Acer Spin 511 R756T	\$333.00	\$432,900.00	3120 2in1	\$353.63	\$459,719.00
Chromebook (64GB Storage / 4 or 8 GB Ram)	1,300	Lenovo 500e Gen 4 11.6"	\$370.00*	\$481,000.00	Acer Spin 511 R756T	\$366.00	\$475,800.00	3120 2in1	\$394.88	\$513,344.00
Chromebook (32GB/ 4GB with stylus)	1,300	Lenovo 500e Gen 4 12.2"	\$422.00*	\$548,600.00	N/A	N/A	N/A	N/A	N/A	N/A
Google Management License	1,300	Google	\$32.00	\$41,600.00	Google	\$32.00	\$41,600.00	Google	\$32.80	\$42,640.00
Hard Case	1,300	UZBL	\$21.25	\$27,625.00	Empower	\$0.00	\$0.00	Gumdrop	\$47.73	\$62,049.00
Warranty	1,300	4-Year Trafera Platinum Warranty Included in Price			Vivacity 3-Year Warranty	\$110.00	\$143,000.00	3-Year Depot Warranty Included in Price		
		\$582,725.00			\$617,500.00			\$564,408.00		
		\$550,225.00			\$660,400.00			\$618,033.00		
		\$617,825.00			N/A			N/A		

*Trafera's pricing is subject to change, Lenovo has not locked in prices due to market uncertainties pertaining to tariffs

Spec Comparison – Option 1

Description	Trafera	Vivacity	Xerox
Model	Lenovo 500E Gen 4	Spin 511 R756T	Dell 3120 2in1
Storage	32 GB	32 GB	64 GB
RAM	4 GB	4 GB	4 GB
Screen Size	12.2" Touchscreen	11.6" Multi-Touch IPS	11.6" Touch
Processor	Intel N100	Intel N100	Intel N100
Camera	World Facing / User Facing	World Facing / User Facing	World Facing / User Facing
Wi-Fi	Wi-Fi 6E	6E Ax211	6 AX203
Ports	1 SUB-C; 1 HDMI 2 USB-A	2 USB Gen 1; 2 USB-C	2 USB-C

Spec Comparison – Option 2

Description	Trafera	Vivacity	Xerox
Model	Lenovo 500E Gen 4	Spin 511 R756T	Dell 3120 2in1
Storage	64 GB	64 GB	64 GB
RAM	4 GB	8 GB	8 GB
Screen Size	11.6" Touchscreen	11.6" Multi-Touch IPS	11.6" Touch
Processor	Intel N100	Intel N100	Intel N100
Camera	World Facing / User Facing	World Facing / User Facing	World Facing / User Facing
Wi-Fi	Wi-Fi 6E	6E Ax211	6 AX203
Ports	1 SUB-C; 1 HDMI 2 USB-A	2 USB Gen 1; 2 USB-C	2 USB-C

Spec Comparison – Option 3

Description	Trafera	Vivacity	Xerox
Model	Lenovo 500E Gen 4	N/A	N/A
Storage	32 GB		
RAM	4 GB		
Screen Size	12.2" Touchscreen, stylus included		
Processor	Intel N100		
Camera	World Facing / User Facing		
Wi-Fi	Wi-Fi 6E		
Ports	1 SUB-C; 1 HDMI 2 USB-A		

Scoring Rubric

Criteria	Trafera	Vivacity	Xerox
Price (51%)	51	49	50
Delivery (30%)	25	30	20
Relationship (19%)	10	19	10
Total Score	86	98	80

Summary Notes

The district has chosen to select Vivacity for the Chromebook refresh for the following reasons:

- Vivacity has a strong relationship with the district to deliver and resolve problems during the term of warranty.
- Vivacity will stock 8% overage of order for guaranteed parts availability during the term of warranty.
- Vivacity quoted the preferred model of Chromebook for the district as outlined in the request.
- Vivacity presents as the best overall option due to their locked-in price ensuring cost certainty for the District. By comparison, Trafera's Lenovo offering includes pricing that is subject to change, introducing potential cost increases from what is quoted in this summary.
- Xerox's offering is not the district's preferred model Chromebook and the warranty provided is depot-only, which may result in longer turnaround times and added inconvenience compared to more comprehensive support options with Vivacity.