



UNITED INDEPENDENT SCHOOL DISTRICT AGENDA ACTION ITEM

Topic: Consideration for approval of Bids, Proposals, and Qualifications

Submitted by: Ms. Cordelia Flores-Jackson **of:** Purchasing Department

Approved for transmittal to school board: March 24, 2010

Recommendations:

Staff recommends the UISD board of trustees approve the following Bids, Proposals, & Qualifications as presented:

Bids/Proposals/Qualifications

Support Services:

RFP 2010-004 Garbage Collection Services

Renewals:

RFP 010-2009 Student Code of Conduct & Student Handbook

Rationale:

Staff has complied with all applicable federal, state and local purchasing policies and procedures in obtaining pricing information for the items listed above. Staff is recommending the awards based on being the best value to the district.

Budgetary Information:

The budget includes the funds for these purchases

Board Policy Reference and Compliance

CH local – purchasing and acquisition

Texas education code 44.031

Summary of Recommendation(s)

Bids/ Proposals/ Qualifications

Support Services:

RFP 2010-004

Garbage Collection Services - 5 Year Contract

Recommended Vendor(s)

Southern Sanitation

Est. Annual Amount \$287,768.40

Renewals:

RFP 010-2009

Student Code of Conduct & Student Handbook

Recommended Vendor(s)

Trend Offset Printing

Est. Annual Amount \$19,827.50

Board Approval
Awarding of Bids/Proposals
March 24, 2010

5 Year Contract

RFP No. 2010-004 Garbage Collection Service

Recommendation:

Requesting approval to purchase from the best bidder(s)/ offer(s) meeting specifications as follows:

<u>Vendor</u>	<u>Est. Annual Amount</u>
Southern Sanitation	\$287,768.40

Administration advertised on Sunday, January 24, 2010 and Sunday, January 31, 2010. Four (4) proposals were mailed. One (1) proposal was received on February 10, 2010 @ 3:00 p.m. at the UISD Service Center Purchasing Department.

Budget Information:

Support Service and Food Service Annual Budget

Resource Personnel:


Mike Garza, Executive Director of Support Services
Juan Chavez, Supervisor of Support Services
Cordelia Flores Jackson, Director of Purchasing
Hector Cavazos, Manager of Purchasing
Venesa Navarro, Procurement Officer



UNITED INDEPENDENT SCHOOL DISTRICT

Roberto J. Santos
Superintendent

To: Ms. Cordelia Jackson
Purchasing Director

From: Mr. Mike Garza 
Executive Director of Support Services

Date: March 1st, 2010

Subject: Recommendation to award RFP 2010-004 Garbage
Collection Services

I recommend awarding RFP 2010-004 "Garbage Collection Services" to Southern Sanitation Services, Inc. This is a full service contract that encompasses all of our campuses and departments, including any future growth. The estimated annual contract amount is for \$287,768.40, and the contract period is for five years. Do not hesitate to call me should you have any questions.

**UNITED INDEPENDENT SCHOOL DISTRICT
GARBAGE COLLECTION SERVICES
RFP 2010-004**

5 YR. CONTRACT

VENDOR		SOUTHERN SANITATION				
MONTHLY PRICING per CONTAINER CAPACITY						
PICK-UP FREQUENCY	2 YD.	4 YD.	6 YD.	8 YD.	10 YD.	30YD.
ONE TIME PICK-UP	\$28.63	\$28.63	\$28.63	\$28.63	\$28.63	\$75.00 per haul + \$31.50 per ton
2 DAYS PER WEEK	\$42.67	\$103.79	\$143.66	\$165.76	\$204.50	
3 DAYS PER WEEK	\$71.57	\$132.92	\$189.16	\$232.36	\$291.87	
4 DAYS PER WEEK	\$89.98	\$178.93	\$250.51	\$232.36	\$378.32	
5 DAYS PER WEEK	\$217.54	\$265.85	\$325.10	\$232.36	\$462.19	
Est. Grand Total per Year (as per current service level)					\$	287,768.40

* SOUTHERN SANITATION HAS 35 EMPLOYEES & 17 COMPANY TRUCKS IN SERVICE

* PRICES FOR THE FIRST YEAR OF THE CONTRACT ARE FIRM. FOR THE SECOND THRU FIFTH YEARS, PRICING WILL ONLY INCREASE IN THE EVENT OF AN INCREASE IN THE LANDFILL FEES. IN SUCH AN EVENT, THE MAXIMUM INCREASE WILL NOT EXCEED A TOTAL OF 10% OVER THE FIVE YEAR PERIOD

**UNITED INDEPENDENT SCHOOL DISTRICT
RFP 2010-004
GARBAGE COLLECTION SERVICE**

GRANDE GARBAGE COLLECTION COMPANY

1511 N US HWY 83
ZAPATA, TEXAS 78076
PHONE: 956-765-4555
FAX:
shortyhernandez01@yahoo.com

ORANGE WASTE MANAGEMENT

8516 FM 1472
LAREDO, TEXAS 78045
PHONE: 956-724-4744
FAX:
orangewaste@yahoo.com

SOUTHERN SANITATION

220 GUADALUPE
LAREDO, TEXAS 78040
PHONE: 956-723-3333 / 727-7752
FAX: 956-791-9505
Antonio Amaro / Campo Elizondo
sales@southernsanitation.net

TRASHCO

8201 SAN LORENZO
LAREDO, TEXAS 78045
PHONE: 956-725-9693
FAX: 956-725-3111
Diana Sanchez
diana@trascoinc.com

Board Approval
Awarding of Bids/Proposals
March 24, 2010

Renewal

RFP No. 010-2009 Student Code of Conduct & Student Handbook

Recommendation:

Requesting approval to purchase from the best bidder(s)/ offer(s) meeting specifications as follows:

<u>Vendor</u>	<u>Est. Annual Amount</u>
Trend Offset Printing	\$19,827.50

Administration advertised on Sunday, March 29, 2009 and Sunday, April 5, 2009. Twenty-two (22) proposals were mailed. Six (6) proposals were received on April 15, 2009 @ 3:00 p.m. at the UISD Service Center Purchasing Department.

Budget Information:

2010-2011 District Wide

Resource Personnel:

Annette Perez, Director for Student Relations/Discipline Management

Sandra Cavazos, Executive Director of Student Services

Cordelia Flores Jackson, Director of Purchasing

Venesa Navarro, Procurement Officer



UNITED INDEPENDENT SCHOOL DISTRICT

Roberto J. Santos
Superintendent

To: Ms. Cordelia Jackson
Director of Purchasing

From: Annette Perez *[Signature]*
Director for Student Relations/Discipline Management

Thru: Sandra Cavazos *[Signature]*
Executive Director for Student Services

Date: February 23, 2010

Ref: RENEWAL OF RFP # 010-2009, 2010-2011 Student Code of Conduct, Student Handbook, Bus Rider Handbook & Technology Use Guide

As per United Independent School District board policy, the Student Code of Conduct needs to be revised and distributed, along with the Student Handbook, annually to all students.

The evaluation committee consisting of: Sandra Cavazos, Executive Director for Student Services and Annette Perez, Director for Student Relations/Discipline Management reviewed the bid submitted for RFP # 010-2009, the committee recommends RENEWAL and awarding to the following company, meeting specifications, and providing the best value to the district:

Trend Offset Printing

The company has satisfactory references and has met all requirements as set forth in the bid specifications.

If you need further information or have any questions, please let me know.

UNITED INDEPENDENT SCHOOL DISTRICT
STUDENT CODE OF CONDUCT & STUDENT HANDBOOK
RFP 010-2009
2010 RENEWAL TABULATION - QUANTITY INCREASE

VENDORS		I Color Printing & Mailing		Laredo Morning Times		Liberty Press		Office Max		Phillips Brothers Printers		Trend Offset Printing	
EST. QTY.	DESCRIPTION	UNIT PRICE	EXT. PRICE	UNIT PRICE	EXT. PRICE	UNIT PRICE	EXT. PRICE	UNIT PRICE	EXT. PRICE	UNIT PRICE	EXT. PRICE	UNIT PRICE	EXT. PRICE
51,500	Pony Tab Under / Overs: plus or minus 3% Trim Size: 8 1/4" x 10 3/4" or 8 1/2" x 11" or equal Number of Pages: Approximately 208 Quarterfold Paper: 30# Newsprint Color: Inside BLACK except 16 pages in COLOR Bindery: Saddlestiched Packed of Bundles of 25 Booklets	.525	\$27,037.50	0.79	\$40,685.00	.482	\$24,823.00	\$1.00	\$51,500.00	0.504	\$25,956.00	0.3850	\$19,827.50
Correction Charges per hour		\$60.00		\$75.00		\$45.00		\$45.00		\$90.00		\$100.00	

**UNITED INDEPENDENT SCHOOL DISTRICT
STUDENT CODE OF CONDUCT & STUDENT HANDBOOK
RFP 010-2009**

ADAMS PRINTING

P.O. BOX 450261
LAREDO, TX 78045
PHONE: 724-5412
FAX: 956-717-9906
KELLY PEREZ
adams.printing@yahoo.com

ADGRAPHICS

801 S. LAURENT
VICTORIA, TEXAS 77901
PHONE: (361) 578-6411
FAX: (361) 576-2321
ATTN: BERNIE
ATTN: ANNA DANIELS
adaniels@adgrtx.com
bkoliba@adgrtx.com

CLASS UNIFORMS

502 W CALTON RD STE 102
LAREDO, TX 78041
PHONE: 956-753-2527
GERARDO PENA
gpena@pmasociados.com.mx

DALLAS PRINT

2639 ELM STREET STE. 203
DALLAS, TEXAS 75226
NICK BURTNER
PHONE: 214-629-6223
PHONE: 214-760-9761
FAX: 214-760-9761
nick@dallasprint.com
www.dallasprint.com

EL MANANA

5901 McPHERSON
CENTRE PLAZA STE 12A
LAREDO, TEXAS 78041
PHONE: (956) 712-1122
FAX: (956) 717-5091
ATTN: MARIANA FUENTES
art@elmanana.com.mx

I COLOR PRINTING & MAILING

22873 LOCKNESS AVENUE
TORRANCE, CA 90501
PHONE: (310) 997-1452 ext 28
Fax: (310) 997-1457
sameer@icolorprinting.net

KWIK KOPY PRINTING

616 W. CALTON ROAD #8
LAREDO, TEXAS 78041
PHONE: (956) 723-1367
FAX: (956) 723-5870
ATTN: BECKY DE LEON
bdeleon@bizlaredo.rr.com

LAREDO MORNING TIMES

111 ESPERANZA DRIVE
LAREDO, TEXAS 78041
PHONE: 956.728.2510/956.728.2500
FAX: 956.728.2595
ADRIANA DEVALLY
adriana@lmtonline.com

LIBERTY PRESS

1180 N MOUNTAIN SPRINGS PARKWAY
SPRINGVILLE, UT 84663
PHONE: 800-296-6402
FAX: 801-853-5333
RON PAYNR
rpayne@libertypress.org

LITHO BUSINESS FORMS

6202 McPHERSON SUITE #3
LAREDO, TEXAS 78041
PHONE: (956) 727-7593
FAX: (956) 727-8456
ATTN: PAULINA TALMERON
litho@laredo.twcbb.com

OFFICE DEPOT

P.O. BOX 720105
MCALLEN, TEXAS 78504
PHONE: (956) 227-5151
FAX: (956) 928-1214
ATTN: JASON MCKAY
jason.mckay@officedepot.com

OFFICE MAX

5830 BANDERA RD
SAN ANTONIO, TX 78238
PHONE: 210-887-9069
FAX: 210-521-1839
JOHN A GONZALES
johngonzales@officemax.com

PHILLIPS BROTHERS PRINTERS

2309 WEST WHITE OAKS DRIVE
SPRINGFIELD, IL 62704
PHONE: 217-787-3014
FAX: 217-787-9624
CAROLYN RUSH
carolyn@pbpweb.com

PRINTERS UNLIMITED INC.

112 TARTON DRIVE
CORPUS CHRISTI, TEXAS 78415
PHONE: (361) 883-1724
FAX: (361) 888-8918
ATTN: ROBERT S. MIRABAL JR.
service@printersunlimited.com

PRINTEX EXPRESS

754 N. ALAMO ROAD STE. A
ALAMO, TEXAS 78516
PHONE: (956) 781-2029
FAX: (956) 781-2095
ATTN: YOLI MARTINEZ
printexexpress@aol.com
printex_express@yahoo.com

PRINT XPRESS

4820 MCPHERSON ROAD
LAREDO, TEXAS 78041
PHONE: 956.723.6687
FAX: 956.726-9198
JUAN GARZA
printxpress@sbcglobal.net

PROFORMA RGV

940 ANZALDUAS DRIVE
SAN BENITO, TEXAS 78586
PHONE: (956) 399-4446
FAX: (956) 399-4434
ATTN: TRESA OR BOB JACKSON
tresa.jackson@proforma.com

SAN ANTONIO EXPRESS NEWS

400 3RD STREET
SAN ANTONIO, TEXAS 78205
PHONE: 210.250.2512 1.800.456.7411
FAX:
CATHERINE BORDELON
cferguson@express-news.net

TREND OFFSET PRINTING

2323 McDANIEL DR
CARROLLTON, TX 75006
PHONE: (573) 437-5373
FAX: (573) 437-5249
JEFF SMITH
jeff.smith@trendoffset.com

TORRES PRINTING FACILITY

125 PRIVATE ROAD #4303
HONDO, TEXAS 78861-3819
PHONE: 830.426.5325
FAX: 830.741.7085
LINDA CHILDS
linda.thornton@tdci.state.tx.us

THE BARGAIN BOOK

3100 HWY 359
LAREDO, TEXAS 78043
PHONE: (956) 722-0100
FAX: (956) 722-0706
ATTN: JOHN ADCOCK
john.adcock@bargainbook.cc

VISUAL GRAPHIC A2

17551 ROCK PORT ROAD
LAREDO, TX 78045
PHONE: 956.333.0054
PHONE: 956.237.0524
ADRIANA SISO
lasiso@yahoo.com