



14700 SW 136th Street
Miami FL 33196
T 305-971-3790 | F 305-252-0755

Quote Number: 110818
Quote Date: 12/20/23
Page: 1 of 2

Quoted To:

Livonia Career and Technical Center
8985 Newburgh Rd
Livonia MI 48150
USA

Ship To:

Livonia Career and Technical Center
8985 Newburgh Rd
Livonia MI 48150-3424
USA

Contact:

Kara Sparks, LAT, ATC
(734) 744-2816
ksparks5@livoniapublicschools.org

Customer ID	Good Through	Shipping Method	Sales Representative
C115688	01/20/24	UPS Ground	Courtney Roberts

Qty.	Item	Description	Unit Price	Amount
2	S2000 PK M	<p>SUSIE® S2000 medium skin tone adult female advanced simulator package Includes SUSIE® S2000 medium skin tone simulator, Tablet PC preloaded with UNI@3 control software, Nursing Simulated Learning Experiences™ Volume 2 guidebook, preprogrammed SLE library with 10 scenario-based simulations, Gynecologic pack, Breast examination pack, RF communications module, Bluetooth communications module, headset for streaming audio, battery charger, accessories, user guide, one-year limited warranty</p> <p>Options available only at initial time of purchase Defibrillation-pacing snap, ECG snap option, Care In Motion™ Go integrated video-assisted debriefing system</p> <p>Accessories available for purchase Geriatric face skin appearance accessory, Gaumard Vitals™ bedside patient monitor, Gaumard Vitals™ mobile patient monitor, Modified Philips defibrillation snap cables, Modified Physio defibrillation snap cables, Modified Zoll defibrillation snap cables, External pathologies uteri package, Internal pathologies uteri package, LungSim™ In-Hospital System, LungSim™ Mobile System, Care in Motion™ Mobile standalone video-assisted debriefing system</p>	\$ 31,350 00	\$ 62,700 00
2	30081261A	Geriatric Face Skin accessory for medium skin tone female simulator	\$ 250 00	\$ 500.00

Prices and taxes are subject to change without notice

To gather information about the products quote we invite you to visit our website <http://www.gaumard.com>

If you should have any questions, please feel free to contact your sales representative Courtney Roberts at courtney.roberts@gaumard.com

This contractor and subcontractor shall abide by the requirements of 41 CFR §§ 60-1.4(a), 60-300.5(a) and 60-741.5(a). These regulations prohibit discrimination against qualified individuals based on their status as protected veterans or individuals with disabilities and prohibit discrimination against all individuals based on their race, color, religion, sex, sexual orientation, gender identity and/or national origin, or for inquiring about, discussing, or disclosing information about compensation. Moreover, these regulations require that covered prime contractors and subcontractors take affirmative action to employ and advance in employment individuals without regard to race, color, religion, sex, sexual orientation, gender identity, national origin, protected veteran status or disability.



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Qty.	Item	Description	Unit Price	Amount
		Package includes Geriatric face skin overlay and removable wig (grey) Simulators manufactured before April 1st, 2022 require Conversion upgrade kit, sold separately Full list of compatible models SUSIE® S2000, S1001, S901, Clinical CHLOE™ S222, S222 250, Super CHLOE™ S222 100 Code Blue® S303, S303 250, CPR SUSIE® S306		
2	30080154B	Bedside Virtual Monitor accessory	\$ 2,305 00	\$ 4,610 00
All Quotes are subject to credit approval Customer must supply Sales Tax Exempt Certificate and W-9 with Purchase Order, if applicable If your shipping address differs from that of your billing address, please include the information with your order			Subtotal	\$ 67,810 00
			Est. Freight & Handling	1,244 00
			Est. Sales Tax	0 00
			Total US\$	\$ 69,054.00

Estimated shipping date Approximately 12 to 15 weeks after receipt of order
Shipment Via UPS Ground

Gaumard Scientific is the sole source for this tetherless simulator(s)

For credit approval, please submit completed customer forms to GaumardCR@gaumard.com Customer forms may be obtained by emailing a request to QuoteEmailGroup@gaumard.com

Prices and taxes are subject to change without notice
To gather information about the products quote we invite you to visit our website <http://www.gaumard.com>
If you should have any questions, please feel free to contact your sales representative Courtney Roberts at courtney.roberts@gaumard.com
This contractor and subcontractor shall abide by the requirements of 41 CFR §§ 60-1.4(a), 60-300.5(a) and 60-741.5(a). These regulations prohibit discrimination against qualified individuals based on their status as protected veterans or individuals with disabilities and prohibit discrimination against all individuals based on their race, color, religion, sex, sexual orientation, gender identity and/or national origin, or for inquiring about, discussing, or disclosing information about compensation. Moreover, these regulations require that covered prime contractors and subcontractors take affirmative action to employ and advance in employment individuals without regard to race, color, religion, sex, sexual orientation, gender identity, national origin, protected veteran status or disability.



Gaumard[®]
Simulators for Health Care Education



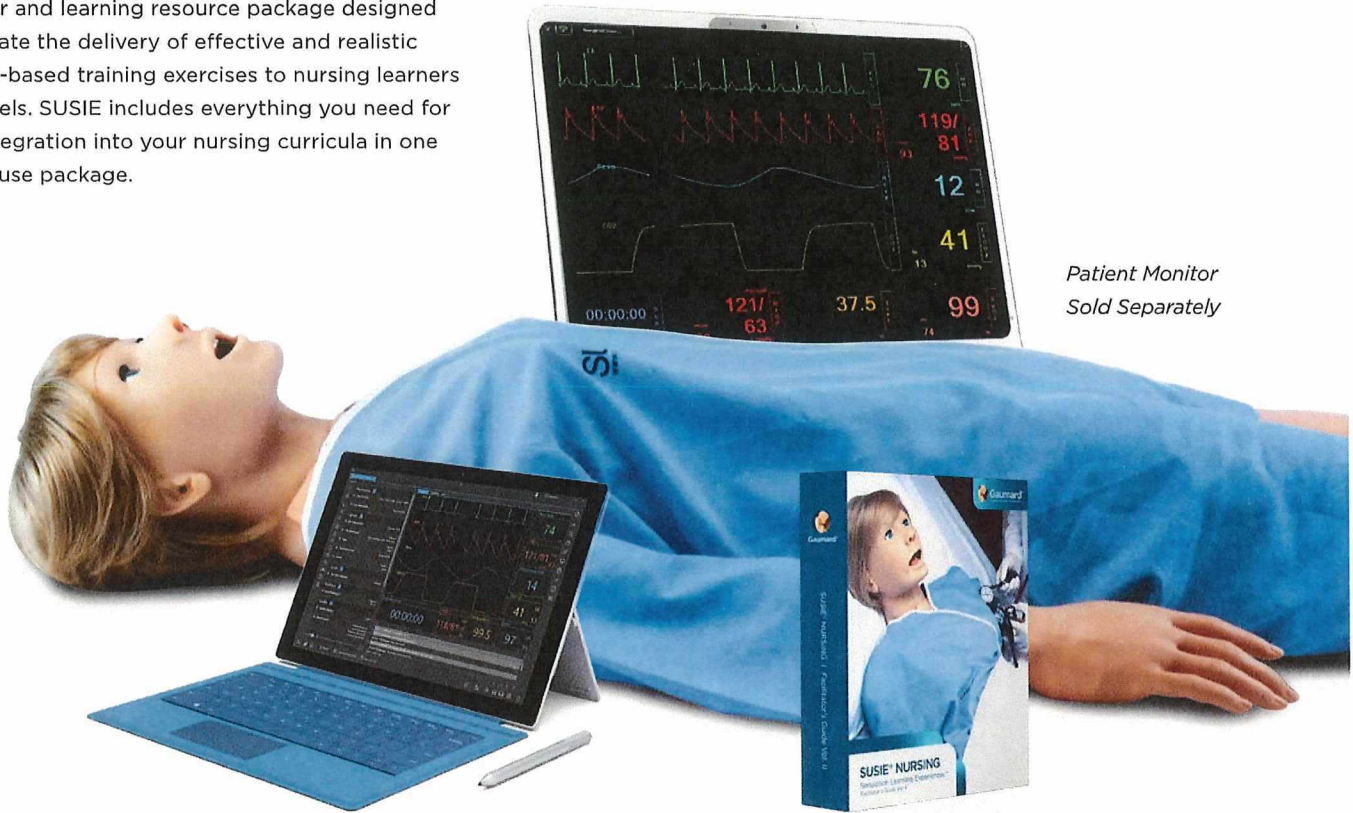
SUSIE[®] S2000

Nursing Patient Simulator

- Includes 10 Simulation Learning Experiences™ and Facilitator's Guide
- Wireless streaming audio
- Use real equipment: ECG, pacing, AED, BP cuff, SpO₂
- Auscultation, pulse palpation, and IV training
- NG tube feeding, stoma care, and GYN examination
- Wireless and tetherless
- Converts to geriatric patient with optional appearance accessory

Meet SUSIE®, our most complete and capable simulation-based nursing solution yet

SUSIE is an advanced, wireless and tetherless patient simulator and learning resource package designed to facilitate the delivery of effective and realistic scenario-based training exercises to nursing learners of all levels. SUSIE includes everything you need for rapid integration into your nursing curricula in one easy-to-use package.



*Patient Monitor
Sold Separately*

SUSIE® S2000 Nursing Simulation Learning Experiences™

The Gaumard Nursing SLEs provide a learning resource comprised of 10 outcome-focused scenarios designed to replicate clinical situations. Each SLE comes complete with a detailed facilitator guide for setting up, planning, and facilitating the learning experience.

Includes 10 interactive scenarios and a companion guide.

- Acetaminophen Overdose / Liver Failure
- Acute Myocardial Infarction - II
- Acute Respiratory Distress Syndrome Secondary to MVC II
- COPD Exacerbation II
- Diabetic Ketoacidosis
- Fluid and Electrolyte Imbalance II
- Heart Failure II
- Pneumonia II
- Potential Cervical Carcinoma
- Sepsis II

Each Nursing SLE includes the following key features:

- Purpose of the SLE
- Evidence-based rationale for the topic
- Learning objectives of the SLE
- Competencies addressed
- Psychomotor skills needed for successful participation
- Patient's medical history
- Supplies needed for the scenario
- Provider's Orders
- Prebriefing report to be given to students
- Scenario timeline with facilitator cues
- Scenario flowchart

Each Nursing SLE is mapped to the outcomes expected of graduates of nursing programs.

- NCLEX-RN® Test Blueprint
- BSN Essentials
- QSEN competencies
- IPEC core competencies

Perfect for both skills training and clinical simulation

SUSIE's physical and physiological features allow learners to train practical skills using real techniques, medical tools, and devices. Additionally, SUSIE's breast and gynecological exam capabilities offer practice for learners in specialized nursing and medicine.



Speak as SUSIE and listen to provider's responses via wireless streaming voice. Illustrate seizures, eye dilation, reactivity, and blink rate



Normal and abnormal airway, heart, lung, and bowel sounds



Practice tracheostomy care procedures, including insertion, cleaning, and replacing cannulas safely



Bilateral IV access for bolus and/or infusion; deltoid and thigh IM sites support placement exercises



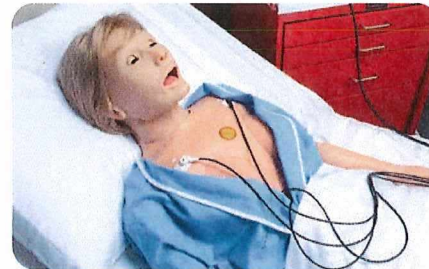
Supports oral or nasal intubation: ETT, LMA, King LT, NG. Enable difficult airway: tongue edema, pharyngeal swelling, and laryngospasm



Blood pressure can be taken using blood pressure cuff via auscultation or palpation



Real-time CPR monitoring and feedback, including rate and compression depth, no-flow time, and ventilations



Use real equipment including ECG monitors, BP cuffs, pulse oximeters, and defibrillators with live energy.



Quickly and easily convert SUSIE into a geriatric patient with the Geriatric Face Overlay accessory.



Includes 7 lifelike, interchangeable breasts to practice detecting and evaluating various pathologies



Interchangeable male/female genitalia allows catheterization. Rectum supports enemas and removing intestinal fluids introduced via NG tube



Interchangeable normal and abnormal uteri and cervixes simulate various pathologies and stages in pregnancy

Features

General

- Full-body adult patient
- Tetherless and wireless; fully responsive during transport¹
- Realistic joint articulation
- Compatible with optional virtual patient monitor
- Internal rechargeable battery; up to 4hr battery life²
- Converts to male patient; includes male chest and genitalia
- Converts to geriatric patient with optional appearance accessory

Neurological

- Active Eyes; programmable blink rate, pupil size, and pupil reaction
- Severe or mild seizures
- Preprogrammed speech responses in multiple languages
- Wireless streaming voice

Airway

- Oral or nasal endotracheal intubation/suctioning
- Programmable difficult airway: Laryngospasm, pharyngeal swelling, tongue edema
- Sensors detect depth of intubation
- Tracheostomy care
- Unilateral chest rise with right mainstem intubation
- Multiple upper airway sound types

Breathing

- Control rate and depth of respiration and observe spontaneous breathing
- Ventilation is measured and logged
- Anterior and posterior lung sounds in all quadrants
- Visible chest rise during BVM ventilation

Cardiac

- Normal and abnormal heart sounds, rates, and intensities
- ECG monitoring using real devices
- Real-time CPR monitoring and feedback; chest compressions are measured and logged
- Monitor, capture, pace, and cardiovert using a real defibrillator and live energy

Circulation

- Bilateral IV training arms and IM sites
- Measurable blood pressure and audible Korotkoff sounds
- Monitor oxygen saturation using your real native oximeter
- Visible cyanosis
- Bilateral carotid, radial, brachial, femoral, popliteal, and pedal pulses
- Fingerstick bleeding
- Interchangeable ulcerated foot

Gastrointestinal

- NG/OG intubation and feeding
- Bowel sounds
- Patent stoma sites support colostomy and ileostomy care
- Rectum supports enemas
- Male/female catheterization

Breast examination

- Supports breast exam inspection, palpation, and identification skills training. Pack includes:
 - » Five interchangeable left breasts, which include a fibrocystic breast, a benign tumor with stalk, a giant sarcoma, scirrhous carcinoma, and a retracted nipple
 - » Two right breast containing 8, 10, 16, and 20mm lumps

Genitourinary

- Male/female catheterization

Gynecology examination

- Perform bimanual pelvic exam with interchangeable uteri
- Insert speculum and view interchangeable cervixes
- Perform PAP/douching/sounding
- GYN package includes:
 - » Anteverted uterus
 - » Retroverted uterus
 - » IUD uterus (installed)
 - » 6-8 Week pregnant uterus
 - » 10-12 Week pregnant uterus
 - » 20 Week pregnant uterus
 - » 6-8 Week pregnant uterus with short ovarian ligaments
 - » Normal cervix (set of 5, 1 installed)
 - » Abnormal set of cervix (set of 6)
 - » 6-8 Week pregnant cervix (set of 3)
 - » 10-12 Week pregnant cervix (set of 3)

SUSIE® S2000

S2000.PK ● ● ●

SUSIE Tetherless Adult Patient Simulator, UNI® 3 Tablet PC, RF communications module, Bluetooth communications module, Nursing Simulation Learning Experience scenario package, GYN Pack and BSE Pack, accessories, user guide, roller case, and One-Year Limited Warranty. Extended service plans available. Skin tones available at no extra charge.

Geriatric Appearance Accessory

3008126(OA/1A/2A)

Easily and quickly convert face and hair to an elderly patient for geriatric scenario-based simulations and skill training exercises. Package includes removable geriatric face skin and removable wig.

Gaumard Vitals™ Bedside Virtual Monitor

30080154B

Gaumard Vitals bedside virtual monitor. One Gaumard Vitals patient simulator license.

External Pathologies Uterine Package

S2000.235

Includes various uteri simulating enlarged, small, moderate retroversion, myoma, left side salpingitis, severely anteverted-anteflexed, large ovarian cyst, medium ovarian cyst, and bicornate pathologies.

Internal Pathologies Uterine Package

S2000.236

Includes various uteri simulating normal anteverted, polyposis, varied polyps, hyperplasia, myoma, early carcinoma, advanced carcinoma, fundus carcinoma, subseptate pathologies.

Request a quote

www.gaumard.com/quote
sales@gaumard.com
 Toll-Free USA & Canada
 1.800.882.6655
 Worldwide 305.971.3790



Laerdal[®]
helping save lives

Laerdal Medical Corporation
167 Myers Corners Road
Wappingers Falls, NY 12590
Phone Order To: 877-LAERDAL
Fax Order To: (800) 227-1143
Email: customerservice@laerdal.com

Client Executive
Jordan Holt
312-616-5733
jordan.holt@laerdal.com

Lead Specialist
Ryan Kittock
ryan.kittock@laerdal.com

To prevent any delays in processing your purchase, please include your quote # when ordering.

DATE: 9/13/2023
ATTN: Kara Sparks
+13135239164
ksparks5@livoniapublicschools.org

QUOTE NUMBER: Q-758445
CREDIT TERMS: CC
EXPIRATION DATE: 12/31/2023

BILL TO: 00104643
Livonia Public Schools
15125 Farmington Road
Livonia MI 48150

SHIP TO
Kara Sparks
15125 Farmington Road
Livonia MI 48150

Nursing Anne Geriatric (Dark)

QTY	PRODUCT	DESCRIPTION	LIST PRICE	UNIT PRICE	EXTENDED PRICE
1	320-04050	Nursing Anne Simulator-D Includes Full Body Manikin Dark Skin with articulating arms and legs. Includes Brunette Wig, Brown Pupil Set, Ostomy Set, Blood Pressure Cuff, Manikin Lubricant Spray, Simulated Blood, Adult Gown and Quick set up guide. 1 Year Manufacturer's Warranty.	\$20,599.00	\$20,599.00	\$20,599.00
1	204-50150	LLEAP for SimPad PLUS Includes: License Key providing access to Manual Mode, Automatic Mode, and Log Viewer Application.	\$3,099.00	\$3,099.00	\$3,099.00
1	204-30101	SimPad PLUS Only (US) SimPad PLUS Only (Hand Held Remote) 204-50150 LLEAP for SimPad PLUS software license required for operation.	\$949.00	\$949.00	\$949.00
1	400-29301	All In One Panel PC For use as an Instructor Computer with LLEAP software, or a LLEAP, SimPad or SimPad Plus Patient Monitor	\$2,749.00	\$2,749.00	\$2,749.00
1	320-EDGS100	Nursing Anne Simulator Course Getting Started 1 day educational session with a Laerdal Representative at the customer site for up to 8 participants. The course gives participants fundamental knowledge of the simulator and Instructor device operations, operating modes, and system features. Hands-on activities familiarize faculty with the simulator and its applications for learners.	\$3,949.00	\$3,949.00	\$3,949.00
1	320-83050	Nursing Anne Simulator Installation	\$2,699.00	\$2,699.00	\$2,699.00

QTY	PRODUCT	DESCRIPTION	LIST PRICE	UNIT PRICE	EXTENDED PRICE
1	400-93050	Mobile Router Can accommodate up to 3 simulators being used simultaneously on one router Battery-powered and ideal for mobile simulations For optional internet access, SIM Card (not included) must be purchased by the customer	\$229 00	\$229 00	\$229 00
Nursing Anne Geriatric (Dark) TOTAL					\$34,273 00

ITEM TOTAL	\$34,273 00
SHIPPING/HANDLING	\$810.00
ADDITIONAL CHARGE/CREDIT	\$0.00
TAX	\$1,706.10
TOTAL	\$36,789 10

There are various payment options, please see bottom of your quote for further clarification
Appropriate Sales Tax will be added to invoice – Pricing and Availability are subject to change
Shipping/Handling costs will be added to invoice

By Accepting this Quote, the following terms are hereby incorporated into customer's order

Products:

Products that are currently on contract will be removed immediately if manufacturing or distribution of the product is discontinued.

Payment:

Net 30 Days for approved open accounts, CIA, Credit Cards accepted. Financing options now available – sample leasing payment terms follow

- Lease term 24 months USD 1,461 79 *
- Lease term 36 months USD 974 53 *
- Lease term 48 months USD 730 90 *

* Quoted payments do not include Interest, Taxes, Maintenance, Cancellation fees or Insurance Quotes are subject to credit approval and may change without notice

Warranty:

One(1) year warranty on manufactured products and 90 day warranty on refurbished products
Two(2) year parts replacement warranty with technical assistance by phone on all Hill-Rom refurbished products

Delivery:

Delivery of product to a specific location within your building, if requested is at an additional charge and not included in this quote

Training/Education:

- Onsite and Virtual Education will expire one (1) year from date of purchase. Exceptions include
- Educational Pathway trainings will expire two (2) years from date of purchase Five (5) or more Ed Path Training days will expire in five (5) years.
 - Contracts/Technology Sustainment Program (TSP)
 - Advanced Care & Maintenance Courses

CANCELLATION or RESCHEDULING of EDUCATIONAL or TECHNICAL SERVICES WILL RESULT IN CANCELLATION/RESCHEDULING FEES.



CUSTOMER

Livonia Career Technical Center
8985 Newburgh Road
Livonia, MI 48150

QUOTE ID EXPIRATION DATE TERMS
122-13889 01/31/2024 Net 30

ITEM NAME	ITEM DESCRIPTION	QTY	UNIT PRICE	TOTAL
718-8900	SAM II - Dark Skin	2	\$13,750.00	\$27,500.00
718-4601	SAM4 Online 1-year license	1	\$0.00	\$0.00
S&H	Shipping	2	\$0.00	\$0.00
			Total	\$27,500.00

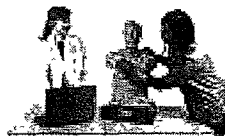
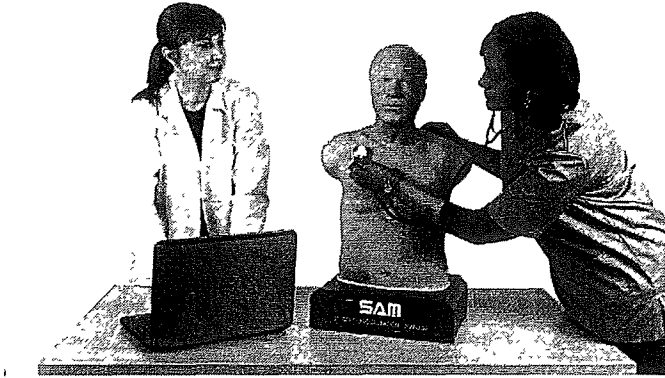
Quote Notes:

Shipping VIA UPS Ground

This quote includes free shipping (\$250 discount) and free SAM4 Online for one year (\$2,995 discount) if purchased by January 31, 2024

Thank you for allowing us to quote these items.

Cardionics Inc.
910 Bay Star Blvd. Webster, Texas 77598
(T) 1-800-364-5901 - INFO@CARDIONICS.COM
Please send all confirmed orders to: Orders@Cardionics.com / Fax-281.488.3195



SAM II® — Student Auscultation Manikin

Product 718-8900

The auscultation training manikin SAM II® was developed to be simple and easy to operate. Out of the box, SAM II® can be connected and set to teach the desired cardiac, lung, bowel or bruit sounds. Cardionics has designed SAM II® to create a straightforward yet memorable auscultation training experience, while completely eliminating the frustration of incorporating complicated educational tools in the classroom. Apart from teaching auscultation skills to the entire class, students can also practice their hands-on skills in self-study with SAM II® torso without supervision.

Skin

Dark Skin



Clear

Description

With the training manikin SAM II®, Cardionics has taken student engagement in auscultation education to the next level. The popular SAM II® has palpable pulse and EKG waveforms of every heart sound. Additionally, it is available in 7 languages: English, French, German, Polish, Portuguese, Russian and Spanish. Combined with the included Lesson Guide and phonocardiograms for each sound or condition, students will have access to everything they need to master their auscultation skills – including the recognition of a COVID-19 lung sound.

SAM II® contains close to 100 normal and abnormal cardiac, respiratory, bowel and bruit sounds of the highest and clearest quality. And with built-in speakers, students can auscultate using their own stethoscope receiving crystal clear sounds. With SAM II®, there is no noise disturbance from interior mechanics.

Weighing just over 20 pounds, SAM II® is portable and an easy to carry. Instructors can bring SAM II® to the skills lab, classroom or auditorium — ensuring students spend adequate time practicing their auscultation skills. Teachers can also play videos of simulated case studies for students to grasp healthcare professional-to-patient interaction techniques.

Auscultation training with SAM II® features:

- Comprehensive auscultation library consisting of 35 heart sounds, 11 heart-lung combinations, 27 lung sounds, 11 bowel sounds and 6 bruit sounds
- ECG waveforms for all heart sounds
- Covid-19 auscultation lung sound
- Auscultation with any clinical stethoscope
- Palpable carotid pulse
- Software available in 7 languages: English, French, German, Polish, Portuguese, Russian and Spanish

Technical details:

- Delivered with a laptop with pre-installed software
- Hard-shell carrying case (718-8805) and speaker system for group instruction (718-9011) sold separately
- Available in light and dark skin version
- Unlimited technical support

Delivery content:

- Portable SAM II® male auscultation torso
- Laptop with pre-installed software
- Digital copy of SAM's Lesson Guide
- User manual
- Unlimited technical support

SAM II® is a high-fidelity, yet simple to operate training manikin. With a remarkably user-friendly interface, instructors can program their lectures within seconds. When using SAM II®, simulation educators can provide a variety of versatile and customizable experiences to Standardized Patient Programs and Objective Structured Clinical Examination (OSCE).

The purchase of SAM II® includes a complimentary 1-year SAM Online® license. SAM Online® is an interactive online auscultation training platform that gives students and instructors access to an extensive simulated sounds library, lesson guides for over 60 conditions and tools to chart the learning progress. The comprehensive sound library and the instructor aid make SAM Online suitable for every level of auscultation training.