

“Sole Source” Vendors

These vendors provide a product or service which has no reasonable alternative sources, making standard requisition and procurement methods unnecessary and inefficient:

- AVID
 - Center for High School Success aka Stand for Children Leadership Center
 - Crexendo
 - Diesel Direct West
 - Graduation Solutions
 - HMH Education Company (NWEA)
 - Level Data
 - Peaks Audio
 - PowerSchool
 - Purchase Power/Pitney Bowes
 - Realityworks, Inc.
-

Determination – Sole Source Procurement

Mingus Union High School District
1801 E. Fir Street
Cottonwood, AZ 86326

Description: AVID

In accordance with A.A.C. R7-2-1053:

Mingus Union High School District has implemented AVID Center as a schoolwide college and career readiness system. AVID (Advancement Via Individual Determination) is a proprietary program that includes a structured curriculum, instructional framework, and ongoing professional development designed to support student achievement and college readiness.

AVID Center is the sole provider of AVID program membership, training, curriculum resources, and certification. Participation in the AVID system requires annual membership and access to its exclusive instructional materials and professional development services, which are not available through any other vendor.

The District utilizes AVID to support student success through implementation of WICOR (Writing, Inquiry, Collaboration, Organization, and Reading) strategies, development of rigorous academic skills, and promotion of a college-going culture across the campus. Continued participation ensures consistency in instructional practices and sustained program implementation.

This procurement is for annual membership fees and professional development services, with anticipated expenditures ranging from \$9,000 to \$13,000.

While other college and career readiness programs exist, no other vendor is authorized to provide the AVID system, materials, or training. Based on these factors, AVID Center is determined to be the only practicably available source for this procurement, and the District requests Governing Board approval to continue as a sole source provider.

District Representative Printed Name: Lynn Leonard

District Representative Signature: 

Date: 4/21/26

Date of Governing Board Approval _____

Determination – Sole Source Procurement

Mingus Union High School District
1801 E. Fir Street
Cottonwood, AZ 86326

Description Center for High School Success aka Stand for children Leadership Center.

In accordance with A.A.C. R7-2-1053:

Mingus Union High School District participates in school improvement services provided by Center for High School Success, a program of Stand for Children Leadership Center. These services are funded through a State of Arizona grant with a seven-year term of which is now in the third year.

The Center for High School Success provides a proprietary, research-based school improvement model focused on increasing student achievement, improving graduation rates, and strengthening instructional practices. Services include coaching, data analysis, professional development, and implementation support that are uniquely developed and delivered by the organization.

The grant funding associated with this program is specifically tied to participation in the Center for High School Success model and services. As such, the District is required to utilize this provider in order to receive and fully implement the grant-supported program.

This procurement is for ongoing program services over the duration of the grant period. Annual cost of just under \$36,000 is covered through grant funding.

Because Center for High School Success is the sole provider of its program and the services are specified within the grant, no other vendor is authorized to provide these services under the same program model or funding structure. Based on these factors, Center for High School Success is determined to be the only practicably available source for this procurement, and the District requests Governing Board approval to continue as a sole source provider.

District Representative Printed Name: Lynn Leonard

District Representative Signature: 

Date: 4/22/26

Date of Governing Board Approval _____



Sole Source Verification Letter

April 22, 2025

To: Mingus Union High School District

This letter is to confirm that the Center for High School Success (CHSS) at Stand for Children Leadership Center located at 2121 SW Broadway #111, Portland, OR 97201 is the sole source provider of the CHSS Ninth Grade Success (CHSS-NGS) Program. There are no other items or product practically available that offers the same purpose or function, and CHSS determines the prices for the above-named program to enable financial sustainability and not for profit. The CHSS-NGS program of services must be purchased directly by institutions from the CHSS, at the address above. There are no other agents or dealers authorized to represent this product.

CHSS partners with public high schools committed to becoming communities of powerful learning where all students excel academically. Our mission is to ensure all students graduate from high school prepared for college and careers. To that end, we support high school educators to ensure all ninth graders complete their first year of high school on-track to graduate on time.

CHSS-NGS program utilizes unique and specific coaching practices, proprietary professional development and data analyses that are essential to implementing the Ninth Grade Success programs as a key lever for increasing on-time graduation rates. CHSS-NGS effectively supports partner districts and schools through:

- **Ninth Grade Success Institutes:** CHSS provides a proprietary training for each new partner high school, and for new staff in key positions at existing partner high schools. Institutes cover the fundamentals of the CHSS-NGS Approach implementation and critical initial planning.
- **Needs Assessment, Goal Setting, and Coaching Plan:** CHSS assists each partner high school to assess their current systems and practices that impact 9th graders' success and develop achievable improvement goals and plans, and craft customized Coaching Plans detailing how CHSS will help each partner high school achieve their 9th grade on track goals.

Determination – Sole Source Procurement

Mingus Union High School District
1801 E. Fir Street
Cottonwood, AZ 86326

Description: Crexendo

In accordance with A.A.C. R7-2-1053:

Mingus Union High School District utilizes telecommunications and voice services provided by Crexendo under a competitively procured five-year contract effective from 2022 through 2026.

Crexendo provides a proprietary, cloud-based phone system that supports the District's internal and external communications, including voice services, system management, and related infrastructure. The system is fully implemented across District sites and is integral to daily operations.

This procurement is for ongoing services, licensing, maintenance, and support under the terms of the existing contract. Continuation of services with Crexendo ensures system reliability, operational continuity, and compliance with contractual obligations.

Because the District is currently under a binding agreement with Crexendo, and the system is proprietary to the vendor, no other provider is authorized to deliver or support these services during the contract term.

Transitioning to another provider prior to contract expiration would result in early termination costs, system replacement expenses, and operational disruption. Annual expenses are just over \$19,000.

Based on these factors, Crexendo is determined to be the only practicably available source for this procurement during the contract period, and the District requests Governing Board approval to continue as a sole source provider through the duration of the contract (2022–2026).

District Representative Printed Name: Lynn Leonard

District Representative Signature: 

Date: 4/23/26

Date of Governing Board Approval _____

Determination – Sole Source Procurement

Mingus Union High School District
1801 E. Fir Street
Cottonwood, AZ 86326

Description: Diesel Direct West

In accordance with A.A.C. R7-2-1053:

Mingus Union High School District procures bulk fuel services from Diesel Direct West and Cardlock to support district vehicle operations.

Diesel Direct West owns and maintains the on-site fuel storage tank and related dispensing equipment located at the District's facility. This equipment is proprietary to the vendor and is used for the storage and delivery of fuel to District vehicles.


Due to the vendor-owned infrastructure, only Diesel Direct West is authorized to supply fuel to this tank. Use of another fuel provider would require removal and replacement of the existing tank and equipment, potential site modifications, and coordination of environmental and safety compliance requirements, resulting in additional cost and operational disruption.

This procurement is for ongoing fuel delivery services utilizing the existing on-site tank system. The District's annual expenditures will vary based on fuel usage. In Fiscal 2025 we spent over \$72,000 on fuel.

While other fuel providers exist, no other vendor is able to utilize the existing infrastructure owned and maintained by Diesel Direct West. Replacement of this system would not be practicable at this time due to cost and operational impact.

Based on these factors, Diesel Direct West is determined to be the only practicably available source for this procurement, and the District requests Governing Board approval to continue as a sole source provider.

District Representative Printed Name: Lynn Leonard

District Representative Signature: 

Date: 4/22/26

Date of Governing Board Approval _____

Determination – Sole Source Procurement

Mingus Union High School District
1801 E. Fir Street
Cottonwood, AZ 86326

Description Graduation Solutions

In accordance with A.A.C. R7-2-1053:

Mingus Union High School District utilizes credit recovery and dropout prevention services provided by Graduation Solutions to support at-risk students in meeting graduation requirements.

Graduation Solutions provides a proprietary program that includes online curriculum, individualized student support, mentoring, and progress monitoring designed specifically for credit recovery and graduation completion. These services are developed and delivered exclusively by Graduation Solutions and are not available through other vendors.

The District currently has students actively enrolled in the Graduation Solutions program. Continuation of services is necessary to ensure instructional continuity, maintain student progress toward graduation, and avoid disruption to individualized learning plans.

This procurement is for ongoing program services, including access to curriculum, instructional support, and student monitoring. The District anticipates annual expenditures based on student participation.

While other credit recovery programs exist, no other vendor is authorized to provide the Graduation Solutions program or continue services for students currently enrolled. Transitioning students to a different provider mid-program would result in loss of continuity, potential credit misalignment, and disruption to student progress.

Based on these factors, Graduation Solutions is determined to be the only practicably available source for this procurement, and the District requests Governing Board approval to continue as a sole source provider.

District Representative Printed Name: Lynn Leonard

District Representative Signature: 

Date: 4/22/26

Date of Governing Board Approval _____



Graduation Solutions

☎ 480.689.5999
🌐 iwantmydiploma.com
📍 1555 N. Fiesta Blvd, Gilbert AZ 85233

Sole Source Justification for Dropout Recovery Services

To Whom It May Concern:

This letter is to confirm that Arizona Dropout Recovery Programming is a sole source product, created and distributed exclusively by Graduation Solutions, an Education Management Organization (EMO) based in Gilbert, Arizona. No division of Graduation Solutions, nor any other company, creates a similar or competing product with the unique ability to assist the school district both in an online capacity, and in an in-person capacity in Arizona.

Graduation Solutions is one of five recognized EMOs that operate Dropout Recovery programs in Arizona. One is based in Utah. Two others operate one single Dropout Recovery program. And one operates multiple programs in the Phoenix area and in Yuma and Maricopa; however, their model is a traditional school model (with an enrollment cap at each campus) and not a flexible dropout recovery model. Graduation Solutions is the largest Dropout Recovery program in Arizona, operating programs in multiple counties throughout Arizona.

Graduation Solutions has a robust team of account managers that work hand in hand with partners who keep in constant contact with the partners to ensure that every aspect of Dropout Recovery programming is operated with integrity and fidelity. Both in person and online meetings are held to accommodate school staff and also to guarantee personalized service. Students are provided with personalized mentors that meet with students at a minimum weekly to guide them through their academic rigor and assist their planning to complete courses and work toward their high school diploma. Free tutoring services are available to all students. Graduation Solutions also provides critical resources for students to help overcome barriers that many traditional school students do not encounter. Our HUB locations offer partner resources that can assist with housing, food, clothing, and employment, and also safety and wellness resources in healthcare, mental health, and domestic violence. Our Next Steps team also assists students as they get ready to enter the critical future planning stages after graduation. Grad Solutions offers unique programs with Grad to Work, Trade and Certificate programs, College Degree Seeking students, and University Rigor plans. Next Steps also offers FAFSA assistance and resume writing and career exploration workshops.

If you desire any additional information, please do not hesitate to contact me at any time or visit our website at iwantmydiploma.com. Thank you for your interest in our product.

Sincerely,

David Farago
Director of Compliance
Graduation Solutions
480-930-0169
davidf@studentswin.org

Determination – Sole Source Procurement

Mingus Union High School District
1801 E. Fir Street
Cottonwood, AZ 86326

Description NWEA provided by HMH Education Company

In accordance with A.A.C. R7-2-1053:

Mingus Union High School District utilizes the Measures of Academic Progress (MAP) assessment system provided by NWEA to support student assessment, instructional planning, and academic growth monitoring.

The MAP assessment is a proprietary, computer-adaptive assessment system developed and owned exclusively by NWEA. This system includes unique assessment content, adaptive testing algorithms, reporting tools, and instructional resources that are not available through any other vendor.


NWEA is the sole provider of MAP assessments, associated data analytics, and professional development services required for implementation and use of the system. Continued use ensures consistency in student growth measurement and longitudinal data analysis across grade levels and school years.

This procurement is for annual licensing, assessment services, and related support, with anticipated expenditures determined by student enrollment and service level currently just under \$25,000.

While other assessment tools exist, no other vendor is authorized to provide the MAP Growth system or its associated services. Transitioning to a different assessment platform would require the loss of longitudinal student data, re-establishment of assessment baselines, and significant staff retraining, resulting in operational disruption.

Based on these factors, NWEA is determined to be the only practicably available source for this procurement, and the District requests Governing Board approval to continue as a sole source provider.

District Representative Printed Name: Lynn Leonard

District Representative Signature: 

Date: 4/22/26

Date of Governing Board Approval _____

7/8/25

To: Mingus Union High
School District

To Whom It May Concern:

This letter is to confirm that NWEA™, a division of HMH Education Company, is the sole source provider of MAP® Suite, which includes MAP® Growth™, and MAP® Reading Fluency. Our unique expertise has been developed over the course of more than 40 years of partnering with educational institutions to help all kids learn.

NWEA™, a division of HMH Education Company, is the sole owner and provider of MAP® Growth including its proprietary scoring, content, and reporting software. Furthermore, the invaluable research database supporting these products is exclusive to NWEA. NWEA also owns the research studies conducted in association with MAP® Growth and controls the use and release of the test items delivered through it. MAP Growth has a unique RIT scale. MAP Growth has exclusive content partnerships, Newsela, and McGraw Hill. MAP Growth is the only product that can provide a specific list of content providers that are exclusive to NWEA. MAP Growth's adaptiveness is without grade level boundaries. MAP Growth is the only assessment that takes the RIT score, translates it to ACT and SAT career readiness, and then links it to our college explorer tool. The MAP Growth Learning Continuum is trademarked and is the exclusive property of NWEA. MAP Growth is the only assessment that can take district level data, and through premium reports, show district level growth within the content strands skills and concepts, based off the Learning Continuum. MAP Growth includes reports for parents, students, teachers, and administrators. The student profile report is exclusive in that it provides student level data regarding college and career readiness, Lexile scores, RIT scores, achievement percentiles, content strand RIT scores, growth projections, projections to the state test, and growth trends. MAP Growth test results are scored and provided immediately. MAP Growth is WCAG AA compliant and supports many accessibility features and assistive technology for students (screen reader (JAWS), refreshable braille devices, keyboard navigation, compatible magnification, color contrast adjustment, test & item aids, Universal Design for Learning (UDL), ARIA and Alt-tagged test items). MAP Growth includes common stimulus items, items up to Depth of Knowledge Three, and many different technology-enhanced items. MAP Growth includes Algebra 1, Algebra 2, Geometry, Integrated Math I, Integrated Math II, and Integrated Math III course specific tests.

NWEA™, a division of HMH Education Company, is the sole support provider for MAP Reading Fluency, which is an adaptive benchmark test that provides actionable fluency data for an entire class in approximately 20-30 minutes. It is the only assessment that provides the new Meta-Metrics Oral Readability score. MAP Reading Fluency also provides foundational skills scores for students that are not fluent readers. MAP Reading Fluency has a unique scaled scoring system. Students read an entire passage, and they receive a scaled correct-words-per-minute score. MAP Reading Fluency is the only assessment that can measure oral reading fluency, foundational skills, and reading comprehension, adaptively, together in one assessment with the entire class, at one time. MAP Reading Fluency is the only product that offers data for oral reading fluency at the level we do, and with the ability to choose a dyslexia screener, benchmark test, oral reading fluency test, foundational skills test, or progress monitoring test.

If you desire additional information, please do not hesitate to contact Gina Connors by phone at 310.529.2946 or email to gina.connors@nwea.org

Sincerely,



Lisa Jacobson
Sr. Director Bids & Contracts



Rev. 10.09.2024

125 High Street
Boston, MA 02110
www.nwea.org

(503) 548-5200 MAIN
(866) 854-3246 TOLL FREE
(866) 654-3246 FAX

Determination – Sole Source Procurement

Mingus Union High School District
1801 E. Fir Street
Cottonwood, AZ 86326

Description: Level Data

In accordance with A.A.C. R7-2-1053:

Mingus Union High School District utilizes data validation and workflow management tools provided by Level Data to support the accuracy and integrity of student and staff data within the District's systems, including its student information system and state reporting processes.

Level Data provides proprietary software solutions designed specifically for K–12 education data validation, automated workflows, and error resolution. These tools are uniquely developed and maintained by Level Data and are not available through third-party vendors.

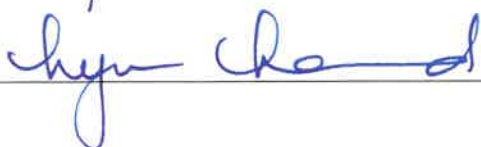
The Level Data platform integrates directly with the District's existing systems and supports critical functions such as data validation, compliance monitoring, and error correction for state and federal reporting. Continued use of this system ensures data accuracy, reduces reporting errors, and supports compliance with Arizona Department of Education requirements.

This procurement is for ongoing licensing, support, and maintenance of the Level Data platform. The District anticipates annual expenditures of no more than \$14,000 for these services.

Because Level Data is the sole developer and provider of its proprietary software, no other vendor is authorized to provide the same system, licensing, or support services. Replacement of this system would require implementation of an entirely different platform, including system reconfiguration, data migration, and staff retraining, resulting in operational disruption and additional costs.

Based on these factors, Level Data is determined to be the only practicably available source for this procurement, and the District requests Governing Board approval to continue as a sole source provider.

District Representative Printed Name: Lynn Leonard

District Representative Signature: 

Date: 4/22/26

Date of Governing Board Approval _____

Date: February 10, 2025
SUBJECT: Level Data - Sole Source Authorization Letter
To: Mingus Union High School

Level Data Inc. provides process workflow and managed data integration solutions to K-12 entities worldwide.

Level Data Inc. is the SOLE SOURCE for K-12 Process Workflow and Data Integration as a managed service. Our solution is truly unique in that we offer custom and unique client-specific solutions delivered 100% as a service. We are also unique in the fact that we are a PowerSchool Group, LLC. Premium Partner. This gives us additional functionality and allows us to read and write custom data to the PowerSchool application and NOT violate the PowerSchool End User License Agreement.

Our solution is not available in part or whole through any other distribution channel, manufacturer, or other in the state of Arizona.

If there are any further questions regarding our products or services, please do not hesitate to contact me.

Sincerely,



Matt Wellner
Chief Financial Officer
Level Data, LLC

Determination – Sole Source Procurement

Mingus Union High School District
1801 E. Fir Street
Cottonwood, AZ 86326

Description: Peaks Audio

In accordance with A.A.C. R7-2-1053:

Mingus Union High School District utilizes professional audio and visual production services to support its annual graduation ceremony, a large-scale public event requiring coordinated sound, video, and staging systems. The District has determined that Peaks Audio is the only vendor that can provide a fully integrated, turnkey audio/visual production system using equipment and personnel under a single provider.

Peaks Audio maintains all necessary production equipment in-house and provides end-to-end services, including setup, operation, and teardown. Other vendors would require the use of subcontractors or multiple providers to deliver comparable services, increasing the risk of coordination issues, equipment incompatibility, and service disruption during a critical live event.

The graduation ceremony is conducted outdoors and requires specialized knowledge of local environmental conditions, including elevation and weather factors, to ensure proper system performance. Peaks Audio has demonstrated the ability to reliably meet these requirements.

This procurement is for annual event production services, with expenditures not to exceed \$30,000. Pricing has been reviewed and determined to be fair and reasonable based on the scope and complexity of services provided.

While other companies may offer similar services, no other vendor has been identified that can provide the same comprehensive, single-source solution without reliance on subcontracting or multiple providers. Based on these factors, Peaks Audio is determined to be the only practicably available source for this procurement, and the District requests Governing Board approval to continue as a sole source provider.

District Representative Printed Name: Lynn Leonard

District Representative Signature: 

Date: 4/21/26

Date of Governing Board Approval _____

Determination – Sole Source Procurement

Mingus Union High School District
1801 E. Fir Street
Cottonwood, AZ 86326

Description: PowerSchool

In accordance with A.A.C. R7-2-1053:

PowerSchool serves as the District's student information system (SIS) and is fully implemented. The system is proprietary to PowerSchool, and as such, the company is the only vendor authorized to provide licensing, maintenance, support, upgrades, and associated modules for this software.

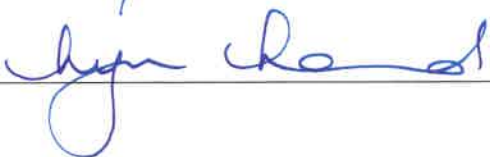
Since its adoption in 2019, PowerSchool has been integrated with multiple district systems and supports critical functions including student data management, attendance, grading, and state reporting. Continued use of the system ensures data integrity, system security, and uninterrupted operations.

This procurement is for the ongoing annual renewal of software licensing, support services, and add-on modules. The District anticipates annual expenditures of up to \$70,000 for these services.

While other student information systems exist, no other vendor is authorized to provide support or maintenance for the District's existing PowerSchool system. Transitioning to a different SIS would require a full system replacement, including data migration, reconfiguration of integrated systems, and extensive staff training, resulting in significant operational disruption and additional costs.

Based on these factors, PowerSchool is determined to be the only practicably available source for this procurement, and the District requests Governing Board approval to continue as a sole source provider.

District Representative Printed Name: Lynn Leonard

District Representative Signature: 

Date: 4/21/26

Date of Governing Board Approval _____

Determination – Sole Source Procurement

Mingus Union High School District
1801 E. Fir Street
Cottonwood, AZ 86326

Description: Purchase Power/Pitney Bowes

In accordance with A.A.C. R7-2-1053:

Mingus Union High School District utilizes proprietary postage meters and mailing systems provided by Pitney Bowes and is currently under a five-year contract for these services. Pitney Bowes is the exclusive provider of its Purchase Power program, a proprietary postage funding solution that allows the District to finance and manage postage expenses directly through Pitney Bowes accounts. This program is uniquely integrated with Pitney Bowes postage meters and mailing systems and is not available through third-party vendors.

Postage meters are federally regulated and must be leased and serviced through authorized vendors. Pitney Bowes is the sole provider for its equipment, supplies, and postage funding services.

Transitioning to another vendor would require replacing all existing equipment, disrupting operations, and incurring additional costs for implementation and training.

Annual expenses vary based on usage. Current year is less than \$14,000.

Due to the proprietary nature of the equipment and the exclusive availability of the Purchase Power program, the District requests Governing Board approval to continue as a sole source provider.

District Representative Printed Name: Lynn Leonard

District Representative Signature: 

Date: 4/22/26

Date of Governing Board Approval _____

Lynn Leonard

From: Lynn Leonard
Tuesday, February 3, 2026 11:59 AM
Melody Herne; Tari Garrison

Subject: Sole Source For February Board Agenda

Attachments: Bovine-Injection-Simulator-Sole-Source-2026.pdf; Calf-Simulator-Sole-Source-2026.pdf; Bovine-Breeder-artificial-insemination-Sole-Source-2026-1.pdf; Bovine-AI-Cervix-Kit-Sole-Source-2026-1.pdf; All-Ag-Models-Sole-Source-2026-1.pdf; Swine-Breeder-artificial-insemination-Sole-Source-2026.pdf; Cow-and-Pig-Ear-Sole-Source-2026.pdf; Sole Source List For FY26.docx


This is the request to add Reality Works to the Sole Source list for FY2026. This is for a single purchase of \$29,998 for the AG program for instructional aids and will be paid out of the State Priority Grant. The attachments are for the resources included in the purchase and justification for the sole source. Reality Works is the originator and holds all copyrights to the materials and curriculum.


I have also attached an updated Sole Source list with Reality Works included.

Lynn Leonard
Finance Director
Mingus Union High School District #4
(928) 634-2941

THIS MESSAGE IS INTENDED ONLY FOR THE USE OF THE ADDRESSEE. IT MAY CONTAIN PRIVILEGED OR CONFIDENTIAL INFORMATION THAT IS EXEMPT FROM DISCLOSURE. Dissemination, distribution or copying of this message by anyone other than the addressee is strictly prohibited. If you received this message in error, please notify us immediately by replying: "Received In Error" and delete the message. The Family Education Rights and Privacy Act (FERPA) forbids disclosure of personally identifiable information regarding students unless pursuant to a statutory exception. If this email contains student information, please do not forward unless to a District employee with a legitimate educational interest. Thank you!

Also attached is research showing the uniqueness of the Realityworks simulators.

[Realityworks](#)' agricultural simulators primarily compete with companies offering virtual reality (VR) training, specialized animal models, and interactive educational software for Career and Technical Education (CTE).  Realityworks +1

While Realityworks focuses on physical, hands-on simulators (like life-sized bovine models), their competition varies across the specific agricultural sectors they serve.  Realityworks +3

Top Competitors by Category

- **Virtual & Mixed Reality (VR/MR):**
 - **SimForAg:** Offers immersive VR experiences for training in poultry farm management and heavy machinery operations.
 - **VReddo:** Provides virtual training environments specifically designed for agricultural safety and livestock handling.
 - **Farming Simulator (GIANTS Software):** While primarily a game, its new dedicated [VR Farm Sim](#) (launching February 2025) allows students to practice manual machine maintenance and implement swapping.

Realityworks' Unique Advantages

Realityworks differentiates itself by combining **physical models** with **embedded curriculum**.  Realityworks +2

- **Tactile Learning:** Unlike pure VR, their models provide realistic physical resistance for tasks like [artificial insemination \(AI\)](#).
- **Inclusive Kits:** Most products come as complete "labs" that include lesson plans, slides, and assessment tools.

Innovative
learning
tools for skills
training

www.realityworks.com

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800.830.1416

information@realityworks.com

Realityworks, Inc.
2709 Mondovi Road
Eau Claire, WI 54701



Bovine Injection Simulator Sole Source Statement

This is to certify that Realityworks, Inc. is the sole source of the Bovine Injection Simulator possessing the following characteristics and features:

- A unique tool used for teaching proper cattle injection techniques, ear tagging, and growth implant basics
- Practice jugular injections and IV administration, intramuscular injections, subcutaneous injections, ear tagging, and growth implant placement
- Features a pulse in the jugular, realistic hide and muscle feel, and removable training cover that maps out specific body landmarks for proper injections
- Includes:
 - Life-size bovine head/neck
 - Removable training cover that maps out specific body landmarks for proper injections
 - Fluid system
 - Stand with wheels
 - Pulse foot pump
 - 10 pairs of ear replacements
 - Curriculum
 - 1-year limited warranty
- Product Dimensions: 32" x 40" x 68"
- Product Weight: 40 lbs. (with water)

Realityworks is the originator of the Bovine Injection Simulator and holds all copyrights and patents to the Bovine Injection Simulator.

Materials and curriculum with this product state: © Realityworks, Inc. All rights reserved.

If you have questions or concerns, please call Account Services at 800.830.1416. Thank you for considering Realityworks products.

Sincerely,

Timm Boettcher
CEO

Rev. 2026

Innovative
learning
tools for skills
training

www.realityworks.com

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800.830.1416

information@realityworks.com

Realityworks, Inc.
2709 Mondovi Road
Eau Claire, WI 54701



Calf Simulator Sole Source Statement

This is to certify that Realityworks, Inc. is the sole source of the Calf Simulator possessing the following characteristics and features:

- Features pliable and removable/replaceable ears, a functioning mouth with pliable tongue, jugular pulse, navel swelling, and calf scrotum
- Use the Calf Simulator to practice:
 - Tube feeding
 - Ear tagging
 - Hormone implantation
 - IV and subcutaneous injections
 - Tail blood drawing
 - Castration
- Includes:
 - Feeding tube and bag
 - Removable testicles
 - Replacement ears
 - Plastic scalpel
 - Curriculum
 - 1-year limited warranty
- Product Dimensions: 46" x 12" x 40"
- Product Weight: 30 lbs.

Realityworks is the originator of the Calf Simulator and holds all copyrights and patents to the Calf Simulator.

Materials and curriculum with this product state: © Realityworks, Inc. All rights reserved.

If you have questions or concerns, please call Account Services at 800.830.1416. Thank you for considering Realityworks products.

Sincerely,

Timm Boettcher
CEO

Rev. 2026

Realityworks
Live it. Learn it.™

100% EMPLOYEE-OWNED

Innovative
learning
tools for skills
training

www.realityworks.com

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800.830.1416

information@realityworks.com

Realityworks, Inc.
2709 Mondovi Road
Eau Claire, WI 54701



Bovine Breeder™ artificial insemination simulator Sole Source Statement

This is to certify that Realityworks, Inc. is the sole source of the Bovine Breeder with pregnancy palpation possessing the following characteristics and features:

- Realistic cow hindquarters and reproductive system to teach proper AI and pregnancy palpation techniques
- Model fits on classroom tabletops and collapses for easy storage
- Simulator with realistic and removable cervix, reproductive tract, digestive tract, feces bags, and cow hide cover
- Clear cervix with adjustable cervical rings for assessment of proper technique
- Latex-free, shoulder-length gloves (100-pack)
- AI barb-style gun and sheaths
- 3 stages of corpus luteum development models
- 2 stages of fetal development models
- Curriculum
- Quick Start Guide
- Limited 1-Year Warranty

Realityworks is the originator of the Bovine Breeder and holds all copyrights and patents to the Bovine Breeder.

Materials and curriculum with this product state: © Realityworks, Inc. All rights reserved.

If you have questions or concerns, please call Account Services at 800.830.1416. Thank you for considering Realityworks products.

Sincerely,

Timm Boettcher
CEO

Rev. 2026

Innovative
learning
tools for skills
training

www.realityworks.com

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800.830.1416

information@realityworks.com

Realityworks, Inc.
2709 Mondovi Road
Eau Claire, WI 54701



Bovine AI Cervix Kit Sole Source Statement

This is to certify that Realityworks, Inc. is the sole source of the Bovine AI Cervix Kit possessing the following characteristics and features:

- 9 bovine cervixes allow for hands-on training of artificial insemination
- Includes examples of young bovine first-time reproduction to larger cervixes representing older bovine reproductive tracts
- 6 of the cervixes are compatible with the Bovine Breeder™ artificial insemination simulator
- Curriculum
- Quick Start Guide
- 1-year limited warranty

Realityworks is the originator of the Bovine AI Cervix Kit and holds all copyrights and patents to the Bovine AI Cervix Kit

Materials and curriculum with this product state: © Realityworks, Inc. All rights reserved.

If you have questions or concerns, please call Account Services at 800.830.1416. Thank you for considering Realityworks products.

Sincerely,

Timm Boettcher
CEO

Rev. 2026

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Sole Source Product List

Agriculture

- Abnormal Corn Ear Models
- All Animal Models
- Animal Clinic Design Kit
- Beef and Pork 3D Meat Cuts Poster
- Beef Cattle Kit
- Bovine AI Cervix Kit
- Bovine Birthing and Ultrasound Simulator
- Bovine Breeder
- Bovine Fetal Development Models
- Bovine Injection
- Bovine Milking Udder
- Butcher Beef Cut Models
- Butcher Chicken Cut Models
- Butcher Lamb Cut Models
- Butcher Pork Cut Models
- Calf Simulator
- Canine Auscultation Trainer
- Canine CPR Trainer
- Canine Intubation Simulator
- Canine Spay Simulation Kit
- Canine Venipuncture Legs
- Canine Vet Trainer
- Canine Vital Signs Trainer
- Cat Kit
- Cat Model
- Cat Skeleton Model
- Chicken Kit
- Chicken Model
- Corn Grain Model
- Corn Stalk Model
- Cow and Pig Ear Simulation
- Cow Anatomy 3D Flip Chart
- Cow Kidney Model
- Cow Model
- Cow Uterus Model
- Crop Insects Kit
- Dissected Fetal Pig
- Dog Kidney Model
- Dog Kit
- Dog Uterus Model
- Educational Aquaponics System
- Feline Vet Trainer
- Goat Kit
- Goat Model
- Greenhouse Insects Kit
- Horse Kit
- Horse Model
- Horse Stomach Model
- Large Dog Model
- Pig Kidney Model
- Pig Model
- Pig Stomach Model
- Plant Growing Methods Lab Kit
- Plant Lab Educational Hydroponics System
- Plant Mini Educational Hydroponics System
- Plant Producer Educational Hydroponics System
- Plant Science Kit
- Ruminant Model
- Sheep Kit
- Sheep Model
- Small Cow Model Set
- Small Dog Model
- Small Dog Skeleton Model
- Soil Monolith Kit
- Soybean Plant Model
- Suture Kit
- Swine Breeder
- Swine Kit
- Swine Litter Processing Simulator
- Veterinary Medical Terminology Kit

Culinary

- Culinary Math Training Kit
- Farm to Fork Lab Kit
- Food Plating and Presentation Kit
- Food Safety Kit
- Food Science and Nutrition Lab Kit
- Food Truck Design Kit
- Kitchen Safety Kit
- Knife Skills Kit
- Seasonal Food Truck Design Kit

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- Geriatric Nursing Manikin
- Geriatric Skin Conditions Kit
- Healthcare Interpersonal Skills Program
- Hemiplegia Simulator
- Infant Skin Conditions Kit
- Infant Vital Signs Trainer
- Joint Model Set
- Large Injection Pad
- Medical Manikin Quick Scenario Set
- Medical Math Training Kit
- Medical Terminology Class Kit
- Medication Administration Trainer
- Multipurpose Venous Training Arm
- Ostomy Trainer
- Pediatric ECG Simulator
- Pediatric Nursing Manikin
- Pharmacology Activity Kit
- Pregnancy Profile® 2.0 Obstetric Simulator
- Pressure Injury Simulation Kit
- Rehabilitation and Modalities Scenario Kit
- Small Injection Pad
- Soft Skills Program for Caring for Patients with Intellectual Disabilities, Mental Illness, or PTSD
- Sterile Techniques Simulator
- Suture Kit
- Suture Practice Class Set
- Taping and Wrapping Skills Sim Kit
- Upper Arm Intramuscular Injection Simulator
- Venipuncture and IV Hand Trainer
- Venipuncture Training Arms
- Wearable Auscultation Trainer
- Wound Care Simulator

****Human Anatomical Models are not Sole Source Products****

Sports Medicine

- Concussion Education Kit
- Environmental Factors in Sports Medicine Lab Kit
- Knee and Ankle Sports Injury Assessment Trainer
- Lower Extremity Dislocation Trainer
- Rehabilitation and Modalities Scenario Kit
- Shoulder and Elbow Injury Assessment Trainer
- Sports Nutrition Lab Kit
- Upper Extremity Dislocation Trainer

Soft Skills

- Contemporary Entrepreneurship Online Course
- Contemporary Entrepreneurship Program
- CTE Pathway Employability Scenario Cards and Workbooks
- Employability Skills Program
- Employability Skills Scenario Cards and Workbooks
- Leadership Soft Skills Program
- Middle School Employability Skills Program
- Online Employability Skills Program
- Online Leadership Soft Skills

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Swine Breeder™ artificial insemination simulator Sole Source Statement

This is to certify that Realityworks, Inc. is the sole source of the Swine Breeder artificial insemination simulator possessing the following characteristics and features:

- 2 fetal pigs
- Spiral-tip catheter
- AI reproductive tract
- Farrowing tract
- Curriculum
- Quick start guide
- Limited 1-year warranty

Realityworks is the originator of the Swine Breeder and holds all copyrights and patents.

Materials and curriculum with this product state: © Realityworks, Inc. All rights reserved.

If you have questions or concerns, please call Account Services at 800.830.1416. Thank you for considering Realityworks products.

Sincerely,

Timm Boettcher
CEO

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Cow and Pig Ear Simulation Sole Source Statement

This is to certify that Realityworks, Inc. is the sole source of the Cow and Pig Ear Simulation possessing the following characteristics and features:

- Cow head model
- Pig head model
- Quick Start Guide
- Downloadable curriculum and slide presentations
- 50 pairs of cow ears
- 100 pairs of pig ears
- 1-year limited warranty

Realityworks is the originator of the Cow and Pig Ear Simulation and holds all copyrights and patents to the Cow and Pig Ear Simulation.

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If you have questions or concerns, please call Account Services at 800.830.1416. Thank you for considering Realityworks products.

Sincerely,



Timm Boettcher
CEO

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