SUPPORTING AGENDA DATA BOARD OF DIRECTORS, EDUCATION SERVICE CENTER, REGION 20

October 26, 2016

SUBJECT: PROPOSALS

Proposal for Temporary Security Staffing

Proposal for PACE Purchasing Cooperative for Retail Supplies Proposal for PACE Purchasing Cooperative for Carpet, Flooring

Renewal Proposal for Electrical & Cabling Service Renewal Proposal for HVAC & Plumbing Service

ACTION: It is recommended that the following resolution be adopted:

BE IT RESOLVED, That the Board of Directors approves the proposals listed on the following Page(s).

Respectfully submitted,

Jeff Goldhorn Executive Director

PROPOSALS

PROPOSAL FOR TEMPORARY SECURITY STAFFING

EXPLANATION: The Associate Director of Business and Human Resource Services requested

that proposal #1701 be solicited for the purchase of Temporary Security Staffing. Seven proposals were mailed. Two responsive proposals were received. A tabulation of the proposals is attached to this agenda item. The proposal for Temporary Security Staffing, proposal #1701 is awarded

to: Champion National Security.

PROPOSAL FOR PACE PURCHASING COOPERATIVE FOR RETAIL SUPPLIES

EXPLANATION: The Associate Director of Business and Human Resource Services

requested that proposals be solicited for Retail Supplies to benefit the PACE Purchasing Cooperative membership. Nine proposals were mailed. Three responsive proposals were received. A tabulation of the responsive proposals is attached to this agenda item. The proposal for PACE Purchasing Cooperative for Retail Supplies, proposal #P00170, is awarded to responsive bidders: HEB, Sam's Club

& Wayfair, Inc.

PROPOSAL FOR PACE PURCHASING COOPERATIVE FOR CARPET, FLOORING

EXPLANATION: The Associate Director of Business and Human Resource Services

requested that proposals be solicited for Carpet, Flooring to benefit the PACE Purchasing Cooperative membership. Six proposals were mailed. One responsive proposal was received. A tabulation of the responsive proposals is attached to this agenda item. The proposal for PACE Purchasing Cooperative for Carpet, Flooring, proposal #P00142, is awarded to responsive bidder: Shaw Contract Flooring Services, Inc.

(Patcraft).

RENEWAL PROPOSAL FOR ELECTRICAL & CABLING SERVICE

EXPLANATION: The Associate Director of Business and Human Resource Services

requested that proposal #1502 be renewed for the purchase of Electrical & Cabling Service. There are no additional renewal options available for this proposal. **The proposal for Electrical & Cabling Service, proposal**

#1502, is renewed to: Central Electric.

RENEWAL PROPOSAL FOR HVAC & PLUMBING SERVICE

EXPLANATION: The Associate Director of Business and Human Resource Services

requested that proposal #1501 be renewed for the purchase of HVAC & Plumbing Services. There are no additional renewal options available for this proposal. **The proposal for HVAC & Plumbing Services, proposal**

#1501, is renewed to: TD Industries.

Proposal for Temporary Security Staffing, Proposal #1701

| | Possible Points | Champion National Security | Securitas |
|-------------------------------|--------------------|-------------------------------|-----------|
| Number of Available Personnel | 10 | 8 | 10 |
| Hourly rate to employee | 25 | 25 | 21.75 |
| Hourly rate by ESC-20 | 35 | 35 | 30.8 |
| Quality of Proposal | 10 | 9 | 10 |
| Full time Staff | 10 | 9 | 10 |
| Average Number Placed | 10 | 10 | 9 |
| | 100 | 96 | 91.55 |

| Number of Available Personnel | 125.00 | 600.00 |
|-------------------------------|-------------------|-------------------|
| Hourly rate to employee | \$9.50 - \$10.00 | \$10.00 - \$11.75 |
| Hourly rate by ESC-20 | \$14.62 - \$15.38 | \$15.33 - \$18.02 |
| Supervisor | | |
| Hourly rate by ESC-20 | | |
| Nights | \$14.62 - \$15.38 | \$15.33 - \$18.02 |
| Weekends | \$14.62 - \$15.38 | \$15.33 - \$18.02 |
| Holiday | \$21.93 - \$23.07 | \$23.00 - \$27.03 |
| Other | | |
| Full time Staff | 135.00 | 600.00 |
| Average Number Placed | 125.00 | 25.00 |

Proposal for Pace Purchasing Cooperative for Retail Supplies, Proposal #P00170

| | Possible Points | нев | Sam's Club | Wayfair Inc. |
|--|-----------------|-----|---------------|-----------------|
| Conformance to Term and Conditions | 5 | 5 | 5 | 5 |
| Pricing | 38 | 35 | 38 | 35 |
| Industry and Marketplace Successes | 5 | 5 | 5 | 5 |
| Bidders ability to deliver and service to PACE members | 10 | 9 | 8 | 10 |
| Bidders marketing plan | 5 | 4 | 3 | 5 |
| Value added attributes | 5 | 5 | 3 | 4 |
| Invoicing payment terms | 2 | 2 | 2 | 2 |
| Warranty coverage | 10 | 9 | 9 | 9 |
| Selection and variety of products and services offered | 20 | 20 | 20 | 18 |
| | 100 | 94 | 93 | 93 |

Proposal for PACE Purchasing Cooperative for Carpet, Flooring, Proposal #P00142

| | Possible Points | Shaw Contract Flooring (Patcraft) |
|--|--------------------|--------------------------------------|
| Conformance to Term and Conditions | 5 | 5 |
| Pricing | 38 | 35 |
| Industry and Marketplace Successes | 5 | 5 |
| Bidders ability to deliver and service to PACE members | 10 | 10 |
| Bidders marketing plan | 5 | 5 |
| Value added attributes | 5 | 4 |
| Invoicing payment terms | 2 | 2 |
| Warranty coverage | 10 | 9 |
| Selection and variety of products and services offered | 20 | 18 |
| | 100 | 93 |