

	Ranking Criteria	Total Possible Points	Bearport Pub	Bound To Stay Bound	Coughlin dba Capstone	Cavendish Square Pub	Cengage Learning	Davidson Titles	Enslow Pub	Follett School Solutions	Gareth Stevens	Gumdrop Books
<b>1</b>	<b>Pricing</b>	<b>40</b>	<b>30</b>	<b>30</b>	<b>30</b>	<b>35</b>	<b>40</b>	<b>20</b>	<b>30</b>	<b>35</b>	<b>30</b>	<b>30</b>
	Does the unit pricing fall within the district's budget?											
	Did the proposer bid all requested pricing?											
<b>2</b>	<b>Reputation of the vendor and vendor's goods or services</b>	<b>10</b>	<b>10</b>	<b>10</b>	<b>10</b>	<b>10</b>	<b>10</b>	<b>10</b>	<b>10</b>	<b>10</b>	<b>10</b>	<b>5</b>
	Has the proposer successfully completed comparable projects?											
	Does the proposer complete jobs on time and within budget?											
	What kind of reputation does the proposer have?											
<b>3</b>	<b>Quality of the vendor's goods or services</b>	<b>20</b>	<b>20</b>	<b>20</b>	<b>20</b>	<b>20</b>	<b>20</b>	<b>20</b>	<b>20</b>	<b>20</b>	<b>20</b>	<b>15</b>
	Does the proposer have adequate personnel and resources to handle the project range?											
	Does the proposer have the experience level to perform the required tasks?											
<b>4</b>	<b>Extent to which the goods or services meet the district's needs</b>	<b>15</b>	<b>14</b>	<b>13</b>	<b>13</b>	<b>13</b>	<b>14</b>	<b>12</b>	<b>13</b>	<b>15</b>	<b>13</b>	<b>5</b>
	Will the process and schedule realize the district's objectives?											
	Does the proposer have the technical experience for this type of project?											
	Can the proposer meet Denton ISD Cataloging & Processing Specifications?											
	Does the proposers materials fill a niche and/or offer value added service(s) generally unavailable elsewhere & is of value to Denton ISD?											
<b>5</b>	<b>Vendor's past relationship with the district</b>	<b>3</b>	<b>3</b>	<b>3</b>	<b>3</b>	<b>3</b>	<b>3</b>	<b>2</b>	<b>3</b>	<b>3</b>	<b>3</b>	<b>3</b>
	Has the district had a bad experience with the proposer?							Missing MARC records				
<b>6</b>	<b>Impact of district's compliance with laws and rules relating to Historically Underutilized Businesses.</b>	<b>2</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
	Does the proposer have the certificate recognizing HUB (Historically Underutilized Businesses)?											
<b>7</b>	<b>Total long-term cost to the district</b>	<b>5</b>	<b>5</b>	<b>4</b>	<b>4</b>	<b>5</b>	<b>5</b>	<b>5</b>	<b>4</b>	<b>4</b>	<b>5</b>	<b>2</b>
	Is the proposer able to meet all requirements listed in Section 4.7?											
	Are there any additional processing costs?											
<b>8</b>	<b>Other relevant factors specifically listed in the CSP</b>	<b>5</b>	<b>5</b>	<b>5</b>	<b>5</b>	<b>5</b>	<b>5</b>	<b>5</b>	<b>5</b>	<b>5</b>	<b>5</b>	<b>5</b>
	Were all required documents completed and submitted?											
	Is the Proposer a Resident or Non-Resident Bidder?											
	<b>Total Points</b>	<b>100</b>	<b>87</b>	<b>85</b>	<b>85</b>	<b>91</b>	<b>97</b>	<b>74</b>	<b>85</b>	<b>92</b>	<b>86</b>	<b>65</b>

Primary - Green      Secondary - Yellow

Niche-Ref & Collection - Blue Rejected - White

Ingram Library Svcs	Jump, Inc.	Junior Library Guild	Lectrorum Publication	Lerner Publications	Mackin Educational Resource	Overdrive	PermaBound	Rainbow Books	Rosen Publishing	Salem Press	Scholastic	Sommer Assoc.	Weston Woods Studio	World Book Publ
10	35	10	10	30	25	10	30	30	30	20	30	20	10	10
5	10	7	0	5	10	10	10	7	10	10	10	10	0	8
20	15	15	20	20	20	20	20	10	20	10	10	10	20	20
13	9	14	8	11	14	8	14	11	14	9	5	0	8	15
3	3	3	3	3	3	3	3	3	3	3	2	3	3	3
											Order issue not corrected in 4 trys			
0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
3	5	4	3	5	4	3	5	5	5	4	3	3	2	2
5	5	5	5	5	5	5	5	5	5	5	5	5	5	5
59	82	58	49	79	81	59	87	71	87	61	65	51	48	63

CSP 151015 Library Jobber Proposal

Section	Bearport Pub	Bound To Stay Bound	Coughlin dba Capstone	Cavendish Square Pub	Cengage Learning	Davidson Titles	Enslow Pub	Follett School Solutions	Gareth Stevens	Gumdrop Books	Ingram Library Svcs	Jump, Inc.	Junior Library Guild
Bidding only pre-binds		X			N/A			X					
Bidding only Bilingual/Foreign Language					N/A			X					
Bidding only eBooks					N/A			X					
Bidding only Audio Visual Material					N/A			X					
<b>A Hardback bindings</b>													
1. Publishers Trade Bindings	N/A	No Bid	N/A	30%	Varies	20-40%	25%	0%*	25%	0-70%	38%	30%	0-75%
2. Text References	N/A	No Bid	25% off list	30%	Varies	0-10%	25%	0%*	25%	10%	10%	N/A	NoBid
3. School & Library Binding	25%	No Bid	25% off list	30%	Varies	25-30%	25%	0%*	25%	0-70%	10%	30%	0-75%
4. Publishers Library Binding	25%	No Bid	25% off list	30%	Varies	25-30%	25%	0%*	25%	0-70%	10%	30%	0-75%
5. Bilingual / Foreign Language Books	25%	No Bid	25% off list	30%	N/A	20-30%	25%	0%*	25%	0-70%	38%	30%	0-75%
<b>B. Paperback Bindings</b>													
6. Trade Covers	N/A	30%**	N/A	N/A	N/A	30-37%	0%	0%*	N/A	0-40%	36%	0%	0-75%
<b>C. Pre-Binds</b>													
7. Pre-bound Trade Books	N/A	No Bid	N/A	N/A	N/A	30%	N/A	0%*	N/A	No Bid	38%	N/A	No Bid
8. Pre-Bound Paperbacks	N/A	No Bid	N/A	N/A	N/A	30%	N/A	0%*	N/A	No Bid	36%	N/A	No Bid
<b>D. ebooks</b>	25%	No Bid	25% off list	30%	0-70%	0-25%	25%	0%*	25%	0-70%	N Bid	30%	0-10%
<b>E. Other Media</b>	N/A	No Bid	Call	N/A	0-70%	0-25%	N/A	0%*	N/A	No Bid	Varies	N/A	0-50%
<b>F. Alternate - Flat Discount</b>	25%	No Bid	N/A	N/A	N/A	N/A	N/A	0%*	N/A	N/A	25%	N/A	N/A
<b>Discount - Reflected in pricing?</b>	X	X	X	X		X(Regular)	X	X	X	X		X	X
<b>Disount - will be deducted on order?</b>					X	10%(opening day)					X		
<b>G. Processing and Cataloging</b>													
9. MARC Records	Free	No Chg	Free over 25 or 100	Free	Complimentary	Free	Free	Free	Free	Free	\$0.25	Free	\$0.40
10. Theft detection targets charge	Free	\$0.50	\$0.79	Free	Complimentary	\$0.99	Free	\$0.59	Free	\$.38 + \$.53	\$0.40	Free	\$0.50
11. Complete attached processing	Free	\$1.25	No jackets \$0.99 attached label or \$.39	Free	Complimentary	Free	Free	Free	Free	\$0.53	\$1.60	Free	\$2.50
Reading Counts Labels	Free			Free	Complimentary	Free	Free	Free	Free	Free	\$0.18	Free	N/A
12. Complete unattached processing			\$0.39										
Standard Pricing	Free	No Bid		Free	Complimentary	Free	Free	Free	Free	No Bid	\$0.18	Free	Free
Custom Cataloging Pricing	Free	No Bid		Free	N/A	Free	Free	Free	Free	No Bid	\$0.18	Free	\$10 per order, \$4 per title
13. Bilingual items	Free	No Bid		Free	N/A	Free	Free	Free	Free	No chg	\$0.20	Free	N/A
14. Kapco cover or substitute	N/A	No Bid	No covers	Free	Complimentary	\$2.79	Free	\$2.49	Free	No Bid	\$1.79	N/A	N/A
15. Genre Processing	Free	\$0.20		Free	N/A	\$0.49	Free	Free	Free	No bid	\$1.20	Free	\$0.50
All processing requirements can be filled	Yes	No	No	Yes	Yes	Yes	Yes	Yes	Yes	No		Yes	No

CSP 151015 Library Jobber Proposal

Section	Lectrorum Publication	Lerner Publications	Mackin Educational Resource	Overdrive	PermaBound	Rainbow Books	Rosen Publishing	Salem Press	Scholastic	Sommer Assoc.	Weston Woods Studio	World Book Publ
Bidding only pre-binds	X							X				
Bidding only Bilingual/Foreign Language	X											
Bidding only eBooks				X								
Bidding only Audio Visual Material											X	
<b>A. Hardback Bindings</b>												
1. Publishers Trade Bindings	20%	25%	0-45%		30%	0-25%	25%	N/A	40%	0-25%	10%	0%
2. Text References	20%	25%	0-30%		30%	N/A	25%	10%	N/A	0-20%		0%
3. School & Library Binding	20%	25%	0-45%		30%	25%	25%	N/A	30%	25-30%		0%
4. Publishers Library Binding	20%	25%	0-45%		30%	25%	25%	10%	N/A	25-30%		0%
5. Bilingual / Foreign Language Books	20%	25%	0-35%		30%	0-25%	25%	N/A	N/A	0-30%	10%	N/A
<b>B. Paperback Bindings</b>					30%							
6. Trade Covers	20%	N/A	0-45%		30%	0-10%	15%	N/A	N/A	0-10%	10%	0%
<b>C. Pre-Binds</b>					30%							
7. Pre-bound Trade Books	20%	N/A	No Bid		30%	25%	N/A	N/A	N/A	0-10%		N/A
8. Pre-Bound Paperbacks	20%	N/A	0-45%		30%	25%	N/A	N/A	N/A	0-10%		N/A
<b>D. eBooks</b>	N/A	25%	0-45%	0%	30%	25%	25%	N/A	N/A	0-30%		Call
<b>E. Other Media</b>	N/A	N/A	0-30%		0%	N/A	N/A	N/A	0%	0-20%	10%	Call
<b>F. Alternate - Flat Discount</b>	20%	25%			30%		N/A	10%	N/A	N/A		0%
<b>Discount - Reflected in pricing?</b>		X		N/A		X	X		X			X
<b>Discount - will be deducted on order?</b>	X		X	N/A	X			X		X	X	
<b>G: Processing and Cataloging</b>												
9. MARC Records	\$0.90	Free	\$0.00	\$0.00	0	Free	No Chg	Free	Free	Free	\$1.00	\$17.00 plus .35/vol
10. Theft detection targets charge	\$0.50	Free	\$0.39	N/A	\$0.50	Free	No Chg	Free	Free	\$0.60		.55/Vol
11. Complete attached processing	\$1.25	Free	\$0.30	N/A	Free	Free	No Chg	Free	Free	Free	\$3.50	\$17 + \$1.65/vol + \$.3(2) property
Reading Counts Labels	N/A	Free	\$0.00	N/A	Free	Free	No Chg	Free	Free	N/A	\$0.40	N/A
12. Complete unattached processing	1.1											
Standard Pricing		Free	\$0.00	N/A	Free	Free	No Chg	Free	Free	Free	\$0.70	\$17 + .35/vol
Custom Cataloging Pricing		N/A	\$0.00	N/A	Free	Free	No Chg	Free	N/A	Free		N/A
13. Bilingual Items		Free	\$0.60	N/A	Free	Free	No Chg	Free	N/A	N/A	\$0.80	N/A
14. Kapco cover or substitute		N/A	\$1.79	N/A	\$2.45	Free	No Chg	Free	N/A	N/A		N/A
15. Genre Processing		Free	\$0.35	\$0.00	\$0.32	Free	No Chg	Free	N/A	N/A		\$.06 prefix
All processing requirements can be filled		Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	No	Yes	Yes