

WOODBIDGE SCHOOL DISTRICT - COPIER LEASE PROPOSAL

SUBMITTED BY: XEROX (CREC CONSORTIUM BID AWARD)

LOCATION	CURRENT			PROPOSED			MONTHLY	
	MTHLY COST	PER COPY EXCESS	TOTAL MONTHLY	MTHLY COST	PER COPY EXCESS	TOTAL MONTHLY	SAVINGS	
Copy Center - South Faculty	\$652.48	unlimited	\$652.48	\$291.23	\$30.75	\$321.98	\$330.50	
Nurse Office	\$243.35	unlimited	\$243.35	\$199.87	unlimited	\$199.87	\$43.48	
Special Services	\$243.35	unlimited	\$243.35	\$219.07	unlimited	\$219.07	\$24.28	
Tech Center	\$597.07	\$272.25	\$869.32	\$268.24	\$539.09	\$807.33	\$61.99	
Copy Center	\$1,274.69	unlimited	\$1,274.69	\$1,391.57	unlimited	\$1,391.57	-\$116.88	
North Office	\$181.78	\$107.55	\$289.33	\$203.49	\$40.03	\$243.52	\$45.81	
District Office	\$390.83	\$528.61	\$919.44	\$293.96	\$281.88	\$575.84	\$343.60	
Business Office	\$100.94	\$6.81	\$107.75	\$203.49	\$0.00	\$203.49	-\$95.74	
Library	\$98.97	\$2.87	\$101.84	\$121.98	unlimited	\$121.98	-\$20.14	
TOTALS	\$3,783.46	\$918.09	\$4,701.55	\$3,192.90	\$891.75	\$4,084.65	\$616.90	13%

Software costs currently included in "District Office" are included in "Tech Center" under Proposed.

BENEFITS:

Reduced Expense: 10 - 13% savings
 All Equipment on Same Renewal Cycle
 Send & Receive Fax Capability
 Increased Productivity: PPM
 Accountability - Job & User Tracking
 Continue with Existing Vendor
 Superior Customer Service Experience
 CREC Bid Award (State Equivalent)

LEASE TERM:

60 months; provision for cancellation due to elimination of funding