



RECOMMENDATION FOR
LANSING SCHOOL DISTRICT:
2022 BOND WILLOW SCHOOL FURNITURE

SCOPE SUMMARY:

2022 Bond Willow School Furniture includes cafeteria furniture for the new Willow School currently under construction.

BID SUMMARY:

Bidder	Address	Base Bid	Contract	Tri-County Vendor	Local Vendor	Minority Owned	Female Owned
NBS Commercial Interiors	2595 Bellingham, Troy, MI 48083	\$117,320.09	KIMBALL OMNIA #30010134 STEELCASE E&I #CNR01146	No	No	No	No
StageRight	495 Pioneer Parkway Clare, MI 48617	\$28,504.00	NA	No	No	No	No

CONNECTION TO THE DISTRICT STRATEGIC PLAN:

This purchase is in keeping with the Lansing School District's mission of providing educational excellence in a safe and nurturing environment, as well as protecting the school district's assets. This recommendation supports the Lansing School District 2022 Bond Projects.

COMMENTS:

The Steering Committee is recommending purchasing pre-negotiated bidding cooperative memberships. The district has established standards and manufacturers and prefers to maintain those for consistency for both education and maintenance staff.

CONSIDERATION OF LOCAL, MINORITY, AND FEMALE OWNED VENDORS:

The District's board policy po6440 authorizes the use of purchasing cooperatives for supplies, equipment, or services that have already completed the process of competitive bidding and awarded contracts for which members are allowed to take advantage of and purchase products through those awards.

RECOMMENDATION(S):

Based on prior purchases and experiences, we recommend the purchase of Cafeteria Related furniture from Willow School Furniture from NBS Commercial Interiors for \$117,320.09 along with purchase of portable stage from StageRight Corporation for \$28,504.00.

Note: for project scope changes that arise with respect to the work of this contractor, the Superintendent of Schools will authorize changes up to \$50,000 and report those changes to the Board of Education for acceptance. Change issues exceeding \$50,000 will be submitted to the Board of Education for approval before authorization by the Superintendent.

Amount Spent During the Last Fiscal Year: \$288,236.24 (NBS) \$580.00 (StageRight)

SOURCE OF FUNDS:	\$117,320.09	Food Service Funds
	\$28,504.00	Bond Funds

CONTACT PERSON(S):	Mr. Jon Laing	Director of Procurement	755-3026
	Ms. Kristina Sleight	Chief Operating Officer	755-3017
	Mr. Marc Alexa	District Owner's Representative	755-3016

Finance Department Review

Reviewed by:  _____ Date: 11/13/2025 _____

Comments: _____