

FOSTER JACOBS & JOHNSON, INC.

525 Lake Avenue South • Suite 222 • Duluth, MN 55802 • Tel: 218-722-3060 • Fax: 218-722-1931 Email: mail@fjj.com

December 23, 2015

Kerry Leider ISD 709 215 North First Ave East Duluth, MN 55802

RE: Ordean East Middle School Stage

Dear Kerry,

We have reviewed both proposal from Hunt Electric and ESC Systems regarding the sound systems for subject project. Both Proposals have equivalent (the same quantity) Materials. An economic review indicated that the ESC is lower in price. Based on the historical record and the comments previously addressed we would recommend that the price of \$38,430.64 be executed via a purchase order to ESC.

If you have any questions, please contact me.

Sincerely,

Foster, Jacobs & Johnson, Inc

Nate Eisenbarth

CC: David Spooner, ISD 709