



SOUTH SAN ANTONIO INDEPENDENT SCHOOL DISTRICT

Agenda Item Summary

Meeting Date: 9/15/2021

Agenda Section: Consent

Agenda Item Title: Raz Kids (Raz Plus, ELL Edition, and Headsprout) from Learning A-Z

From: Theresa Servellon, Chief Academic Officer

Additional Presenters if Applicable: Nneka McGee, Executive Director, Learning and Innovation; Eve Prado, ELAR Coordinator

Description: Learning A-Z is an education technology company dedicated to expanding literacy through thoughtfully designed resources. Raz Kids - a Learning A-Z product - is an online reading platform that provides elementary students with 400+ reading options for 29 different levels. Students are able to access leveled readers from computers and mobile devices.

Historical Data: The district used Raz Kids during the 2020-2021 school year.= for elementary grade levels.

Recommendation: Approve as presented

Funding Budget Code and Amount:

199-E-11-6395-00-818-0-30-000 (\$60,890)



Learning A-Z Quote

Date: 6/17/2021
Valid Until: 12/31/2021
Quote #: 542158
Bill Id #: 9168816
Username: eprado3

Ship To:

Eve Prado
South San Antonio Independent School District
5622 Ray Ellison Blvd
San Antonio, Texas 78242
210-977-7000
eve.prado@southsanisd.net

Bill To:

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South San Antonio Independent School District
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San Antonio, Texas 78242
210-977-7000
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Products	Type	License Terms	List Price	1 Year	2 Years	3 Years
ELL Edition	Renewal	12 classrooms, 12 Months	\$780.00	\$720.00	\$1,368.00	\$1,944.00
RAZ Plus	Renewal	291 classrooms, 12 Months	\$62,856.00	\$55,290.00	\$105,051.00	\$149,283.00
Headsprout	Renewal	11 classrooms, 12 Months	\$2,376.00	\$2,090.00	\$3,971.00	\$5,643.00

Products	Type	License Terms	List Price	1 Year	2 Years	3 Years
ELL Edition	Renew Expand	18 classrooms, 12 Months	\$1,170.00	\$1,080.00	\$2,052.00	\$2,916.00
RAZ Plus	Renew Expand	9 classrooms, 12 Months	\$1,944.00	\$1,710.00	\$3,249.00	\$4,617.00

Subscription dates: 8/15/2021 - 8/15/2022

Region 20 Bid #18030 Instructional Supplies

Products	Type	License Terms	List Price	1 Year	2 Years	3 Years
Complimentary Program Orientation Onsite	Training	4 session	\$10,000.00	\$0.00		
Complimentary Program Orientation Webinar	Training	4 session	\$800.00	\$0.00		

	1 Year	2 Years	3 Years
Discount Amount:	\$19,036.00	\$33,361.00	\$53,775.00
Sales Tax:	\$0.00	\$0.00	\$0.00
YOUR TOTAL COST:	\$60,890.00	\$115,691.00	\$164,403.00

(*) Taxes (if applicable) to be calculated at time of purchase. All prices are in U.S. dollars.

Special Notes and Instructions

Thank you for your partnership!

Sales Executive

Lizzie Jarzombek

lizzie.jarzombek@mail.learninga-z.com

(956) 451-9541

Order Entry Dept Email: Orders@learninga-z.com

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