





2003 Edmund Halley Drive  
Suite 500  
Reston, VA 20191

Wharton County Junior College

Quote Date: **Thursday, June 23, 2022**

*This price quote is provided for budgeting purposes only and provides informational line detail on this proposed package of products and services for your use internally; the price quote though not a binding offer, is based upon limited information presently available to Ellucian regarding your particular needs. The following tailored solution is conditioned upon full execution and delivery of a separate written contract following mutual discovery of options, needs, and capabilities.*

All pricing contained in this price quote is valid for 30 days from the Quote Date listed above.

**Investment Summary - Overview of Pricing Schedule**

|  | Year 1           | Year 2         | Year 3         | Year 4         | Year 5         | Total            |
|--|------------------|----------------|----------------|----------------|----------------|------------------|
| Ellucian Software                            | \$43,867         | \$6,892        | \$7,099        | \$7,312        | \$7,531        | \$72,702         |
| Third Party Software                         | \$0              | \$0            | \$0            | \$0            | \$0            | \$0              |
| Ellucian Cloud Solutions                     | \$0              | \$0            | \$0            | \$0            | \$0            | \$0              |
| Subscription Solutions                       | \$0              | \$0            | \$0            | \$0            | \$0            | \$0              |
| <b>Software &amp; Subscriptions Subtotal</b> | <b>\$43,867</b>  | <b>\$6,892</b> | <b>\$7,099</b> | <b>\$7,312</b> | <b>\$7,531</b> | <b>\$72,702</b>  |
| Time & Materials Services                    | \$104,831        | \$0            | \$0            | \$0            | \$0            | \$104,831        |
| Fixed Fee Services                           | \$0              | \$0            | \$0            | \$0            | \$0            | \$0              |
| <b>Proposed Services Subtotal</b>            | <b>\$104,831</b> | <b>\$0</b>     | <b>\$0</b>     | <b>\$0</b>     | <b>\$0</b>     | <b>\$104,831</b> |
| Additional Optional Services                 | \$0              | \$0            | \$0            | \$0            | \$0            | \$0              |
| <b>Total</b>                                 | <b>\$148,698</b> | <b>\$6,892</b> | <b>\$7,099</b> | <b>\$7,312</b> | <b>\$7,531</b> | <b>\$177,531</b> |

| Ellucian Software     | License List                      | Discount % | License List    | 1st Yr Maintenance |
|-----------------------|-----------------------------------|------------|-----------------|--------------------|
| Ellucian Degree Works | \$61,959                          | 40%        | \$37,175        | \$6,692            |
|                       | <b>Ellucian Software Subtotal</b> |            | <b>\$37,175</b> | <b>\$6,692</b>     |

| Ellucian Time & Materials Professional Services | Hours                                     | Hourly Rate | Fee              |
|---|---|-------------|------------------|
| Degree Works Scribing                           | 155                                       | \$125       | \$19,375         |
| Degree Works Full Service Implementation        | 314                                       | \$196       | \$61,544         |
| Banner Project Management Services              | 122                                       | \$196       | \$23,912         |
|   | <b>Ellucian T&amp;M Services Subtotal</b> | <b>591</b>  | <b>\$104,831</b> |

*Ellucian Proprietary and Confidential Information*

Prices quoted in USD. Quote valid for 30 days from Thursday, June 23, 2022

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