

Lyon County School District Board Memo

Date: January 28, 2025
To: Board of School Trustees
From: Harman Bains, Executive Director of Operations
Re: LCSD Energy Services Company (ESCO) RFQ 2025

Recommendation:

The Board of Trustees approves Trane as Lyon County School District Energy Services Company at no cost for preliminary audits and assembling of budget costs.

Background Information:

Lyon County School District (LCSD) issued a Request for Qualifications (RFQ) for Energy Services Company (ESCO) on December 23, 2024, and opened bids on January 15, 2025, receiving only one submission. The RFQ was published as part of the district's due diligence process, providing an opportunity for other potential consultants to bid on work currently being performed by Trane. This solicitation was not initiated due to any dissatisfaction with Trane's work with the district.

Over the past two years, LCSD has successfully partnered with Trane on several projects, including the air handler unit upgrades at Cottonwood Elementary School and Sutro Elementary School, completed in the summer of 2024. The recent RFQ process reaffirmed that Trane's Turnkey Program is the best solution to meet the district's needs. The program delivers customized solutions tailored to each facility's unique needs, reducing energy consumption and utility costs while enhancing indoor comfort and air quality. With a focus on sustainability and long-term performance, Trane incorporates durable, efficient systems designed for ease of maintenance and compliance with regulatory standards.

Trane's Turnkey program provides a comprehensive, streamlined approach to improving facilities' energy efficiency and overall performance through end-to-end project management. Collaborating closely with district personnel, Trane manages every phase of the process, from design and installation to commissioning and ongoing support. Their Northern Nevada service center minimizes downtime and eliminates the need for multiple contractors, ensuring prompt responses to district service needs. Trane also proactively engages local contractors for district projects, keeping local dollars within the community.

Trane's turnkey program is also endorsed by OMNIA Partners, which offers substantial advantages to public sector organizations. OMNIA Partners provides access to cooperative contracts that simplify procurement processes and help reduce costs. By harnessing the collective purchasing power of various public entities, OMNIA Partners secures favorable terms and pricing for key services and products, including HVAC systems, energy efficiency improvements, and more. This model enables public institutions, such as school districts, to save time and resources by eliminating the need for lengthy bidding processes, all while maintaining compliance with procurement regulations. Furthermore, OMNIA Partners offers a network of pre-vetted suppliers like Trane, ensuring dependable, high-quality services tailored to the unique needs of public organizations, which in turn enhances cost efficiency and operational performance.

***Mission Statement** Lyon County School District fosters learning for life, empowers connected learners, promotes student ownership, and encourages discovery learning for success in a rapidly evolving world.*

Budget Considerations:

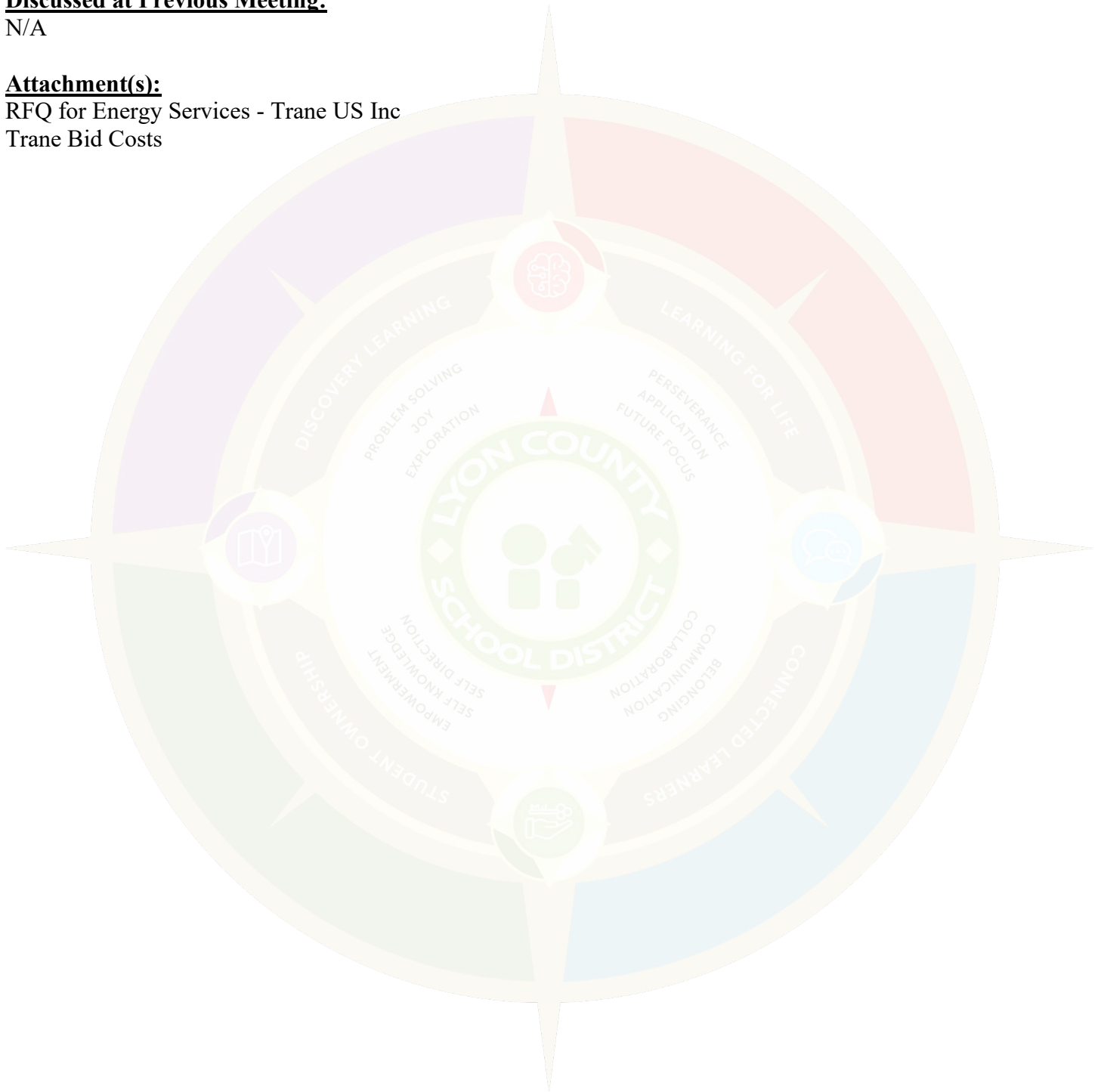
N/A

Discussed at Previous Meeting:

N/A

Attachment(s):

RFQ for Energy Services - Trane US Inc
Trane Bid Costs



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