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September 1, 2020

John Magas Superintendent of Schools

David J. Spooner, C.P.E. Manger of Facilities

Cathy Erickson
CFO/Executive Director of Business Services

Duluth Public Schools 215 N 1st Ave E Duluth, MN 55802

RE: Marketing Update 800 E Central Entrance "Central High School Property" "Hartley Lots"

800 E. Central Entrance "Central High School Property"

- Negotiations to work towards acceptable development agreement underway.
- Networking with developers and brokers is ongoing.
- Continued activity and inquiries.

215 N 1st Ave E "Historic Old Central High School"

- Negotiations to work towards acceptable sale contract underway.
- Inquiries and interest continue.



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Website Advertising

- Loopnet visible to CoStar members
- MNCAR Minnesota Association of Commercial Realtors membership data base
- GregFollmer.com
- Crexi.com publicly accessible site
- Social Media Sites Facebook, Twitter, Instagram

Greg Follmer
Broker

Respectfully,