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Manger of Facilities

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Duluth Public Schools  
215 N 1<sup>st</sup> Ave E  
Duluth, MN 55802

RE: Marketing Update  
800 E Central Entrance "Central High School Property"  
"Hartley Lots"

#### **Hartley Residential Lots**

- Under Contract.

#### **800 E. Central Entrance "Central High School Property"**

- Inquiries and continued follow up and discussions have been ongoing with several developers and potential purchasers.
- Networking with developers and brokers is ongoing.
- Continued interest by a national development company. Research has been done related to road improvements and utility infrastructure cost. Work with economic development partners is ongoing for this developer prospect. Concerns related to pricing have been expressed by prospective developer.
- Two municipal entities have expressed interest but have not asked for a property tour.

#### **Website Advertising**

- Loopnet – visible to CoStar members
- MNCAR – Minnesota Association of Commercial Realtors – membership data base
- GregFollmer.com
- Crexi.com – publicly accessible site
- Social Media Sites Facebook, Twitter, Instagram

Respectfully,  
Greg Follmer  
Broker