# EXHIBIT A – PRICING

## FOR TEACHERS ON CALL, A KELLY SERVICES® COMPANY

This Pricing Exhibit A is incorporated and made part of the terms of the Agreement between Teachers On Call, a Kelly Services® Company, and Nova Classical Academy, dated May 6, 2024. The pricing set forth in this Exhibit A shall be effective from July 1, 2024, through June 30, 2025.

1. **Types of Assignments; Pricing**
The Assigned Employees will be assigned to the following positions and at the following mark-ups:

| Job Title | Bill Rate |
|---|---|
| **Substitute Teacher** *(full day rate)* | $255.75 |
| **Substitute Teacher** *(half day rate)* | $127.88 |
| **Substitute Paraprofessional** *(hourly rate)* | $27.23 |
| **Substitute Teacher – Long Term** | $325.88 |
| **Substitute Paraprofessional – Long Term** *(hourly rate)* | $28.05 |

- Substitute teachers are paid at a half day or full day rate [minimum four hours per assignment]
  - A half day is four hours or less, and a full day is anything over four hours
- Substitute paraprofessionals are paid at an hourly rate [minimum four hours per assignment and then in 15-minute increments]

2.	**Pricing for Hiring a Teachers On Call Assigned Employee**

In the event the Customer chooses to hire an Assigned Employee – on a temporary or permanent basis, directly or indirectly, or at a subsidiary or related facility – the Customer agrees that the employee must complete a minimum of 850 hours at the Customer's location as an Assigned Employee of TOC, or the Customer will pay a placement fee.

- There will be no placement fee if the Customer hires an Assigned Employee who was referred to Teachers On Call by the Customer, including Customer's initial pool.

The fee schedule is set forth below:

| < 850 hours worked | $7,000 placement fee *Amortized fee based on hours worked* |
|---|---|
| 850+ hours worked | Fee Waived |

3.	**Positions serviced**

Positions referenced in the Agreement for Educational Staffing, dated May 6th, 2024, are for grades 4K – 12 only.

**Teachers On Call, a Kelly Services® Company**

By: _____

Name:_____

Title: _____

Date: _____

**Nova Classical Academy**

By: _____

Name:_____

Title:_____

Date: _____