

# Hallsville Independent School District

## For the Consideration of the Board of Trustees

### Date of Board Meeting:

Topic: Vendor over \$50,000

### Background and Rationale:

LiveArc is a reality-based welding training system by Miller that combines live arc welding with augmented reality technology to provide immediate, hands-on feedback on welding techniques. It uses a motion-tracking camera to monitor the movements of a MIG Smartgun and a SmartStinger for Stick welding. The system tracks parameters like travel speed and angle, offering haptic feedback and performance data to improve welding skills faster than traditional methods.

### How it works: Motion-Tracking Technology:

Cameras with embedded LEDs on the Smartgun and SmartStinger track the operator's movements in 3D space.

**Real-Time Feedback:** The system provides instant visual feedback on the operator's performance via a monitor and through distinct haptic (vibration) feedback in the gun when parameters are out of range.

**Augmented Reality:** The system uses augmented reality to deliver a comprehensive, hands-on learning experience by combining real welding with simulated elements, allowing for safe and efficient training in various welding processes (MIG, flux-cored, Stick).

**Performance Analytics:** The LiveArc system stores and recalls progress for each operator, providing detailed analytics to monitor improve improvement.

*FUNDING SOURCE - GENERAL FUND*

**Relationship to Strategic Plan:**  
**College and Career Readiness**

### Personnel Affected:

**Ag Mechanics  
Instructors**

### Budget Implications:

- ☒ Include in this year's budget
- ☐ Amendment of this year's budget required
- ☐ Increase in this year's budget required
- ☐ Expenditures required for next year's budget
- ☐ N/A

**Recommendation: Approve purchase of training equipment from Matheson**



Signature

(Person Bringing Information to the Board)



Superintendent's Signature

**Hallsville ISD**  
**BEST VALUE DOCUMENTATION REQUEST**

TEC 44.031 (a)(b), 44.033 (c)

Date: January 9, 2026

Requisition/PO # \_\_\_\_\_

Requested By: Kathy Gaw/Thomas Beranek Campus/Department: HHS-CTE

Quote Description: Live Arc/MIG Smartgun and STIC Trainers

Purpose of Request: Ag Mech learning tools that provides safety training, instant feedback on welding, skill development in a controlled environment that provides career readiness skills.

*All written quotes are to be attached to this request form.*

1. Company Name: Matheson Phone: (903) 686-1420

Contact Person: H. Robinson Fax: \_\_\_\_\_

Terms, Conditions and Delivery Terms: PO required, quote expiration date 02/07/26, will deliver at no additional charge

Written Quote Received: (Yes) or No Purchase Price: \$ 266,782.32

2. Company Name: Airgas Phone: (903)753-0364

Contact Person: Steven Gregory Fax: (903)655-1503

Terms, Conditions and Delivery Terms: Net 30 days and customer pick up

Written Quote Received: (Yes) or No Purchase Price: \$ 258,935.84

3. Company Name: Marshall Welding Phone: (903)935-7823

Contact Person: Shauna Freeman Fax: (903) 935-7861

Terms, Conditions and Delivery Terms: Net 30 days and customer pick up

Written Quote Received: (Yes) or No Purchase Price: \$ 244,116.56

Purchasing Agent or Business Manager Approval \_\_\_\_\_

Date Approved \_\_\_\_\_

Comments: \_\_\_\_\_





**MATHESON**  
The Gas Professionals

**QUOTATION**

42037804336

**FOR CHEMICAL EMERGENCY**  
SPILL, LEAK, FIRE, EXPOSURE, OR ACCIDENT  
**CALL CHEMTREC - DAY OR NIGHT**  
**800-424-9300**

For calls originating outside the Continental U.S.:  
202-483-7616 - Washington, DC, Collect  
ALL CALLS ARE RECORDED

**QUOTE**

CAUTION: Use no oil or lubricant of any kind on oxygen cylinders, valves, gauges, regulators, or other fittings as such is dangerous and may cause explosions.

**S H I P T O**  
HALLSVILLE ISD - WELDING SHOP  
616 CAL YOUNG RD  
HALLSVILLE TX 75650

**S O L D B Y**  
MATHESON TRI-GAS INC  
1618 WEST COTTON STREET  
LONGVIEW TX 75604  
903-686-1420

QTE		08-JAN-26 11:21AM hrobinson		903-668-5990		Ship Date: 01/08/26		HR					
ORDER 0042850820-00		DATE 01/08/26		TERR 430056		SALES 000973		SHIP VIA OUR TRUCK		UPS 0		PAGE 001 OF 001	
CUST 133020		NAME HALLSVILLE ISD		BRN 430056		HDGD PO REQUIRED				OTH ZN 00		COL PPD X	
QTY SHIPPED	UOM	H M	DESCRIPTION HAZARD CLASS & I.D. NUMBER	LINE NO.	ITEM NUMBER	QTY ORDERED	QTY BKORD	BIN LOC	WEIGHT	UNIT AMOUNT	EXTENDED AMOUNT		
<div>We reserve the right, in our sole and exclusive discretion, to refuse to sell our products to anyone for any reason.</div>													
<div>***** QUOTE *****</div>													
<div>Quote Expiration Date: 02/07/26</div>													
<div>** Location: 430056 **</div>													
8	EA		MILLER AUGARC AUGMENTED REALITY EDUCATION 951823	1	MIL 951823	8	0			33347.790	266782.32N		
<div>MFG PART #:951823</div>													
<div>*** Serial Numbers Required ***</div>													
										Subtotal	266782.32		
										Tax	0%	.00	
										Total Sale	266782.32		

NOTE	<input type="checkbox"/> CARRIERS VEHICLE PLACARDED ACCORDING TO EXISTING REGULATIONS	CASH RECEIVED \$
TOTAL EMPTY CYLINDERS RETURNED SUBJECT TO INSPECTION AT SELLER PLANT		
RECEIVED - FOR SELLER		ACCEPTED - FOR ABOVE VENDEE

ORDER #

CUSTOMER #

This is to certify that the herein-named materials are properly classified, described, packaged, marked and labeled and are in proper condition for transportation according to the applicable regulations of the Department of Transportation. These commodities, technology or software were exported from the United States in accordance with the Export Administration Regulations. Diversion contrary to U.S. law is prohibited.

PLACARDS OFFERED FOR CARRIER VEHICLES ACCORDING TO EXISTING REGULATIONS

**ALL SALES ARE SUBJECT TO MATHESON TERMS AND CONDITIONS, POSTED AT [www.mathesongas.com](http://www.mathesongas.com). NO TERMS AND CONDITIONS CAN BE MODIFIED EXCEPT BY A WRITING SIGNED BY AN AUTHORIZED OFFICER OF SELLER AND BUYER. UNLESS OTHERWISE NOTED, QUOTATION IS VALID FOR 30 DAYS.**

ORIGINAL COPY



AIRGAS USA, LLC  
109 GUM SPRINGS RD  
LONGVIEW TX 75602-1719  
T: 903-753-0364  
F: 903-753-8549

## QUOTATION

YOU CAN PLACE THIS ORDER  
ON [WWW.AIRGAS.COM](http://WWW.AIRGAS.COM)

Quote For: 4738786  
HALLSVILLE ISD  
HALLSVILLE HIGH SHCOOL  
616 CAL YOUNG RD  
HALLSVILLE TX 75650  
T: 903-668-2614

Sold To: 1596963  
HALLSVILLE ISD  
PO Box 810  
HALLSVILLE TX 75650-0810  
T: 903-668-2614

Quote Number	2014101779
Quote Date	01/07/2026
Prepared By	Steven Gregory
Contact Phone	+1 903-655-1503
PO Number	
Release Number	
Ordered By	

Item	Material/Description	Plant	Order Qty	UM	Vol/Wt	UM	Unit Price	UM	Ext Price
10	MIL951823 AUGMENTED REALITY PACKAGE AUGARC EDUCATION NEXT GEN	C080	8	EA			32,366.98	EA	258,935.84

Incoterms	Customer Pick up Airgas
Shipping Method	Customer Pick Up
Payment Terms	NET 30

Quote Amount	258,935.84
Sales Tax	0.00
Quote Total	258,935.84

Please refer to this quotation when ordering.

Terms and Product Pricing are valid until 02/05/2026. Due to the potential impact of tariffs, this quote is subject to change.

Final pricing will be confirmed at the time of order placement.

Surcharges, Taxes & Freight may not be included or may change at time of billing.

Airgas reserves the right to decline or cancel any order at any time prior to shipment. For more information about returns and cancellations, please visit us online at [Airgas.com/terms-of-sale](http://Airgas.com/terms-of-sale).

Comments :



**MARSHALL WELDING SUPPLY INC.**

2306 E. Travis  
P. O. Box 1267  
Marshall, TX 75671

☎ 903.935.7823 • Fax 903.935.7861

**Q U O T E**

ATT : AP

HALLSVILLE ISD  
P O BOX 810  
HALLSVILLE, TX, 75650

TEL: (903) 668-5990

CUSTOMER NUMBER		SALESREP	QUOTE DATE M D Y			EXPIRY DATE M D Y			REQUIRED DATE M D Y			QUOTE NUMBER
304160		HOUSE	12	10	2025	01	09	2026	12	10	2025	1793
TERMS		CURRENCY	CONTACT TELEPHONE/EMAIL									
NET 30 DAYS		USD										
PRODUCT	DESCRIPTION					U/M	ORDER QTY	PRICE	EXTENSION			
MISC-MACHINEMIL	SPECIAL ORDER MACHINE MILLER MILLER 951823 AUGARC AUGMENTED REALITY EDU NEX GEN PKG					EA	8.00	30514.5700	244116.56			
SUB-TOTAL		HAZMAT CHARGE	FREIGHT		HANDLING		SALES TAX		TOTAL			
244,116.56		0.00	0.00		0.00		0.00		244,116.56			

Sent By : Shauna Freeman

Approved By : \_\_\_\_\_

Print Name : \_\_\_\_\_

Date : \_\_\_\_\_