

Hallsville Independent School District
For the Consideration of the Board of Trustees

Date of Board Meeting:

Topic: Vendor over \$50,000

Background and Rationale:

LiveArc is a reality-based welding training system by Miller that combines live arc welding with augmented reality technology to provide immediate, hands-on feedback on welding techniques. It uses a motion-tracking camera to monitor the movements of a MIG Smartgun and a SmartStinger for Stick welding. The system tracks parameters like travel speed and angle, offering haptic feedback and performance data to improve welding skills faster than traditional methods.

How it works: Motion-Tracking Technology:

Cameras with embedded LEDs on the Smartgun and SmartStinger track the operator's movements in 3D space.

Real-Time Feedback: The system provides instant visual feedback on the operator's performance via a monitor and through distinct haptic (vibration) feedback in the gun when parameters are out of range.

Augmented Reality: The system uses augmented reality to deliver a comprehensive, hands-on learning experience by combining real welding with simulated elements, allowing for safe and efficient training in various welding processes (MIG, flux-cored, Stick).

Performance Analytics: The LiveArc system stores and recalls progress for each operator, providing detailed analytics to monitor improvement.

Funding Source - GENERAL FUND

Relationship to Strategic Plan:

College and Career Readiness

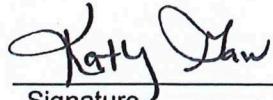
Personnel Affected:

**Ag Mechanics
Instructors**

Budget Implications:

- Include in this year's budget
- Amendment of this year's budget required
- Increase in this year's budget required
- Expenditures required for next year's budget
- N/A

Recommendation: Approve purchase of training equipment from Matheson



Signature

(Person Bringing Information to the Board)



Superintendent's Signature

Hallsville ISD
BEST VALUE DOCUMENTATION REQUEST
TEC 44.031 (a)(b), 44.033 (c)

Date: January 9, 2026

Requisition/PO # _____

Requested By: Kathy Gaw/Thomas Beranek **Campus/Department:** HHS-CTE

Quote Description: Live Arc/MIG Smartgun and STIC Trainers

Purpose of Request: Ag Mech learning tools that provides safety training, instant feedback on welding, skill development in a controlled environment that provides career readiness skills.

All written quotes are to be attached to this request form.

1. Company Name: Matheson Phone: (903) 686-1420

Contact Person: H. Robinson Fax: _____

Terms, Conditions and Delivery Terms: PO required, quote expiration date 02/07/26, will deliver at no additional charge

Written Quote Received: Yes or No Purchase Price: \$ 266,782.32

2. Company Name: Airgas Phone: (903)753-0364

Contact Person: Steven Gregory Fax: (903)655-1503

Terms, Conditions and Delivery Terms: Net 30 days and customer pick up

Written Quote Received: Yes or No Purchase Price: \$ 258,935.84

3. Company Name: Marshall Welding Phone: (903)935-7823

Contact Person: Shauna Freeman Fax: (903) 935-7861

Terms, Conditions and Delivery Terms: Net 30 days and customer pick up

Written Quote Received: Yes or No Purchase Price: \$ 244,116.56

Purchasing Agent or Business Manager Approval

Date Approved

Comments: _____



MATHESON
The Gas Professionals

QUOTATION

42037804336

QUOTE

FOR CHEMICAL EMERGENCY
SPILL, LEAK, FIRE, EXPOSURE, OR ACCIDENT
CALL CHEMTREC - DAY OR NIGHT
800-424-9300

For calls originating outside the Continental U.S.:
202-483-7616 - Washington, DC, Collect
ALL CALLS ARE RECORDED

CAUTION: Use no oil or lubricant of any kind on oxygen cylinders, valves, gauges, regulators, or other fittings as such is dangerous and may cause explosions.

S HALLSVILLE ISD - WELDING SHOP
H
I
P 616 CAL YOUNG RD
T HALLSVILLE TX 75650
O

S MATHESON TRI-GAS INC
O 1618 WEST COTTON STREET
L LONGVIEW TX 75604
D 903-686-1420
B
Y

QTE 08-JAN-26 11:21AM hrobinson 903-668-5990 Ship Date: 01/08/26				HR							
ORDER 0042850820-00 DATE 01/08/26 TERR 430056 SALES 000973 GAS P/O				SHIP VIA OUR TRUCK				UPS 0	PAGE 001 OF 001		
CUST 133020		NAME HALLSVILLE ISD		BRN430056 HDGD P/O PO REQUIRED				OTHZN 00	COL	PPDX	
QTY SHIPPED	UOM	H M	DESCRIPTION HAZARD CLASS & I.D. NUMBER	LINE NO.	ITEM NUMBER	QTY ORDERED	QTY BKORD	BIN LOC	WEIGHT	UNIT AMOUNT	EXTENDED AMOUNT
8	EA		We reserve the right, in our sole and exclusive discretion, to refuse to sell our products to anyone for any reason. ***** QUOTE ***** Quote Expiration Date: 02/07/26 ** Location: 430056 ** MILLER AUGARC AUGMENTED REALITY EDUCATION 951823 MFG PART #:951823 *** Serial Numbers Required ***	1	MIL 951823	8	0		33347.790	266782.32N	
									Subtotal	266782.32	
									Tax 0%	.00	
									Total Sale	266782.32	

NOTE →	<input type="checkbox"/> CARRIERS VEHICLE PLACARDED ACCORDING TO EXISTING REGULATIONS	CASH \$ RECEIVED	ORDER #
TOTAL EMPTY CYLINDERS RETURNED SUBJECT TO INSPECTION AT SELLER PLANT			
RECEIVED - FOR SELLER		ACCEPTED - FOR ABOVE VENDEE	

This is to certify that the herein-named materials are properly classified, described, packaged, marked and labeled and are in proper condition for transportation according to the applicable regulations of the Department of Transportation. These commodities, technology or software were exported from the United States in accordance with the Export Administration Regulations. Diversion contrary to U.S. law is prohibited.

PLACARDS OFFERED FOR CARRIER VEHICLES ACCORDING TO EXISTING REGULATIONS

CUSTOMER #

ALL SALES ARE SUBJECT TO MATHESON TERMS AND CONDITIONS, POSTED AT www.mathesongas.com. NO TERMS AND CONDITIONS CAN BE MODIFIED EXCEPT BY A WRITING SIGNED BY AN AUTHORIZED OFFICER OF SELLER AND BUYER. UNLESS OTHERWISE NOTED, QUOTATION IS VALID FOR 30 DAYS.

ORIGINAL COPY



AIRGAS USA, LLC
 109 GUM SPRINGS RD
 LONGVIEW TX 75602-1719
 T: 903-753-0364
 F: 903-753-8549

QUOTATION

YOU CAN PLACE THIS ORDER
 ON WWW.AIRGAS.COM

Quote For: 4738786
 HALLSVILLE ISD
 HALLSVILLE HIGH SHCOOL
 616 CAL-YOUNG RD
 HALLSVILLE TX 75650
 T: 903-668-2614

Sold To: 1596963
 HALLSVILLE ISD
 PO Box 810
 HALLSVILLE TX 75650-0810
 T: 903-668-2614

Quote Number	2014101779
Quote Date	01/07/2026
Prepared By	Steven Gregory
Contact Phone	+1 903-655-1503
PO Number	
Release Number	
Ordered By	

Item	Material/Description	Plant	Order Qty	UM	Vol/Wt	UM	Unit Price	UM	Ext Price
10 MIL951823	AUGMENTED REALITY PACKAGE AUGARC EDUCATION NEXT GEN	C080	8	EA			32,366.98	EA	258,935.84

Indotems	Customer Pick up Airgas	Quote Amount	258,935.84
Shipping Method	Customer Pick Up	Sales Tax	0.00
Payment Terms	NET 30	Quote Total	258,935.84

Please refer to this quotation when ordering.

Terms and Product Pricing are valid until 02/05/2026. Due to the potential impact of tariffs, this quote is subject to change. Final pricing will be confirmed at the time of order placement.

Surcharges, Taxes & Freight may not be included or may change at time of billing.

Airgas reserves the right to decline or cancel any order at any time prior to shipment. For more information about returns and cancellations, please visit us online at Airgas.com/terms-of-sale.

Comments :

**MARSHALL WELDING SUPPLY INC.**

2306 E. Travis

P. O. Box 1267

Marshall, TX 75671

903.935.7823 • Fax 903.935.7861

Q U O T E

ATT : AP

HALLSVILLE ISD
P O BOX 810
HALLSVILLE, TX, 75650

TEL: (903) 668-5990

CUSTOMER NUMBER	SALESREP	QUOTE DATE			EXPIRY DATE			REQUIRED DATE			QUOTE NUMBER		
		M	D	Y	M	D	Y	M	D	Y			
304160	HOUSE	12	10	2025	01	09	2026	12	10	2025	1793		
TERMS		CURRENCY		CONTACT TELEPHONE/EMAIL									
NET 30 DAYS		USD											
PRODUCT	DESCRIPTION					U/M	ORDER QTY	PRICE		EXTENSION			
MISC-MACHINEMIL	SPECIAL ORDER MACHINE MILLER MILLER 951823 AUGARC AUGMENTED REALITY EDU NEX GEN PKG					EA	8.00	30514.5700		244116.56			
SUB-TOTAL	HAZMAT CHARGE	FREIGHT		HANDLING		SALES TAX		TOTAL					
244,116.56	0.00	0.00		0.00		0.00		0.00					

Sent By : Shauna Freeman

Approved By : _____

Print Name : _____

Date : _____