

Agreement with Fulcrum Consulting, Inc. for Fiber Optic Locate Services

May 24, 2011

SUMMARY:

- This item requests approval to change our district fiber optic locate services from our current vendor, Henkels & McCoy, to Fulcrum Consulting, Inc.

BOARD GOAL: I. Vision, VI. Growth, Change & Fiscal Responsibility

PREVIOUS BOARD ACTION:

- None

BACKGROUND INFORMATION:

- Our current locate vendor, Henkels & McCoy, have opted out of the locate business citing increasing costs to do business. We will continue our Construction, Engineering & Fiber Maintenance contract with Henkels & McCoy.

SIGNIFICANT ISSUES:

-None

FISCAL IMPLICATIONS:

- Fulcrum Consulting, Inc. has agreed to the same locate services provided by Henkels & McCoy at the same dollar amount paid yearly to Henkels & McCoy.
- Costs for this service fall into the yearly Technology budget.

BENEFIT OF ACTION:

- Passage of this action will allow continued protection and security of our fiber optic network.

PROCEDURAL AND REPORTING IMPLICATIONS:

- Fulcrum Consulting, Inc. is able to extend these services to Denton ISD as an educational collaborative extension of RFP #426-10, originated by Garland ISD, through the Educational Purchasing Cooperative of North Texas (EPCNT) of which we are a member.

PUBLIC COMMENT RECEIVED:

- None

ALTERNATIVES:

- No alternative actions are proposed ...

OTHER COMMENTS:

- None

SUPERINTENDENT'S RECOMMENDATION:

-The Superintendent recommends approval of this agreement.

STAFF PERSONS RESPONSIBLE:

- Ernie Stripling, TIO
- Michael Bernstein, Director of Network Services

ATTACHMENT:

- Fulcrum Consulting, Inc. Statement of Work
- RFP Proposal # 426-10, Garland ISD

APPROVAL:

Signature of Staff Member Proposing Recommendation: _____

Signature of Divisional Assistant Superintendent: _____

Signature of Superintendent: _____