



Executive Summary Finance Committee Meeting

DATE: March 24, 2022

TOPIC: AT&T IP FLEX Technology and Plan

PREPARED BY: Jordan Stephen

Recommended for:

- ☒ Action
- ☒ Discussion
- ☒ Information

Purpose/Background:

The District's telephone system consists of many different technologies and services. The current phone system uses a PRI copper-based circuit which feeds our Mitel Phone System throughout the campus. With AT&T, as technologies age, they end up getting more expensive. This is part of their business plan to phase out older technology with newer options. Although the District is not due for a renewal on our current PRI circuit for a number of months, our team started examining our telephone and infrastructure. At the same time, AT&T came to us with a proposal that included the transfer to new technology without paying any early termination or cut over fees. There were a number of items that were questioned while researching our technology that we have on site and this proposal truly fits into the long-term planning of reducing our AT&T financial obligations.

District Legal Counsel has reviewed the Service Agreement and Contract and found it acceptable while noting that it is effectively identical to the terms approved in previous years. Legal Counsel previously noted that the Agreement contains a mandatory arbitration clause, which AT&T is unwilling to negotiate on. As this is typical of standard telephone service agreements and has been a part of previous contracts between the District and AT&T, Legal Counsel did not view its inclusion as problematic.

Fiscal Impact:

\$612.19 per month. The District paid \$571.30 per month per line in 2021-22 with AT&T's PRI copper based technology.

Recommendation:

It is the Administrative recommendation that the Finance Committee concurs to recommend to the Board of Education to approve this Agreement from AT&T for AT&T IP FLEXIBLE REACH Service in the amount of \$612.19 monthly from August 1, 2022 through August 1, 2023. – Could vary depending on installation dates.