

BOARD ACTION REQUEST FORM

DATE OF BOARD MEETING: March 12, 2025

ITEM: Furniture Contract Recommendation

AGENDA LOCATION (please check one)

- Discussion (*Items where board information/interaction/discussion is needed*)
- Action (*Items requiring the board to vote or take action, including resolutions*)

EQUIPMENT DESCRIPTION

Paint Creek Elementary and High School Furniture

ADMINISTRATOR SUBMITTING ITEM: Andrea Curtis, Assistant Superintendent

BACKGROUND INFORMATION:

As part of the bond projects, Paint Creek Elementary School will receive new furnishings for the Media Center, ELA and STEM Classrooms. The High School will receive new furniture for the Auxiliary Gym Team Room. Products purchased will ensure consistency across other district projects. Installation will most likely occur prior to the end of calendar year 2025.

Attached herein is the recommendation letter from our Architect, GMB. The recommendations come from cooperative bidding contracts, which are Custer for \$40,998.17, Interior Environments for \$13,975.00, Great Lakes Furniture for \$7,486.00, Dew-EL for \$63,270.25, ISCG for \$13,961.32, Yeo and Yeo for \$493.94 and Interphase for \$23,903.15, for a total contract amount of \$164,087.66.

FUNDING SOURCE & ACCOUNT NUMBER:

Funding for this procurement will be provided by the 2022 Bond Series 3 funds.

RECOMMENDED ACTION:

It is the recommendation of Administration that the Board of Education authorize Administration to finalize and execute with Custer, Interior Environments, Great Lakes Furniture, Dew-EL, ISCG, Yeo and Yeo and Interphase, as identified in the attached GMB recommendation, to purchase and install furniture for a procurement total of \$164,087.66.



March 5, 2025

Heidi Mercer
Superintendent
Lake Orion Community Schools
315 N. Lapeer Street
Lake Orion, MI 48362

RE: Lake Orion Community Schools – purchase of Paint Creek Media Center, ELA and STEM Classroom Furniture; and High School Team Room furniture off Cooperative Bidding Contracts

Dear Heidi,

Paint Creek Elementary and Lake Orion High School will be receiving new furnishings to be installed in the summer of 2025.

It is the recommendation of GMB that the furniture for Paint Creek and the High School be purchased off cooperative bidding contracts which contain pre-negotiated pricing for public institutions. This allows school districts to legally purchase furniture without preparing a formal bid. The recommended award totals are as follows:

<u>Custer</u>	<u>\$40,998.17</u>
<u>Interior Environments</u>	<u>\$13,975.00</u>
<u>Great Lakes Furniture</u>	<u>\$7,486.00</u>
<u>Dew-EL</u>	<u>\$63,270.25</u>
<u>ISCG</u>	<u>\$13,961.32</u>
<u>Yeo and Yeo</u>	<u>\$493.94</u>
<u>Interphase</u>	<u>\$23,903.15</u>
<u>Total Award Amount</u>	<u>\$164,087.66</u>

Sincerely,

Alex Genzink
Furniture Specialist
GMB Architecture + Engineering



Quotation: 247601

Quote Date: 02/28/25

Customer: L1140

Terms: NET DUE WITH INVOICE

Custer Salesperson: LANA VOELKER

GRAND RAPIDS

217 Cesar E Chavez SW, Suite 200
Grand Rapids, MI 49503
Phone: 616.458.6322
Fax: 616.458.1117

FORT WAYNE

104 W Superior, Suite A
Fort Wayne, IN 46802
Phone: 260.423.3482

TRAVERSE CITY

10850 E Traverse Highway, Suite 400
Traverse City, MI 49684
Phone: 231.360.9694

KALAMAZOO

155 West Michigan Ave, Suite 1501
Kalamazoo, MI 49007
Phone: 269.342.3919

Quote To:

MAUREEN O'KEEFE
LAKE ORION COMMUNITY SCHOOLS
315 N. LAPEER ST
AP dept. - Maureen O'Keefe
Lake Orion MI 48362

Ship To:

MAUREEN O'KEEFE
PAINT CREEK ELEMENTARY
2800 Indianwood Rd
Lake Orion MI 48362-1108

Phone: +1 (248) 693-5400

Fax: +1 (248) 693-5464

maureen.okeefe@lok12.org

Phone: +1 (248) 693-5400

Fax: +1 (248) 693-5464

maureen.okeefe@lok12.org

Paint Creek Elementary

Quote valid for 30 days, subject to change thereafter due to current Supply Chain conditions. This is a special order restocking fees could apply if cancelled/returned. Credit cards will incur 3% processing fee if combined invoices total over \$10,000

The prices quoted in this bid are based on current governmental laws and regulations.

In the event of any changes in laws, regulations, tariffs, taxes, or other governmental mandates that increase the cost of goods, materials, or services, the seller reserves the right to adjust pricing accordingly.

Any such price adjustments will be communicated in writing and supported by relevant documentation.

Description	Quantity	Unit Price	Extended Price
Media Center			
1 11854 - Flavors Mobile Stack Chair - B Shell-16" Height Shell Finish: Smith System Plastic APPLE - Apple Frame Finish: Smith System Paint PLT - Platinum SMITHSYSTE Tag For CH1	26	103.72	2,696.72
2 OODLESOFT - Oodle Soft (Without Rocker Base) Oodle Finish: Smith System Plastic PLATINUM - PLATINUM Surface Finish: Alphabet SLIM - LIMONCELLO SMITHSYSTE Tag For CH6A	2	81.77	163.54
3 OODLE31 - Oodle Stool Stack of 3 With 1 Movement Disc Oodle Finish: Smith System Plastic APPLE - Apple SMITHSYSTE Tag For CH6A	2	147.62	295.24
4 OODLESOFT - Oodle Soft (Without Rocker Base) Oodle Finish: Smith System Plastic PLATINUM - PLATINUM	3	81.77	245.31

GRAND RAPIDS

 217 Cesar E Chavez SW, Suite 200
 Grand Rapids, MI 49503
 Phone: 616.458.6322
 Fax: 616.458.1117

FORT WAYNE

 104 W Superior, Suite A
 Fort Wayne, IN 46802
 Phone: 260.423.3482

TRAVERSE CITY

 10850 E Traverse Highway, Suite 400
 Traverse City, MI 49684
 Phone: 231.360.9694

KALAMAZOO

 155 West Michigan Ave, Suite 1501
 Kalamazoo, MI 49007
 Phone: 269.342.3919

Description	Quantity	Unit Price	Extended Price
4 Surface Finish: Alphabet SLIM - LIMONCELLO SMITHSYSTE Tag For CH6A			
5 OODLE31 - Oodle Stool Stack of 3 With 1 Movement Disc Oodle Finish: Smith System Plastic CERULEAN - Cerulean SMITHSYSTE Tag For CH6C	3	147.62	442.86
6 MP5S/CST/FC - MyPlace Five Star w/Back,2" Casters,Contrast Highest Grade Fabric (Exclude Seat Grade) Fabric Grade I I Fabric Contrast #1/Base Compliance to TB 117-2013 /NFR Fabric Contrast #1/Base KOM (KI Ordered Material-Additional Fees Required) /KOM Supplier: DESIGNTEX Pattern: ALPHABET Color: POOL 3877-403 Yardage per Unit: Subject to change by quantity 1.5 Fabric Contrast #2/Seat Compliance to TB 117-2013 NFR Fabric Contrast #2/Seat KOM (KI Ordered Material-Additional Fees Required) /KOM Supplier: DESIGNTEX Pattern: ALPHABET Color: POOL 3877-403 Yardage per Unit: Subject to change by quantity 0.75 Fabric Contrast #3/Back Compliance to TB 117-2013 NFR Fabric Contrast #3/Back Fabric Grade I I Fabric CURIO CURIO CURIO FETE /27.339.046.P Power Option No power /NP Moisture Barrier No Moisture Barrier /NMB KRUEGER Tag For SS5	3	1,288.89	3,866.67
7 MPT26R/PFT/NC - MyPlace 26" Round Table,2" Poly Feet,Non-Contrast Non-Contrasting Fabric Compliance to TB 117-2013 /NFR Non-Contrasting Fabric Fabric Grade I I Fabric CURIO CURIO CURIO FETE /27.339.046.P Laminate Laminate Grade 2 LAMG2 Laminate Finish Grade 2 KI standard laminates - 2 week additional lead time LAMGRD2STD	1	715.55	715.55

GRAND RAPIDS

217 Cesar E Chavez SW, Suite 200
Grand Rapids, MI 49503
Phone: 616.458.6322
Fax: 616.458.1117

FORT WAYNE

104 W Superior, Suite A
Fort Wayne, IN 46802
Phone: 260.423.3482

TRAVERSE CITY

10850 E Traverse Highway, Suite 400
Traverse City, MI 49684
Phone: 231.360.9694

KALAMAZOO

155 West Michigan Ave, Suite 1501
Kalamazoo, MI 49007
Phone: 269.342.3919

Description	Quantity	Unit Price	Extended Price
<p>7 Grade 2 KI standard laminates - 2 week additional lead time WHITE RIVER FOREST 8227-79 /LWR 74P Edge Color White River Forest edge /EWR Moisture Barrier No Moisture Barrier /NMB KRUEGER Tag For SS6</p>			
<p>8 BRBL688A - Post Leg Table blend worksurface 60w 48d 20-28h 75mm casters Worksurface Material and Color Selection: G3: HPL G3 Magnolia: Magnolia laminate Magnolia: Magnolia edgeband Paint Color: Silver: Silver paint FLEETWOOD Tag For TA5 SET TO 26"H</p>	2	736.88	1,473.76
<p>9 FNHG638K - Flip & Nest Table hourglass worksurface 60w 30d 25-32h 75mm casters Worksurface Material Selection: G3: HPL G3 Magnolia: Magnolia laminate Magnolia: Magnolia edgeband Paint Color: Silver: Silver paint FLEETWOOD Tag For TA7 SET HEIGHT TO 26"H</p>	8	703.69	5,629.52
<p>10 FNRS7302 - Flip & Nest Table rectangle worksurface 72w 30d 29h 75mm casters Worksurface Material and Color Selection: G3: HPL G3 Magnolia: Magnolia laminate Magnolia: Magnolia edgeband Paint Color: Silver: Silver paint FLEETWOOD Tag For TA16</p>	1	694.13	694.13

GRAND RAPIDS

217 Cesar E Chavez SW, Suite 200
Grand Rapids, MI 49503
Phone: 616.458.6322
Fax: 616.458.1117

FORT WAYNE

104 W Superior, Suite A
Fort Wayne, IN 46802
Phone: 260.423.3482

TRAVERSE CITY

10850 E Traverse Highway, Suite 400
Traverse City, MI 49684
Phone: 231.360.9694

KALAMAZOO

155 West Michigan Ave, Suite 1501
Kalamazoo, MI 49007
Phone: 269.342.3919

Description	Quantity	Unit Price	Extended Price
<p>11 TUNP7230A28C - Unitized Welded Frame Table round legs plane worksurface 72w 30d 20-28h 75mm casters Worksurface Material and Color Selection: G3: HPL G3 Magnolia: Magnolia laminate Magnolia: Magnolia edgeband Paint Color: Silver: Silver paint FLEETWOOD Tag For TA9 SET TO 26"H</p>	1	587.25	587.25
<p>12 PX805S - Proxy Mid Back Sit-to-Stand, Adj. Black Urethane, Slim Profile T Arms, Swivel Limited Tilt Fabric Grade Selection: C: Grade C Momentum: Momentum Fabric Canter EPU: Canter EPU CNR08: Onyx Knit Back Colors: JB: Jet Black (Knit Back) Base: B: Black Polyurethane Base (Standard) Casters: BLK: Black (Standard) Metal Handle: NMG: No Metal Handle Selected Proxy Mid Back Standard Height, Adj. Black Urethane, Slim Profile T Arms, Swivel Limited Tilt Fabric Grade Selection Grade C/COL: MOMENTUM / CANTER EPU / ONYX Knit Back - JET BLACK Base BLACK Polyurethane Base (Standard) Casters BLACK (Standard) Metal Handle No Metal Handle Selected Specified per JSI & Existing LO Chair Specs JSI Tag For TS1B</p>	1	811.44	811.44

GRAND RAPIDS

217 Cesar E Chavez SW, Suite 200
Grand Rapids, MI 49503
Phone: 616.458.6322
Fax: 616.458.1117

FORT WAYNE

104 W Superior, Suite A
Fort Wayne, IN 46802
Phone: 260.423.3482

TRAVERSE CITY

10850 E Traverse Highway, Suite 400
Traverse City, MI 49684
Phone: 231.360.9694

KALAMAZOO

155 West Michigan Ave, Suite 1501
Kalamazoo, MI 49007
Phone: 269.342.3919

Description	Quantity	Unit Price	Extended Price
Sub Total			17,621.99
TAX EXEMPT - GOVERNMENT			0.00
Total			17,621.99

Stem Lab

13	11849 - Flavors Stack Chair - A Shell-18" Height Shell Finish: Smith System Plastic APPLE - Apple Frame Finish: Smith System Paint PLT - Platinum Glide: Standard Nylon Base Glide SMITHSYSTE Tag For CH7	15	89.45	1,341.75
14	110005000 - Cascade Mini-Case - Open, 5-3" Extra Wide Totes, Casters Edge Panel Config: P- Pltnm Body w/Solid End Pnls End Panel Finish: Smith System Paint CE - CERULEAN Tote: Clear SMITHSYSTE Tag For ST9	3	536.16	1,608.48
15	912012000 - Cascade Mega-Tower - Open, 12-3" Standard Width Totes and Shelves, Casters Edge Panel Config: P- Pltnm Body w/Solid End Pnls End Panel Finish: Smith System Paint CE - CERULEAN Tote: Clear SMITHSYSTE Tag For ST12	1	1,401.04	1,401.04
16	NL2460 - Elemental Table 24" Depth X 60" Width Nest and Fold, With Casters Worksurface Finish: Smith System Laminate 487860 - PEWTER MESH LAMINATE Edge: D - 1 1/4in Top w/ 4mm TMld Edge Finish: Smith System T-Mold PLAT - PLATINUM T MOLD Leg Finish: Smith System Paint PLT - Platinum Height: EJ - Adjustable Height SMITHSYSTE Tag For TA13 SET TO 28"H	6	625.61	3,753.66
17	ELSPRK - Elemental Sprocket Table Worksurface Finish: Smith System Laminate 487860 -	3	763.90	2,291.70

GRAND RAPIDS

217 Cesar E Chavez SW, Suite 200
Grand Rapids, MI 49503
Phone: 616.458.6322
Fax: 616.458.1117

FORT WAYNE

104 W Superior, Suite A
Fort Wayne, IN 46802
Phone: 260.423.3482

TRAVERSE CITY

10850 E Traverse Highway, Suite 400
Traverse City, MI 49684
Phone: 231.360.9694

KALAMAZOO

155 West Michigan Ave, Suite 1501
Kalamazoo, MI 49007
Phone: 269.342.3919

Description	Quantity	Unit Price	Extended Price
<p>17 PEWTER MESH LAMINATE Edge: F - 1 1/4in Top w 3mm Edgbnd Edge Finish: Smith System Plastic PLATINUM - PLATINUM Leg Finish: Smith System Paint PLT - Platinum Height: EA - Adjustable Height SMITHSYSTE Tag For TA14 SET TO 28"H</p>			
<p>18 PX805S - Proxy Mid Back Sit-to-Stand, Adj. Black Urethane, Slim Profile T Arms, Swivel Limited Tilt Fabric Grade Selection: C: Grade C Momentum: Momentum Fabric Canter EPU: Canter EPU CNR08: Onyx Knit Back Colors: JB: Jet Black (Knit Back) Base: B: Black Polyurethane Base (Standard) Casters: BLK: Black (Standard) Metal Handle: NMG: No Metal Handle Selected JSI PX805S Proxy Mid Back Standard Height, Adj. Black Urethane, Slim Profile T Arms, Swivel Limited Tilt Fabric Grade Selection Grade C/COL: MOMENTUM / CANTER EPU / ONYX Knit Back - JET BLACK Base BLACK Polyurethane Base (Standard) Casters BLACK (Standard) Metal Handle No Metal Handle Selected Specified per JSI & Existing LO Chair Specs JSI Tag For TS1A</p>	1	811.44	811.44
<p>19 PX800S - Proxy Mid Back, Adj. Black Urethane, Slim Profile T Arms, Swivel Tilt Fabric Grade Selection: C: Grade C Momentum: Momentum Fabric</p>	1	635.72	635.72

GRAND RAPIDS

217 Cesar E Chavez SW, Suite 200
Grand Rapids, MI 49503
Phone: 616.458.6322
Fax: 616.458.1117

FORT WAYNE

104 W Superior, Suite A
Fort Wayne, IN 46802
Phone: 260.423.3482

TRAVERSE CITY

10850 E Traverse Highway, Suite 400
Traverse City, MI 49684
Phone: 231.360.9694

KALAMAZOO

155 West Michigan Ave, Suite 1501
Kalamazoo, MI 49007
Phone: 269.342.3919

Description	Quantity	Unit Price	Extended Price
<p>19 Canter EPU: Canter EPU CNR08: Onyx Knit Back Colors: JB: Jet Black (Knit Back) Base: B: Black Polyurethane Base (Standard) Casters: BLK: Black (Standard) Metal Handle: NMG: No Metal Handle Selected Conference Preset Height Cylinder: NCC: No Conference Preset Height Cylinder JSI Tag For TS1B</p>			
<p>20 TUNP4824F29C - Unitized Welded Frame Table round legs plane worksurface 48w 24d 29h 75mm casters Worksurface Material and Color Selection: G3: HPL G3 Magnolia: Magnolia laminate Magnolia: Magnolia edgeband Paint Color: Silver: Silver paint FLEETWOOD Tag For TS3.3</p>	1	371.25	371.25
<p>Sub Total 12,215.04 TAX EXEMPT - GOVERNMENT 0.00 Total 12,215.04</p>			
<p>ELA</p>			
<p>21 11848 - Flavors Stack Chair - B Shell-16" Height Shell Finish: Smith System Plastic APPLE - Apple Frame Finish: Smith System Paint PLT - Platinum Glide: Standard Nylon Base Glide SMITHSYSTE Tag For CH1</p>	16	79.02	1,264.32
<p>22 FNHG638K - Flip & Nest Table hourglass worksurface 60w 30d 25-32h 75mm casters</p>	4	703.69	2,814.76

GRAND RAPIDS

217 Cesar E Chavez SW, Suite 200
Grand Rapids, MI 49503
Phone: 616.458.6322
Fax: 616.458.1117

FORT WAYNE

104 W Superior, Suite A
Fort Wayne, IN 46802
Phone: 260.423.3482

TRAVERSE CITY

10850 E Traverse Highway, Suite 400
Traverse City, MI 49684
Phone: 231.360.9694

KALAMAZOO

155 West Michigan Ave, Suite 1501
Kalamazoo, MI 49007
Phone: 269.342.3919

Description	Quantity	Unit Price	Extended Price
22 Worksurface Material Selection: G3: HPL G3 Magnolia: Magnolia laminate Magnolia: Magnolia edgeband Paint Color: Silver: Silver paint FLEETWOOD Tag For TA7 SET HEIGHT TO 28"H			
Sub Total			4,079.08
TAX EXEMPT - GOVERNMENT			0.00
Total			4,079.08
23 FREIGHT - Freight on Fleetwood FLEETWOOD	1	425.00	425.00
24 FREIGHT - Freight on Smith SMITHSYSTE	1	2,110.00	2,110.00
25 PROJECT MANAGEMENT, DELIVERY & INSTALLATION DURING NORMAL BUSINESS HOURS (LOT)	1	3,360.00	3,360.00
Quotation Totals			
Sub Total			39,811.11
Warehouse Handling Fee			847.90
Recycle/Refuse Fee			339.16
TAX EXEMPT - GOVERNMENT			0.00
MICHIGAN – NON TAXABLE			0.00
Grand Total			40,998.17

End of Quotation

GRAND RAPIDS

217 Cesar E Chavez SW, Suite 200
Grand Rapids, MI 49503
Phone: 616.458.6322
Fax: 616.458.1117

FORT WAYNE

104 W Superior, Suite A
Fort Wayne, IN 46802
Phone: 260.423.3482

TRAVERSE CITY

10850 E Traverse Highway, Suite 400
Traverse City, MI 49684
Phone: 231.360.9694

KALAMAZOO

155 West Michigan Ave, Suite 1501
Kalamazoo, MI 49007
Phone: 269.342.3919

Quotes are subject to the Terms and Conditions found on our website clusterinc.com/terms.

These terms are considered to be the most recent and take precedent over any other previously written or implied terms. By proceeding, you acknowledge that you have read and agree to the terms.

Job site will be clean and clear of all obstructions prior to installation. Buyer will provide adequate facilities and space for unloading, staging, moving, handling and storing product at job site. Buyer will furnish electrical current, heating, lighting, and elevator service at job site without charge to Seller. If the job site is not available on the mutually agreed upon customer required date, charges will be assessed to the Buyer for additional handling or redirecting of product at standard hourly rates or actual charges if performed by a third party. Any special packaging, handling, or storage at other than Seller's warehouse that is required, but that had not been provided in the quotation, will be invoiced to Buyer.

Name

Title

Signature

Date



Proposal

Interior Environments - Novi
48700 Grand River Ave
Novi, MI 48374
Phone: (248) 213-3010

Order Number	21069
Date	02/24/2025
Customer PO No	
Customer Name	Lake Orion Community Schools
Salesperson	Bari Pfeiffer
Terms	NET 10
Page	1 of 5

T Lake Orion Community Schools
O 315 N Lapeer St
 Lake Orion, MI 48362

 ATTN: Lake Orion Accounting
 Phone: 248-693-5401
 Email: maureen.okeefe@lok12.org

I Paint Creek Elementary
N 2800 Indianwood Rd
S Lake Orion, MI 48362
T
A
L ATTN: Alex Genzink
L Phone: 616-796-0200
A Email: AlexG@gmb.com
T

Prepared for : Bari Pfeiffer

Novra Nivel - IE Equalis Contract COG-2152H
 Safco - Omnia Contract - R191814

Line	Quantity	Description	Unit Price	Extended Amount
1	1.00 Each	10-C0240---- Amphi Presentation Semi Snr Collection :2 x AMPHI Snr Outer Tier (High) - GUARDIAN ECOSENSE SIREN :2 x AMPHI Snr Middle Tier - SILVERTEX NEO BAZAAR :2 x AMPHI Snr Inner Tier (Low) - SILVERTEX NEO LIMENCELLO Tag: Tag TG: SS7 Tag L1: MEDIA CENTER	9,598.60	9,598.60
2	1.00 Each	11-SG012-- ROCKEROTT, 18" X 16" X 16"H :SILVERTEX NEO LIMENCELLO Tag: Tag TG: SS3A Tag L1: ELA	366.85	366.85
3	1.00 Each	11-SG012-- ROCKEROTT, 18" X 16" X 16"H :SILVERTEX NEO BAZAAR Tag: Tag TG: SS3B Tag L1: ELA	366.85	366.85
4	1.00 Each	11-SG012-- ROCKEROTT, 18" X 16" X 16"H :GUARDIAN ECOSENSE SIREN Tag: Tag TG: SS3C Tag L1: ELA	366.85	366.85
5	1.00 Each	10-CADD-001---- WORKPAD CADDY W/ WORKPADS :(4) SILVERTEX NEO LIMENCELLO :(3) SILVERTEX NEO BAZAAR :(3) GUARDIAN ECOSENSE SIREN Tag: Tag TG: SS4B Tag L1: ELA	1,476.20	1,476.20
6	5.00 Each	6268 Commercial Steel Shelving 36 x 12", 6 Shelf Kit Tag: Tag TG: ST10 Tag L1: ELA	122.43	612.15
7	1.00 Each	FREIGHT SAFCO FREIGHT	187.50	187.50



Proposal

Interior Environments - Novi
48700 Grand River Ave
Novi, MI 48374
Phone: (248) 213-3010

Order Number	21069
Date	02/24/2025
Customer PO No	
Customer Name	Lake Orion Community Schools
Salesperson	Bari Pfeiffer
Terms	NET 10
Page	2 of 5

		Tag: Tag TG: ST10		
10	1.00 Each	LABOR----- Non Union Furniture Installation: Norva Nivel seating and Safco shelving :STRAIGHT TIME :NON UNION :NO STAIR CARRY :NO PERMITS :NO HARDWIRE DATA OR ELECTRICAL CONNECTIONS :ALL DEBRIS REMOVAL INCLUDED	1,000.00	1,000.00
			Order Sub-Total :	\$13,975.00
			TOTAL ORDER :	\$13,975.00
			Required Deposit 40.00% :	\$5,590.00

PLEASE REVIEW THIS QUOTATION AND NOTIFY US PROMPTLY OF ANY CORRECTIONS REQUIRED THANK YOU FOR THE OPPORTUNITY TO BE OF SERVICE
A FINANCE CHARGE OF 1-1/2% PER MONTH WHICH IS AN ANNUAL PERCENTAGE RATE OF 18% WILL BE CHARGED ON ACCOUNTS PAST DUE.

Signature: _____ Name: _____ Title: _____ Date: _____



Proposal

Interior Environments - Novi
48700 Grand River Ave
Novi, MI 48374
Phone: (248) 213-3010

Order Number	21069
Date	02/24/2025
Customer PO No	
Customer Name	Lake Orion Community Schools
Salesperson	Bari Pfeiffer
Terms	NET 10
Page	3 of 5

Balco Interiors LLC / IE Connect LLC / Interior Environments Atlanta, LLC - d/b/a INTERIOR ENVIRONMENTS

1. PROPOSALS AND ORDERS

- A. **TERM:** All prices quoted by Interior Environments ("Seller") are valid for 30 days from date of proposal.
- B. **OFFER AND ACCEPTANCE:** All orders for the purchase of goods and services from Seller require a proposal prepared by Seller which has been approved and signed by an authorized signatory of Buyer. Seller's proposal shall constitute an offer and Buyer's approval of the proposal shall constitute acceptance of that offer. If Buyer submits a purchase order before Seller issues a proposal, Seller's proposal shall constitute a counteroffer and Buyer's approval of the Seller's proposal shall constitute acceptance of that counter offer without any additional terms or conditions.
- C. **AGREEMENT:** Following the offer and acceptance described above and Seller's payment as provided in paragraph 2 below, an "Agreement" between the parties shall be deemed to have been formed with such Agreement comprised solely of Seller's proposal together with these Terms and Conditions of Sale. The Agreement shall be deemed to supersede any prior written or oral agreements and any different or conflicting terms in any quote, invoice, Buyer purchase order, shipper or any other document. For the avoidance of doubt, any different, additional or conflicting terms provided on any ancillary Buyer document(s) are expressly rejected by Seller.
- D. **MODIFICATIONS/CHANGES/CANCELLATIONS:** Any requested modification to an Agreement is subject to the approval of Seller and the manufacturer or supplier of the goods ordered. Buyer will pay any and all additional charges resulting from order modifications, cancellations, and changes. Express Ship Orders cannot be changed or cancelled. All goods are custom manufactured to customer specifications and, therefore, cannot be returned. Restocking programs are not available. Any modifications of an Agreement must be made via a signed and dated revised proposal.

2. DEPOSITS

Unless otherwise specified and agreed to by both parties, a deposit of 50% is required on all orders. No interest shall accrue on such deposits. The Agreement is deemed entered upon such payment by Buyer.

3. OWNERSHIP AND RISK OF LOSS

Transfer of title to the goods as between Seller and Buyer shall be deemed to have occurred when the Agreement is entered, and thereafter Buyer shall insure against risk of loss. If the goods are first received on behalf of Buyer by Seller, such goods shall be considered held by Seller subject to bailment for the sole benefit of Buyer.

4. PAYMENT

- A. **TIMING:** Any remaining balance on goods purchased under this Agreement and any related installation or other services will be invoiced upon delivery of the goods to the job site or, if installed by Seller, following substantial completion. Direct shipments from manufacturers will be invoiced upon shipment from the manufacturer. Any goods being held at Buyer's request, due to delays or otherwise, will be invoiced for product only upon Seller's receipt of same with separate invoicing for installation or other related services upon substantial completion.
- B. **PAYMENT TERMS:** Seller has the right to increase its prices at any time upon notice to Buyer to reflect any and all unusual or unforeseen increases in Seller cost, provided that any such increase shall be limited to the increase actually incurred by Seller. Buyer will not offset or recoup any claim against amounts due Seller. All invoices are due on the date noted on the related invoice. A monthly service charge of 1.5% (18% A.P.R.) will be assessed on all unpaid balances, including accrued but unpaid monthly service charges, after the invoice due date. A service charge of three percent (3%) of the invoice amount will be added to all invoices paid by credit card.
- C. **FREIGHT:** Buyer is solely responsible for any applicable freight and handling charges, including tariffs, for delivery from the manufacturer to Seller and is FOB origin. If not included in the proposal, such charges are not included in a price quotation and will be invoiced to Buyer separately after the Seller is invoiced by the carrier or manufacturer.
- D. **TAXES:** Buyer is solely responsible for any applicable sales, use, excise, or other taxes. If not included in the proposal, applicable taxes will be invoiced separately. If Buyer possesses tax-exempt status, a certificate of resale, or tax exemption is to be provided prior to order placement.
- E. **DELAYS:** If Buyer is unable or unwilling to receive goods at the prescribed shipping site on the mutually agreed delivery date any goods thereafter stored by Seller will be at Buyer's expense until such time as Buyer is able to accept delivery. Seller shall have no obligation or liability to Buyer whatsoever for failure to ship goods by a particular date.



Proposal

Interior Environments - Novi
48700 Grand River Ave
Novi, MI 48374
Phone: (248) 213-3010

Order Number	21069
Date	02/24/2025
Customer PO No	
Customer Name	Lake Orion Community Schools
Salesperson	Bari Pfeiffer
Terms	NET 10
Page	4 of 5

5. DELIVERY AND INSTALLATION

- A. **DELIVERY AND INSTALLATION:** Any contracted delivery and installation will be made during Seller's normal business hours of 7:00 a.m. to 3:30 p.m., Monday through Friday. Overtime delivery or installation performed at the Buyer's request will be subject to labor rates reflecting time-and-a-half for weekdays and double time for weekends and holidays. If applicable trade regulations require employing union tradesmen to complete the installation or delivery, any additional incremental costs will be invoiced to and paid by the Buyer. Seller shall not be liable for failure or delay in installation due to the installation site not being ready for installation. Any shipping, delivery, and performance dates are estimates only, and time is not of the essence. Seller may ship or direct shipments of all the goods at one time or in portions from time to time. Seller has the right, but not the obligation, to determine the method of shipment and routing of the goods, unless otherwise stated in Seller's delivery and installation proposal or acknowledgement.
- B. **SELLER'S RESPONSIBILITIES:** Unless received by Buyer or Buyer's agent directly, Seller will receive, inspect, stage, and if contracted, install Buyer's goods. All furnishings will be left clean and in working order. Carton and packing materials will be removed to the Buyer's waste disposal containers, and the premises will be left broom clean. At Seller's option, Seller may direct shipments directly to the job site.
- C. **BUYER'S ACCEPTANCE:** Buyer agrees to have an agent on the premises at the agreed upon time to accept goods, deliveries, installation, and completed work. All goods and services shall be considered accepted after Buyer or his agent has signed an acknowledgement document(s). All claims or exceptions must be made in writing the date the work is substantially complete. Notwithstanding the foregoing, if Buyer or Buyer's agent is unavailable or unwilling to sign acknowledgment document(s), Buyer shall be deemed to have accepted the goods and services "as is" or as otherwise noted by Seller on the acknowledgement document.
- D. **DROP SHIPMENTS:** In case of drop shipments where goods are delivered without installation, Buyer will receive, inspect, and install ordered goods. Buyer is also responsible for filing necessary freight claims in the event of damage. Buyer shall have no claims against Seller due to damage and may not withhold payment on account thereof.
- E. **CONDITION OF JOB SITE:** Buyer's job site shall be clean, clear of all obstructions, and free of debris prior to any Seller installation. Charges will be assessed to the Buyer for excessive handling, storage and transportation incurred because of site conditions, activity of other trades, or other reasons not specifically identified in the price quotation, at a standard hourly rate, or at actual charges plus fees, if labor is performed by a third party.
- F. **JOB SITE SERVICES:** Buyer will furnish electrical current, heating, lighting, trash disposal containers, hoisting and/or elevator services, and suitable unobstructed dock space and staging areas at the job site without charge to Seller if Seller is to provide installation. If Seller is required to remove or handle existing furniture, the additional cost of moving and transporting shall be billed to the Buyer on an hourly basis. Once installation has begun, Buyer agrees to assume any expense incurred by Seller due to changes made at the Buyer's request or for any reason beyond Seller's reasonable commercial control.
- G. **ELECTRICAL INSTALLATION:** A licensed electrician may be required to install electrical product including outlets, task lights, and hook-ups to base building power. If Seller determines that an electrician is required, Buyer will be responsible for contracting and paying the electrician.
- H. **PROTECTION OF DELIVERED GOODS:** Buyer is responsible for security and safekeeping of goods after delivery to Buyer's site, or into storage negotiated by Buyer if the job site is not ready on an agreed upon delivery date, and Buyer shall assume any risk of damage or loss thereof.
- I. **CONCEALED DAMAGED GOODS:** Buyer is required to report all concealed or damage packaged goods within seven (7) business days or receipt. In addition, Buyer is required to report all damage goods revealed upon unpackaging within seven (7) days of the same. Likewise, Buyer is required to and must send pictures of damaged goods, packages and labels to initiate any available warranty claim(s). Failure to report damages within the required reporting period with the required information may negate any warranty claims and Buyer shall accept responsibility for any and all costs associated with replacement or repairs of damaged goods.
- J. **DELIVERY AND INSTALL WARRANTY:** Seller shall warrant all delivery and installation services against defects in performance for a period of one (1) year following delivery unless stated otherwise in the documents accompanying these Terms and Conditions of Sale. If this proposal includes the provision of delivery and installation services, Seller warrants that delivery and installation services performed by Seller or by a permitted subcontractor or agent of Seller shall be performed in a good and workmanlike manner consistent with the best practices in the industry. In the event of a delivery and installation service defect, the Seller shall, at Buyer's discretion, repair or re-perform the defective services at no cost to the Buyer. All delivery and installation services performed after the one (1) year delivery and install



Proposal

Interior Environments - Novi
48700 Grand River Ave
Novi, MI 48374
Phone: (248) 213-3010

Order Number	21069
Date	02/24/2025
Customer PO No	
Customer Name	Lake Orion Community Schools
Salesperson	Bari Pfeiffer
Terms	NET 10
Page	5 of 5

warranty period including but not limited to product warranties, service, repairs, replacement, etc. shall be paid for by Buyer at Buyer's expense.

6. ADDITIONAL TERMS

- A. **DISCLAIMER OF WARRANTIES: BUYER AGREES THAT THE GOODS ARE OF THE SIZE AND DESIGN SELECTED BY BUYER AND THAT BUYER IS SATISFIED THAT SAME IS SUITABLE FOR BUYER'S PURPOSES. SELLER HAS MADE NO REPRESENTATION OR WARRANTY AS TO ANY MATTER WHATSOEVER. SELLER DISCLAIMS AND BUYER EXPRESSLY WAIVES AS TO SELLER, ALL WARRANTIES WITH RESPECT TO THE GOODS, INCLUDING BUT NOT LIMITED TO ALL EXPRESS OR IMPLIED WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE, QUALITY, CAPACITY, OR WORKMANSHIP. NOTHING CONTAINED HEREIN SHALL DIMINISH THE RIGHT OF BUYER TO EXERCISE ALL RIGHTS AND REMEDIES AGAINST THE MANUFACTURER OF THE GOODS FOR MANUFACTURER WARRANTIES. IN NO EVENT SHALL SELLER BE LIABLE UNDER ANY THEORY AT LAW OR EQUITY FOR ANY LOSS OF USE, REVENUE, ANTICIPATED PROFIT OR SPECIAL, INDIRECT, INCIDENTAL OR CONSEQUENTIAL DAMAGES ARISING OUT OF OR RELATED TO THE DESIGN AND USE OF THE GOODS. SELLER SHALL ADVISE BUYER OF ALL RELATED MANUFACTURERS' WARRANTIES UPON BUYER'S REQUEST.**
- B. **RESALE:** On any resale of the goods, Buyer shall contractually limit its buyer's warranty against both Buyer and Seller to the same extent that Paragraph 6(A) above limits the warranty offered by Seller.
- C. **ACTS BEYOND REASONABLE CONTROL:** Seller shall not be liable for any delay or failure to deliver any or all of the goods caused by installation site delays, labor disputes, strikes, acts of God, or other delays beyond the reasonable control of Seller.
- D. **ASSIGNMENT:** Buyer shall not assign its rights or obligations under this Agreement without the prior written consent of Seller.
- E. **INDEMNIFICATION:** Buyer shall indemnify, defend, and hold harmless Seller with respect to all damages, losses, claims, and expenses, including, without limitation, consequential and incidental damages and reasonable attorney fees arising from or related to : i) Buyer's breach of any of Buyer's obligations under this Agreement and from; ii) Seller's interior design, project management, delivery, installation, or any other services except when caused by Seller's gross negligence or willful misconduct.
- F. **DEFAULT:** If Buyer fails to pay any amount herein provided within ten (10) days after the same is due and payable, or if Buyer fails to observe, keep, or perform any other provision of this Agreement, then Seller shall have the right to exercise any one or more of the following remedies without prejudice to such remedies as may otherwise exist at law or in equity: i) to declare the entire amount due hereunder immediately due and payable without notice or demand to Buyer; ii) to sue for and recover all payments, then accrued or thereafter accruing; iii) to take possession of the goods provided hereunder, without demand or notice wherever located, without any court order or other process of law. Buyer hereby grants free and full access to the premises and hereby waives any and all damages occasioned by such taking of possession.
- G. **NO WAIVER:** Seller's waiver of any right on one occasion shall not be a waiver of any future exercise of that right.
- H. **TIME FOR BRINGING ACTION:** Any action that Buyer brings against Seller that arises out of or relates to the goods and services provided by Seller to Buyer must be brought by Buyer within one year after the cause of action occurs.
- I. **LAW:** The Agreement shall be deemed entered into, and performed in substantial part, in Oakland County, Michigan. The Agreement shall be governed by and construed in accordance with the laws of the State of Michigan, without regard to its conflict of law provisions. The parties hereto agree to submit to the exclusive personal jurisdiction of the state or federal courts serving Oakland County, Michigan for the resolution of any claim or cause of action that arises from or related to this Agreement or the goods or services provided by Seller.



Quotation

Quote Number 0200256324

Customer VS America, Inc.
1940 Abbott Street
Suite 501
Charlotte NC 28203
United States

Customer Reference GLFS-Lake Orion-Paint Creek ES

Date Quoted 02/17/2025

Inside Sales Contact Ella Stumpf
e.stumpf@vsamerica.com

Territory Manager Christine Debrot
c.debrot@vsamerica.com

Contract Omnia Partners Region 4 ESC (R191818)
Contract # R191818

To Whom It May Concern:

Please note the following pricing has been presented in Omnia Partners Region 4 ESC Contract NET values, based on the stated models, colors, finishes, and quantities. Any alterations will be subject to updated pricing.

Pricing is valid for 30 days* for projects delivering within 9 months of the receipt of a complete PO. Orders with delivery requirements outside of 9 months must be quoted. Please discuss specific project requirements with your VS America Territory Manager.

Factory-direct orders qualify for free shipping if the total net amount is over \$50,000 USD. Freight charges do apply for any orders fulfilled from the VS America Stock / Quickship Program. Please refer to the Customer Freight Terms document, Omnia Region 4 Freight Terms, for a complete list of exclusions and restrictions.

Installation is not included in unit pricing.

Please check all details prior to submitting an order. Where details have been left unspecified in the request, default selections have been quoted. If you have any questions, please contact your Inside Sales Representative or Territory Manager at the numbers shown above.

Best Regards,

VS America Inc.

*Barring the announcement of a formal price increase.

Item	Model/Description	Quantity	Unit Net Price	Extended price
1	MEDIA CENTER			
1.1	CH2 31400 PantoSwing-LuPo, chair with polypropylene seat and backrest shell, tested to DIN EN 1729	6	\$ 126.40	\$ 758.40
	204 seat height 038 38cm size red 230 metal color 059 arctic 280 seat / backrest plastic 029 dark blue 500 glides / castors 001 plastic glides 903 packaging 002 with export protection			
	Unit List Price \$ 158.00 Discount (%) 20.00000 Article MID 31400-00232			
1.2	TA6 22238 RondoLift-R, sitting/stand-at table, circular tubular pillar with base cross and gas-lift height adjustment from 74-117,9cm	1	\$ 1,935.20	\$ 1,935.20
	230 metal color 059 arctic 348 top 001 chipboard décor 209 thickness 250 25mm 349 top color laminate 035 andes grey 439 table top edge 001 2.5mm plastic 440 laminate color table top edge 035 andes grey 473 hardware 009 hinged table top 470 lock 001 unified locking 18001 500 glides / castors 060 mobile 609 delivery 002 assembled 903 packaging 002 with export protection			
	Diameter 120.0 cm Unit List Price \$ 2419.00 Discount (%) 20.00000 Article MID 22238-01014			
1	MEDIA CENTER			Section Total \$ 2,693.60
2	STEM LAB			
2.1	CH8 03826 Solo stool, stackable, with 4 footrests at different heights	15	\$ 145.60	\$ 2,184.00
	206 seat height 046 46cm 230 metal color 059 arctic 262 wooden parts seat / backrest 029 dark blue 500 glides / castors 001 plastic glides 903 packaging 002 with export protection			
	Unit List Price \$ 182.00 Discount (%) 20.00000 Article MID 03826-01136			
2	STEM LAB			Section Total \$ 2,184.00
3	ELA			
3.1	CH2 31400 PantoSwing-LuPo, chair with polypropylene seat and backrest shell, tested to DIN EN 1729	3	\$ 126.40	\$ 379.20
	204 seat height 038 38cm size red 230 metal color 059 arctic 280 seat / backrest plastic 029 dark blue 500 glides / castors 001 plastic glides 903 packaging 002 with export protection			
	Unit List Price \$ 158.00 Discount (%) 20.00000 Article MID 31400-00232			

TURQUOISE

TURQUOISE

TURQUOISE

Item	Model/Description	Quantity	Unit Net Price	Extended price
3.2	TA3 01471 TeamTable free-form standing table with storage board, amoeba-shaped table top 165x114cm	1	\$ 887.20	\$ 887.20
207	table height	103	103cm for PantoMove-Plus	
230	metal color	059	arctic	
348	top	001	chipboard décor	
209	thickness	250	25mm	
349	top color laminate	035	andes grey	
439	table top edge	001	2.5mm plastic	
440	laminate color table top edge	035	andes grey	
500	glides / castors	002	adjustable plastic glides	
524	shelves	054	storage shelf chipboard décor	
533	shelf color laminate	035	andes grey	
903	packaging	002	with export protection	
Unit List Price			\$ 1109.00	
Discount (%)			20.00000	
Article MID			01471-01075	
3	ELA			Section Total \$ 1,266.40

Section Overview

Section	Section Description	Section Total
1	MEDIA CENTER	\$ 2,693.60
2	STEM LAB	\$ 2,184.00
3	ELA	\$ 1,266.40
Subtotal		\$ 6,144.00
Installation		\$ 570.00
Shipping (Holland, MI 49423)		\$ 772.00
Total		\$ 7,486.00

Payment Terms: Immediate Payment

Please send POs to: orders@vsamerica.com



Lake Orion Community Schools

PRICE PROPOSAL

Date: 2/28/2025

Prepared For: Alex Genzink

Quote Number: 3396-28917

Valid For 56 Days

Prepared by: Steve Timmer

Confidential

© 2025 Dew-El Corporation. The information in this transmittal is proprietary to Dew-El Corporation. It is provided on the condition that it remains in confidence between Dew-El Corporation and the recipient of this quote. Do Not Copy, Distribute nor Share the Contents of this proposal without the written permission of Dew-El Corporation.

Project Scope

Bill To

Lake Orion Community Schools
 315 N Lapeer Street
 Lake Orion, MI 48362

Install To

Paint Creek Elementary School
 2800 Indianwood Rd
 Lake Orion, MI 48362

Project Investment

Project Total	\$63,270.25
Tax (0%)	\$0.00
Grand Total	\$63,270.25

Payment Schedule

100% Due Net 30	Net 30 \$63,270.25
-----------------	------------------------------

Price Summary by Phase

Option	Phase / TAG	Price	Tax	Total
Paint Creek Elementary	Media Center	\$50,236.67	\$0.00	\$50,236.67
	ELA	\$2,533.58	\$0.00	\$2,533.58
	Freight	\$3,500.00	\$0.00	\$3,500.00
	Installation	\$7,000.00	\$0.00	\$7,000.00
Grand Total		\$63,270.25	\$0.00	\$63,270.25

Dew-El Corporation
 10841 Paw Paw Drive
 Holland, MI 49424
 Phone: (616) 396-6554
 Fax: (616) 396-6669
 http://www.Dew-El.com



QUOTATION

3396-28917

VALID UNTIL 4/25/2025

BILL TO

Lake Orion Community Schools
 315 N Lapeer Street
 Lake Orion, MI 48362

INSTALL TO

Paint Creek Elementary School
 2800 Indianwood Rd
 Lake Orion, MI 48362

Salesperson
 Steve Timmer

Payment Terms
 Net 30

DELIVER TO

Paint Creek Elementary School
 2800 Indianwood Rd
 Lake Orion, MI 48362

Paint Creek Elementary

Media Center

LINE #	QTY	UNIT	PART # / DESCRIPTION	PRICE EA	EXT PRICE
1	3.00	EA	SBH11-6012 / Tag: BC1	\$635.26	\$1,905.79



Benchmark shelving, sgl face starter, HPL panel construction, TFL back, steel shelves, unfinished back face, 37"W x 12"D x 60"H

HPL WA White River Forest 8227-60 Premium
 PVC Rehau White River Forest CP21091 Non Standard
 Powder Coat TBD

OPTIONS

- N No (Picture Book Shelves)
- S Starter (Starter or Adder)
- 37 37 (Width)
- 37 37 (Width)
- General General (HPL Finishes)
- G1 Grade 1 (Powder Coat)
- ? ----- Unselected ----- (HPL-General)
- ? ----- Unselected ----- (PVC Edge)
- ? ----- Unselected ----- (PVC Edge)
- ? ----- Unselected ----- (Grade 1)
- ? ----- Unselected ----- (TFL Finishes)

2	19.00	EA	SBH11-6012A / Tag: BC1a	\$533.89	\$10,144.00
---	-------	----	-------------------------	----------	-------------



Benchmark shelving, sgl face adder, HPL panel construction, TFL back, steel shelves, unfinished back face, 36"W x 12"D x 60"H




HPL WA White River Forest 8227-60
 PVC Rehau White River Forest CP21091
 Powder Coat TBD

OPTIONS

- N No (Picture Book Shelves)
- A Adder (Starter or Adder)
- 36 36" (Width)
- 36 36" (Width)
- General General (HPL Finishes)
- Solids Solids (PVC Edge)
- G1 Grade 1 (Powder Coat)
- ? ----- Unselected ----- (HPL-General)
- ? ----- Unselected ----- (PVC Edge)
- ? ----- Unselected ----- (Grade 1)
- ? ----- Unselected ----- (TFL Finishes)

Paint Creek Elementary

Media Center

LINE #	QTY	UNIT	PART # / DESCRIPTION	PRICE EA	EXT PRICE
3	16.00	EA	SBH11-3024MOB / Tag: BC2	\$917.40	\$14,678.32
 <p>Benchmark shelving, mobile, dbl faced starter, HPL panel construction , TFL back, steel shelves, unfinished back face, 37"W x 12"D x 30"H HPL WA White River Forest 8227-60 PVC Rehau White River Forest CP21091 Powder Coat TBD</p> <p>*Modified to be Mobile</p> <p>OPTIONS</p> <p>S Starter (Starter or Adder) -37 37 (Width) General General (HPL Finishes) -37 37 (Width) Solids Solids (PVC Edge) G1 Grade 1 (Powder Coat) ? ----- Unselected ----- (HPL-General) ? ----- Unselected ----- (PVC Edge) ? ----- Unselected ----- (Grade 1) ? ----- Unselected ----- (TFL Finishes)</p>					
4	11.00	EA	SBH11-6024MOB / Tag: BC3	\$1,061.26	\$11,673.90
 <p>Benchmark shelving, mobile, dbl faced starter, HPL panel construction, TFL back, steel shelves, 37"W x 24"D x 60"H</p> <p>HPL WA White River Forest 8227-60 PVC Rehau White River Forest CP21091 Powder Coat TBD</p> <p>OPTIONS</p> <p>N No (Picture Book Shelves) S Starter (Starter or Adder) MOB Mobile (Mobile Option) General General (HPL Finishes) Solids Solids (PVC Edge) G1 Grade 1 (Powder Coat) ? ----- Unselected ----- (HPL-General) ? ----- Unselected ----- (PVC Edge) ? ----- Unselected ----- (Grade 1) ? ----- Unselected ----- (TFL Finishes)</p>					
5	3.00	EA	FTCJ-60-G3 / Tag: SS1	\$1,565.28	\$4,695.83
 <p>Full Time Junior Curve Ottoman, 54"W x 28"D x 16"H w/ 24" Returns Wide side of curve is 60 degree, 54" radius, upholstered seat, grade 3 fabric w/ 2"T high density foam on 1"T assembled frame, black self leveling glides</p> <p>Grade: 3 Fabric: Designtex LIMN HOSTA</p>					
6	1.00	EA	Upcharge Non-Standard Laminate / Upcharge for Premium Laminate Laminate on a project	\$2,445.86	\$2,445.86
Laminate Upcharge WA White River Forest 8227-60					
7	26.00	EA	31-LK / Leveling Kit for use on 11/21/31 Series shelving,1 set needed for an adder and 2 sets needed for a starter.	\$7.55	\$196.30

Paint Creek Elementary

Media Center

LINE #	QTY	UNIT	PART # / DESCRIPTION	PRICE EA	EXT PRICE
8	260.00	EA	21-BS10 / Sliding Metal Book Support for Standard Steel Shelves (400-041986-000) 8 7/8" x 6" H w/ 1" lip Sliding book support for new Shelving Powder Coat TBD	\$17.29	\$4,496.67

ELA

LINE #	QTY	UNIT	PART # / DESCRIPTION	PRICE EA	EXT PRICE
9	3.00	EA	FTRJ-2436-G3 / Tag: SS2	\$844.53	\$2,533.58



Full Time Junior Ottoman, 24"W x 36"L x 16"H, Rectangle upholstered seat, grade 3 fabric w/ 2" T high density foam on 1" T assembled frame, (4) self leveling glides

Grade: 3
 Fabric: Designtex Alphabet Pool

Freight

LINE #	QTY	UNIT	PART # / DESCRIPTION	PRICE EA	EXT PRICE
10	1.00	EA	Freight / Freight / Shipping / Packaging	\$3,500.00	\$3,500.00

Installation

LINE #	QTY	UNIT	PART # / DESCRIPTION	PRICE EA	EXT PRICE
11	1.00	EA	INSTALL / Labor to Receive, Deliver, Install, and remove debris	\$7,000.00	\$7,000.00

CUSTOMER SIGN OFF

subtotal	\$63,270.25
sales tax	\$0.00
total	\$63,270.25

 Authorized Signature

 Accepted Date

 Print Name

Dew-El Corporation
10841 Paw Paw Drive
Holland, MI 49424
Phone: (616) 396-6554
Fax: (616) 396-6669
http://www.Dew-El.com



QUOTATION

3396-28917

VALID UNTIL 4/25/2025

Dew-El Corporation would like to thank you for the opportunity to quote your furniture needs. The attached proposal outlines the specifications and pricing based on the information provided. By signing and returning this quote, you agree to be bound by the terms and conditions contained herein which shall become the fully integrated agreement between you, the Client, and Dew-El Corporation.

DELIVERY AND INSTALLATION

1. Delivery/installation services are performed during normal business hours Monday through Friday 8:00am to 5:00pm unless otherwise specified; Client may incur additional charges for services performed after hours and/or weekends. All labor is quoted as a single-phase installation unless noted otherwise. If additional trips or phases are required due to the Client not being prepared for delivery or the site not being ready, it may result in added cost to the labor quote. Product will be delivered and installed on a mutually agreed upon date. All available spaces must be ready for furniture; installation of all carpet, painting, lighting, and ceiling tiles must be completed. If delivery and/or installation are requested by the Client to an uncompleted space, Client accepts responsibility for any damage to or theft of the product. The Client may request partial delivery and/or installation when placing the order. If so, the Client agrees to both take delivery and pay for all delivered items on a partial basis.
2. Prior to the installation, Dew-El Corporation is to be informed of the following guidelines or restrictions for proper access to the building: dock accessibility, sidewalks, parking lots, elevator access above the first floor, time restrictions, security checks or any safety requirements needed for access to your facility during the time of the installation. Any notification that delivery and/or installation cannot be accepted must be communicated to Dew-El Corporation no later than 12:00pm on the business day prior to the scheduled delivery and/or installation date. Dew-El Corporation requests product to be shipped by our manufacturers according to customer needs. If a Client has requested product to be installed by a specific date, Dew-El Corporation will work with the manufacturer to have all product received in time for the installation date requested by the customer. Dew-El Corporation shall not be held liable for manufacturing/delivery delays outside of Dew-El Corporation's control. If for any reason the customer delays the original installation date, Dew-El Corporation reserves the right to invoice for all product shipped according to the customer requested delivery date.

SALES TAX

Prices quoted include sales tax, and taxes will be included upon invoicing, unless an exemption certificate is furnished by the Client. If tax-exempt, please send a copy of your exemption certificate along with your signed quote.

PAYMENT TERMS

1. The following estimate is valid for 30 days. Payment terms are net due 30 days from invoice date, which is initiated upon shipment and/or fulfillment of service.
2. In the event of project delays due to construction, trades or equipment, the Client is expected to bring payments to a net retainage of 90% of the estimate. The Client is permitted to hold as retainage an amount equal to the value of uncompleted work, damaged or incorrect items.
3. Should Client default in payment of this Contract, charges shall be added from the date of default at the rate of one and one half percent (1 1/2%) per month, (18% per annum).
4. Client agrees to pay a Transaction Surcharge of three point eight percent (3.8%) of the sell price shown on the proposal (including applicable sales tax) when the method of payment is in any form other than Dew-El Corporation's standard payment methods, which include cash, check, or ACH/direct deposit.

ACCEPTANCE

All sales are final; specified product is non-returnable and non-refundable. Claims for defects, errors or shortages must be made in writing within twenty business days after delivery. Failure to make a claim within such period shall constitute acceptance of the items.

CANCELLATIONS AND CHANGES

To accept the following estimate, drawings, specifications and delivery and installation conditions please sign both below and the last page of the estimate. If a purchase order is required for payment, that order number must be provided at the time of order placement. Any change(s) to an existing order may incur additional fees once the order has been placed. Such charges may include but not limited to; date moves, product changes/deletions, and "ship to" changes. Your signature approves Dew-El Corporation Terms and Conditions stated above.

Authorized Signature _____ Date _____

Title _____ PO No. _____

Company _____

Pricing for Media Technologies is provided according to National Purchasing Contract OMNIA Region 14
ESC - TX, Contract Number 07-106



PROPOSAL

PROPOSAL: 127191

DATE: 02/21/25
PROJECT #: 15-59

PROPOSAL FOR:
LAKE ORION COMMUNITY SCHOOLS
315 N LAPEER ST
LAKE ORION MI 48362

INSTALL AT:
PAINT CREEK ELEMENTARY
LAKE ORION MI

COST CENTER:

SALESPERSON:
NIVES KAJTAZOVIC

CLIENT:
10193

YOUR P/O:

QUOTE VALID
/ /

#	QTY	PRODUCT	DESCRIPTION	SELL	EXTENDED
1	1	EUDB-0000-T W	Enh pwr mod,brkt,hz,clamp,ws front of tackboard,wht Tag 1: B105	35.99	35.99
2	1	EUS1-PF0W-2 100	Enhanced,Seamless,Corded-Strai ght,6ft.,No Circuit,White,2 Receipt,1 USB,No Data,No Cable Garage Tag 1: B105	234.05	234.05
3	1	JA18-5112-L L3R ,TR-E ,H-KS ,HP-KS ,LR-BP	X Series, Locker, 18Dx51Hx12W,Single LH,Lam Frnt, Taper Pull,Regular Painted Top SMOKE, GRADE A Phantom Pearl, GRADE B Phantom Pearl, GRADE A CHROME, GRADE A Tag 1: B105	502.86	502.86
4	1	JCTB-24 ,2A-FL	X Series,Pedestal,Cushion Top Kit, 24"D PIXEL (2A) - FOLIO, GRADE A CONTINUED...	97.54	97.54



PROPOSAL

PROPOSAL: 127191

DATE: 02/21/25
PROJECT #: 15-59

PROPOSAL FOR:
LAKE ORION COMMUNITY SCHOOLS
315 N LAPEER ST
LAKE ORION MI 48362

INSTALL AT:
PAINT CREEK ELEMENTARY
LAKE ORION MI

COST CENTER:

SALESPERSON:
NIVES KAJTAZOVIC

CLIENT:
10193

YOUR P/O:

QUOTE VALID
/ /

#	QTY	PRODUCT	DESCRIPTION	SELL	EXTENDED
			Tag 1: B105		
5	1	JLPD-0230-T 3A	X Series,27.5"H x 30"W,Lateral File,File,Lam Drw Frnt,Laminate Lock Rail,Attached,Taper Pull,Glides ,TR-E SMOKE, GRADE A ,H-KS Phantom Pearl, GRADE B ,HP-KS Phantom Pearl, GRADE A ,LR-BP CHROME, GRADE A	396.94	396.94
			Tag 1: B105		
6	1	JPAH-24-T3	X Series,Pedestal,Attached,B/B/F ,24"D,LamDrwFrnt, Lam Lkrl,Taper Pull ,TR-E SMOKE, GRADE A ,H-KS Phantom Pearl, GRADE B ,HP-KS Phantom Pearl, GRADE A ,LR-BP CHROME, GRADE A	308.11	308.11
			Tag 1: B105		



PROPOSAL

PROPOSAL: 127191

DATE: 02/21/25
PROJECT #: 15-59

PROPOSAL FOR:
LAKE ORION COMMUNITY SCHOOLS
315 N LAPEER ST
LAKE ORION MI 48362

INSTALL AT:
PAINT CREEK ELEMENTARY
LAKE ORION MI

COST CENTER:

SALESPERSON:
NIVES KAJTAZOVIC

CLIENT:
10193

YOUR P/O:

QUOTE VALID
/ /

#	QTY	PRODUCT	DESCRIPTION	SELL	EXTENDED
7	1	JPAJ-24-T3	X Series, Pedestal, Attached, F/F, 2 4"D, LamDrwFrnt, Lam Lkrl, Taper Pull ,TR-E SMOKE, GRADE A ,H-KS Phantom Pearl, GRADE B ,HP-KS Phantom Pearl, GRADE A ,LR-BP CHROME, GRADE A Tag 1: B105	282.27	282.27
8	1	JTPL-1830-J YJYS	X Series, Common Top, Prd Frnt, Lam Top, 18.75Dx30W, 3mm Plstc Usr, 1mm LH, 3mm Bck, 1mm RH ,H-KS Phantom Pearl, GRADE B ,HP-KS Phantom Pearl, GRADE A Tag 1: B105	105.20	105.20
9	1	JTPL-1842-J YJYS	X Series, Common Top, Prd Frnt, Lam Top, 18.75Dx42W, 3mm Plstc Usr, 1mm LH, 3mm Bck, 1mm RH ,H-KS Phantom Pearl, GRADE B ,HP-KS Phantom Pearl, GRADE A Tag 1: B105 CONTINUED...	137.55	137.55



PROPOSAL

PROPOSAL: 127191

DATE: 02/21/25
PROJECT #: 15-59

PROPOSAL FOR:
LAKE ORION COMMUNITY SCHOOLS
315 N LAPEER ST
LAKE ORION MI 48362

INSTALL AT:
PAINT CREEK ELEMENTARY
LAKE ORION MI

COST CENTER:

SALESPERSON:
NIVES KAJTAZOVIC

CLIENT:
10193

YOUR P/O:

QUOTE VALID
/ /

#	QTY	PRODUCT	DESCRIPTION	SELL	EXTENDED
10	1	KUAF-1630 (C1) ,C1-AL	Tackboard,Wall-Mounted,Universal 16In. X 30In. Striae Striae - Trace, GRADE A Tag 1: B105	53.32	53.32
11	1	KUAF-1660 (C1) ,C1-AL	Tackboard,Wall-Mounted,Universal 16In. X 60In. Striae Striae - Trace, GRADE A Tag 1: B105	66.14	66.14
12	1	LSET-9 ,LX-BP	HW,Lock Set, Keyed Alike,Lock Plug And Key, Qty Of 9 Chrome GRD A Tag 1: B105	0.00	0.00
13	8	SCS-33-31E (QV) ,QV-H~ (QV) ,QV-H~ CONTINUED...	Very Side Enhanced,Faux Leather Seat,Faux Leather Back,Arm,Headrests, Undecided Faux Leather GRD R Undecided, Please Verify GRD H Undecided Faux Leather GRD R Undecided, Please Verify GRD H	467.56	3,740.48



PROPOSAL

PROPOSAL: 127191

DATE: 02/21/25
PROJECT #: 15-59

PROPOSAL FOR:
LAKE ORION COMMUNITY SCHOOLS
315 N LAPEER ST
LAKE ORION MI 48362

INSTALL AT:
PAINT CREEK ELEMENTARY
LAKE ORION MI

COST CENTER:

SALESPERSON:
NIVES KAJTAZOVIC

CLIENT:
10193

YOUR P/O:

QUOTE VALID
/ /

#	QTY	PRODUCT	DESCRIPTION	SELL	EXTENDED
		,TR-F	Black GRD A		
		,TR-F	Black GRD A		
		,TR-LE	Metallic Silver GRD B		
			Tag 1: B105		
14	1	TA0M-1348-L F	Planes,Modesty Panel,13InX48In,Lam,Full	99.83	99.83
		,H-3E	SMOKE, GRADE A		
		,HP-3E	SMOKE, GRADE A		
			Tag 1: B105		
15	1	TS00-53K3	X Series,Pedestal,Mobile,P/B/F,2 4"D,LamDrwFrnt, Lam Lkrl,Taper Pull,Locking Cstr,No Top	360.36	360.36
		,TR-E	SMOKE, GRADE A		
		,H-KS	PHANTOM PEARL, GRADE B		
		,HP-KS	PHANTOM PEARL, GRADE A		
		,LR-BP	CHROME, GRADE A		
			Tag 1: B105		



PROPOSAL

PROPOSAL: 127191

DATE: 02/21/25
PROJECT #: 15-59

PROPOSAL FOR:
LAKE ORION COMMUNITY SCHOOLS
315 N LAPEER ST
LAKE ORION MI 48362

INSTALL AT:
PAINT CREEK ELEMENTARY
LAKE ORION MI

COST CENTER:

SALESPERSON:
NIVES KAJTAZOVIC

CLIENT:
10193

YOUR P/O:

QUOTE VALID
/ /

#	QTY	PRODUCT	DESCRIPTION	SELL	EXTENDED
16	1	TS00-6N0P	X Series,4H x 30"W,Closed Cabinet,Two Doors,Lam Dr Front,Lam Lock Bar,Freestanding Mount,Taper Pull ,TR-E SMOKE, GRADE A ,LR-BP CHROME, GRADE A ,H-KS Phantom Pearl GRD B ,HP-KS Phantom Pearl GRD A Tag 1: B105	505.58	505.58
17	1	UUFb-0030-P	Oh Back,Universal,Wall Mount 30W ,TR-E SMOKE, GRADE A Tag 1: B105	61.81	61.81
18	1	UUFb-0060-P	Oh Back,Universal,Wall Mount 60W ,TR-E SMOKE, GRADE A Tag 1: B105	68.86	68.86
19	1	UUKS-1630-L WL	Adaptable,Upper Storage,30"W,Laminate Front,Wall Mount,Hinge,Swing,Locking ,TR-E SMOKE, GRADE A CONTINUED...	430.13	430.13



PROPOSAL

PROPOSAL: 127191

DATE: 02/21/25
PROJECT #: 15-59

PROPOSAL FOR:
LAKE ORION COMMUNITY SCHOOLS
315 N LAPEER ST
LAKE ORION MI 48362

INSTALL AT:
PAINT CREEK ELEMENTARY
LAKE ORION MI

COST CENTER:

SALESPERSON:
NIVES KAJTAZOVIC

CLIENT:
10193

YOUR P/O:

QUOTE VALID
/ /

#	QTY	PRODUCT	DESCRIPTION	SELL	EXTENDED
		,H-KS ,HP-KS ,LR-BP	Phantom Pearl, GRADE B Phantom Pearl, GRADE A CHROME, GRADE A Tag 1: B105		
20	1	UUKS-1660-L WL	Adaptable, Upper Storage, 60"W, Laminate Front, Wall Mount, Hinge, Swing, Locking Tag 1: B105	559.19	559.19
		,TR-E ,H-KS ,HP-KS ,LR-BP	SMOKE, GRADE A Phantom Pearl, GRADE B Phantom Pearl, GRADE A CHROME, GRADE A Tag 1: B105		
21	1	WQAG-0303-P S	Light, Grommet, Pntd, Stnd Core, Brazo, Svc Tag 1: B105	26.85	26.85
		,TR-G	GRAY TONE, GRADE A		
22	1	WUAR-4800-P HS	Worksurface Reinforcement Bar, 48in W, Planes, Svc	27.05	27.05

CONTINUED...



PROPOSAL

PROPOSAL: 127191

DATE: 02/21/25
PROJECT #: 15-59

PROPOSAL FOR:
LAKE ORION COMMUNITY SCHOOLS
315 N LAPEER ST
LAKE ORION MI 48362

INSTALL AT:
PAINT CREEK ELEMENTARY
LAKE ORION MI

COST CENTER:

SALESPERSON:
NIVES KAJTAZOVIC

CLIENT:
10193

YOUR P/O:

QUOTE VALID
/ /

#	QTY	PRODUCT	DESCRIPTION	SELL	EXTENDED
			Tag 1: B105		
23	1	WURA-2460-L JSA ,H-W89 Velvet ,HP-KS	Worksurface, Rect,24Dx60W,Lam,Edgeband,Std Core,Notched Wilsonart, Phantom Pearl, Fine 8211-38 Phantom Pearl, GRADE A Tag 1: B105	127.92	127.92
24	1	WURA-3060-L JSC ,H-W89 Velvet ,HP-KS	Worksurface, Rect,30Dx60W,Lam,Edgeband,Std Core,No Cbl Mgt, Wilsonart, Phantom Pearl, Fine 8211-38 Phantom Pearl, GRADE A Tag 1: B105	146.29	146.29
25	2	ZUBF-0000-P N	Flush Mount Plate Tag 1: B105	5.40	10.80



PROPOSAL

PROPOSAL: 127191

DATE: 02/21/25
PROJECT #: 15-59

PROPOSAL FOR:
LAKE ORION COMMUNITY SCHOOLS
315 N LAPEER ST
LAKE ORION MI 48362

INSTALL AT:
PAINT CREEK ELEMENTARY
LAKE ORION MI

COST CENTER:

SALESPERSON:
NIVES KAJTAZOVIC

CLIENT:
10193

YOUR P/O:

QUOTE VALID
/ /

#	QTY	PRODUCT	DESCRIPTION	SELL	EXTENDED
26	4	ZZFJ-0101-P NFG ,TR-E	Compose Worksurface Support Post SMOKE, GRADE A Tag 1: B105	59.85	239.40
27	1	EUDB-0000-T W	Enh pwr mod,brkt,hz,clamp,ws front of tackboard,wht Tag 1: B127	35.99	35.99
28	1	EUS1-PF0W-2 100	Enhanced,Seamless,Corded-Strai ght,6ft.,No Circuit,White,2 Recept,1 USB,No Data,No Cable Garage Tag 1: B127	234.05	234.05
29	1	JCTB-24 ,2A-FL	X Series,Pedestal,Cushion Top Kit, 24"D PIXEL (2A) - FOLIO, GRADE A Tag 1: B127	97.54	97.54
30	1	JPAJ-24-T3	X Series,Pedestal,Attached,F/F,2 4"D,LamDrwFrt, Lam Lkrl,Taper	282.27	282.27

CONTINUED...



PROPOSAL

PROPOSAL: 127191

DATE: 02/21/25
PROJECT #: 15-59

PROPOSAL FOR:
LAKE ORION COMMUNITY SCHOOLS
315 N LAPEER ST
LAKE ORION MI 48362

INSTALL AT:
PAINT CREEK ELEMENTARY
LAKE ORION MI

COST CENTER:

SALESPERSON:
NIVES KAJTAZOVIC

CLIENT:
10193

YOUR P/O:

QUOTE VALID
/ /

#	QTY	PRODUCT	DESCRIPTION	SELL	EXTENDED
			Pull		
		,TR-E	Smoke GRD A		
		,H-KS	Phantom Pearl GRD B		
		,HP-KS	Phantom Pearl GRD A		
		,LR-BP	Chrome GRD A		
			Tag 1: B127		
31	2	KUAF-1636	Tackboard,Wall-Mounted,Univers	55.89	111.78
		(C1)	al 16In. X 36In.		
		,C1-AL	Striae		
			Striae - Trace, GRADE A		
			Tag 1: B127		
32	1	LSET-4	HW,Lock Set, Keyed Alike,Lock	0.00	0.00
		,LX-BP	Plug And Key, Qty Of 4		
			Chrome GRD A		
			Tag 1: B127		
33	1	SCS-33-31E	Very Side Enhanced,Faux Lea	467.56	467.56
		(QV)	Seat,Faux Lea Bk,Arm,Hd Csts,		
		,QV-H~	Undecided Faux Leather GRD R		
		(QV)	Undecided, Please Verify GRD H		
		,QV-H~	Undecided Faux Leather GRD R		
		,TR-F	Undecided, Please Verify GRD H		
			Black GRD A		
			CONTINUED...		



PROPOSAL

PROPOSAL: 127191

DATE: 02/21/25
PROJECT #: 15-59

PROPOSAL FOR:
LAKE ORION COMMUNITY SCHOOLS
315 N LAPEER ST
LAKE ORION MI 48362

INSTALL AT:
PAINT CREEK ELEMENTARY
LAKE ORION MI

COST CENTER:

SALESPERSON:
NIVES KAJTAZOVIC

CLIENT:
10193

YOUR P/O:

QUOTE VALID
/ /

#	QTY	PRODUCT	DESCRIPTION	SELL	EXTENDED
		,TR-F ,TR-LE	Black GRD A Metallic Silver GRD B Tag 1: B127		
34	1	TS00-3VVF	Worksurface Support Panel, FS, 24In.W,Lam,3mm Edgeband Top, (2)tetra, (1) wsurf-to-wall bkt	94.40	94.40
		,H-3E ,HP-3E ,TR-E	SMOKE, GRADE A SMOKE, GRADE A SMOKE, GRD A Tag 1: B127		
35	1	TS00-53K3	X Series,Pedestal,Mobile,P/B/F,2 4"D,LamDrwFrnt, Lam Lkrl,Taper Pull,Locking Cstr,No Top	360.36	360.36
		,TR-E ,H-KS ,HP-KS ,LR-BP	SMOKE, GRADE A PHANTOM PEARL, GRADE B PHANTOM PEARL, GRADE A CHROME, GRADE A Tag 1: B127		



PROPOSAL

PROPOSAL: 127191

DATE: 02/21/25
PROJECT #: 15-59

PROPOSAL FOR:
LAKE ORION COMMUNITY SCHOOLS
315 N LAPEER ST
LAKE ORION MI 48362

INSTALL AT:
PAINT CREEK ELEMENTARY
LAKE ORION MI

COST CENTER:

SALESPERSON:
NIVES KAJTAZOVIC

CLIENT:
10193

YOUR P/O:

QUOTE VALID
/ /

#	QTY	PRODUCT	DESCRIPTION	SELL	EXTENDED
40	1	WURA-2472-L JSA ,H-W89 Velvet ,HP-KS	Worksurface, Rect, 24Dx72W, Lam, Edgeband, Std Core, Notched Wilsonart, Phantom Pearl, Fine 8211-38 Phantom Pearl, GRADE A Tag 1: B127	147.25	147.25
41	1	WUAW-1500-P NH	Worksurface, Horiz Wire Manager Tag 1: MISC	38.34	38.34
42	1		4% DESIGN FEE PER MIDEAL CONTRACT	286.82	286.82
43	1		LABOR TO RECEIVE, DELIVER AND INSTALL PER MIDEAL SEATING CONTRACT * NORMAL BUSINESS HOURS * NON-UNION LABOR Tag 1: 7872	496.04	496.04



PROPOSAL

PROPOSAL: 127191

DATE: 02/21/25

PROJECT #: 15-59

PROPOSAL FOR: LAKE ORION COMMUNITY SCHOOLS 315 N LAPEER ST LAKE ORION MI 48362

INSTALL AT: PAINT CREEK ELEMENTARY LAKE ORION MI

COST CENTER:

SALESPERSON: NIVES KAJTAZOVIC

CLIENT: 10193

YOUR P/O:

QUOTE VALID / /

Table with 5 columns: #, QTY, PRODUCT, DESCRIPTION, SELL, EXTENDED. Row 1: 44, 1, LABOR TO RECEIVE, DELIVER AND INSTALL PER MIDEAL OPEN OFFICE CONTRACT, 1,800.00, 1,800.00. Includes asterisks for normal business hours and non-union labor, and Tag 1: 7872.

Thank you for the opportunity to quote on your requirements.

Quote valid for 15 days.

DEPOSIT REQUIRED 0.00 SUBTOTAL.....: 13,961.32

ACCEPTED BY _____

DATE ACCEPTED _____

TOTAL.....: 13,961.32

TERMS AND CONDITIONS

1. This Proposal is not a binding order unless signed by an authorized representative of the Buyer and accepted by a Manager at INTERIOR SYSTEMS CONTRACT GROUP INC. ("ISCG").
2. If requested by ISCG, the Buyer agrees to provide reasonable financial information necessary to approve credit. ISCG reserves the right to modify the terms of this Proposal, including deposit requirement, based on the information obtained.
3. The Buyer warrants that any financial information provided to ISCG is true and correct.
4. Product purchased on this Proposal is not cancelable or returnable.
5. All imposed tariffs assessed after order placement, and applicable sales and use taxes will be added at the time of invoicing and are the responsibility of the Buyer.
6. The Buyer agrees to ISCG's NET 30 payment terms. Payment in full is required on all delivered product. Payment for incorrect, or damaged product, may be withheld until issue is resolved or product replacement is delivered. Should Buyer be unable to accept delivery when product is available, Buyer agrees to be invoiced and ISCG will warehouse product for 30 days at no charge.
7. In the event of construction delays, or other causes not within ISCG's control, force postponement of the delivery and/or installation beyond 30 days, the products will be stored until installation can take place. The products will be considered accepted by the Buyer for purposes of invoicing and payment. The Buyer agrees to pay any reasonable storage charges incurred.
8. In the case of partial deliveries, the Buyer will accept invoice for all products delivered.
9. Delivery and installation will be made during normal business hours utilizing non-union labor. Buyer agrees to pay any additional charges resulting from overtime work, and/or union labor, performed at the Buyer's request.
10. Interest will be charged at the higher of 18% per annum, or the maximum rate permitted by law, on all past due amounts.
11. Buyer grants ISCG a security interest in the products described in this Proposal until full payment has been received. Buyer agrees to keep product free and clear of all claims and liens until ISCG has been paid in full.
12. ISCG is authorized to file a UCC-1 to further protect its security interest in any unpaid products.
13. Buyer understands and agrees that ISCG is not responsible for a manufacturer's inability to meet their estimated or expected ship dates. There is no offset, or other price reduction, due to a manufacturer delay.
14. Buyer must provide a free and clear job site during the installation. Elevator service and adequate facilities for offloading, staging, moving, and handling of products must also be provided by the Buyer and without charge to ISCG. The Buyer is responsible for securing all necessary building permits.
15. Buyer is responsible for any damage to, or loss of, products after delivery. Until ISCG has been paid in full, Buyer shall maintain a policy of fire, and extended coverage insurance, on the full value of all products with loss payable to ISCG.
16. ISCG assigns all rights derived from the manufacturer's warranties to Buyer to the extent such rights are assignable. There are no other warranties, or extended warranties, provided as part of this Proposal.
17. Any controversy or claim arising out of, or relating to, this Proposal and Terms and/or Conditions, or any breach thereof, shall be settled in accordance with the Rules of the American Arbitration Association and judgment upon the award may be entered in any court.
18. Buyer agrees to pay ISCG's attorney's fee and all other costs incurred in the enforcement of these Terms and Conditions.
19. The use of VISA, MasterCard or American Express for deposits and/or invoice payments, above \$2,000, will be assessed an additional fee equal to 2.0% of the amount charged.
20. The Proposal and Terms and Conditions represent the entire Agreement between Buyer and ISCG and may not be changed without ISCG Management's written authorization.

12/14/18



PROPOSAL

PROPOSAL: 127191

DATE: 02/21/25

PROJECT #: 15-59

PROPOSAL FOR: LAKE ORION COMMUNITY SCHOOLS 315 N LAPEER ST LAKE ORION MI 48362

INSTALL AT: PAINT CREEK ELEMENTARY LAKE ORION MI

COST CENTER:

SALESPERSON: NIVES KAJTAZOVIC

CLIENT: 10193

YOUR P/O:

QUOTE VALID / /

Table with 5 columns: #, QTY, PRODUCT, DESCRIPTION, SELL, EXTENDED. Contains 4 rows of item details including quantities, product codes, descriptions, and prices.



PROPOSAL

PROPOSAL: 127191

DATE: 02/21/25
PROJECT #: 15-59

PROPOSAL FOR:
LAKE ORION COMMUNITY SCHOOLS
315 N LAPEER ST
LAKE ORION MI 48362

INSTALL AT:
PAINT CREEK ELEMENTARY
LAKE ORION MI

COST CENTER:

SALESPERSON:
NIVES KAJTAZOVIC

CLIENT:
10193

YOUR P/O:

QUOTE VALID
/ /

#	QTY	PRODUCT	DESCRIPTION	SELL	EXTENDED
			Tag 1: B105		
5	1	JLPD-0230-T 3A	X Series,27.5"H x 30"W,Lateral File,File,Lam Drw Frnt,Laminate Lock Rail,Attached,Taper Pull,Glides ,TR-E SMOKE, GRADE A ,H-KS Phantom Pearl, GRADE B ,HP-KS Phantom Pearl, GRADE A ,LR-BP CHROME, GRADE A	396.94	396.94
			Tag 1: B105		
6	1	JPAH-24-T3	X Series,Pedestal,Attached,B/B/F ,24"D,LamDrwFrnt, Lam Lkrl,Taper Pull ,TR-E SMOKE, GRADE A ,H-KS Phantom Pearl, GRADE B ,HP-KS Phantom Pearl, GRADE A ,LR-BP CHROME, GRADE A	308.11	308.11
			Tag 1: B105		



PROPOSAL

PROPOSAL: 127191

DATE: 02/21/25
PROJECT #: 15-59

PROPOSAL FOR:
LAKE ORION COMMUNITY SCHOOLS
315 N LAPEER ST
LAKE ORION MI 48362

INSTALL AT:
PAINT CREEK ELEMENTARY
LAKE ORION MI

COST CENTER:

SALESPERSON:
NIVES KAJTAZOVIC

CLIENT:
10193

YOUR P/O:

QUOTE VALID
/ /

#	QTY	PRODUCT	DESCRIPTION	SELL	EXTENDED
7	1	JPAJ-24-T3	X Series, Pedestal, Attached, F/F, 2 4"D, LamDrwFrnt, Lam Lkrl, Taper Pull ,TR-E SMOKE, GRADE A ,H-KS Phantom Pearl, GRADE B ,HP-KS Phantom Pearl, GRADE A ,LR-BP CHROME, GRADE A Tag 1: B105	282.27	282.27
8	1	JTPL-1830-J YJYS	X Series, Common Top, Prd Frnt, Lam Top, 18.75Dx30W, 3mm Plstc Usr, 1mm LH, 3mm Bck, 1mm RH ,H-KS Phantom Pearl, GRADE B ,HP-KS Phantom Pearl, GRADE A Tag 1: B105	105.20	105.20
9	1	JTPL-1842-J YJYS	X Series, Common Top, Prd Frnt, Lam Top, 18.75Dx42W, 3mm Plstc Usr, 1mm LH, 3mm Bck, 1mm RH ,H-KS Phantom Pearl, GRADE B ,HP-KS Phantom Pearl, GRADE A Tag 1: B105 CONTINUED...	137.55	137.55



PROPOSAL

PROPOSAL: 127191

DATE: 02/21/25
PROJECT #: 15-59

PROPOSAL FOR:
LAKE ORION COMMUNITY SCHOOLS
315 N LAPEER ST
LAKE ORION MI 48362

INSTALL AT:
PAINT CREEK ELEMENTARY
LAKE ORION MI

COST CENTER:

SALESPERSON:
NIVES KAJTAZOVIC

CLIENT:
10193

YOUR P/O:

QUOTE VALID
/ /

#	QTY	PRODUCT	DESCRIPTION	SELL	EXTENDED
10	1	KUAF-1630 (C1) ,C1-AL	Tackboard,Wall-Mounted,Universal 16In. X 30In. Striae Striae - Trace, GRADE A Tag 1: B105	53.32	53.32
11	1	KUAF-1660 (C1) ,C1-AL	Tackboard,Wall-Mounted,Universal 16In. X 60In. Striae Striae - Trace, GRADE A Tag 1: B105	66.14	66.14
12	1	LSET-9 ,LX-BP	HW,Lock Set, Keyed Alike,Lock Plug And Key, Qty Of 9 Chrome GRD A Tag 1: B105	0.00	0.00
13	8	SCS-33-31E (QV) ,QV-H~ (QV) ,QV-H~ CONTINUED...	Very Side Enhanced,Faux Leather Seat,Faux Leather Back,Arm,Headrests, Undecided Faux Leather GRD R Undecided, Please Verify GRD H Undecided Faux Leather GRD R Undecided, Please Verify GRD H	467.56	3,740.48



PROPOSAL

PROPOSAL: 127191

DATE: 02/21/25
PROJECT #: 15-59

PROPOSAL FOR:
LAKE ORION COMMUNITY SCHOOLS
315 N LAPEER ST
LAKE ORION MI 48362

INSTALL AT:
PAINT CREEK ELEMENTARY
LAKE ORION MI

COST CENTER:

SALESPERSON:
NIVES KAJTAZOVIC

CLIENT:
10193

YOUR P/O:

QUOTE VALID
/ /

#	QTY	PRODUCT	DESCRIPTION	SELL	EXTENDED
		,TR-F	Black GRD A		
		,TR-F	Black GRD A		
		,TR-LE	Metallic Silver GRD B		
			Tag 1: B105		
14	1	TA0M-1348-L F	Planes,Modesty Panel,13InX48In,Lam,Full	99.83	99.83
		,H-3E	SMOKE, GRADE A		
		,HP-3E	SMOKE, GRADE A		
			Tag 1: B105		
15	1	TS00-53K3	X Series,Pedestal,Mobile,P/B/F,2 4"D,LamDrwFrnt, Lam Lkrl,Taper Pull,Locking Cstr,No Top	360.36	360.36
		,TR-E	SMOKE, GRADE A		
		,H-KS	PHANTOM PEARL, GRADE B		
		,HP-KS	PHANTOM PEARL, GRADE A		
		,LR-BP	CHROME, GRADE A		
			Tag 1: B105		



PROPOSAL

PROPOSAL: 127191

DATE: 02/21/25
PROJECT #: 15-59

PROPOSAL FOR:
LAKE ORION COMMUNITY SCHOOLS
315 N LAPEER ST
LAKE ORION MI 48362

INSTALL AT:
PAINT CREEK ELEMENTARY
LAKE ORION MI

COST CENTER:

SALESPERSON:
NIVES KAJTAZOVIC

CLIENT:
10193

YOUR P/O:

QUOTE VALID
/ /

#	QTY	PRODUCT	DESCRIPTION	SELL	EXTENDED
16	1	TS00-6N0P	X Series,4H x 30"W,Closed Cabinet,Two Doors,Lam Dr Front,Lam Lock Bar,Freestanding Mount,Taper Pull	505.58	505.58
		,TR-E	SMOKE, GRADE A		
		,LR-BP	CHROME, GRADE A		
		,H-KS	Phantom Pearl GRD B		
		,HP-KS	Phantom Pearl GRD A		
			Tag 1: B105		
17	1	UUFb-0030-P	Oh Back,Universal,Wall Mount 30W	61.81	61.81
		,TR-E	SMOKE, GRADE A		
			Tag 1: B105		
18	1	UUFb-0060-P	Oh Back,Universal,Wall Mount 60W	68.86	68.86
		,TR-E	SMOKE, GRADE A		
			Tag 1: B105		
19	1	UUKS-1630-L WL	Adaptable,Upper Storage,30"W,Laminate Front,Wall Mount,Hinge,Swing,Locking	430.13	430.13
		,TR-E	SMOKE, GRADE A		
			CONTINUED...		



PROPOSAL

PROPOSAL: 127191

DATE: 02/21/25
PROJECT #: 15-59

PROPOSAL FOR:
LAKE ORION COMMUNITY SCHOOLS
315 N LAPEER ST
LAKE ORION MI 48362

INSTALL AT:
PAINT CREEK ELEMENTARY
LAKE ORION MI

COST CENTER:

SALESPERSON:
NIVES KAJTAZOVIC

CLIENT:
10193

YOUR P/O:

QUOTE VALID
/ /

#	QTY	PRODUCT	DESCRIPTION	SELL	EXTENDED
		,H-KS ,HP-KS ,LR-BP	Phantom Pearl, GRADE B Phantom Pearl, GRADE A CHROME, GRADE A Tag 1: B105		
20	1	UUKS-1660-L WL	Adaptable, Upper Storage, 60"W, Laminate Front, Wall Mount, Hinge, Swing, Locking Tag 1: B105	559.19	559.19
		,TR-E ,H-KS ,HP-KS ,LR-BP	SMOKE, GRADE A Phantom Pearl, GRADE B Phantom Pearl, GRADE A CHROME, GRADE A Tag 1: B105		
21	1	WQAG-0303-P S	Light, Grommet, Pntd, Stnd Core, Brazo, Svc Tag 1: B105	26.85	26.85
		,TR-G	GRAY TONE, GRADE A		
22	1	WUAR-4800-P HS	Worksurface Reinforcement Bar, 48in W, Planes, Svc	27.05	27.05

CONTINUED...



PROPOSAL

PROPOSAL: 127191

DATE: 02/21/25
PROJECT #: 15-59

PROPOSAL FOR:
LAKE ORION COMMUNITY SCHOOLS
315 N LAPEER ST
LAKE ORION MI 48362

INSTALL AT:
PAINT CREEK ELEMENTARY
LAKE ORION MI

COST CENTER:

SALESPERSON:
NIVES KAJTAZOVIC

CLIENT:
10193

YOUR P/O:

QUOTE VALID
/ /

#	QTY	PRODUCT	DESCRIPTION	SELL	EXTENDED
			Tag 1: B105		
23	1	WURA-2460-L JSA ,H-W89 Velvet ,HP-KS	Worksurface, Rect,24Dx60W,Lam,Edgeband,Std Core,Notched Wilsonart, Phantom Pearl, Fine 8211-38 Phantom Pearl, GRADE A Tag 1: B105	127.92	127.92
24	1	WURA-3060-L JSC ,H-W89 Velvet ,HP-KS	Worksurface, Rect,30Dx60W,Lam,Edgeband,Std Core,No Cbl Mgt, Wilsonart, Phantom Pearl, Fine 8211-38 Phantom Pearl, GRADE A Tag 1: B105	146.29	146.29
25	2	ZUBF-0000-P N	Flush Mount Plate Tag 1: B105	5.40	10.80



PROPOSAL

PROPOSAL: 127191

DATE: 02/21/25
PROJECT #: 15-59

PROPOSAL FOR:
LAKE ORION COMMUNITY SCHOOLS
315 N LAPEER ST
LAKE ORION MI 48362

INSTALL AT:
PAINT CREEK ELEMENTARY
LAKE ORION MI

COST CENTER:

SALESPERSON:
NIVES KAJTAZOVIC

CLIENT:
10193

YOUR P/O:

QUOTE VALID
/ /

#	QTY	PRODUCT	DESCRIPTION	SELL	EXTENDED
26	4	ZZFJ-0101-P NFG ,TR-E	Compose Worksurface Support Post SMOKE, GRADE A Tag 1: B105	59.85	239.40
27	1	EUDB-0000-T W	Enh pwr mod,brkt,hz,clamp,ws front of tackboard,wht Tag 1: B127	35.99	35.99
28	1	EUS1-PF0W-2 100	Enhanced,Seamless,Corded-Strai ght,6ft.,No Circuit,White,2 Recept,1 USB,No Data,No Cable Garage Tag 1: B127	234.05	234.05
29	1	JCTB-24 ,2A-FL	X Series,Pedestal,Cushion Top Kit, 24"D PIXEL (2A) - FOLIO, GRADE A Tag 1: B127	97.54	97.54
30	1	JPAJ-24-T3	X Series,Pedestal,Attached,F/F,2 4"D,LamDrwFrnt, Lam Lkrl,Taper	282.27	282.27

CONTINUED...



PROPOSAL

PROPOSAL: 127191

DATE: 02/21/25
PROJECT #: 15-59

PROPOSAL FOR:
LAKE ORION COMMUNITY SCHOOLS
315 N LAPEER ST
LAKE ORION MI 48362

INSTALL AT:
PAINT CREEK ELEMENTARY
LAKE ORION MI

COST CENTER:

SALESPERSON:
NIVES KAJTAZOVIC

CLIENT:
10193

YOUR P/O:

QUOTE VALID
/ /

#	QTY	PRODUCT	DESCRIPTION	SELL	EXTENDED
			Pull		
		,TR-E	Smoke GRD A		
		,H-KS	Phantom Pearl GRD B		
		,HP-KS	Phantom Pearl GRD A		
		,LR-BP	Chrome GRD A		
			Tag 1: B127		
31	2	KUAF-1636	Tackboard,Wall-Mounted,Univers	55.89	111.78
		(C1)	al 16In. X 36In.		
		,C1-AL	Striae		
			Striae - Trace, GRADE A		
			Tag 1: B127		
32	1	LSET-4	HW,Lock Set, Keyed Alike,Lock	0.00	0.00
		,LX-BP	Plug And Key, Qty Of 4		
			Chrome GRD A		
			Tag 1: B127		
33	1	SCS-33-31E	Very Side Enhanced,Faux Lea	467.56	467.56
		(QV)	Seat,Faux Lea Bk,Arm,Hd Csts,		
		,QV-H~	Undecided Faux Leather GRD R		
		(QV)	Undecided, Please Verify GRD H		
		,QV-H~	Undecided Faux Leather GRD R		
		,TR-F	Undecided, Please Verify GRD H		
			Black GRD A		
			CONTINUED...		



PROPOSAL

PROPOSAL: 127191

DATE: 02/21/25
PROJECT #: 15-59

PROPOSAL FOR:
LAKE ORION COMMUNITY SCHOOLS
315 N LAPEER ST
LAKE ORION MI 48362

INSTALL AT:
PAINT CREEK ELEMENTARY
LAKE ORION MI

COST CENTER:

SALESPERSON:
NIVES KAJTAZOVIC

CLIENT:
10193

YOUR P/O:

QUOTE VALID
/ /

#	QTY	PRODUCT	DESCRIPTION	SELL	EXTENDED
		,TR-F ,TR-LE	Black GRD A Metallic Silver GRD B Tag 1: B127		
34	1	TS00-3VVF	Worksurface Support Panel, FS, 24In.W,Lam,3mm Edgeband Top, (2)tetra, (1) wsurf-to-wall bkt	94.40	94.40
		,H-3E ,HP-3E ,TR-E	SMOKE, GRADE A SMOKE, GRADE A SMOKE, GRD A Tag 1: B127		
35	1	TS00-53K3	X Series,Pedestal,Mobile,P/B/F,2 4"D,LamDrwFrnt, Lam Lkrl,Taper Pull,Locking Cstr,No Top	360.36	360.36
		,TR-E ,H-KS ,HP-KS ,LR-BP	SMOKE, GRADE A PHANTOM PEARL, GRADE B PHANTOM PEARL, GRADE A CHROME, GRADE A Tag 1: B127		



PROPOSAL

PROPOSAL: 127191

DATE: 02/21/25

PROJECT #: 15-59

PROPOSAL FOR: LAKE ORION COMMUNITY SCHOOLS 315 N LAPEER ST LAKE ORION MI 48362

INSTALL AT: PAINT CREEK ELEMENTARY LAKE ORION MI

COST CENTER:

SALESPERSON: NIVES KAJTAZOVIC

CLIENT: 10193

YOUR P/O:

QUOTE VALID / /

#	QTY	PRODUCT	DESCRIPTION	SELL	EXTENDED
36	1	UUFB-0072-P ,TR-E	Oh Back,Universal,Wall Mount 72W SMOKE, GRADE A Tag 1: B127	71.67	71.67
37	1	UUKS-1672-L WL ,TR-E ,H-KS ,HP-KS ,LR-BP	Adaptable,Upper Storage,72"W,Laminate Front,Wall Mount,Hinge,Swing,Locking SMOKE, GRADE A Phantom Pearl, GRADE B Phantom Pearl, GRADE A CHROME, GRADE A Tag 1: B127	758.83	758.83
38	1	WQAG-0303-P S ,TR-G	Light, Grommet, Pntd, Stnd Core, Brazo, Svc GRAY TONE, GRADE A Tag 1: B127	26.85	26.85
39	1	WUAR-4800-P HS	Worksurface Reinforcement Bar, 48in W, Planes, Svc Tag 1: B127	27.05	27.05



PROPOSAL

PROPOSAL: 127191

DATE: 02/21/25
PROJECT #: 15-59

PROPOSAL FOR:
LAKE ORION COMMUNITY SCHOOLS
315 N LAPEER ST
LAKE ORION MI 48362

INSTALL AT:
PAINT CREEK ELEMENTARY
LAKE ORION MI

COST CENTER:

SALESPERSON:
NIVES KAJTAZOVIC

CLIENT:
10193

YOUR P/O:

QUOTE VALID
/ /

#	QTY	PRODUCT	DESCRIPTION	SELL	EXTENDED
40	1	WURA-2472-L JSA ,H-W89 Velvet ,HP-KS	Worksurface, Rect, 24Dx72W, Lam, Edgeband, Std Core, Notched Wilsonart, Phantom Pearl, Fine 8211-38 Phantom Pearl, GRADE A Tag 1: B127	147.25	147.25
41	1	WUAW-1500-P NH	Worksurface, Horiz Wire Manager Tag 1: MISC	38.34	38.34
42	1		4% DESIGN FEE PER MIDEAL CONTRACT	286.82	286.82
43	1		LABOR TO RECEIVE, DELIVER AND INSTALL PER MIDEAL SEATING CONTRACT * NORMAL BUSINESS HOURS * NON-UNION LABOR Tag 1: 7872	496.04	496.04



PROPOSAL

PROPOSAL: 127191

DATE: 02/21/25
PROJECT #: 15-59

PROPOSAL FOR:
LAKE ORION COMMUNITY SCHOOLS
315 N LAPEER ST
LAKE ORION MI 48362

INSTALL AT:
PAINT CREEK ELEMENTARY
LAKE ORION MI

COST CENTER:

SALESPERSON:
NIVES KAJTAZOVIC

CLIENT:
10193

YOUR P/O:

QUOTE VALID
/ /

#	QTY	PRODUCT	DESCRIPTION	SELL	EXTENDED
44	1		LABOR TO RECEIVE, DELIVER AND INSTALL PER MIDEAL OPEN OFFICE CONTRACT * NORMAL BUSINESS HOURS * NON-UNION LABOR Tag 1: 7872	1,800.00	1,800.00

Thank you for the opportunity to quote on your requirements.

Quote valid for 15 days.

DEPOSIT REQUIRED	0.00	SUBTOTAL.....:	13,961.32
------------------	------	----------------	-----------

ACCEPTED BY _____

DATE ACCEPTED _____

TOTAL.....:	=====	13,961.32
-------------	-------	-----------

TERMS AND CONDITIONS

1. This Proposal is not a binding order unless signed by an authorized representative of the Buyer and accepted by a Manager at INTERIOR SYSTEMS CONTRACT GROUP INC. ("ISCG").
2. If requested by ISCG, the Buyer agrees to provide reasonable financial information necessary to approve credit. ISCG reserves the right to modify the terms of this Proposal, including deposit requirement, based on the information obtained.
3. The Buyer warrants that any financial information provided to ISCG is true and correct.
4. Product purchased on this Proposal is not cancelable or returnable.
5. All imposed tariffs assessed after order placement, and applicable sales and use taxes will be added at the time of invoicing and are the responsibility of the Buyer.
6. The Buyer agrees to ISCG's NET 30 payment terms. Payment in full is required on all delivered product. Payment for incorrect, or damaged product, may be withheld until issue is resolved or product replacement is delivered. Should Buyer be unable to accept delivery when product is available, Buyer agrees to be invoiced and ISCG will warehouse product for 30 days at no charge.
7. In the event of construction delays, or other causes not within ISCG's control, force postponement of the delivery and/or installation beyond 30 days, the products will be stored until installation can take place. The products will be considered accepted by the Buyer for purposes of invoicing and payment. The Buyer agrees to pay any reasonable storage charges incurred.
8. In the case of partial deliveries, the Buyer will accept invoice for all products delivered.
9. Delivery and installation will be made during normal business hours utilizing non-union labor. Buyer agrees to pay any additional charges resulting from overtime work, and/or union labor, performed at the Buyer's request.
10. Interest will be charged at the higher of 18% per annum, or the maximum rate permitted by law, on all past due amounts.
11. Buyer grants ISCG a security interest in the products described in this Proposal until full payment has been received. Buyer agrees to keep product free and clear of all claims and liens until ISCG has been paid in full.
12. ISCG is authorized to file a UCC-1 to further protect its security interest in any unpaid products.
13. Buyer understands and agrees that ISCG is not responsible for a manufacturer's inability to meet their estimated or expected ship dates. There is no offset, or other price reduction, due to a manufacturer delay.
14. Buyer must provide a free and clear job site during the installation. Elevator service and adequate facilities for offloading, staging, moving, and handling of products must also be provided by the Buyer and without charge to ISCG. The Buyer is responsible for securing all necessary building permits.
15. Buyer is responsible for any damage to, or loss of, products after delivery. Until ISCG has been paid in full, Buyer shall maintain a policy of fire, and extended coverage insurance, on the full value of all products with loss payable to ISCG.
16. ISCG assigns all rights derived from the manufacturer's warranties to Buyer to the extent such rights are assignable. There are no other warranties, or extended warranties, provided as part of this Proposal.
17. Any controversy or claim arising out of, or relating to, this Proposal and Terms and/or Conditions, or any breach thereof, shall be settled in accordance with the Rules of the American Arbitration Association and judgment upon the award may be entered in any court.
18. Buyer agrees to pay ISCG's attorney's fee and all other costs incurred in the enforcement of these Terms and Conditions.
19. The use of VISA, MasterCard or American Express for deposits and/or invoice payments, above \$2,000, will be assessed an additional fee equal to 2.0% of the amount charged.
20. The Proposal and Terms and Conditions represent the entire Agreement between Buyer and ISCG and may not be changed without ISCG Management's written authorization.

12/14/18

Ergotron Learn Fit

Quote #040628 v1

Prepared For:

Lake Orion Comm Schools (A)

Alex Genzink
315 N. Lapeer St.
Lake Orion, MI 48362

P: (248) 693-5400

E: AlexG@gmb.com

Prepared By:

Yeo & Yeo Technology

Matt Ruhlig
5300 Bay Road Suite 200
Saginaw, MI 48604

P: 989.797.4075

E: matt.ruhlig@yeoandyeo.com

Date Issued:

02.17.2025

Expires:

03.19.2025

Learn Fit Tall		Price	Qty	Ext. Price
24-481-003	Ergotron LearnFit® Sit-Stand Desk, Tall High Pressure Laminate (HPL) Rectangle Top - Melamine Base - 15 lb Capacity - Height Adjustable - 33.50" to 48.50" Adjustment - 24" Table Top Length x 22" Table Top Width - Classroom - Assembly Required - Silver	\$540.31	1	\$540.31
Optional Storage Bin	Ergotron Learn Fit Storage Bin	\$52.99	1*	\$52.99
			* Optional Subtotal	\$52.99
			Subtotal	\$540.31

Learn Fit Short		Price	Qty	Ext. Price
24-547-003	Ergotron LearnFit® Sit-Stand Desk, Short Laminated Rectangle Top - Melamine Laminate X-shaped Base - 4 Legs - 15 lb Capacity - Height Adjustable - 29" to 44" Adjustment - 24" Table Top Width x 22" Table Top Depth - 45" Height - Student, Classroom, School	\$493.94	1	\$493.94
Optional Storage Bin	Ergotron Learn Fit Storage Bin	\$52.99	1*	\$52.99
			* Optional Subtotal	\$52.99
			Subtotal	\$493.94

Due to vendors applying tariff charges, prices listed on quote/proposal are subject to change and will be monitored for accuracy at the time of order. Any changes to prices, other than listed above, will be submitted to you at the address above for your review before the order is authorized.

By signing this quote/proposal, you agree that you are authorized to act on behalf of the organization listed on this quote/proposal ("Customer") to purchase products and/or services as listed herein. Upon invoicing of products and/or services, Customer agrees to pay all invoices issued based on this purchase agreement within the net terms as defined by Yeo & Yeo Technology ("YYTECH"). Invoices paid after the due date may incur a 1.5% finance charge.

Taxes, shipping, handling and other fees may apply. YYTECH reserves the right to cancel orders arising from pricing variance or other errors.

Customer acknowledges and agrees that this quote/proposal is subject to and incorporates YYTech's Terms and Conditions of Sale, available at <https://www.yeoandyeo.com/yytech-terms-and-conditions>. YYTECH hereby rejects any other terms and conditions that may be proposed on any transaction document supplied by Customer.

Acceptance

Yeo & Yeo Technology

Lake Orion Comm Schools (A)

Matt Ruhlig

Signature / Name

02/17/2025

Date

Signature / Name

Initials

Date



Sold To:

LAKE ORION HS
495 E. Scripps Rd
Orion Twp MI 48360

Contact: Alex Genzink (Owner's Rep)
Email: alexg@gmb.com

Ship To:

LAKE ORION HS
495 E. Scripps Rd
Orion Twp MI 48360

Contact: Alex Genzink (Owner's Rep)
Email: alexg@gmb.com

LAKE ORION HS TEAM RM QT

Sales Person: RACHEL BRICK

Ite	Qty.	Product	Price	
			Unit	Extended
1	14	TARA-3060-LJSNYH4 Planes,Table,Rt,Lam,30"x60",Eb3,Std,Co:None,Yleg,Cst - Flip,29"H	\$754.75	\$10,566.50
		Worktop Surface Color ,H-WE1 Handspun Slate 5035-38 Worktop Edge Color-Users Edge ,HP-3E Smoke, GRADE A Base Color 1A ,TR-F Black, GRADE A		
2	14	TA01-0216 BOARD/TEAM CART, CASTER KIT, (4PC), COLLABORATE, SVC	\$16.22	\$227.08
		,TR-F ALL PROFILE/PAINT COLORS (BMSK BLACK		
3	1	BAZS-1660-S1NN Be_Hold,Leg Kit,Sgl Sd,16DX60W,Sgl Unt,No 15W Unt,No Orient,Ptl Stl	\$167.04	\$167.04
		Base Color 1A ,TR-K Charcoal GRD A		
4	2	BS22-1630-TTNRWYR Be_Hold,StrCbnt,22H,16Dx30W,TFL,TFL,No Hnd,Inst Bk,Wing,Lk,Reg Clse	\$490.44	\$980.88
		Case Color ,G-KL Neo Walnut GRD B Case Edge Color ,HP-KL Neo Walnut GRD A Door Front Color 1A ,G-KL Neo Walnut GRD B Door Edge Color ,HP-KL Neo Walnut GRD A Door Pull Color ,TR-K Charcoal GRD A Lock Color ,LR-BL Black GRD A		
5	1	BMBL-1660-JYJYS Be_Hold,Top,1-3/16" Thick,HPL,16Dx60W,3mm Edgbd,1mm Edgbd,3mm Edgbd,1mm Edgbd,Std	\$87.01	\$87.01
		Worktop Surface Color ,H-KL Neo Walnut GRD B Worktop Edge Color-Users Edge ,HP-KL Neo Walnut GRD A		

Ite	Qty.	Product	Price	
			Unit	Extended
6	1	LSET-2 HW,Lock Set, Keyed Alike,Lock Plug And Key, Qty Of 2	\$0.00	\$0.00
		Lock Color ,LX-BL Black GRD A		
7	28	1011FT1.USA147 Lumin, Four-Leg Chair, Upholstered Seat & Plastic Back, Fixed A147 Arm	\$323.38	\$9,054.64
		Frame Information FC1 Black Frame		
		Caster/Glide Option Selection GL1 Standard Multi-Surface Glide		
		Plastic Shell Color Selection SC1 Black		
		CA Technical Bulletin 133 Fire Std ~ No Selection		
		Option for Fabric Selection FG8 Fabric Grade 8		
		Fabric Grade Selection ~ Pattern Details		
		Fabric Grade 8 Selection ntex Nest - En		
		User specified entry::Fabric ~ Std Packaging		
		Grade 8 Selection:- Packaging Options		
8	1	INSTALL Delivery, Install & Trash Removal during normal hours M-F 7AM-3PM for above product.	\$2,820.00	\$2,820.00
		No stair-carry or removal/disposal of existing product.		

Subtotal for: \$23,903.15

Sub Total:	\$23,903.15
Tax:	\$0.00
Total:	\$23,903.15

Ite	Qty.	Product	Price	
			Unit	Extended

Terms & Conditions - Interphase Office Interiors, Inc.

Payment Terms

Interphase, Inc. shall make every effort to deliver and install all products as quickly as possible. However, any delivery and/or installation dates quoted to Customer are approximate and the Interphase obligation shall be only to deliver and/or install the products within a reasonable time. Also, due to certain factory shipment schedules, it is possible that Interphase will be able to deliver and install only portions of the job at a time. Therefore, payment shall be made in accordance with the following terms:

1. All prices are FCA manufacturer point of shipment unless otherwise specified.
2. Terms are net 10 days from date of invoice. Customer will be invoiced for items as delivered. In no case is payment to be withheld for acceptable products should any portion of the job be unacceptable or undelivered. If any products are unacceptable or undelivered, the Customer must pay the balance of the invoice within 10 days, but may withhold the lesser amount of 10% of the total invoice or the value of the unacceptable products. The remaining balance is due 10 days after final delivery.
3. All materials are subject to Michigan State Sales Tax or other applicable State Sales Tax.
4. Interphase requires a deposit equaling 50% due at time of order (100% deposit for COM & COL). Said deposit will be applied to Customer's account until such product is delivered and invoiced. Each invoice, less its proportionate share of the deposit, will be due and payable according to the above terms and conditions. Other progress payments, as well as a deposit for delivery and/or installation, may be required throughout the order cycle depending on specific circumstances for each Buyer and order.
5. All orders are subject to credit approval.
6. An order is not cancelable once the order is confirmed by the vendor or manufacturer of the product, regardless of whether such confirmation is provided to Customer. Quick ships and fabric orders are not cancelable.
7. Customer agrees that the seller may pass through to Customer any charges, costs or fees that it incurs as result of Customer paying Seller through use of a credit card, debit card, credit facility or wire fees, and that such passed through charges, costs or fees may be subject to sales or use tax.
8. If Customer is unwilling or unable to accept delivery or installation of the products according to the specified schedule, the products will be stored at Customer's expense. Customer agrees to be invoiced for 100% of the invoice, to be paid within 10 days. In addition, Customer shall pay a warehouse charge payable monthly beginning after 30 days of warehouse storage. Extra handling of product will be charged at our normal hourly rate. This could be a result of Customer's site not being ready or site conditions that impair installation.
9. Interphase retains, and Customer hereby grants to Interphase, a security interest in the products to secure the purchase price therefore. The products shall remain personal property regardless of being fixed to any real property. If Customer defaults in the payment of the purchase price when due, Interphase shall have all rights and remedies granted by the Uniform Commercial Code. A finance charge of 1.5% per month (annual percentage rate 18%) will be charged on all past due balances. Customer shall pay all collection costs and attorney's fees in the event that the debt or any part thereof is referred to a collection agency or attorney.

General Terms

10. The quotation contained herein has been reviewed and approved by an authorized Customer representative for correct product, fabric, finishes and quantities. In addition, Interphase must have the opportunity to physically take its own measurements of the space to assure accuracies of custom ordered products. If actual measurements are not possible and Interphase must order from construction drawings and they are inaccurate, any extra expenses are Customer's responsibility. Any services rendered to Customer to change or modify the specification and layout before or during installation will be charged to Customer at prevailing rates. If such changes or modifications result in additional products, parts, materials or labor, they will be billed to Customer at prevailing rates. A restocking fee, based on product cost and vendor policies, will be assessed on all changes made after acknowledgement date, or for any product cancellations.

Ite	Qty.	Product	Price	
			Unit	Extended

11. Customer acknowledges that the products are manufactured by others. AS BETWEEN CUSTOMER AND INTERPHASE, THE GOODS ARE OTHERWISE "AS IS WHERE IS" WITH ALL FAULTS AND INTERPHASE MAKES NO EXPRESS, IMPLIED OR STATUTORY WARRANTIES, ALL OF WHICH ARE DISCLAIMED AND EXCLUDED BY INTERPHASE INCLUDING, WITHOUT LIMITATION, ANY WARRANTY OF MECHANABILITY, NON-INFRINGEMENT, SUITABILITY FOR A PARTICULAR PURPOSE OR USE, EXCEPT THOSE MADE BY THE MANUFACTURER OF THE PRODUCTS. No third party, including any employee or agent of Interphase, is authorized to make any representation, promise, or warranty concerning the goods and any statements made by those parties are not binding on Interphase unless in writing signed by an authorized representative of Interphase. Any technical advice furnished by Interphase or its employees or agents is for Customer's convenience only and Interphase assumes no obligation or liability for the advice given or the results obtained from that advice. Any claim must be made to Interphase in writing within five (5) days after delivery or installation of the products and if no claim is received by Interphase. Customer will have waived any such claim.

12. No liability shall accrue against Interphase as a result of breach of terms and conditions caused by any strike, act of God, lockout, accident, or delay beyond its control.

13. Merchandise shipped direct to Customer will be the responsibility of Customer except as otherwise agreed in writing. The receiving Customer is responsible to inspect merchandise immediately upon receipt and file any necessary freight claims with freight provider.

Installation & Delivery Terms

14. Delivery and installation charges will be billed to Customer by separate invoice. Delivery and installation charges are not incurred by Customer until such services are provided by Interphase.

15. Change of Scope - Before or during installation, Customer may request additional services outside of the original project scope. A signed Change Order is required before additional services can commence. Layout changes during installation may result in additional product needs that could cause delays in the completion of the furniture installation and may result in additional charges.

16. Floor Protection - Interphase will provide necessary floor protection per building requirements. If other specific or extraordinary protection is needed, Customer must notify Interphase before the work begins.

17. Electrical Work - Unless specifically indicated, electrical work in the following areas is not included:

- a. Electrical Wiring to the Space
- b. Hardwiring of Feeds

Interphase can make arrangements for these services and Interphase will bill Customer accordingly.

18. Delivery - Free and clear access to docks and elevators for deliveries is required. Special arrangements or considerations must be noted prior to accepting the service proposal. Carry up delivery will result in additional charges.

19. Work Environment - Free and clear access to the work site for delivery, staging and installation is required. Electricity, heat, hoisting, lighting and elevator service will be furnished as required without charge to Interphase. Floors covered by this proposal shall be smooth, level and free from debris, and concrete subject to dampness shall be waterproofed prior to delivery and installation of merchandise.

NOTE: Furniture deliveries/installations should not be performed side-by-side with other construction trades. The overlap in building construction and furniture installation increases the potential of additional costs brought about due to the quantity of personnel and equipment with simultaneous deadlines. Any damage caused by other trades will be the Customer's responsibility.

20. Working Hours - Normal delivery and installation services (including drive time) are conducted between the hours of 7:00 AM and 4:00 PM Eastern Time, Monday through Friday, excluding holidays. Services performed times and/or days other than normal may result in additional charges which may or may not include overtime billed at 1.5 times standard billing rates.

21. Staging Areas - Staging areas will be provided by Customer on the same floor and within the workspace.

22. Timeframes - Changes in the number of days allowed to complete the delivery and installation may result in additional charges.

23. Rework Preparation - Workstations, files, drawers, etc. shall be emptied/boxed/clear of space before the arrival of installation crews.

24. Trash Removal - Interphase will remove and discard trash related to the delivery and installation of furniture.

25. Final Cleaning - Interphase will wipe down the installed furniture after installation. Excessive cleaning necessary due to debris and dust by other trades is not included.

Ite	Qty.	Product	Price	
			Unit	Extended

26. Punch List - Interphase will provide a project punch list to Customer upon significant completion of the installation.

27. Interphase will not be liable for damages not caused by its actions or negligence.

28. Insurance – Interphase will carry public liability, worker’s compensation, property damage and automobile/truck insurance. Fire, tornado, earthquake, flood, vehicle, general liability and other causality insurance related to the job site, the product, or the transit of the product will be provided and paid by Customer. Customer shall be solely responsible for insurance coverage for the product from the time ownership passes to Customer, under these Terms and Conditions.

Pricing subject to change daily. A 50% deposit is required at time of order entry.

Customer Signature

Date
