

Mower Replacement Plan – Three-Year Trade-In Cycle

As part of our equipment maintenance and replacement plan, we continue to follow a three-year trade-in schedule for our commercial mowers. This schedule has proven to be both cost-effective and efficient, allowing us to keep our equipment under warranty while minimizing long-term repair and maintenance costs.

This year, we are proposing to trade in two mowers — one that has reached its third year of service and another that is six years old. By doing so, we maintain reliable, up-to-date equipment that supports our grounds crew in keeping district properties safe, functional, and well-maintained.

We will be purchasing two new **Commercial, 60-inch Exmark Mowers, with 29HP Kawasaki Engines** at Government Pricing.

The pricing details are as follows:

- **Original Retail Price for 2 New Mowers:** \$33,949.00
- **Government Discounted Price:** \$27,159.20
- **Trade-In Value for Our Two Mowers:** \$8,500.00
- **Final Cost Difference:** \$18,659.00

After comparing multiple quotes, **Outdoor Power** in Longview continues to offer the best price for our district.

By adhering to this three-year trade-in schedule, we ensure that our mowers remain under full warranty coverage, reduce downtime due to mechanical issues, and make the most of our depreciation schedule. This approach allows the district to maintain high-quality groundskeeping standards while being fiscally responsible with taxpayer funds.