

**EDUCATION SERVICE CENTER REGION 19
RFQ AWARD SUMMARY**

RFQ TITLE: Supplemental Insurance Products, Brokerage, Consulting Services and Related – ESC Region 19 Allied States Cooperative

RFQ NUMBER: 19-7337

RFQ OPENING DATE: April 16, 2019

CONTRACT TERM: Date of award until June 30, 2021 with the option for two (2) extensions for two (2) years each.
(Extended by Region 19 until June 30, 2023)
(Extended by Region 19 until June 30, 2025)

FUNDING SOURCE: Various

RFQ's ISSUED: 7

RESPONSES: 5

ADVERTISEMENT DATES: Washington Post – March 4th & 11th, 2019
El Paso Times – March 4th & 11th, 2019

BOARD MEETING DATE: May 16, 2019

RECOMMENDED FOR AWARD **Barrett Insurance Services (HUB)**
Financial Benefit Services
USI Southwest

TOTAL (estimated) \$100,000,000.00 /year

EXPLANATIONS:

Award of this contract will enable ESC Region 19 Allied States Cooperative members and ESC Region 19 to utilize the supplemental insurance products and related services when required during the contract period. Reference checks were performed on proposal submission. Evaluation and award recommendation will be based on 40% references, 40% product diversity & portfolio, and 20% marketing plan. All companies that submitted proposals came back with evaluations totals over 90%. Rio Grande Therapy Group did not meet the Scope of Work for this RFQ, and therefore were not considered. Northwestern Mutual did not receive the required amount of reference responses needed for evaluation and therefore were not considered.

SPECIFICATIONS PROVIDED BY: Rebecca Hernandez
ESC Region 19 Allied States Cooperative

EVALUATION COMMITTEE: Rebecca Hernandez
ESC Region 19 Allied States Cooperative

Rena Lawrence
ESC Region 19 Allied States Cooperative

ORDER INFORMATION:

Barrett Insurance Services (HUB Certified)

Attn: Ashley Gonzalez
5675 Woodrow Bean Ste 6
El Paso, Tx. 79924
(915) 850-3456
<http://www.barrettinsurance-services.com> / shane@barrettinsurance-services.com

Services Provided- Medical Insurance, Supplemental Insurance, and Brokerage Services

States Covered- TX

[Price Link](#)

Financial Benefit Services

Attn: Coby James
2175 N. Glenville Dr.
Richardson, TX 75082
850-425-6200
<HTTP://www.fbsbenefits.com> / cobyj@fbsbenefits.com

Services Provided- Employee Benefits Consulting, Benefits Administration, Online Enrollment, ACA Compliance.

States Covered- TX

[Price Link](#)

USI Southwest

Attn: Jim Brundage
2505 E. Missouri
El Paso, TX 79903
(915) 534-9457
<HTTP://www.usi.com> / jim.brundage@usi.com

Services Provided- Property, Casualty, Workers Compensation and Employee Benefits insurance brokerage, risk management and claim advocacy services

States Covered- All 50 States

Please Contact Vendor for full Pricing Structure

Approved by: _____
Dr. Armando Aguirre
Dr. Armando Aguirre
Dr. Armando Aguirre

Date: _____
April 25, 2019
March 25, 2021
April 5, 2023