



Board Action Required

No Action Required

To: Coppel ISD Board of Trustees
From: Chad Branum
Date: June 12, 2012
cc: Dr. Jeff Turner, Sid Grant, Kay Ryon, Denise Sullivan

Re: Virtual Desktop Infrastructure Project

As discussed at the CISD Board Workshop on June 11, 2012, we have spent the past several years researching, reviewing and visiting various school districts regarding potential solutions to extend the life of all technology devices and meeting the need for our growing BYOD program. We have identified a solution (VMware) as the means for the District to meet these needs and save money long-term.

After identifying the best solution, we met with several vendors to determine the overall scope of work and potential costs involved. The vendors that we received pricing information from were Presidio, Insight Networking, CDW, and CompuCom. Overall, Presidio was chosen as the best vendor having the most experience in integration VDI solutions and was also the most cost effective solution.

The Interlocal Contract purchasing method as provided in the Texas Education Code 44.031 was used to obtain proposals through the Department of Information Resources (DIR) and The Cooperative Purchasing Network (TCPN).

The total upfront cost provided by Presidio is shown below:

Hardware	\$1,055,200.04	2009 Technology Bond
Software	\$208,672.41	2009 Technology Bond
Hardware Support (3 yrs.)	\$65,175.90	2009 Technology Bond
Software Support (3 yrs.)	\$126,296.63	2009 Technology Bond
Services	\$221,609.55	2009 Technology Bond
VMware Client Licenses (DCS)	\$252,175.00	IMA Allotment; 411
Performance Bond	\$34,271.08	2009 Technology Bond
Total	\$1,963,400.61	

Recommendation: The Coppell ISD Board of Trustees approve Presidio as the vendor to supply the complete solution for a district-wide virtual desktop infrastructure at the June 18, 2012 Board meeting.