



**Proposal #009295140**  
Prepared For  
**Harlem Unit Sch District 122**

**Attention:**  
**Ana Luisa Dominguez**  
**analuisa.dominguez@harlem122.org**

For the Purchase of:  
**Arriba la Lectura Gr K-5 Professional Services**

**Prepared By**  
**Peggy McCarthy**  
**peggy.mccarthy@hnhco.com**

**Please submit this proposal with your purchase order.**

Purchase orders or duly executed service agreements for **Professional Services** purchased, must be submitted at least 30 days before the service event date.

For greater detail, the complete Terms of Purchases may be reviewed here:  
<http://www.hnhco.com/common/terms-conditions>

Coupon Code: PRODPB10

Send **Check Payments** to:  
HMH Education Company  
14046 Collection Center Drive  
Chicago, IL 60693

Attention:  
Ana Luisa Dominguez  
analuisa.dominguez@harlem122.org

**HMH Confidential and Proprietary**

Send **Orders** to:  
orders@hnhco.com  
FAX: 800-269-5232

# Proposal for Harlem Unit Sch District 122

ISBN	Title	Price	Quantity	Value of all Materials	Value of Free Materials	Value of Charged Materials
<b><u>Professional Services - Arriba la lectura</u></b>						
<b>Implementation Support for Arriba la Lectura K-6</b>						
1752346	9780358128700 Arriba la Lectura Getting Started In-Person 6-Hour K-6  In this six-hour Getting Started, participants explore the essential components of Arriba la Lectura K-6 and its instructional model, walk through a lesson, and practice accessing key resources on HMH Ed. To strengthen learning, they collaborate with colleagues to explore their new program and engage in rich discussions. Participants become prepped and ready to plan their first lessons as they continue learning on the Teacher Success Pathway.  Getting Started is the initial step towards a successful first 30 days. Ongoing training and support will be provided on Ed through their Arriba la Lectura K-6 Teacher Success Pathway. This guided learning pathway offers a recommended sequence of topics, including live sessions, videos, interactive media, and related resources, to help teachers plan, teach, and assess student learning using their new HMH program. After teachers complete pathway topics, they receive a certificate of completion.	\$4,200.00	1	\$4,200.00	\$420.00	\$3,780.00
1852712	9780358842842 ¡Arriba la lectura! Leader Success Live Online 1-Hour Grade K-5  During this one-hour live online session, leaders learn about the design and resources of their HMH program. To help leaders develop a plan to guide implementation and set up teachers for a successful start, HMH Coaches share tools and best teaching and student learning practices to observe in the classroom. Leaders also preview the Teacher Success Pathways and resources on HMH Ed for ongoing support.	\$400.00	1	\$400.00	\$400.00	
1883292	9798202010903 Coachly Getting Started Live Online 1-Hour Grades K-12  In this initial district-scheduled session, participants will explore the Coachly experience, discuss the impact of collaboration on student and teacher growth, and develop strategies to make the most of their Coachly partnership.	\$400.00	1	\$400.00	\$400.00	
1883291	9798202010897 Coachly Leader Success Live Online 1-Hour Grades K-12  In this building level leader-focused session, participants will explore the Coachly experience, discuss its value and the impact of collaboration on student and teacher growth, and develop strategies to make the most of their Coachly partnership.  Included are recommendations for usage and progress monitoring and details around next steps for teachers to launch their partnerships.	\$400.00	1	\$400.00	\$400.00	
<b>Total for Implementation Support for Arriba la Lectura K-6</b>		<b>\$3,780.00</b>				
<b>Coaching</b>						
1868082	9780358942429 Arriba la Lectura Coachly 4 + In-Person 1 Year Grades K-6  Coachly provides one-on-one coaching to teachers to build their program expertise, support lesson planning, and discuss data-driven, actionable strategies to grow teacher practice. Each teacher is matched with a certified coach with whom they can schedule virtual sessions and message via the Ed platform. The Coachly 4+ annual subscription includes 4 Coachly digital licenses and 1 in-person coaching days. In-person coaching days can support individuals or teams of teachers with lesson modeling, lesson planning, and data analysis.	\$6,500.00	1	\$6,500.00		\$6,500.00
1858737	9780358885269 Arriba la Lectura Coaching In-Person 6-Hour Grades K-6	\$4,200.00	1	\$4,200.00	\$420.00	\$3,780.00
<b>Total for Coaching</b>		<b>\$10,280.00</b>				
<b><u>Total for Professional Services - Arriba la lectura</u></b>		<b>\$14,060.00</b>				

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**Proposal #009300820**  
Prepared For  
**Harlem Unit Sch District 122**

**Attention:**  
**Ana Luisa Dominguez**  
**[analuisa.dominguez@harlem122.org](mailto:analuisa.dominguez@harlem122.org)**

For the Purchase of:  
**Arriba la Lectura Getting Started Professional Development**

**Prepared By**  
**Peggy McCarthy**  
**[peggy.mccarthy@hnhco.com](mailto:peggy.mccarthy@hnhco.com)**

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<b><u>Professional Services - Arriba la lectura</u></b>					
<b>Implementation Support for Arriba la Lectura K-6</b>					
1752347 9780358128717	Getting Started: Introduction to Arriba la Lectura Live Online 2-Hour Grade K-6  This two-hour Getting Started session introduces teachers to their new program's structure, essential resources, and implementation recommendations. Teachers will also explore Ed, HMH's teaching and learning platform, and the professional learning pathway on Ed.  Getting Started is the initial step toward a successful first 30 days. Ongoing training and support will be also provided on Ed. There, teachers will access a guided learning pathway based on their grade level and implementation timeline. A recommended sequence of topics, which includes live sessions, videos, interactive media, and related resources, will help teachers plan, teach, and assess student learning using their new HMH program. After teachers complete each pathway topic, they receive a certificate of completion.	\$800.00			1
<b><u>Total for Professional Services - Arriba la lectura</u></b>		<b>\$ 0.00</b>			

<b>Total Savings:</b>	<b>\$800.00</b>
<b>Subtotal Purchase Amount:</b>	<b>\$0.00</b>
<b>Shipping &amp; Handling:</b>	<b>\$0.00</b>

<b>Total Cost of Proposal (PO Amount):</b>	<b>\$0.00</b>
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**\*\*Please add proper sales tax to your order\*\***

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