



Board Meeting Date: 4/17/2023

Title: Emergency Responder Radio Coverage Purchase

Type: Consent

Presenter(s): Mert Woodard, Director, Business Services

Description: In accordance with District Policy 707 the District sought quotes for emergency responder radio coverage equipment to replace the existing equipment at Edina High School, the Edina Community Center, South View Middle School, Valley View Middle School. The District's sourcing agent has recommended the use of a public sector cooperative purchasing agreement to acquire the items. The equipment and installation will be funded by long-term facilities maintenance revenue and is part of the ten-year long-term facilities maintenance plan approved by the Board of Education.

Recommendation: Approve the District administration's recommendation to purchase the equipment and installation in the amount of \$349,212 from Graybar via the Omnia Partners public sector cooperative agreement EV2370.

Desired Outcomes from the Board: Compliance with District Policy 707

Attachments:

1. Emergency Responder Radio Coverage Quote



650 S 108TH ST
 WEST ALLIS WI 53214-1134
 Phone: 414-607-7700
 Fax: 414-778-1873

To: ISD 273 EDINA
 5701 Normandale Rd # 200
 EDINA MN 55424-2401
 Attn: Eric Hamilton
 Phone: 952-848-3900
 Fax:
 Email: william.kopecky@graybar.com

Date: 04/11/2023
Proj Name: EDINA HIGH SCHOOL
GB Quote #: 0243020716
 Release Nbr:
 Purchase Order Nbr: EDINA HIGH SCHOOL
 Additional Ref#
 Valid From: 03/24/2023
 Valid To: 04/23/2023
 Contact: WILLIAM KOPECKY
 Email: william.kopecky@graybar.com

Proposal

We Appreciate Your Request and Take Pleasure in Responding As Follows

Notes: Graybar- Omnia Patrnrs Public Sector Contract EV2370":

"Please reference the attachment from Baycom regarding details"

Item	Item/Type	Quantity	Supplier	Catalog Nbr	Description	Price	Unit	Ext.Price
100		1 EA	USE 600032313		LOT TOTAL FOR MATERIAL AND SERVICE	\$97,193.80	1	\$97,193.80

Total in USD (Tax not included): \$97,193.80

This equipment and associated installation charges may be financed for a low monthly payment through Graybar Financial Services (subject to credit approval). For more information call 1-800-241-7408 to speak with a leasing specialist.

To learn more about Graybar, visit our website at www.graybar.com

24-Hour Emergency Phone#: 1-800-GRAYBAR

This Graybar quote is based on the terms of sale in the EV2370 Master Agreement which can be found by clicking the link found at https://www.omniapartners.com/hubfs/PUBLIC%20SECTOR/Supplier%20Information/Graybar/EV2370_Graybar_MAD_2017_12_20.pdf

To: ISD 273 EDINA
5701 Normandale Rd # 200
EDINA MN 55424-2401
Attn: Eric Hamilton

Date: 04/11/2023
Proj Name: EDINA HIGH SCHOOL
GB Quote #: 0243020716

Proposal

We Appreciate Your Request and Take Pleasure in Responding As Follows

Signed: _____

This equipment and associated installation charges may be financed for a low monthly payment through Graybar Financial Services (subject to credit approval). For more information call 1-800-241-7408 to speak with a leasing specialist.

To learn more about Graybar, visit our website at www.graybar.com

24-Hour Emergency Phone#: 1-800-GRAYBAR

This Graybar quote is based on the terms of sale in the EV2370 Master Agreement which can be found by clicking the link found at https://www.omniapartners.com/hubfs/PUBLIC%20SECTOR/Supplier%20Information/Graybar/EV2370_Graybar_MAD_2017_12_20.pdf



650 S 108TH ST
 WEST ALLIS WI 53214-1134
 Phone: 414-607-7700
 Fax: 414-778-1873

To: ISD 273 EDINA
 5701 Normandale Rd # 200
 EDINA MN 55424-2401
 Attn: Eric Hamilton
 Phone: 952-848-3900
 Fax:
 Email: william.kopecky@graybar.com

Date: 04/11/2023
Proj Name: EDINA COMMUNITY CENTER
GB Quote #: 0243020709
 Release Nbr:
 Purchase Order Nbr: EDINA COMMUNITY CENTER
 Additional Ref#
 Valid From: 03/24/2023
 Valid To: 04/23/2023
 Contact: WILLIAM KOPECKY
 Email: william.kopecky@graybar.com

Proposal

We Appreciate Your Request and Take Pleasure in Responding As Follows

Notes: Graybar- Omnia Patrnrs Public Sector Contract EV2370":

"Please reference the attachment from Baycom regarding details"

Item	Item/Type	Quantity	Supplier	Catalog Nbr	Description	Price	Unit	Ext.Price
100		1 EA	USE 600032313		LOT TOTAL FOR MATERIAL AND SERVICE	\$100,899.70	1	\$100,899.70

Total in USD (Tax not included): \$100,899.70

This equipment and associated installation charges may be financed for a low monthly payment through Graybar Financial Services (subject to credit approval). For more information call 1-800-241-7408 to speak with a leasing specialist.

To learn more about Graybar, visit our website at www.graybar.com

24-Hour Emergency Phone#: 1-800-GRAYBAR

This Graybar quote is based on the terms of sale in the EV2370 Master Agreement which can be found by clicking the link found at https://www.omniapartners.com/hubfs/PUBLIC%20SECTOR/Supplier%20Information/Graybar/EV2370_Graybar_MAD_2017_12_20.pdf

To: ISD 273 EDINA
5701 Normandale Rd # 200
EDINA MN 55424-2401
Attn: Eric Hamilton

Date:
Proj Name:
GB Quote #:

04/11/2023
EDINA COMMUNITY CENTER
0243020709

Proposal

We Appreciate Your Request and Take Pleasure in Responding As Follows

Signed: _____

This equipment and associated installation charges may be financed for a low monthly payment through Graybar Financial Services (subject to credit approval). For more information call 1-800-241-7408 to speak with a leasing specialist.

To learn more about Graybar, visit our website at www.graybar.com

24-Hour Emergency Phone#: 1-800-GRAYBAR

This Graybar quote is based on the terms of sale in the EV2370 Master Agreement which can be found by clicking the link found at https://www.omniapartners.com/hubfs/PUBLIC%20SECTOR/Supplier%20Information/Graybar/EV2370_Graybar_MAD_2017_12_20.pdf



650 S 108TH ST
 WEST ALLIS WI 53214-1134
 Phone: 414-607-7700
 Fax: 414-778-1873

To: ISD 273 EDINA
 5701 Normandale Rd # 200
 EDINA MN 55424-2401
 Attn: Eric Hamilton
 Phone: 952-848-3900
 Fax:
 Email: william.kopecky@graybar.com

Date: 04/11/2023
Proj Name: EDINA VALLEY MIDDLE SCHOOL
GB Quote #: 0243020720
 Release Nbr:
 Purchase Order Nbr: EDINA VALLEY MIDDLE SCHOOL
 Additional Ref#
 Valid From: 03/24/2023
 Valid To: 04/23/2023
 Contact: WILLIAM KOPECKY
 Email: william.kopecky@graybar.com

Proposal

We Appreciate Your Request and Take Pleasure in Responding As Follows

Notes: Graybar- Omnia Patrnrs Public Sector Contract EV2370":

"Please reference the attachment from Baycom regarding details"

Item	Item/Type	Quantity	Supplier	Catalog Nbr	Description	Price	Unit	Ext.Price
100		1 EA	USE 600032313		LOT TOTAL FOR MATERIAL AND SERVICE	\$60,391.10	1	\$60,391.10

Total in USD (Tax not included): \$60,391.10

This equipment and associated installation charges may be financed for a low monthly payment through Graybar Financial Services (subject to credit approval). For more information call 1-800-241-7408 to speak with a leasing specialist.

To learn more about Graybar, visit our website at www.graybar.com

24-Hour Emergency Phone#: 1-800-GRAYBAR

This Graybar quote is based on the terms of sale in the EV2370 Master Agreement which can be found by clicking the link found at https://www.omniapartners.com/hubfs/PUBLIC%20SECTOR/Supplier%20Information/Graybar/EV2370_Graybar_MAD_2017_12_20.pdf

To: ISD 273 EDINA
5701 Normandale Rd # 200
EDINA MN 55424-2401
Attn: Eric Hamilton

Date:
Proj Name:
GB Quote #:

04/11/2023
EDINA VALLEY MIDDLE SCHOOL
0243020720

Proposal

We Appreciate Your Request and Take Pleasure in Responding As Follows

Signed: _____

This equipment and associated installation charges may be financed for a low monthly payment through Graybar Financial Services (subject to credit approval). For more information call 1-800-241-7408 to speak with a leasing specialist.

To learn more about Graybar, visit our website at www.graybar.com

24-Hour Emergency Phone#: 1-800-GRAYBAR

This Graybar quote is based on the terms of sale in the EV2370 Master Agreement which can be found by clicking the link found at https://www.omniapartners.com/hubfs/PUBLIC%20SECTOR/Supplier%20Information/Graybar/EV2370_Graybar_MAD_2017_12_20.pdf



650 S 108TH ST
 WEST ALLIS WI 53214-1134
 Phone: 414-607-7700
 Fax: 414-778-1873

To: ISD 273 EDINA
 5701 Normandale Rd # 200
 EDINA MN 55424-2401
 Attn: Eric Hamilton
 Phone: 952-848-3900
 Fax:
 Email: william.kopecky@graybar.com

Date: 04/11/2023
Proj Name: SOUTHVIEW MIDDLE SCHOOL
GB Quote #: 0243020718
 Release Nbr:
 Purchase Order Nbr: SOUTHVIEW MIDDLE SCHOOL
 Additional Ref#
 Valid From: 03/24/2023
 Valid To: 04/23/2023
 Contact: WILLIAM KOPECKY
 Email: william.kopecky@graybar.com

Proposal

We Appreciate Your Request and Take Pleasure in Responding As Follows

Notes: Graybar- Omnia Patrnrs Public Sector Contract EV2370":

"Please reference the attachment from Baycom regarding details"

Item	Item/Type	Quantity	Supplier	Catalog Nbr	Description	Price	Unit	Ext.Price
100		1 EA	USE 600032313		LOT TOTAL FOR MATERIAL AND SERVICE	\$90,726.90	1	\$90,726.90

Total in USD (Tax not included): \$90,726.90

This equipment and associated installation charges may be financed for a low monthly payment through Graybar Financial Services (subject to credit approval). For more information call 1-800-241-7408 to speak with a leasing specialist.

To learn more about Graybar, visit our website at www.graybar.com

24-Hour Emergency Phone#: 1-800-GRAYBAR

This Graybar quote is based on the terms of sale in the EV2370 Master Agreement which can be found by clicking the link found at https://www.omniapartners.com/hubfs/PUBLIC%20SECTOR/Supplier%20Information/Graybar/EV2370_Graybar_MAD_2017_12_20.pdf

To: ISD 273 EDINA
5701 Normandale Rd # 200
EDINA MN 55424-2401
Attn: Eric Hamilton

Date: 04/11/2023
Proj Name: SOUTHVIEW MIDDLE SCHOOL
GB Quote #: 0243020718

Proposal

We Appreciate Your Request and Take Pleasure in Responding As Follows

Signed: _____

This equipment and associated installation charges may be financed for a low monthly payment through Graybar Financial Services (subject to credit approval). For more information call 1-800-241-7408 to speak with a leasing specialist.

To learn more about Graybar, visit our website at www.graybar.com

24-Hour Emergency Phone#: 1-800-GRAYBAR

This Graybar quote is based on the terms of sale in the EV2370 Master Agreement which can be found by clicking the link found at https://www.omniapartners.com/hubfs/PUBLIC%20SECTOR/Supplier%20Information/Graybar/EV2370_Graybar_MAD_2017_12_20.pdf
