



Board Meeting Date: 5/5/2025

Title: Apple iPad Acquisition Proposal

Type: Consent

Presenter(s): Nathaniel Lindley - Director, District Media & Technology Services

Description: The District replaces a portion of its staff and student devices annually. For the 2025-2026 school year, the District administration finds it advantageous to enter into a financing arrangement with Apple, Inc. for 1,100 iPads to replace iPads that no longer meet the District's security and functionality requirements. The iPads are designated for general education use in Kindergarten and 1st Grade classrooms along with specialist use cases.

Apple is the primary reseller for iPads that work with Edina systems. The administration engaged its procurement agent to request quotes from several vendors and only Apple were able to meet the demands of the District. The proposal from Apple for 1,100 iPads is \$370,788 (\$92,697) over four years at an interest rate of 0.00%. The agreement will take the form of an addendum, Schedule No. 2006001034, to the Master Lease Purchase Agreement entered into with Apple on May 27, 2020.

The District will retain ownership of the devices at the conclusion of the arrangement.

Recommendation: Authorize the Director of Finance & Operations to execute all documents necessary to put into place a financing arrangement between the District and Apple, Inc. for acquisition of 1,100 Apple iPads.

Desired Outcomes from the Board: Compliance with Minn. Stat. § 471.345 Subd. 3 and District Policy 707.

Attachments:

1. Apple Inc. Master Lease Purchase Agreement - Schedule No. 2006001034
2. Sole Source Letter - Apple, Inc.