



Livonia Public Schools

Operations

Date: September 16, 2020

To: Andrea Oquist, Superintendent

From: Phillip Francis, Director of Operations

Re: Bulk Salt Purchase

I would like to discuss the purchase of bulk road salt at the next Committee of the Whole meeting on Monday, September 21, 2020. This was originally discussed at the September 14, 2020 Study Session where the proposal to purchase was brought to the Board. The source of funds for this purchase is the General Fund.

We are proposing the purchase of 1,500 tons of road salt for the 2020-21 winter season, at a cost of \$50.02 per ton, for a total cost of \$75,030.00 from Detroit Salt Company via the MiDEAL Purchase Consortium. This is a decrease of \$2.36 per ton from last year.

The school district is required to purchase 80% of the road salt, which would be 1,200 tons, at a cost of \$60,024. The contract permits us to buy a percentage depending on the needs of the school district. If we have more inclement weather than the 1,500 tons can cover, we are allowed to purchase an additional 30% of bulk salt at our contract price.

The bulk road salt purchased for the last three winter seasons is listed below:

2017-18: Purchased 2,100 tons and used 1,700 tons

2018-19: Purchased 1,700 tons and used 1,500 tons

2019-20: Purchased 1,700 tons and used 1,500 tons

Please contact me if you have questions.

Attachment

PF/ko

c: Board of Education