



SOUTH SAN ANTONIO INDEPENDENT SCHOOL DISTRICT

Agenda Item Summary

Meeting Date: April 20, 2022

Agenda Section: Consent

Agenda Item Title: Shmoop Test Preparation

From: Millicent Marcha, Chief Academic Officer

Additional Presenters if Applicable: Kevin Rasco, Director of Advanced Academics

Description: Shmoop's Online Test Readiness programs use a diagnostic approach to identify individual student learning gaps. It then enables a customized test prep program based on each student's needs for the following: ACT, SAT, PSAT, Advanced Placement Courses, TSIA2, & ASVAB.

Recommendation: Approve the invoice for Shmoop. This is the second year of a three year agreement with them.

Funding Budget Code and Amount: \$31,000.00 from 199 E 11 6299 00 825 0 11 0 00

*This is the second invoice in this budget cycle. The last one was paid too late to be included in the 20/21 budget. This pushes the total amount spent this year over \$50,000 and required board approval.



Quote for Educational Resources

Date:	3/14/2022	NCES ID:	
For:	South San Antonio ISD	SType:	R
Representative:	Mackenzie Inch	AType:	Account Type

Shmoop University, Inc.

Mackenzie Inch

Manager of Customer Success

mackenzie@shmoop.com

PO Box 15550

Scottsdale, AZ 85267

813-766-4749

South San Antonio ISD

Kevin Rasco

kevin.rasco@southsanisd.net

Director of Curriculum & Testing

1450 Gillette Blvd

San Antonio, TX 78224

(254) 721-2766

Shmoop Program Licensing:

Product Options	Volume	Duration	Cost
Shmoop Test Prep Suite - TSIA2, SAT, AP, ACT, PSAT, and more <ul style="list-style-type: none"> Diagnostic Exams Individualized Learning Plans Auto graded assessments Multiple auto-graded practice exams <p>Also includes access to all Learning Guides, Teaching Guides, and over 10,000 instructional videos</p>	MS/HS students	12 months	\$30,000.00

Shmoop Customer Success Services:

Service Options	Duration	Cost
Live virtual training sessions and consultation call for program rollout.	per year	\$1,000.00
Personal CSM for teacher and administrative assistance throughout the year.		
Total Due:		\$31,000.00

Price Quote Valid for 30 days

Terms and Conditions

1. Overview of Shmoop

a. Shmoop is a provider of online courses uniquely voiced serving the K-12 and college markets. Shmoop holds exclusive worldwide ownership and copyright for its content and its delivery platform. All materials, practice exams, drills, and interactive interfaces contained in the courses are exclusively produced and distributed by Shmoop. Shmoop offers one-of-a-kind online courses that blend rigorous content reviews, interactive drill questions, immediate student feedback, humor, and pop culture. Shmoop has developed a professional development program including in-person training specifically to meet the needs of the Customer.

2. Terms of Payment

- a. Customer shall pay Shmoop the fee as agreed to in this proposal
- b. Customer will pay the total amount due within 30 days
- c. Failure to pay in a timely manner will result in the termination of student access

3. Term of Agreement

- a. This agreement will become effective when signed by both parties. Access to the Shmoop platform begins on the specified "Start Date" and will terminate on the specified "End Date".
- b. The annual Contract fees are non-refundable