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We have prepared a quote for you

Firewall Replacement Project - 2024

Quote # 029298
Version 1

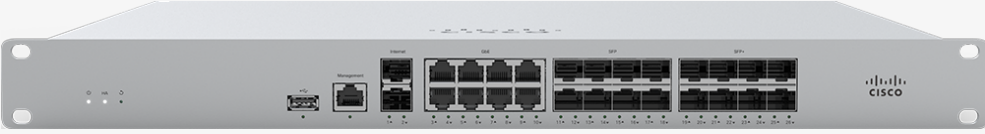

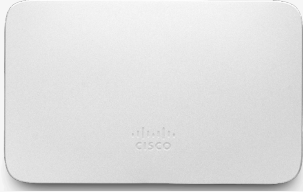
Prepared for:

Belmond-Klemme Community School District

Prepared by:

Visual Edge IT

Hardware

Description	Price	Qty	Ext. Price
Meraki Network Hardware	\$48,866.00	1	\$48,866.00
Cisco MX250 Network Security/Firewall Appliance - School Network <ul style="list-style-type: none"> • 8 Port, 16 Total Expansion Slots • Gigabit Ethernet 		1	
Meraki Advanced Security for MX205 Support <ul style="list-style-type: none"> • Subscription License, One Security Appliance, Three Year • MX250 Cloud Managed 		1	
Meraki MX105 Network Security/Firewall Appliance - Central Office Network <ul style="list-style-type: none"> • 6 Port, 4 Total Expansion Slots • 10 Gigabit Ethernets 		1	
Meraki Advanced Security for MX105 Support <ul style="list-style-type: none"> • Subscription License, One License, Three Year 		1	
Meraki MR28 Dual Band Wireless Access Point - Esports <ul style="list-style-type: none"> • 2.40 GHz, 5 GHz • Gigabit Ethernet • Bluetooth 5 		1	
Meraki MR Enterprise Cloud Controller License <ul style="list-style-type: none"> • Subscription License, One Access Point • Three Year License Validation Period 		1	
Subtotal:			\$48,866.00

Visual Edge IT Professional Services

Description	Price	Qty	Ext. Price
Visual Edge IT Professional Services <ul style="list-style-type: none"> For labor as described in the Statement of Work 	\$5,952.00	1	\$5,952.00
Subtotal:			\$5,952.00

Statement of Work

Project Background and Business Objectives

Our client, Belmont-Klemme Community School District, is currently running their two network locations on aging Fortinet firewall appliances. Specifically, an FG600e at the school and an FG100e at the central office. The configurations on both of these firewalls is relatively complex and includes multiple vLANs, rules and policies, as well as a branch office VPN (BOVPN) between the school and the central office. The school Internet connection is a 2GbE circuit and the central office is a 500Mbps circuit. There is a single Fortinet wireless access point providing wireless access to the e-sports area and that is managed by the FortiAP on one of the Fortinet firewalls.

The primary objective of this project is to install new business-class firewall appliances at both the school and central office locations, review and clean up the current policies and configurations, re-establish a BOVPN between the two sites, and install a replacement Meraki wireless access point for the e-sports area.

Implementation

Visual Edge IT will:

- Procure, prep, and deploy a Meraki MX250 Security Appliance including 3 yr. security license on the school network
- Procure, prep, and deploy a Meraki MX105 Security Appliance including 3 yr. security license on the central office network
- Rebuild the rules and policies within the new firewalls to match the current firewalls configurations while eliminating unnecessary ones
- Configure a branch office VPN (BOVPN) between the school and the central office
- Procure, prep, and deploy a Meraki AP
- Demote and decommission all source firewalls

Client will:

- Provide VEIT Project Implementation Team with a Point of Contact for this project
- Assist VEIT Project Implementation Team with the deployment of each firewall
- Coordinate with VEIT Project Implementation Team on available windows for downtime (where applicable)
- Work with the VEIT Project Implementation Team on the rules and policies as they are recreated into the new firewall appliances to ensure they meet the client's traffic management and security requirements
- Collaborate with VEIT Project Implementation Team from the project's inception through completion to ensure that the goals are clearly understood, agreed upon by all parties
- Engage with VEIT Project Implementation Team throughout the planning and testing phases confirming successful functionality post-project.

Constraints & Assumptions

Assumptions

- VEIT has access to or will be provided with, all admin rights necessary to perform the project
- The current firewalls are accessible, and configurations can be reviewed

Environmental Dependencies

- Target installation location must have adequate power and a minimum of 1Gbps network connectivity for all new equipment
- Access to the source firewall at the school location must be provided to VEIT Project Implementation Team
- Access to the firewall at the central office location must be provided to VEIT Project Implementation Team

Required and Unplanned Down Time

- There will be required downtime during this project as the client's network firewalls will be replaced with new equipment; some traffic may not work immediately as rules and policies are being created and modified
- VEIT Project Implementation Team will coordinate with the client Point of Contact for windows of downtime
- VEIT Project Implementation Team will work to restrict downtime during non-critical hours, when possible, this may include after-hours
- VEIT Project Implementation Team will do everything to prevent unplanned downtime

Third Party Coordination

- The VEIT Project Implementation Team may require the client to engage their Internet Service Provider at various times throughout the project process

Constraints

- This SOW was designed based on information provided at the time of creation. Any changes that take place between SOW creation and the quote being signed could require a project change order. This may cause a delay in the project as additional licensing, labor, and/or quotes may be necessary

Expected Outcome

At the conclusion of this project the client's network environment will be running new business-class firewalls at the central office and main building locations.

Managed IT Services and Projects Overview

Terms of Agreement

- This agreement is between Belmont-Klemme Community School District, herein referred to as Client, and **Visual Edge IT**, hereinafter referred to as Service Provider.
- This agreement will be effective upon the date signed, unless otherwise stated.
- This agreement is a purchase
- Contract prices and fees may be subject to change after the initial and subsequent terms.
- The Professional Services hours listed in the proposal are an approximation of the project requirements as described by the client.
- The actual cost may change after commencement of the project if unforeseen circumstances are encountered.
- The client will be informed of any changes in cost in advance.
- Any additional services requested by the company that are not covered by the project parameters will incur additional fees.
- By endorsing, you agree to the Terms and Conditions of the Master Services Agreement.
<https://visualedgeit.com/myMSA/>

Payment Terms:

Current Clients:

- Current customers in good standing, or a new customer who demonstrates credit worthiness (via a credit report), do not require a deposit.
- VEIT may require milestone (progress) billing for labor for projects projected to last longer than 30 days.
- Hardware will be invoiced upon delivery to the customer.
- New customers (or previous customers who have not had an invoice generated in more than 12 months), or customers with current or previous payment challenges, a deposit invoice will be generated for the full invoice amount.

NET New Clients:

- 100% of order invoice total payment must be received before any product is ordered or any work begins.
- For projects projected to last longer than 30 days, milestone invoicing will be defined and completed.

For Managed Services/Onboarding:

- 100% of Onboarding fee will be invoiced and received before onboarding can begin. The first MRR invoice will be sent 30 days after onboarding begins.

Deposit Exceptions:

- Public, State, City, Federal, Nation, and Educational entities - must provide a Purchase Order.
- Leases, Project and Implementation-As-A-Service, and Installation Payment Agreement orders – must have signed agreements.

Taxes, Shipping, and Fees

- This Quote is valid for a period of 30 days.
- All taxes, shipping, and handling fees on quote are estimated.
- Billing Invoice will have all actual taxes, shipping and fees.
- We reserve the right to cancel orders arising from pricing changes, availability, or other updates or errors.
- We specifically disclaim any and all warranties, expressed or implied, including but not limited to any licensed products.
- We shall not be liable for any loss of profits, business, goodwill, data, interruption of business, nor for incidental or consequential merchantability or fitness of purpose, nor damages related to this agreement.

Firewall Replacement Project - 2024

Quote Information:

Quote #: 029298

Version: 1
 Delivery Date: 05/01/2024
 Expiration Date: 05/03/2024

Prepared for:

**Belmond-Klemme Community School
 District**

411 10th Ave NE
 Belmond, IA 50421
 Trish Morris
 (641) 444-4300
 trish.morris@bkcsd.org

Prepared by:

Visual Edge IT

Jeff Gulzow
 (402) 420-3020
 jgulzow@visualedgeit.com

Quote Summary

Description	Amount
Hardware	\$48,866.00
Visual Edge IT Professional Services	\$5,952.00
Total:	\$54,818.00

All taxes, shipping, and handling fees on quote are estimated.
 Billing Invoice will have all actual taxes, shipping and fees.
 By endorsing, you agree that you have read and accept the Terms and Conditions of the [Master Services Agreement v. 3-23](#).

Visual Edge IT

Signature: Jeff Gulzow
 Name: Jeff Gulzow
 Title: _____
 Date: 05/01/2024

Belmond-Klemme Community School District

I have read and accept the above conditions

Signature: _____
 Name: Trish Morris
 Date: _____