

INDEPENDENT SCHOOL DISTRICT NO. 709
Duluth Public Schools
Historic Old Central High School - 215 N. 1st Avenue E.
Tel. (218) 336-8738 Duluth, Minnesota 55802-2069 Fax (218) 336-8777

MEMORANDUM

To: Bill Hanson, CFO/Executive Director of Business Services
From: ^{TK} Tony Kelekovich, Supervisor of Purchasing
Subject: Bid-1250 Dairy
Date: April 25, 2016

Bids for Dairy Products for Child Nutrition – District Wide for the period July 1, 2016 through June 30, 2017 were advertised in the Duluth News Tribune and sent to seven (7) regional providers of dairy products. There was one (1) response from Kemps LLC:

<u>VENDOR</u>	<u>AMOUNT</u>
Kemps LLC St. Paul MN	\$ 221,275.45

It is recommended that the bid as submitted by Kemps LLC in the total (estimated) amount for the first year of \$ 221,275.45 be accepted. The second and third year renewals by mutual agreement are subject to the same conditions shown in the specifications.

Kemps (formerly Franklin Foods) has been our local supplier for many years.

Fund: 02-770-005-701-000-1495.00

Program: Child Nutrition – District Wide

Fund Custodian: Bill Hanson/Pam Bowe

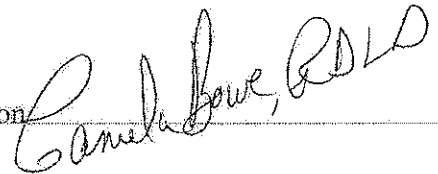
VENDOR LIST/TABULATION

BID-1250 DAIRY

Agropur, Inc. St Paul MN	No Response
Apperts Foods St Cloud MN	No Response
Dean Foods/Land of Lakes Woodbury MN	Resources are not available to deliver as routes are full
Jack's Dairy Duluth MN	No Response
Kemps LLC St Paul MN	\$ 221,275.45
Manion Foods, Inc. Superior WI	No Response
Upper Lakes Foods Cloquet MN	No Response

MEMO CHILD NUTRITION DEPARTMENT

To: Anton Kelekovich, Supervisor, Purchasing
From: Pamela Bowe, R.D.L.D. Supervisor, Child Nutrition
Date: 4/21/16
Re: Dairy Bid #1250



One vendor submitted a milk bid: Kemps St. Paul, MN (Formerly Franklin Foods).

Dean Foods North Central of Woodbury, MN sent in a response stating they do not have the resources to deliver as their routes are full.

Kemps submitted escalator bid pricing. The escalator is the cost of raw milk products per hundred weight which is set by the USDA, the agency that regulates milk prices.

The recommendation is that the 2016-2017 Dairy Bid #1250 go to Kemps of St. Paul, Minnesota. Kemps came in at \$221,275.45.

If you have any questions, please do not hesitate to call.

Thank you.

Dairy Bid 1250

Product	Approx Usage	Escalator Pricing	Total
White 8 oz 1% Milk	350,000.00	\$ 0.21 \$	74,900.00
White 8 oz Skim Milk	55,000.00	\$ 0.21 \$	11,440.00
Choc 8 oz Skim Milk	600,000.00	\$ 0.22 \$	130,200.00
Lactose Free Milk 8 oz	300.00	\$ 0.69 \$	206.70
Sour Cream LowFat 5#	650.00	\$ 6.44 \$	4,186.00
Cottage Cheese 5#	50.00	\$ 6.86 \$	342.75
		\$	221,275.45

