

APPLE CONFIDENTIAL

September 22,

## **RE: Apple Sole Source Letter**

North Slope Borough School District Reginald Santos PO Box 269 Barrow, AK 99723

Dear Reginald:

The purpose of this Apple Sole Source Letter is to inform you and your organization that Apple Inc. ("Apple") is the sole source provider of Apple Products and certain Exclusive products to your organization.

"Apple Products" refers to Services, CTO Products, hardware products, and software products manufactured, distributed, or licensed under the Apple brand name that an Apple customer has paid to acquire or has properly licensed from Apple for its own use, but excluding any third party software and all other third party products. "Services" means collectively, the standard, price-listed services, support, and/or training products sold under the Apple brand name. "Configure-To-Order Products" or "CTO Products" means Products that Apple modifies from its standard configurations and that are available to an Apple customer only by special order. From time to time Apple also carries an assortment of third party products models that are exclusively sold by Apple to direct Apple customers. "Exclusive" products refer to products that compliment Apple-branded products that only Apple has a license to resell.

Pursuant to the terms of their Agreements with Apple, Apple Authorized Resellers in the United States are prohibited from selling Apple Products to private or public educational institutions like yours. Certain Apple authorized cellular phone carriers/providers ("Carriers"), including AT&T, Verizon, and Sprint, are authorized by Apple to sell the iPhone or iPad to educational institutions.

Aside from the above exceptions, Apple has no present intention to utilize agents and has not authorized any Apple Authorized Reseller, other than Apple authorized Carriers, to sell Apple Products to your organization. Apple will continue to have a direct sales and purchasing relationship with your organization, and will continue to be your sole source for all of the Apple Products.

Sincerely,

Vanessa Boenig Apple Inc.

U.S. Bids and Sales Contracts Management

mena Breniz