

DATE: May 18, 2012
TO: Board Members
FROM: David Meadows
RE: Single Source Purchase of Classworks from Curriculum Advantage, Inc.

In consultation with New Superintendent Gearl Loden, we are requesting approval from the Board of Trustees to purchase Classworks Software License from Curriculum Advantage, Inc., the sole source vendor of this product. If approved for purchase, Classworks will serve as an instructional management platform for students in grades K-8.

Classworks is being offered by Curriculum Advantage, Inc. for purchase by the TPSD through two avenues. The first avenue would involve a perpetual license that would include a purchase price of \$518,750 for Year 1 with Year 2 and Year 3 costing an additional \$60,370 each for a total 3-year cost of \$639,490. The second avenue would involve a 3-year subscription at a cost of \$187,000 for Year 1 and \$171,000 each for Year 2 and 3 for a total 3-year cost of \$529,000.

We are in the process of completing the comparison of the two avenues in terms of cost. It appears that in Year 4 the perpetual license would become the cost winner. Additionally, we are looking at cash flow in terms of the projected Fy13 and FY14 Budget.

This analysis will be finalized on Monday, May 21, 2012, and a final recommendation will be forwarded to you by the end of the workday on May 21.

DM/pt