MEMO: All 18 Districts within the OP97 Peer Group, as designated by Forecast5, with the nearby High School District, only two compared similarly. As such 7 Districts (including OP97) were evaluated as determined by this resear

*** Red font - eliminated based on different

*** Black font - accepted for further analysis

School District	County	District type
OAK PARK 97	Cook	Elementary (K-8)
Antioch CCSD 34	Lake	Elementary (K-8)
Barrington CUSD 220	Lake	Unit Consolidated (K-12)
CCSD 93 (Carol stream)	DuPage	Elementary (K-8)
CUSD 200 (Wheaton)	DuPage	Unit Consolidated (K-12)
Elmhurst SD 205	DuPage	Unit Consolidated (K-12)
Evanston/Skokie CCSD 65	Cook	Elementary (K-8)
Glen Ellyn SD 41	DuPage	Elementary (K-8)
Glenview CCSD 34	Cook	Elementary (K-8)
Grayslake CCSD 46	Lake	Elementary (K-8)
Hawthorn CCSD 73	Lake	Elementary (K-8)
La Grange SD 102	Cook	Elementary (K-8)
Lombard SD 44	DuPage	Elementary (K-8)
New Lenox SD 122	Will	Elementary (K-8)
Oak Lawn -Hometown SD 123	Cook	Elementary (K-8)
Orland SD 135	Cook	Elementary (K-8)
Troy CCSD 30C (Joliet/Plainfield)	Will	Elementary (K-8)
Wauconda CUSD 118	Lake	Unit Consolidated (K-12)
Woodland CCSD 50 (gurnee)	Lake	Elementary (K-8)

School District	County	District type
OPRF High School	Cook	High School
Queen Bee 16 (Glendale Heights)	DuPage	Elementary (K-8)
Marquardt School District 15	DuPage	Elementary (K-8)
Arlington Heights SD 25	Cook	Elementary (K-8)
Propect Heights 23	Cook	Elementary (K-8)
River Trails 26	Cook	Elementary (K-8)
Mount Prospect 57	Cook	Elementary (K-8)
School Distrct 89 (Maywood)	Cook	Elementary (K-8)
Berwyn South SD 100	Cook	Elementary (K-8)
Berwyn North SD 98	Cook	Elementary (K-8)
Franklin Park SD 84	Cook	Elementary (K-8)
Elmwood Park SD 401	Cook	Unit Consolidated (K-12)
District 2 (Bensenville)	DuPage	Elementary (K-8)
Westchester SD 92 1/2	Cook	Elementary (K-8)

were contacted to obtain data on the ch, other Districts were contacted wirch process.

toperation of Food Service than OP91

s based on similar operation of Food

PRECASTS PEER GROUP

Food Service Provider

OPRF High School

Self Operated

Chartwells

Organic Life (Arbor Mgmt in 2014)

Chartwells

Self Operated

Evanston Township High School SD 202

Marquardt SD 15

Self Operated

Preferred Meals

Sodexo

Arbor Management

Arbor Management

Open Kitchen

Arbor Management

Quest

Arbor Management

Sodexo

Arbor Management

OTHER DISTRICTS

Food Service Provider

Self Operated

Marquardt SD 15

Self Operated

Self Operated

Arlington Heights SD 25

Arlington Heights SD 25

Arlington Heights SD 25

Preferred Meals

Aramark

Preferred Meals

Arbor Management

Aramark

Sodexo

Quest

Gourmet Gorilla

7 Service

Comments

Chartwells provides staff
lunch supervisors were hired, but no other staff
Chartwells provides staff
Satellite from HS to 8 of 12 schools. Other 4 kitchens are self operated
Satellite for elementary schools, not middle schools.

all sites cook.

Preferred Meals provides lunch staff. School reimburses PM for staff pay.

Sodexo provides staff

Arbor Management provides staff

Food is cooked onsite at middle school--- lunch supervisors hired, but no other staff no food service program, hand out boxed lunches. No lunch staff as they are handed out by school secretaries

lunch supervisors were hired, but no other staff

Quest provides staff

lunch supervisors were hired, but no other staff

Sodexo provides staff

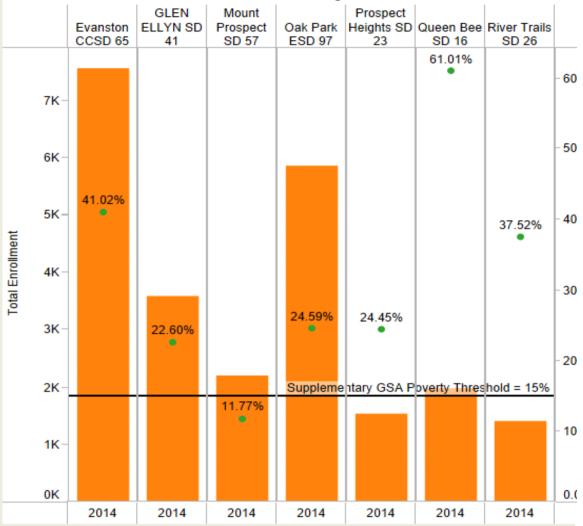
lunch supervisors were hired, but no other staff

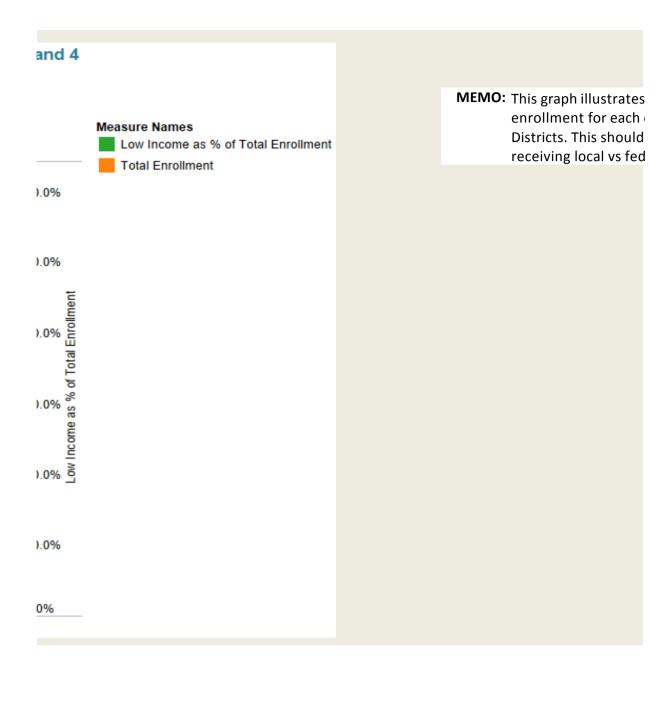
Aramark provides staff lunch supervisors were hired, but no other staff Arbor provides staff Aramark provides staff Sodexo provides staff lunch supervisor 5-7 hrs \$16.66 monitors 2 hrs - \$16.17

All - Evanston CCSD 65, GLEN ELLYN SD 41, Mount Prospect SD 57 a more

Low Income Enrollment

Source: ISBE Fall Housing Enrollment Data





of the 7 sampled school correlate with the trends in deral revenue on the next tab.

				Oak Pai	k Elem. SD 97
			2013		
	Rever	nue	Expen	se	Reven
63.07%	Local	1,059,387	Salaries	754,193	Local
0.74%	State	12,359	Benefits	111,890	State
36.19%	Federal	607,973	Purch. Services	11,079	Federal
	Total Rev.	1,679,719	Supp. & Mat.	874,576	Total Rev.
			Cap. Outlay	2,062	
			Other Objects	-	
			Total Exp.	1,753,800	
	Income (loss)	(74,081)			Income (loss)

			Glen E	llyn SD 41
		2013		
Revei	nue	Expens	se	Reven
Local	368,538	Salaries	264,860	Local
State	4,824	Benefits	18,764	State
Federal	301,997	Purch. Services	643,722	Federal
Total Rev.	675,359	Supp. & Mat.	31,474	Total Rev.
		Cap. Outlay	28,105	
		Other Objects	1,925	
		Total Exp.	988,850	
Income (loss)	(313,491)			Income (loss)

	Queen			
		2013		
Rever	nue	Expens	e	Reven
Local	161,244	Salaries	116,744	Local
State	10,120	Benefits	5,409	State
Federal	502,673	Purch. Services	741,574	Federal
Total Rev.	674,037	Supp. & Mat.	435	Total Rev.
		Cap. Outlay	13,672	
		Other Objects	4,642	
		Total Exp.	882,476	
Income (loss)	(208,439)			Income (loss)

			Evans	ton SD 65
		2013		
Reve	enue	Expens	se	Reven
Local	458,473	Salaries	839,178	Local
State	33,974	Benefits	233,978	State
Federal	1,112,973	Purch. Services	56,841	Federal
Total Rev.	1,605,420	Supp. & Mat.	1,115,154	Total Rev.

Cap. Outlay 751
Other Objects Total Exp. 2,245,902

Income (loss) (640,482)

Income (loss)

			Prospect I	Heights SD 23
		2013		
Revei	nue	Expens	e	Reven
Local	197,059	Salaries	60,572	Local
State	3,241	Benefits	5,312	State
Federal	301,997	Purch. Services	323,939	Federal
Total Rev.	502,297	Supp. & Mat.	859	Total Rev.
		Cap. Outlay	-	
		Other Objects	-	
		Total Exp.	390,682	
Income (loss)	111,615			Income (loss)

			River T	rails SD 26
		2013		
Reven	iue	Expens	е	Reven
Local	244,388	Salaries	145,654	Local
State	6,205	Benefits	93,457	State
Federal	307,157	Purch. Services	75,782	Federal
Total Rev.	557,750	Supp. & Mat.	259,461	Total Rev.
		Cap. Outlay	-	
		Other Objects	2,638	
		Total Exp.	576,992	
Income (loss)	(19,242)			Income (loss)

			Mt. Pros	spect SD 57
		2013		
Reve	nue	Expense	e	Reven
Local	52,720	Salaries	-	Local
State	744	Benefits	-	State
Federal	57,054	Purch. Services	-	Federal
Total Rev.	110,518	Supp. & Mat.	75,000	Total Rev.
		Cap. Outlay	7,696	
		Other Objects	-	
		Total Exp.	82,696	
Income (loss)	27,822			Income (loss)

_	2014		
ue	Exper	ise	
1,052,144	Salaries	779,508	
10,176	Benefits	114,029	TB10 + TB50
658,132	Purch. Services	10,860	
1,720,452	Supp. & Mat.	988,202	
	Cap. Outlay	-	
	Other Objects	_	
	Total Exp.	1,892,599	
(172,147)			

MEMO:	All informati
	retained on t
	available. Th
	profitable/u
	OP97 compa

MEMO 2: Keep in mind submitted re these amour (i.e. playgrouvisualization

	2014	
ue	Expen	se
308,928	Salaries	294,954
4,591	Benefits	21,201
323,452	Purch. Services	545,810
636,971	Supp. & Mat.	16,543
	Cap. Outlay	10,080 TB20
	Other Objects	2,596
	Total Exp.	891,184
(254,213)		

	2014	
ue	Expen	ise
147,719	Salaries	122,933
10,379	Benefits	5,705
572,472	Purch. Services	838,813
730,570	Supp. & Mat.	2,992
	Cap. Outlay	1,637
	Other Objects	7,464
	Total Exp.	979,544
(248,974)		

	2014	
ue	Exper	ise
474,052	Salaries	848,297
20,038	Benefits	257,825
1,517,177	Purch. Services	76,885
2,011,267	Supp. & Mat.	1,108,744

Cap. Outlay	6,764
Other Objects	-
Total Exp.	2,298,515

(287,248)

	2014	
ue	Expen	ise
160,869	Salaries	56,355
2,237	Benefits	5,165
153,789	Purch. Services	314,641
316,895	Supp. & Mat.	3,285
	Cap. Outlay	-
	Other Objects	-
	Total Exp.	379,446
(62,551)		

	2014	
ue	Expen	ise
235,917	Salaries	150,183
4,606	Benefits	80,075
331,689	Purch. Services	99,000
572,212	Supp. & Mat.	283,202
	Cap. Outlay	_
	Other Objects	1,105
	Total Exp.	613,565
(41,353)		

	2014	
ue	Expens	е
230,799	Salaries	-
735	Benefits	-
61,541	Purch. Services	189,700
293,075	Supp. & Mat.	48,538
	Cap. Outlay	-
	Other Objects	-
	Total Exp.	238,238
54,837		

ion here was pulled from FY2013 and FY2014 AFR's the ISBE website. Unfortunately, FY2015 is not yet the purpose of this exercise is to show an appropriate property of the 7 sampled Districts are, and how res.

d although these numbers are extracted from state eports, they are still considered estimates. Some of nts could contain activity irrespective to Food Service und supervision salary). For our purposes of and gaining understanding, estimates are properly

	Breakfast	Lunch		Breakfast	Elem. Lunch
School Districts	Reduced	Reduced	Milk Price	Paid	Paid
Oak Park SD 97	\$0.30	\$0.40	\$0.35	\$1.65	\$2.65
Glen Ellyn SD 41	\$0.30	\$0.40	\$0.35	\$1.75	\$2.75
Queen Bee SD 16	\$0.30	\$0.40	\$0.40	\$1.50	\$2.75
Evanston SD 65	\$0.30	\$0.40	\$0.60	\$2.00	\$2.75
Propsect Heights SD 23	\$0.30	\$0.40	\$0.55	\$1.25	\$2.55
River Trails SD 26	\$0.30	\$0.40	\$0.50	\$1.50	\$2.65
Mount Prospect SD 57		\$0.40	\$0.50		

Elem. Adult		
Lunch	M.S. Lunch Paid	M.S. Adult Lunch
\$2.75	\$2.80	\$2.75
\$3.35	\$2.50/\$2.75/\$3.00	\$3.10/\$3.35/\$3.60
\$3.35	\$2.75	\$3.35
\$3.25	\$3.00	\$3.50
\$3.05	\$2.55/\$2.75/\$3.00	\$3.05/\$3.25/\$3.50
\$3.15	\$2.65/\$3.20	\$3.15/\$3.75
\$3.25	\$2.75/\$3.00/\$3.30	\$3.25/\$3.50/\$3.80

stricts.

sent different options (A, B, C) for students. All three ad & Pizza, C = Spicy Tender w/ Cornbread Muffin) 'free" students. Students have option of going home tary or middle school.

	Oak Park SD 97	Evanston SD 65
1. What online payment system does the District use?	MealTime	MOSAIC
2. Does District charge parents for using online system? If so, how much?	YES, 4.9% / trx	YES, \$1.95 / trx
3. What is process of communicating to parents who have students with negative balances?	*automated phone calls and emails *Lunch Managers call parents at school discretion	*Lead servers & Principals contact parents. For M.S., letters are sent to parents *automated emails
4. How many regular lunches are served to a student with a negative balance?	Elem = 5 M.S. = 5	Elem = 2 M.S. = 2
5. Does the District charge student for alternate lunch?	NO	NO
6. What is included in an alternate lunch served to students with negative balances?	Elem & M.S. = Apple sauce, graham crackers, veg., fruit, milk	Elem & M.S. = soy butter, jelly sandwich, veggies, milk
7. What is process for handing out alternate lunch to students?	Students pick up card from rack, if missing, they will receive alt. lunch when approaching Lunch Lady. Cards are put back on rack at end of day. At M.S. ID's are scanned and approach different food windown for alt. meal.	Student asks Lead Server why no card put out, and she will indicate discretely they will need to have an alternate meal that day. This procedure keeps staff from having to "take away" lunch trays from students in line.

Glen Ellyn SD 41	Queen Bee SD 16	Prospect Heights SD 23		
MealTime	MealTime	MealTime		
NO	NO	YES, 4.9% / trx		
*Parents receive daily emails *Letters are mailed when student is in alt. lunch territory	*reminder will be sent home with student	*automated phone calls and emails		
Elem = 2 M.S. = 0	Elem = 3 M.S. = 0	Elem = 3 M.S. = 0		
NO	NO	NO		
Elem = fruits, veg, milk M.S. = cheese sandwich, milk	Elem = fruits, veg, milk M.S. = cheese sandwich, milk	Elem & M.S. = fruits, veg, milk		
Students pick up card from rack, if marked yellow, they will receive alt. lunch when handing to Lunch Lady. Cards are put back on rack at end of day. At M.S. ID's are scanned and approach different food windown for alt. meal.	Students pick up card from rack, if marked red, they will receive alt. lunch when handing to Lunch Lady. Cards are put back on rack at end of day. At M.S. ID's are scanned and approach different food windown for alt. meal.	Staff prints master list showing students who will receive alt. meal. Student is called to office and given brown bag to appear as lunch brought from home.		

Mount Prospect SD 57	River Trails SD 26
MealTime	MealTime
YES, 4.9% / trx	NO
*automated phone calls and emails	*automated phone calls and emails
Elem = 0 M.S. = 0	Elem = 3 M.S. = 0
NO	NO
N/A - no lunch program at Elem. Level. Not allowed to go negative at M.S. level	Elem & M.S. = cheese sandwich, veg, fruit, milk
N/A - School does not hand out alternate lunches.	Students pick up card from rack, if missing, they will receive alt. lunch when approaching Lunch Lady. Cards are put back on rack at end of day. At M.S. each student has pin number which is scanned. Most students already know.

MEMO: MealTime has a 4.9% transaction fee for lunch payments, and it is get a glimpse of how many dollars we are talking about on an anr per school YTD (July 2015 - January 2016). We only have 7 months beginning of this fiscal year. (Each month's data is contained in a

We then estimated the last 5 months of this fiscal year based on about \$27,000 in transaction fees charged to parents for the FY20:

Calcad		Sales FY2016					
School	July - Jan (Actual)		ا	Feb - June (Est)		Total	
Beye	\$	26,990.15	\$	19,278.68	\$	46,268.83	
Lincoln	\$	37,190.00	\$	26,564.29	\$	63,754.29	
Holmes	\$	31,464.80	\$	22,474.86	\$	53,939.66	
Mann	\$	32,056.25	\$	22,897.32	\$	54,953.57	
Irving	\$	24,801.30	\$	17,715.21	\$	42,516.51	
Whittier	\$	21,967.43	\$	15,691.02	\$	37,658.45	
Longfellow	\$	33,104.00	\$	23,645.71	\$	56,749.71	
Hatch	\$	25,566.80	\$	18,262.00	\$	43,828.80	
Brooks	\$	48,476.26	\$	34,625.90	\$	83,102.16	
Julian	\$	39,809.51	\$	28,435.36	\$	68,244.87	
TOTALS	\$	321,426.50	\$	229,590.36	\$	551,016.86	

o sample district information is included on this tab.

s up to the District who that fee is charged to. In order to nual basis, we obtained the total transaction fee amounts worth of data since MealTime was implemented at the hidden tab of this workbook)

a monthly average. As you can see below, we estimate 16 school year.

	Transaction Fees FY2016 (4.9%)						
July - J	an (Actual)		Feb - June (Est)		Total		
\$	1,322.10	\$	944.36	\$	2,266.46		
\$	1,821.55	\$	1,301.11	\$	3,122.66		
\$	1,540.89	\$	1,100.64	\$	2,641.53		
\$	1,570.30	\$	1,121.64	\$	2,691.94		
\$	1,214.72	\$	867.66	\$	2,082.38		
\$	1,075.90	\$	768.50	\$	1,844.40		
\$	1,621.09	\$	1,157.92	\$	2,779.01		
\$	1,252.35	\$	894.54	\$	2,146.89		
\$	2,374.26	\$	1,695.90	\$	4,070.16		
\$	1,949.73	\$	1,392.66	\$	3,342.39		
\$	15,742.89	\$	11,244.92	\$	26,987.81		

School District		Food Service Staff Summary		
Name	Food Service Contractor	Job Title within District	Job Type	FTE
Oak Park SD 97	OPRF High School SD 200	Lunch Manager	At Will	10
		Lunch Worker II	At Will	2
		Lunch Worker II	At Will	1
		Lunch Worker II	At Will	1
		Lunch Worker II	At Will	6
		Lunch Worker I	At Will	5
		Lunch Worker I	At Will	8
		Lunch Worker I	At Will	14
Evanston SD 65	Evanston High School SD 202	Lunch Manager	At Will	4
		Food Transporters	Union	N/A
		Cooks	Union	3
		Lead Servers	Union	12
		Floaters	Union	3
		Cashiers	Union	7
		Elem. Servers	Union	14
		M.S. Servers	Union	8
			A	4
Glen Ellyn SD 41	Marquardt SD 15	Lunch Supervisor	At Will	1
		M.S. Lunch Manager	At Will	1
		F.S. Employee	Union	2
		F.S. Employee	Union	7
		F.S. Employee	At Will	4
Quan Pag SD 16	Marguardt CD 15	Lunch Supervisor	At Will	1
Queen Bee SD 16	Marquardt SD 15	Lunch Supervisor F.S. Employee	At Will	1
		F.S. Employee	At Will	7
		F.S. Employee	At Will	3
		1.5. Employee	At Will	
Prospect Heights SD 23	Arlington Heights SD 25	Lunch Manager	At Will	1
1 103 peet Heights 3D 23	Armigron Heights 3D 23	F.S. Employee	At Will	1
		F.S. Employee	At Will	1
		F.S. Employee	At Will	1
		F.S. Employee	At Will	7
Mount Prospect SD 57	Arlington Heights SD 25	Lunch Manager	At Will	1
		F.S. Employee	At Will	1
		F.S. Employee	At Will	4
River Trails SD 26	Arlington Heights SD 25	Lunch Manager	At Will	1
		F.S. Employee	Union	4
		F.S. Employee	Union	1
		Lunch Supervisor	Union	1
		Lunch Supervisor	Union	1
		Lunch Supervisor	Union	1
		Lunch Supervisor	Union	2
		Lunch Supervisor	Union	6
		Lunch Supervisor	Union	5

Prospect Heights SD 23, Mount. Prospect SD 57 - FS employee job description is a combination of the

<u>River Trails SD 26</u> - FS Employee job description has many similarities to the OP97 Lunch Worker I, b Supervisor job description is a combination of the duties assigned to the OP97 Lunch Manager and F

Queen Bee SD 16 - FS Manager job description is very similar to the duties of the OP97 Lunch Manager assigned to the OP97 Lunch Worker II and Lunch Manager.

<u>Glen Ellyn SD 41</u> - FS employee description is similar to OP97 Lunch Worker I position and their Sup and the Lunch Manager job.

Evanston SD 65 - FS Cafeteria Manager is equivalent to the OP97 Lunch Manager position. FS Lead Stand the Food Server ich description is equivalent to OP97 Lunch Worker Loosition

Salary and	Гуре	Allocate	d Leaves				
Work Hours	Base Salary	Days	/Year	Health	Pension		
(per day)	(per hour)	Sick	Pers	Benefits?	Status	Enrollment	Schools
6.0	\$15.10	8	N/A	YES	IMRF	5,856	10
4.5	\$11.83	N/A	N/A	N/A	IMRF		
4.0	\$11.83	N/A	N/A	N/A	IMRF		
3.5	\$11.83	N/A	N/A	N/A	IMRF		
3.0	\$11.83	N/A	N/A	N/A	N/A		
3.0	\$9.69	N/A	N/A	N/A	N/A		
2.5	\$9.69	N/A	N/A	N/A	N/A		
2.0	\$9.69	N/A	N/A	N/A	N/A		
6.5	\$14.65	10	2	YES	IMRF	7,118	17
N/A	\$16.77	N/A	N/A	N/A	N/A		
6.5	\$13.50	10	2	YES	IMRF		
4.5 - 5	\$11.78	10	2	N/A	IMRF		
4.5	\$11.78	10	2	N/A	IMRF		
3 2	\$11.78	N/A N/A	N/A N/A	N/A N/A	N/A N/A		
3 - 4	\$11.25 \$11.25	N/A N/A	N/A N/A	N/A N/A	N/A N/A		
3 - 4	\$11.25	IN/A	IN/A	IN/A	IV/A		
8.0	\$16.00	10	2	YES	IMRF	3,588	5
8.0	\$16.00	10 10	3	YES	IMRF	3,300	3
5.0	\$12.29	10	N/A	N/A	IMRF		
3.0	\$12.29	10	N/A	N/A	N/A		
2.0	\$12.29	N/A	N/A	N/A	N/A		
)		,				
8.0	\$16.00	10	3	YES	IMRF	1,975	4
5.5	\$11.50	10	3	N/A	IMRF	,-	
3.0	\$11.50	N/A	N/A	N/A	N/A		
2.75	\$11.50	N/A	N/A	N/A	N/A		
8.0	\$17.80	14	3	YES	IMRF	1,538	4
5.75	\$13.10	14	N/A	N/A	IMRF		
5.5	\$13.10	14	N/A	N/A	IMRF		
3.5	\$13.10	14	N/A	N/A	IMRF		
3.0	\$13.10	N/A	N/A	N/A	N/A		
8.0	\$17.80	14	3	YES	IMRF	2,201	4
5.0	\$13.10	14	3	N/A	IMRF		
3.0	\$13.10	N/A	N/A	N/A	N/A		
0.0	¢17.00	1 /	າ	VEC	INADE	1 410	2
7.0	\$17.80	14 11	3 4	YES YES	IMRF IMRF	1,410	3
3.0	\$12.00 \$12.00	11	4	N/A	N/A		
5.0	\$12.00	11	4	N/A	IMRF		
4.5	\$10.80	11	4	N/A	IMRF		
3.0	\$10.80	11	4	N/A	N/A		
2.5	\$10.80	11	4	N/A	N/A		
2.3	\$10.80	11	4	N/A	N/A		
2.0	\$10.80	11	4	N/A	N/A		

ne duties assigned to OP97 Lunch Worker II and Lunch Manager.

out they also have duties related to playground supervision. F.S. Coordinator.

ger. The FS employee job description is a combination of the duties

ervisor position is a combination of the OP97 FS Coordinator job

erver job description is equivalent to OP97 Lunch Worker II position

Additional Notes

All are starting rates. Increases are determined year by year. No employees get paid holidays

HS provides to elem schools, but not middle schools. Hire lunch staff servers, transporters (purchase trucks for transport). School buys all condiments & paper plastic materials. Lead server works 5 hrs (w/o breakfast - 4 hrs). Servers (2 to 3 hrs). No employees get paid holidays. ABC pay scale. All staff are eligible for attendance bonuses. (See step schedule -

http://www.district65.net/cms/lib8/IL01906289/Centricity/Domain/91/DESC%20Contract%202012-13%20thru%202015-16.pdf)

Glen Ellyn employs the staff, but is supervised by Marquardt. Marquardt also has full time emp at District to complete lunch applications. Also, Marquardt determines rate of pay. Employees who work 3.5 to 6.5 hrs receive IMRF. Only full time staff get paid holidays.

See Glen Ellyn SD 41.

Although District is contracted with AH25 for staffing & supervision, the food is cooked at Middle School then sattellited to Elem. Schools. Thus, Managers also have responsibility of cooking and kitchen help (significantly different than OP97 Manager duties).

See Prospect Heights SD 23. However, only free and reduced served at Elem. Level.

Food is cooked at Middle School then sattellited to Elem. Schools. Director of FS is hired by AH25 and they manages entire program. However, RT26 employs rest of staff and buys all materials. Managers also have responsibility of cooking and kitchen help (significantly different than OP97 Manager duties).

RECOMMENDATION ANALYSIS

1) Increase meal/drink prices by the following amounts:

Meal/Drink	Old Price	Proposed New Price	Increase Amount	FY2015 Total Units	Est	imated New Revenue
Milk	\$0.35	\$0.45	\$0.10	142,828	\$	14,282.80
Breakfast	\$1.65	\$1.75	\$0.10	22,140	\$	2,214.00
Elem. School Lunch	\$2.65	\$2.80	\$0.15	264,247	\$	39,637.05
M.S. Lunch	\$2.80	\$3.00	\$0.20	120,675	\$	24,135.00
Adult Lunch	\$2.75	\$3.25	\$0.50	1,106	\$	553.00
					\$	80,822

^{*} Total Units were calculated using data provided by the Food Service Coordinator in a spreadsheet estimates to help assist in visualizing the impact resulting from proposed changes. Numbers are

2) Decrease number of allowances, for students with negative balances, from 5 to 2 mea

Per Attachment #3 "Offer vs Serve" spreadsheet for FY2015, provided by the Food Service Coordinat elementary and middle schooles, respectively. These meals are not necessarily served to studen reasons, such as extra meals ordered for a buffer. Although this is the case, in order to calculate below to calculate the savings from reducing the number of allowances. See below:

** Lunch price was used as basis rather than cost of meal for District (\$1.93), this is because the diff

School Type	Allowances (Current Policy)	Unaccounted Meals	Allowances (Proposed Policy)	Estimated Unaccounted Meals	Difference in Unaccounted Meals
Elementary Schools	5	338	2	135	203
Middle Schools	5	221	2	88	133

3) Decrease transaction fee charged to parents for MealTime credit card use from 4.9% to

The below factual information was obtained from the Food Service Coordinator and retained at the download the actual numbers per school by downloading reports off of MealTime. The MealTime private information of parent participants. Since this is the District's first year using MealTime, we estimate the months of February thru June by using monthly averages.

	Transaction Fees FY2016 (4.9%)						
School	July - Jan		Feb - June				
		(Actual)		(Est)		Total	
Beye	\$	1,322.10	\$	944.36	\$	2,266.46	
Lincoln	\$	1,821.55	\$	1,301.11	\$	3,122.66	
Holmes	\$	1,540.89	\$	1,100.64	\$	2,641.53	
Mann	\$	1,570.30	\$	1,121.64	\$	2,691.94	
Irving	\$	1,214.72	\$	867.66	\$	2,082.38	

Fee % Charged to Parent

^{**} Our District offers both "hot breakfast" and "cereal" options in the morning. Both have same price able to provide total units sold for the "cereal" option as they are bought in bulk from OPRF. This As such, for the purposes of this exercise, we only included total units for "hot breakfast" as we v

TOTALS	\$ 15,742.89	\$ 11,244.92	\$ 26,987.81
Julian	\$ 1,949.73	\$ 1,392.66	\$ 3,342.39
Brooks	\$ 2,374.26	\$ 1,695.90	\$ 4,070.16
Hatch	\$ 1,252.35	\$ 894.54	\$ 2,146.89
Longfellow	\$ 1,621.09	\$ 1,157.92	\$ 2,779.01
Whittier	\$ 1,075.90	\$ 768.50	\$ 1,844.40

4.9% Fee
3.9% Fee
2.9% Fee
2.45% Fee
1.9% Fee
0% Fee

4) Increase Lunch Worker I pay rate from \$9.69 to \$10.75:

Job Title within District	FTE	Work Hours (per day)	Work Days	Difference in Hourly Rate	lm	Cost plications
Lunch Worker I	5	3.0	176	\$1.06	\$	2,798
Lunch Worker I	8	2.5	176	\$1.06	\$	3,731
Lunch Worker I	14	2.0	176	\$1.06	\$	5,224
					\$	11,753

5) Increase Lunch Manager sick/personal leave benefits from 8 sick days to 10 sick days a

Job Title within District	FTE	Work Hours (per day)	Hourly Rate	Difference in Sick/Pers. Days	Cost Implications
Lunch Manager (new)	3	6.0	\$15.10	4	\$ 1,087
Lunch Manager (grandfathered)	7	6.0	\$17.85	4	\$ 2,999
					\$ 4,086

RECOMMENDATION SUMMARY TOTAL TOTAL FINANCIAL IMPACT FROM ALL RECOMMENDATIONS

--Reduces FY2015 deficit by about

*

**

TOTAL ESTIMATED ADDITIONAL REVENUE

t titled "Ordered vs Served 2014-2015". These are rough not exact and are relied upon for estimates.

e point of \$1.65, however the Food Service Coordinator is not makes it difficult to account for how many are sold each month. were able to determine a fair estimate for this portion.

Is. (Elementary & Middle Schools):

:or, there were 338 and 221 meals unaccounted for the ts with negative balances, as it could really be a combination of a fair and reasonable estimate, these numbers were used

ference would be accounted towards labor costs, materials, etc.

Lunch Price**	Cost	Savings
\$2.65	\$	537
\$2.80	\$	371
		·

909 TOTAL ESTIMATED COST SAVINGS

o 2.45% per transaction:

he "Account Balances - Trx Fee Calc" tab. She was able to e downloads are not included as part of this package to protect re do not have a full year worth of data. As such, I had to

Transaction Fee Scenarios					
Parent Portion	District Portion				

\$ 26,987.81	\$ -	current policy
\$ 21,489.66	\$ 5,498.15	
\$ 15,979.49	\$ 11,008.32	
\$ 13,493.91	\$ 13,493.91	proposed policy
\$ 10,469.32	\$ 16,518.49	
\$ -	\$ 26,987.81	

\$ 13,494 TOTAL ESTIMATED COST IMPLICATION

TOTAL ESTIMATED COST IMPLICATION

nd 2 personal days:

TOTAL ESTIMATED COST IMPLICATION

\$ 52,397

20%