



Innovative Construction Solutions

8625 Rendova Street NE
P.O. Box 158
Circle Pines, MN 55014
O 763.786.7711
F 763.786.2650
www.krausanderson.com

November 16th, 2011

Mr. Kevin Strong
Johnson Controls, Inc.
215 North First Avenue East, Suite 100
Duluth, MN 55802

RE: **Eastern Middle School
Quote #4101 - PCO #368 Intrusion Detection Recommendation**

Dear Mr. Strong:

This letter is concerning our recommendations for award for the intrusion detection per KA PCO #368.

Kraus-Anderson has reviewed and verified the quotes referenced below:

<u>Contractor, City, State</u>	<u>Quote Amount</u>
Arrowhead Radio & Security Duluth, MN	\$51,910.00
Benson Electric Company Superior, WI	\$66,857.00
Total Amount Recommended:	\$51,910.00

We have enclosed the Quote Tabulation sheet that reflects the quotes received. If you have any questions regarding this information, please do not hesitate to contact me at 763-786-7711.

Very truly yours,

KRAUS-ANDERSON® CONSTRUCTION COMPANY

A handwritten signature in cursive script that reads "Patrick Mulcahey".

Patrick Mulcahey
Project Manager

