



ERP Update

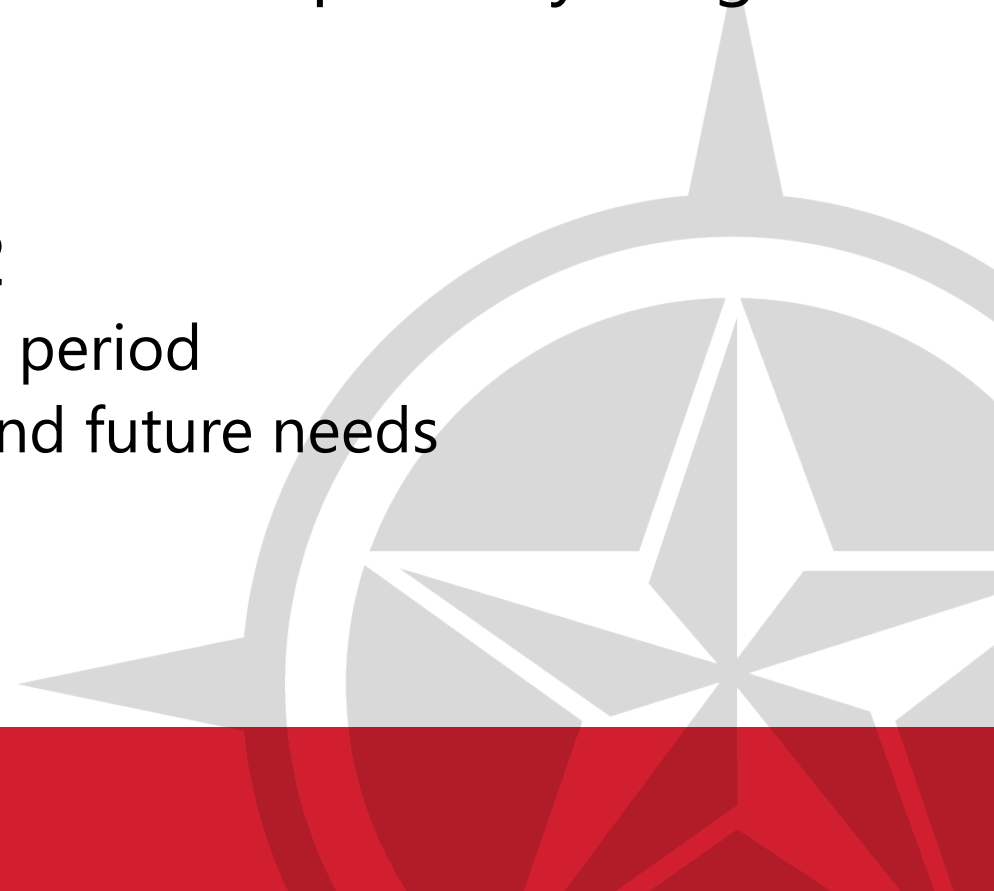
Board of Regents

November 20, 2025



ERP: The System That Runs the College

- An ERP is critical to a college because it is the system that **runs the entire institution**. It is the backbone that keeps everything connected and functioning.
- Lee College adopted Peoplesoft in 2002
 - The decision made was appropriate for that period
 - Peoplesoft has not kept pace with current and future needs



ERP Change: Why Now?

Peoplesoft current challenges:

- Hosted on-premise, meaning the College owns, runs, and maintains the hardware and servers in its own buildings and data center
- Highly customized, leading to patching and upgrading problems and processing delays
- Hardware maintenance and integration is expensive and ongoing
- Peoplesoft is nearing end-of-life which will force the college to change ERP systems sometime in the near future
- Requires numerous other systems to manage college operations

Our Critical Requirements

New ERP system must:

- Integrate Human Resources, Finance, and Student Services
- Hosted in the Cloud

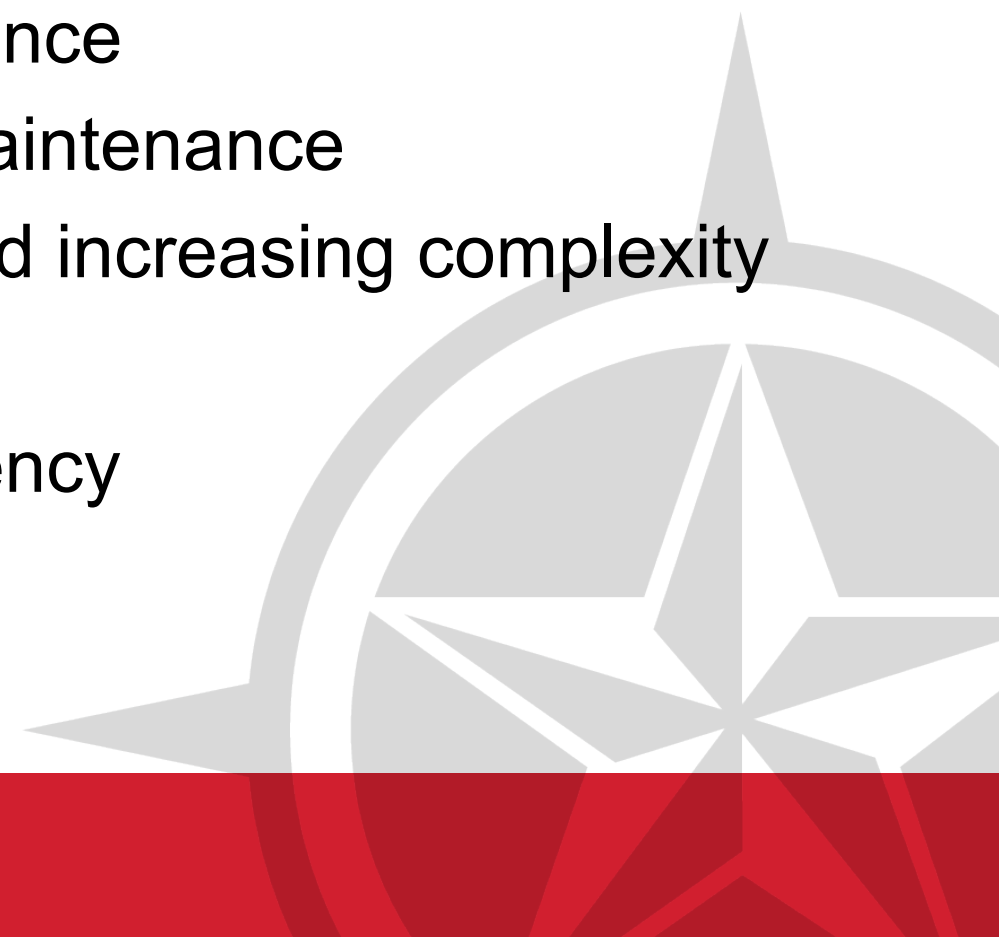
Qualifying Solutions*

- Oracle Cloud ERP
- Ellucian Banner SaaS
- Workday ERP

**All vendors on existing cooperative contracts*

New ERP Benefits

- Enhanced accessibility for students and staff
- Improved outcomes in student performance
- Reduce on-premise hardware and IT maintenance
- Improved scalability to match growth and increasing complexity
- Enhanced data security / data backup
- Streamlined processes, improved efficiency
- A.I. integration and data-driven insights



New Student Experience

Area	Cloud ERP
Registration	Faster, mobile friendly, real time updates. Fewer errors, fewer blocks, fewer lines.
Financial Aid	Students see award status, missing documents, and balances instantly. Clearer communication.
Advising	Advisors and students see the same real time information. Better degree plans and scheduling.
Payments	Simple online payments with real time account balances. Students can resolve issues quickly.
Access From Anywhere	Students can do nearly everything from a phone or laptop. 24/7 access.
Communication	Automated reminders for deadlines, holds, documents, and appointments.
Accuracy and Updates	Information is always current. Students are less likely to make decisions based on outdated data.
Service Time	Faster service at every step because processes are streamlined and automated.
Overall Student Confidence	Students trust the process because it works smoothly and reliably.

Area	Cloud ERP	Non-Cloud (On Premises) ERP
Business Operations	Streamlines day-to-day processes across all divisions. Workflows are faster, cleaner, and far more accurate.	Processes are slower, more manual, and prone to errors. Staff spend too much time fixing problems instead of serving students.
Student Experience	Students tools work on any device, real time information, faster registration, and easy access to advising and financial aid.	Students face delays, outdated interfaces, and limited self-service. Registration and payment often struggle under demand.
Security	Strong, constantly updated security with round-the-clock monitoring. Much safer than what any college can maintain on its own.	Relies on local staff and manual updates. Higher risk of cyberattacks and delayed patches.
Cost	Predictable costs. No servers to buy or maintain. No major hardware replacements.	Expensive equipment, ongoing maintenance, and costly refresh cycles every few years.
Reliability	Very high reliability. Built in backups and automatic failover keep the system running even during local outages.	Vulnerable to power loss, hardware failures, and cooling issues. Downtime is more common.
Updates	Improvements happen automatically with no downtime. The system is always current.	Updates require planning, downtime, and staff time. Colleges often fall years behind.
Scalability	Grows easily as enrollment or programs expand.	Limited by physical equipment. Scaling requires buying and installing new hardware.
IT Workload	Frees IT staff to focus on innovation, student success tools, and analytics.	IT staff spend time maintaining servers and troubleshooting old systems.
Integration	Easily connects with modern tools and systems across the campus.	Often requires workarounds, custom coding, or manual data movement.
Data and Reporting	Real time dashboards and analytics support better decisions and early intervention with students.	Reporting is slow and more manual, making it harder to spot issues early.

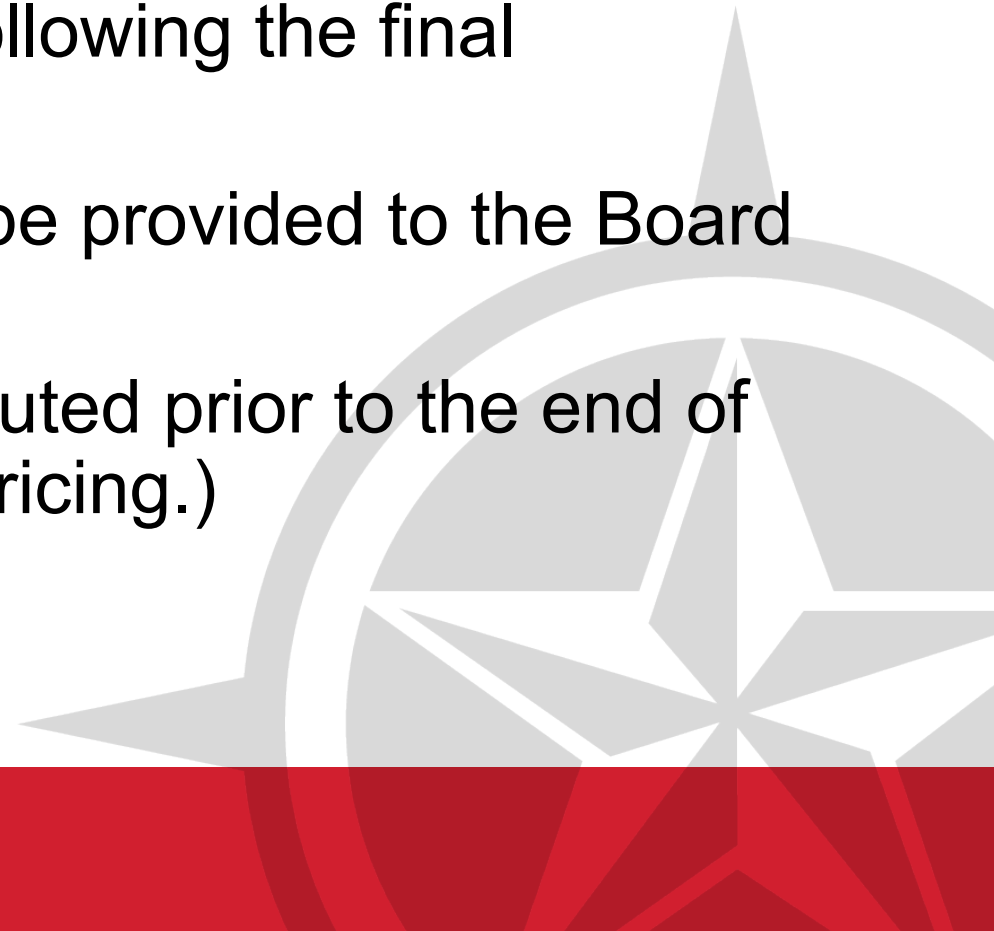
Evaluation Process

Each solution is evaluated as follows:

- Identify what the college needs the system to do
- Gather input from key areas such as students, faculty, staff, and leadership
- See live demonstrations of how each system works
- Evaluate how well each system supports our business operations
- Assess long term sustainability, vendor stability, and support services
- Calculate true cost of ownership for each option
- Compare each system on cost, functionality, security, and student experience
- Select the system that best meets our needs now and in the future
- Finalize the contract and implementation plan

Projected Timeline

- Demonstrations will be complete the 1st week in December.
- Pricing and contracts will be reviewed following the final demonstrations.
- Final recommendation for approval will be provided to the Board on December 18th.
- Contracts will be finalized and fully executed prior to the end of December (to take advantage of 2025 pricing.)



Why this matters for Lee College: 25-Year View

The true cost of maintaining an on premises ERP is equal or higher when you account for staff, hardware, risk, downtime, and upgrades.

By increasing operational efficiency and supporting data-driven decision-making, a cloud-based ERP will help Lee College stay agile, enhance the student experience, build a competitive advantage, and better position us for long-term growth and innovation.



Thank you.

Any Questions?

