

# Hallsville Independent School District

## For the Consideration of the Board of Trustees

**Date of Board Meeting:** June 19, 2025

**Agenda Item#:** \_\_\_\_\_

**Topic:** Approval of 2025-26 Enterprise Fleet Management Lease Plan

### Background and Rationale:

This agenda item has been prepared for the consideration and approval of the District's 2025-26 white fleet vehicle lease program through Enterprise Fleet Mgmt. In 2020-21, the District leased 18 vehicles across several departments, followed by an additional 10 vehicles in 2021-22, 3 vehicles in 2022-23, 13 vehicles in 2023-24, and replaced 2 existing lease vehicles in 2024-25. During the first year's discussions, the desire was to fully phase in over several years, and that approach, as well as current vehicle pricing and market conditions, has been kept in mind when developing the plan for additional leased vehicles for each of the subsequent years. This year's proposed plan will add four new vehicles, and will replace two existing lease vehicles that have reached lease term end. These six vehicles will have an annual added cost of around \$86,473, with lease terms ranging from 36 to 48 months. Total projected lease payments for all 48 vehicles would total \$459,960.96. Enterprise Fleet Management has a current contract with Region 8's TIPS Purchasing Cooperative.

### Relationship to Strategic Plan:

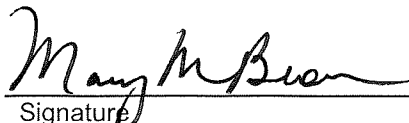
#### Personnel Affected:

#### Budget Implications:

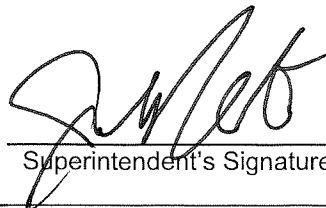
☒ Expenditures required for next year's budget

### Recommendation:

The Administration recommends the approval of the 2025-26 vehicle lease plan with Enterprise Fleet Management, as presented.

  
Signature

(Person Bringing Information to the Board)

  
Superintendent's Signature



## Hallsville ISD - FY26 Menu Pricing



### Equity Lease Menu Pricing

Total Annual Cost
Total Annual One Time
Total Resale from Current Fleet
Total Annual Cost
Total Annual Cost (including

\$74,587
\$11,886
\$24,900
\$52,687
\$64,573

Replacement Unit #	Replacement Vehicle	Exterior Color	Engine	Quantity	Term	Estimated Annual Mileage	Monthly Cost (Lease Rate)* 5% increase for model year est.	Full Maintenance**	Annual Cost Including Maintenance	Annual Cost Including Maintenance by Quantity	Cost of Aftermarket per vehicle	One time Aftermarket Cost (By Quantity) (Money Down)	Estimated Return of Equity (total for all vehicles)
Transpo + Tech Growth	2026 Chevrolet Traverse LT 4dr Front-Wheel Drive	White	2.5L Turbo	2	48	15,000	\$861	\$0	\$10,328	\$20,656	\$0	\$0	
J. Martin Replacement	2026 Chevrolet Silverado 1500 RST 4x4 Crew Cab 5.75 ft box 147 in. WB	White	TurboMax	1	36	33,000	\$1,154	\$0	\$13,847	\$13,847	\$0	\$0	\$14,500
23VNPW	2026 Ford Transit-250 Cargo Base Rear-Wheel Drive Medium Roof Van 148 in. WB	White	V6	1	48	15,000	\$1,076	\$0	\$12,911	\$12,911	\$0	\$0	\$4,400
Vaughn's Replacement	2026 Chevrolet Silverado 2500HD WT 4x2 Crew Cab 6.75 ft box 159 in. WB	White	V8	1	48	15,000	\$1,257	\$0	\$15,089	\$15,089	\$23,772	\$11,886	\$3,000
Tech A-1 Growth	2026 Ford Transit-150 Cargo Base Rear-Wheel Drive Low Roof Van 130 in. WB	White	V6	1	48	15,000	\$1,007	\$0	\$12,085	\$12,085	\$0	\$0	

Vehicle	Lead Times based off of MY25 - MY26 Not Available
Chevrolet Traverse	16-18 Weeks
Chevrolet Silverado 1500 Crew Cab	20-22 Weeks
Chevrolet Silverado 2500 Crew Cab	16-18 Weeks
Ford Transit-150 Cargo	16-18 Weeks
Ford Transit-250 Cargo	16-18 Weeks

Hallsville ISD  
2025-26 Enterprise Lease Fleet Plan

VIN	Vehicle	Year	Make	Model	Series	Monthly Payment
1GNERFKW9LJ211767	23M72Q	2020	Chevrolet	Traverse	LS w/1LS Front-Wheel Drive	\$441.75
1FT8W3CTXLEC49048	23M7FB	2020	Ford	F-350	XL 4x2 SD Crew Cab 8 ft. box 176 in. WB DRW	\$582.97
1FMZK1Y88LKA25380	23M7FT	2020	Ford	Transit-150 Passenger	XL Rear-Wheel Drive Low Roof Van 130 in. WB	\$442.86
1FTBF4VG5LKB49825	23M9FF	2020	Ford	Transit-350 Crew	Base Rear-Wheel Drive High Roof HD Ext. Van 148 in. WB DRW	\$616.21
1FTBR3XG1LKB03052	23MB2R	2020	Ford	Transit-250 Cargo	Base Rear-Wheel Drive High Roof Ext. Van 148 in. WB	\$540.97
1FTBR1C8XLKB77802	23VNPW	2020	Ford	Transit-250 Cargo	Base Rear-Wheel Drive Medium Roof Van 148 in. WB	\$601.87
1GB2YLE72MF150188	23M6C5	2021	Chevrolet	Silverado 2500HD	Work Truck 4x4 Double Cab 8 ft. box 162.5 in. WB	\$694.99
1GC2WLE70MF111665	23M6JZ	2021	Chevrolet	Silverado 2500HD	Work Truck 4x2 Double Cab 6.75 ft. box 149.4 in. WB	\$447.90
1GB2WLE75MF150207	23M6KN	2021	Chevrolet	Silverado 2500HD	Work Truck 4x2 Double Cab 8 ft. box 162.5 in. WB	\$601.69
1GB2WLE72MF150214	23M6KQ	2021	Chevrolet	Silverado 2500HD	Work Truck 4x2 Double Cab 8 ft. box 162.5 in. WB	\$601.69
1GB2WLE7XMF150221	23M6KR	2021	Chevrolet	Silverado 2500HD	Work Truck 4x2 Double Cab 8 ft. box 162.5 in. WB	\$601.69
3GCUYBEF1MG371124	2545DG	2021	Chevrolet	Silverado 1500	Custom 4x4 Crew Cab 5.75 ft. box 147.4 in. WB	\$835.81
1GNERFKW5NJ173585	253QGQ	2022	Chevrolet	Traverse	LS w/1LS Front-Wheel Drive	\$584.34
1GNERFKW6NJ173756	253QJV	2022	Chevrolet	Traverse	LS w/1LS Front-Wheel Drive	\$588.38
1GNERFKWXNJ173842	253QJZ	2022	Chevrolet	Traverse	LS w/1LS Front-Wheel Drive	\$588.38
1GB2WLE78NF271864	253W63	2022	Chevrolet	Silverado 2500HD	Work Truck 4x2 Double Cab 8 ft. box 162.5 in. WB	\$733.19
1GB2WLE79NF271873	253W6J	2022	Chevrolet	Silverado 2500HD	Work Truck 4x2 Double Cab 8 ft. box 162.5 in. WB	\$773.53
1GC4YSEY4NF203031	25487H	2022	Chevrolet	Silverado 3500HD	Work Truck 4x4 Crew Cab 8 ft. box 172 in. WB DRW	\$940.41
3FMCR9A60PRD57372	26978L	2023	Ford	Bronco Sport	Base 4dr 4x4	\$682.91
3FMCR9A61PRD55825	26978P	2023	Ford	Bronco Sport	Base 4dr 4x4	\$672.56
3FMCR9A67PRD55831	26978Q	2023	Ford	Bronco Sport	Base 4dr 4x4	\$672.56
2GCUDEED4P1126570	26S3JG	2023	Chevrolet	Silverado 1500	RST 4x4 Crew Cab 5.75 ft. box 147.4 in. WB	\$975.82
1GNERGKW4PJ334856	27KHKD	2023	Chevrolet	Traverse	LT Cloth w/1LT Front-Wheel Drive	\$705.49
1GNERFKW6PJ330141	27KHKT	2023	Chevrolet	Traverse	LS w/1LS Front-Wheel Drive	\$634.19
1GNERFKW4PJ332471	27KHLB	2023	Chevrolet	Traverse	LS w/1LS Front-Wheel Drive	\$634.19
1GB4WLE7XRF250397	26ZR3K	2024	Chevrolet	Silverado 2500HD	Work Truck 4x2 Crew Cab 8 ft. box 172 in. WB	\$1,102.01
1GCPAAEK6R2166379	278NT2	2024	Chevrolet	Silverado 1500	Work Truck 4x2 Crew Cab 5.75 ft. box 147.4 in. WB	\$812.67
1GCPAAEK1R2166371	278NT8	2024	Chevrolet	Silverado 1500	Work Truck 4x2 Crew Cab 5.75 ft. box 147.4 in. WB	\$812.67
1GCPAAEK0R2166359	278NT9	2024	Chevrolet	Silverado 1500	Work Truck 4x2 Crew Cab 5.75 ft. box 147.4 in. WB	\$812.67
1GCPDAEK0R2165655	278NTB	2024	Chevrolet	Silverado 1500	Work Truck 4x4 Crew Cab 5.75 ft. box 147.4 in. WB	\$865.26
3GCPAAEK6RG156080	279JXF	2024	Chevrolet	Silverado 1500	Work Truck 4x2 Crew Cab 5.75 ft. box 147.4 in. WB	\$885.60
1FBAX2Y85RKB06973	27D7J3	2024	Ford	Transit-350 Passenger	XL Rear-Wheel Drive Low Roof Van 148 in. WB	\$923.02
1FBAX2Y84RKB07001	27F554	2024	Ford	Transit-350 Passenger	XL Rear-Wheel Drive Low Roof Van 148 in. WB	\$911.89
1FBAX2Y86RKB06979	27F55H	2024	Ford	Transit-350 Passenger	XL Rear-Wheel Drive Low Roof Van 148 in. WB	\$923.02
1FBAX2Y86RKB07355	27F55K	2024	Ford	Transit-350 Passenger	XL Rear-Wheel Drive Low Roof Van 148 in. WB	\$934.80
1FBAX2Y88RKB07079	27F55T	2024	Ford	Transit-350 Passenger	XL Rear-Wheel Drive Low Roof Van 148 in. WB	\$911.89
1FT7W2AA4REC71272	27GLGB	2024	Ford	F-250	XL 4x2 SD Crew Cab 6.75 ft. box 160 in. WB SRW	\$897.28
1FT7W2AA4REC69084	27GLJJ	2024	Ford	F-250	XL 4x2 SD Crew Cab 6.75 ft. box 160 in. WB SRW	\$897.28
1FT7W2AA3REC59386	27GLJT	2024	Ford	F-250	XL 4x2 SD Crew Cab 6.75 ft. box 160 in. WB SRW	\$897.28
1FT7W2AA1REC59385	27GLK7	2024	Ford	F-250	XL 4x2 SD Crew Cab 6.75 ft. box 160 in. WB SRW	\$893.85
2GC4ALE74S1116704	284TFR	2025	Chevrolet	Silverado 2500HD	Work Truck 4x2 Crew Cab 6.75 ft. box 159 in. WB	\$963.30
2GC4ALE79S1116889	284TFS	2025	Chevrolet	Silverado 2500HD	Work Truck 4x2 Crew Cab 6.75 ft. box 159 in. WB	\$963.30
1GNERGRS3S135583	28B5JB	2025	Chevrolet	Traverse	LT 4dr Front-Wheel Drive	\$539.18
1GNERGRSXSJ135421	28B5JD	2025	Chevrolet	Traverse	LT 4dr Front-Wheel Drive	\$558.36
					Less: Current Leases to be replaced (2 highlighted above)	-\$18,932.28
					Plus: New Leases (6 Vehicles) with Aftermarket Costs (1)	\$86,473.00
					Plus: Aftermarket Costs on one vehicle	\$11,886.00
Monthly Lease Payment						\$37,339.58
Annual Lease Payment						\$459,960.96



24-25 Vehicle List

Veh #	Enterprise ID	Perm. ID	Year/Make	License Plate	Notes	Remaining months of lease payments until book value payoff	Net Book Value at 5/31/25	Capitalized Price
A1	27KHKT	12302	2023 Chevy Traverse	147-0741	Enterprise / Travel Traverse needs to be on replacement plan			
A2	28BSJB	12501	2025 CHEVY TRAVERSE	161-0497	Enterprise / Travel Traverse needs to be on replacement plan			
A13	249L92	10702	2007 Chevrolet Silverado	126-1573	Keeping for backup truck			
A16	249L8F	11001	2010 Ford F 350	104-0401	Keeping for backup truck			
A22	23M7FB	12001	2020 FORD F350	144-5628	Enterprise / Ag Truck needs to be on replacement plan			
A23	23M7FT	12002	2020 FORD TRANSIT VAN	144-5629	Enterprise / Transit van needs to be on replacement plan			
A29	23M6C5	12102	2021 Chevy 2500 4x4 Double Cab	145-4876	Enterprise / Shop Truck does not have many mile put on each year, could be on extended repl plan	13	7,610.87	37,823.88
A31	2545DG	12104	2021 Chevy 1500	1454902	Enterprise / Shop Truck and backup trip vehicle, needs to be on replacement plan			
A32	26S3JG	12301	2023 Chevy 1500 RST	1467769	Enterprise / John Martin's truck needs to be on replacement plan			
A33	278NT2	12401	2024 Chevy 1500	157-7426	Enterprise / Trip truck, needs to be on replacement plan			
A35	27KHKD	12303	2023 Chevy Traverse	147-2723	Enterprise / Cody Farrel Traverse needs to be on replacement plan			
A36	27F55K	12402	2024 FORD TRANSIT VAN	161-0496	Enterprise / Transit van needs to be on replacement plan			
A37	27D7J3	12403	2024 FORD TRANSIT VAN	161-0489	Enterprise / Transit van needs to be on replacement plan			
A38	27F55H	12404	2024 FORD TRANSIT VAN	161-0488	Enterprise / Transit van needs to be on replacement plan			
A39	27F55T	12405	2024 FORD TRANSIT VAN	161-0483	Enterprise / Transit van needs to be on replacement plan			
A40	27F55A	12406	2024 FORD TRANSIT VAN	161-0484	Enterprise / Transit van needs to be on replacement plan			
B1	27GLGB	62401	2024 F250 Crew Cab		Enterprise / Band truck, does not get many miles could be on extended replacement plan	64	39,669.60	49,598.00
C1	25487H	62201	2022 Chevy 3500	145-4928	Enterprise / Ag Truck needs to be on replacement plan			
F1	249L8W	70701	2007 Chevrolet Silverado	124-4393	Keeping for backup truck			
F2	249L88	11501	2015 Chevrolet Express G3500	126-1557	Box Truck			
F3		72301	2023 Chevy Traverse	147-0740	Food Service purchased this locally out of their budget			
M10	23M6JZ	52101	2021 Chevy Double Cab	145-4852	Enterprise / Maint vehicle, could be on extended replacement plan	11	3,957.84	25,183.90
M11	23M6KN	52102	2021 Chevy Double Cab (Bed Delete)	145-4873	Enterprise / Maint vehicle, could be on extended replacement plan	13	6,433.74	32,719.58
M12	23M6KQ	52103	2021 Chevy Double Cab (Bed Delete)	145-4875	Enterprise / Maint vehicle, could be on extended replacement plan	13	6,433.74	32,719.58
M13	23M6KR	52104	2021 Chevy Double Cab (Bed Delete)	145-4874	Enterprise / Maint vehicle, could be on extended replacement plan	13	6,433.74	32,719.58
M14	253W63	52201	2022 Chevy Double Cab ( Bed Delete)	145-4944	Enterprise / Maint vehicle, could be on extended replacement plan	28	15,666.75	36,157.27
M15	253W6J	52202	2022 Chevy Double Cab ( Bed Delete)	145-4945	Enterprise / Maint vehicle, could be on extended replacement plan	28	16,418.60	37,891.08
M16	278NTB	52401	2024 Chevy 1500 4wd	157-7424	Enterprise / Matt Tuckers truck, needs to be on replacement plan	46	29,965.18	42,187.50
M17	278NT9	52402	2024 Chevy 1500	157-7427	Enterprise / Maint vehicle, could be on extended replacement plan	46	28,138.95	39,616.20
M18	279JXF	52403	2024 Chevy 1500 (Liftgate)	157-7447	Enterprise / Maint vehicle, could be on extended replacement plan	47	32,080.17	43,741.20
M19	27GLK7	52404	2024 F250 Crew Cab		Enterprise / Maint vehicle, could be on extended replacement plan	65	39,855.18	49,598.00
M20	27GLJT	52405	2024 F250 Crew Cab		Enterprise / Maint vehicle, could be on extended replacement plan	64	39,669.60	49,598.00
M21	284TFR	52501	2025 Chevrolet Silverado	161-0486	Enterprise / Maint vehicle, could be on extended replacement plan	58	41,776.47	47,224.98
M22	284TFS	52502	2025 Chevrolet Silverado	161-0485	Enterprise / Maint vehicle, could be on extended replacement plan	58	41,777.01	47,187.76
P18		59902	1999 IHC 4700	124-4391	Box Truck / Keeping for moving bigger things around district			
P30	28BSJD	82501	2025 Chevy Traverse	161-2460	Enterprise / Police Chief Vehicle, Needs to be put on replacement plan			
P31	23M72Q	82002	2020 CHEVY TRAVERSE	144-5641	Enterprise / Police vehicle, does not get many miles could be on extended replacement schedule	7	2,584.00	24,053.00
P32	253QJZ	82201	2022 Chevy Traverse	145-4939	Enterprise / Police vehicle, does not get many miles could be on extended replacement schedule	30	12,931.91	28,370.30
P33	253QJV	82202	2022 Chevy Traverse	155-8225	Enterprise / Police vehicle, does not get many miles could be on extended replacement schedule	30	12,931.91	28,370.30
P34	253QGx	82203	2022 Chevy Traverse	155-8235	Enterprise / Police vehicle, does not get many miles could be on extended replacement schedule	31	13,612.96	28,620.30
P35	26978Q	82301	2023 Ford Bronco	155-8264	Enterprise / Police vehicle, does not get many miles could be on extended replacement schedule	40	19,668.78	31,757.49
P36	26978P	82302	2023 Ford Bronco	155-8267	Enterprise / Police vehicle, does not get many miles could be on extended replacement schedule	40	19,668.78	31,757.49
P37	26978L	82303	2023 Ford Bronco		Enterprise / Police vehicle, does not get many miles could be on extended replacement schedule	42	20,411.30	31,719.02
P38	27KHLB	82304	2023 Chevy Traverse	147-2724	Enterprise / Police vehicle, does not get many miles could be on extended replacement schedule	47	20,796.55	28,645.72
R1	23MB2R	72001	2020 TRANSIT 250 CARGO	144-5630	Enterprise / Tech Van, does not get many miles, could be on extended replacement plan	9	3,950.89	30,596.00
R2	27GLJJ	72401	2024 F250 Crew Cab		Enterprise / Matt Jackson Truck, does not get many miles, could be on extended replacement plan	64	39,669.60	49,598.00
T1	249L8M	10801	2008 Ford Econoline E 150	126-1567	Technology Dept Van			
T10	23VNPW	42001	2020 TRANSIT 250 CARGO	145-4880	Enterprise / Tech vehicle, could be on extended replacement plan	14	7,094.57	33,465.75
T11	23M9FF	42002	2020 Transit 350	145-4851	Enterprise / Tech vehicle, could be on extended replacement plan	11	5,480.15	34,769.92
T12	262R3K	42301	2023 Chevy 2500 (Work Bed)	157-7418	Enterprise / Tech vehicle, could be on extended replacement plan	46	37,465.37	53,104.65
T13	278NT8	42401	2024 Chevy 1500	157-7423	Enterprise / Tech vehicle, could be on extended replacement plan	46	28,138.95	39,616.20
S1		32402	2024 Buick Enclave (Grant) Gray		SPED purchased this locally out of their budget			
S2		32403	2024 Buick Enclave (Grant) White		SPED purchased this locally out of their budget			
2025-26 Projected Annual Savings if fully paid leased vehicles retained at \$30/mth maintenance fee, in lieu of new lease payments						\$	15,708.25	
2026-27 Projected Annual Savings if fully paid leased vehicles retained at \$30/mth maintenance fee, in lieu of new lease payments						\$	58,545.12	