

## **BOARD ACTION REQUEST FORM**

**DATE OF BOARD MEETING:** March 11, 2026

**ITEM:** UPS Bid Award

**AGENDA LOCATION** (please check one)

- Discussion (*Items where board information/interaction/discussion is needed*)  
 Action (*Items requiring the board to vote or take action, including resolutions*)

### **EQUIPMENT DESCRIPTION**

Uninterruptible Power Supply (UPS) Equipment

**ADMINISTRATOR SUBMITTING ITEM:** Craig Schoon, Director of Technology

### **BACKGROUND INFORMATION:**

Lake Orion Community Schools requested bids for uninterruptible power supplies to support the district's technological infrastructure. Trip R Consultants initiated the competitive bid process by releasing the Universal Service Fund E-Rate Requests for Proposals according to the standards and specifications of the district.

Attached herein is the recommendation letter from Triple R Consultants outlining the procurement. Three vendors submitted proposals per the attached analysis.

### **FUNDING SOURCE & ACCOUNT NUMBER:**

Funding for this procurement will be provided by the 2018 Series 3a bonds or Series 3b bonds.

### **RECOMMENDED ACTION:**

It is the recommendation of Administration that the Board of Education authorize Administration to finalize and execute with Vector Tech Group, in the amount, not to exceed, of \$246,360.

The Universal E-rate request will provide the district with a discount in the next year at a rate of 50%, for eligible costs, therefore, the net expense to the district will be \$130,980.

## MEMORANDUM

**To:** Craig Schoon, Technology Coordinator, Lake Orion Community Schools

**From:** Robert Rice, President, Triple R Consultants

**Date:** Wednesday, February 25, 2026

**Re:** Approval of USAC E-Rate Projects

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### Project 1: Network Electronics (NE)

**Scope of Work:** Uninterruptible Power Supplies with E-Rate ineligible Network Cards

**Winning Vendor:** Vector Tech Group

Whereby the Lake Orion Community Schools sought proposals for Network Electronics (NE), specifically encompassing Uninterruptible Power Supplies, to support the district's technological infrastructure;

And whereby an open and competitive bidding process yielded a total of 3 bids, which were subsequently evaluated for E-Rate compliance, cost-effectiveness, and adherence to the requested scope of work;

Therefore, based on the review of all submitted proposals, it is recommended that the contract be awarded to Vector Tech Group, as they provided the lowest bid and met all mandatory requirements.

#### Financial Breakdown:

- **Total Bid Amount:** \$246,360.00
- **E-Rate Eligible Amount:** \$230,760.00
- **Ineligible Amount:** \$15,600.00 *(Note: This portion covers the ineligible network cards and must be paid 100% by the district.)*
- **District E-Rate Discount:** 50%
- **E-Rate Funding Amount:** \$115,380.00
- **Total District Portion:** \$130,980.00

*(Calculation:  $((\$246,360.00 - \$15,600.00) * (.50)) + \$17,100.00$ )*

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## Final Recommendation Summary

It is the formal recommendation of Triple R Consultants that the Lake Orion Community Schools Board of Education approve the contract award to Vector Tech Group as outlined above. The total cumulative contract value for the recommended USAC E-Rate project is **\$246,360.00**. After applying the 50% E-Rate discount to all eligible goods and services, and accounting for the \$17,100.00 in 100% district-responsible ineligible costs, the total estimated out-of-pocket cost to the district will be **\$130,980.00**. There are no additional performance bonds or extra fees associated with this project.

**E-RATE BID RESPONSE LOG**

**District Name:**  
**FY26 2026-2027**

**Bid Opening Date:**

2/23/2026

<b>SERVICE TYPE</b>	<b>SERVICE PROVIDER NAME</b>	<b>COMMENTS</b>	<b>Base Bid</b>
UPS Bid	All Covered	Base Bid - Lead Acid; Gave Aternative Lithion Ion (Batteries)	\$232,956.98
		Lition Ion Bid - Alternate	\$358,393.13
UPS Bid	Vector Group	Base Bid - Lithion Ion (Batteries)	<b>\$256,619.00</b>
UPS Bid	Moss	Base Bid - Lead Acid; Gave Aternative Lithion Ion (Batteries)	\$236,994.30
		Lition Ion Bid - Alternate	\$314,953.80
<b>Bid specified Lithion Ion</b>			